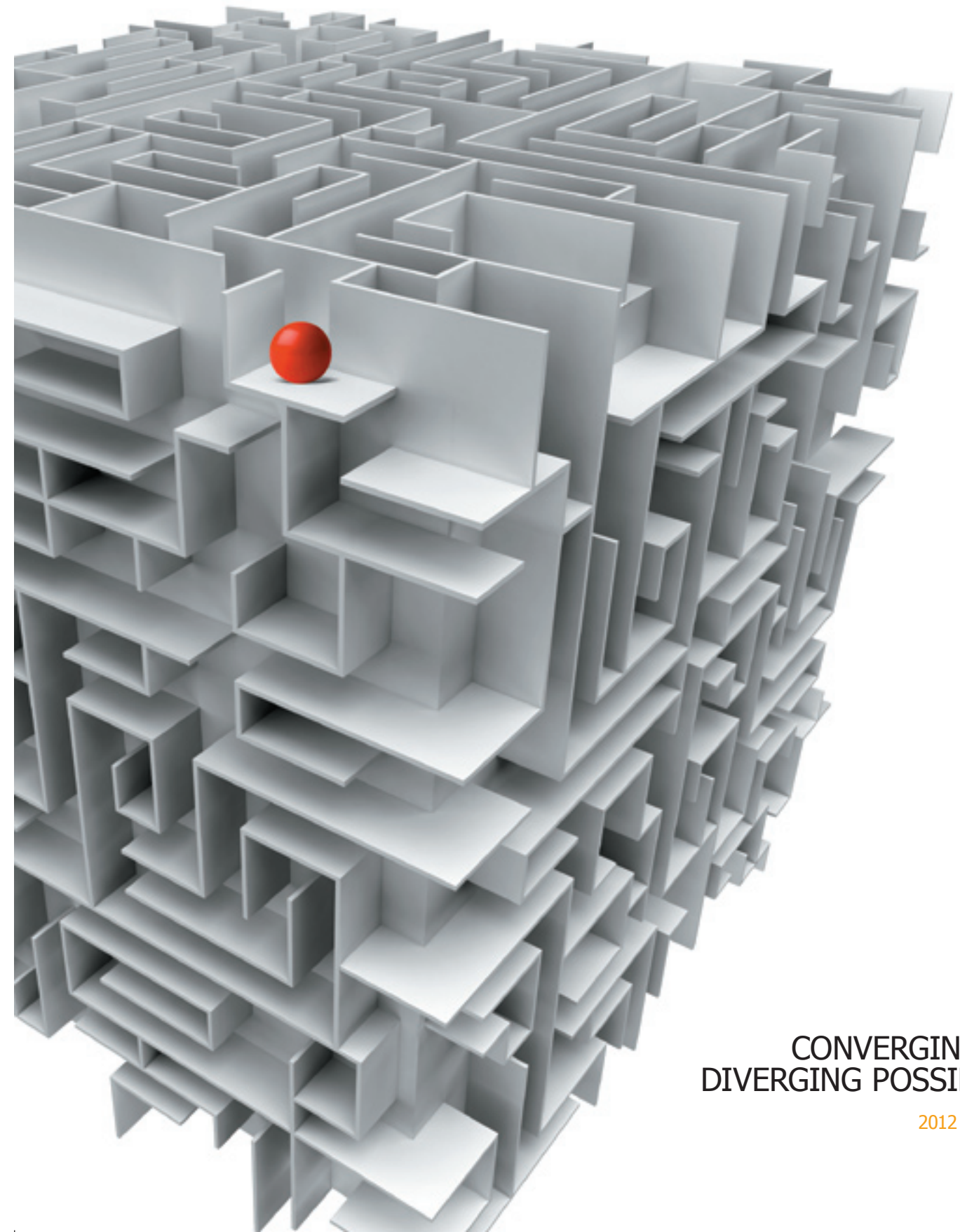


Menara Bank Pembangunan  
Bandar Wawasan  
No. 1016, Jalan Sultan Ismail  
50250 Kuala Lumpur  
Tel 03-2611 3888  
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[www.bpmb.com.my](http://www.bpmb.com.my)





# BPMB

Malaysia Development Bank

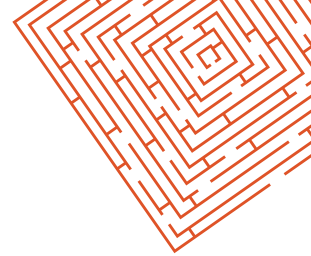


## CONVERGING IDEAS, DIVERGING POSSIBILITIES

The structured maze or labyrinth is a tour puzzle, in the form of a complex branching passage in which the solver must find a route through the path of a 3D ball.

Depicting depth and dimension of the challenges ahead, an individual responds by converging ideas to overcome barriers, making choices in creating possibilities, that will be decisive in its outcome.

Bank Pembangunan Malaysia Berhad (BPMB) confronts global volatility by finding solutions on strategic risk management and costs, pivotal to its mandated role as a development financial institution to the nation's four industrial sectors. By providing quality service delivery and advisory services, it enhances operational excellence through sustainable growth.



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# CORPORATE PROFILE

Bank Pembangunan Malaysia Berhad (BPMB) is wholly owned by the Malaysian Government through the Minister of Finance Inc. BPMB is mandated as a development financial institution providing medium to long term financing to the following sectors:

## INFRASTRUCTURE

### ROAD/HIGHWAY

- Toll Road
- Federal Road
- Trunk Road
- City Road
- Bridge

### COMMUNITY, SOCIAL & PUBLIC SERVICES

- Education
- Health (excluding Health Tourism)
- Flood Mitigation

### UTILITIES

- Energy
- Water
- Sewerage

### TOURISM

- Theme Tourism
- Convention and Business Centres
- Hotels / Resorts / Serviced Apartments / Villas
- Marina

### TRANSPORTATION

- Inland
- Air

### AREA DEVELOPMENT

- Public / Commercial / Residential
- Industrial

### PORT

- Inland
- Sea
- Warehouse / Logistics Hub

## MARITIME

### VESSELS

- Liquid Cargo Vessel
- Dry Cargo Vessel
- Specialised Vessel

### SHIPYARD

- Ship Building
- Ship Repair
- Engineering Works
- Yard Facilities & Infrastructure

### MARINE-RELATED

- Fabrication
- Vessel Services

## TECHNOLOGY

### ADVANCED MANUFACTURING

- Chemical
- Textile
- Plastic
- Iron & Steel
- Pulp & Paper
- Aerospace
- Pharmaceutical
- Advanced Material
- Electrical & Electronic
- Engineering & Support Service
- Instrumentation & Equipment
- Security Printing
- Food Processing

### ENVIRONMENTAL CONSERVATION

- Energy Efficiency
- Biofuel
- Clean Development Mechanism (CDM)
- Renewable Energy
- Waste to Wealth
- Pollution Control

### BIOTECHNOLOGY

- Biotechnology

### INFORMATION AND COMMUNICATION TECHNOLOGY (ICT)

- Telecommunication
- Communication
- System Integration

## OIL & GAS

### OFFSHORE

- Oil and Gas Field Operators
- Offshore Structure Owners / Operators
- Platform Contractors

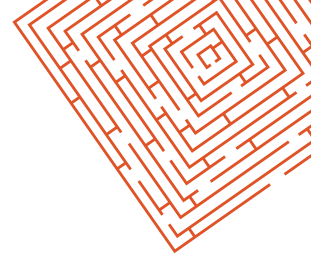
### ONSHORE

- Fabricators
- Tank Farm Owners / Operators
- Terminal Owners / Operators

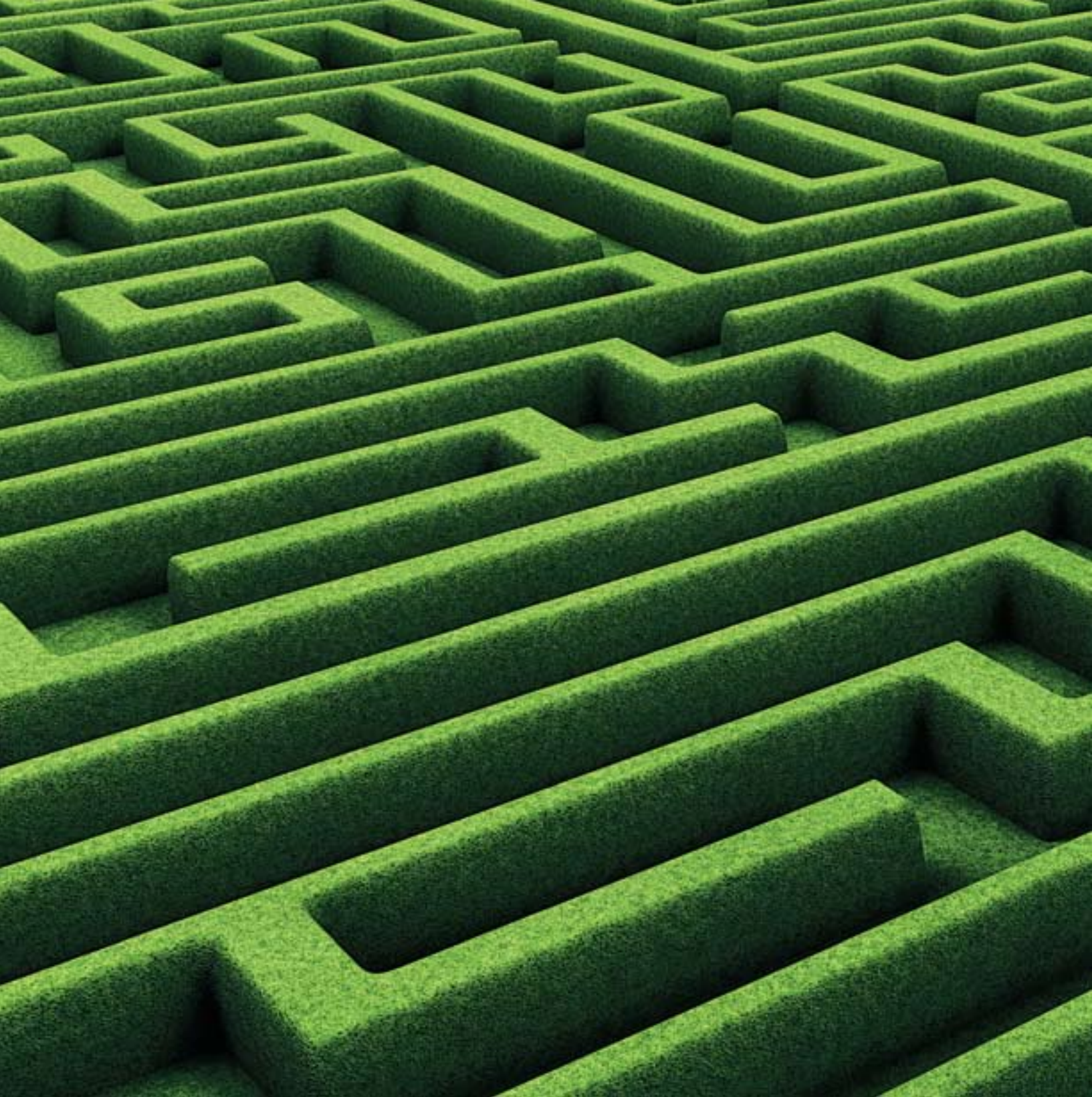
### OFFSHORE SUPPORT VESSELS

- Anchor Handling Tug / Anchor
- Crew Boat
- Supply / Utility Vessel
- Pipe Lay Barge / Vessel
- Accommodation Work Barge / Work Boat
- Other vessel involved in oil and gas activities









PROVIDING A PATH  
TO INFRASTRUCTURAL  
SOLUTIONS







In everything we do, Bank Pembangunan Malaysia Berhad's mandated role as a development financial institution requires an ability to provide solutions, that addresses the current needs and demands of the infrastructure sector, by being able to identify the path of its nation building strength.



# FINANCIAL HIGHLIGHTS

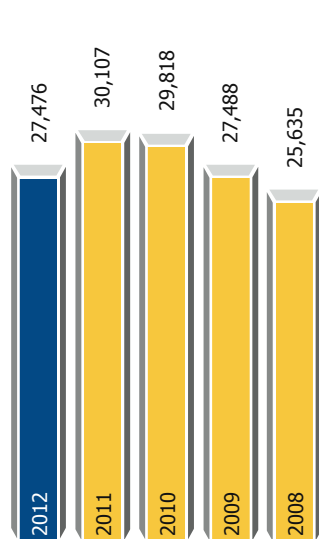
|   | GROUP  |        | BANK   |        |
|---|--------|--------|--------|--------|
|   | 2012   | 2011   | 2012   | 2011   |
| <b>PROFITABILITY (RM MILLION)</b>                 |        |        |        |        |
| Interest income                                   | 1,631  | 1,680  | 1,589  | 1,626  |
| Net income  | 926    | 1,152  | 833    | 1,028  |
| Operating profit                                  | 263    | 612    | 431    | 640    |
| Profit before taxation and zakat                  | 286    | 645    | 431    | 640    |
| Profit for the year                               | 188    | 474    | 350    | 476    |
| <b>KEY FINANCIAL POSITION DATA (RM MILLION)</b>   |        |        |        |        |
| Total assets                                      | 27,476 | 30,106 | 26,999 | 29,429 |
| Total deposits and placements                     | 1,532  | 3,877  | 1,138  | 3,352  |
| Financial Investment - available for sale ("AFS") | 1,242  | 1,049  | 1,189  | 1,017  |
| Financial Investment - held to maturity ("HTM")   | 226    | 149    | 226    | 149    |
| Loans, advances and financing                     | 23,234 | 22,574 | 23,037 | 22,415 |
| Total liabilities                                 | 20,194 | 22,876 | 19,920 | 22,576 |
| Deposits from customers                           | 5,568  | 6,960  | 5,568  | 6,960  |
| Redeemable notes                                  | 4,134  | 4,234  | 4,134  | 4,234  |
| Term loans  | 9,643  | 10,810 | 9,531  | 10,604 |
| Infrastructure support fund                       | 400    | 413    | 400    | 413    |
| Deferred income                                   | 251    | 233    | 251    | 233    |
| Paid-up capital                                   | 3,079  | 3,079  | 3,079  | 3,079  |
| Total equity                                      | 7,282  | 7,230  | 7,078  | 6,853  |
| Commitments and contingencies                     | 4,619  | 3,735  | 3,938  | 3,025  |
| <b>SHARE INFORMATION (Per share (sen))</b>        |        |        |        |        |
| Earnings per share - basic                        | 7.47   | 15.92  | 11.36  | 15.47  |
| Gross dividend                                    | 3.25   | 3.25   | 3.25   | 3.25   |
| <b>FINANCIAL RATIOS (%)</b>                       |        |        |        |        |
| <b>Profitability Ratios (%)</b>                   |        |        |        |        |
| Return on equity                                  | 3.94   | 8.91   | 6.19   | 9.47   |
| Return on assets                                  | 0.99   | 2.15   | 1.53   | 2.19   |
| Cost to income ratio                              | 20.94  | 17.59  | 9.41   | 6.63   |
| <b>Capital Adequacy (%)</b>                       |        |        |        |        |
| Risk weighted capital ratio ("CAR")               |        |        | 37.90  | 34.69  |
| Core capital ratio                                |        |        | 35.47  | 32.98  |
| <b>Asset Quality Ratio (%)</b>                    |        |        |        |        |
| Gross impaired loan                               | 11.01  | 12.18  | 10.34  | 11.38  |
| Net impaired loan                                 | 4.78   | 5.49   | 4.56   | 5.17   |

# 5-YEAR GROUP FINANCIAL SUMMARY

|   | 2012          | 2011          | 2010          | 2009          | 2008          |
|---|---------------|---------------|---------------|---------------|---------------|
| <b>PROFITABILITY (RM MILLION)</b>                 |               |               |               |               |               |
| Interest income                                   | 1,631         | 1,680         | 1,546         | 1,474         | 1,444         |
| Net income  | 926           | 1,152         | 1,244         | 1,094         | 1,234         |
| Operating profit                                  | 263           | 612           | 539           | 326           | 986           |
| Profit before taxation and zakat                  | 286           | 645           | 549           | 339           | 949           |
| Profit for the year                               | 188           | 474           | 424           | 320           | 937           |
| <b>KEY FINANCIAL POSITION DATA (RM MILLION)</b>   |               |               |               |               |               |
| <b>Total assets</b>                               | <b>27,476</b> | <b>30,106</b> | <b>29,818</b> | <b>27,488</b> | <b>25,635</b> |
| Total deposits and placements                     | 1,532         | 3,877         | 4,007         | 2,018         | 2,947         |
| Financial Investment - available for sale ("AFS") | 1,242         | 1,049         | 1,867         | 2,184         | 2,085         |
| Financial Investment - held to maturity ("HTM")   | 226           | 149           | 268           | 423           | 469           |
| Loans, advances and financing                     | 23,234        | 22,574        | 21,151        | 20,027        | 17,286        |
| <b>Total liabilities</b>                          | <b>20,194</b> | <b>22,876</b> | <b>22,782</b> | <b>19,913</b> | <b>18,368</b> |
| Deposits from customers                           | 5,568         | 6,960         | 7,486         | 8,233         | 5,178         |
| Redeemable notes                                  | 4,134         | 4,234         | 4,536         | 1,990         | 1,989         |
| Term loans  | 9,643         | 10,810        | 9,902         | 8,613         | 9,901         |
| Infrastructure support fund                       | 400           | 413           | 380           | 716           | 662           |
| Deferred income                                   | 251           | 233           | 292           | 152           | 448           |
| Paid-up capital                                   | 3,079         | 3,079         | 3,079         | 3,079         | 3,079         |
| Total equity                                      | 7,282         | 7,230         | 7,036         | 7,575         | 7,267         |
| Commitments and contingencies                     | 4,619         | 3,735         | 5,733         | 9,307         | 11,890        |
| <b>SHARE INFORMATION (Per share (sen))</b>        |               |               |               |               |               |
| Earnings per share                                | 7.47          | 15.92         | 13.67         | 9.99          | 28.72         |
| Gross dividend                                    | 3.25          | 3.25          | 3.25          | 2.60          | 2.60          |
| <b>FINANCIAL RATIOS (%)</b>                       |               |               |               |               |               |
| <b>Profitability Ratios (%)</b>                   |               |               |               |               |               |
| Return on equity                                  | 3.94          | 8.91          | 7.41          | 4.57          | 13.89         |
| Return on assets                                  | 0.99          | 2.15          | 1.92          | 1.28          | 3.52          |
| Cost to income ratio                              | 20.94         | 17.59         | 19.29         | 23.45         | 20.13         |
| <b>Asset Quality Ratio (%)</b>                    |               |               |               |               |               |
| Gross impaired loan                               | 11.01         | 12.18         | 11.97         | 4.97          | 4.86          |
| Net impaired loan                                 | 4.78          | 5.49          | 4.74          | 1.66          | 1.70          |

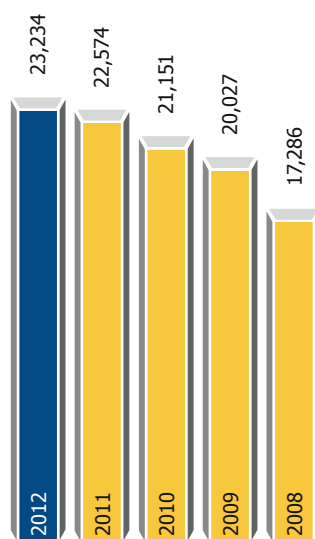


## 5-YEAR GROUP GROWTH



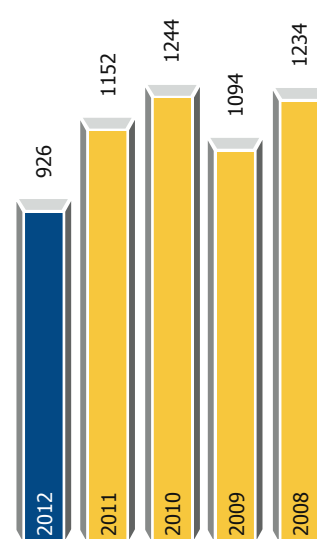
RM Million

**TOTAL ASSETS  
EMPLOYED**  
RM27,476 million



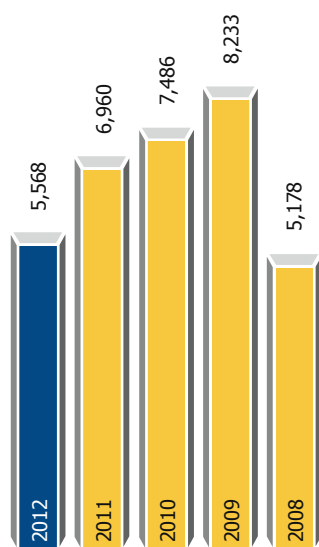
RM Million

**LOAN, ADVANCES  
AND FINANCING**  
RM23,234 million



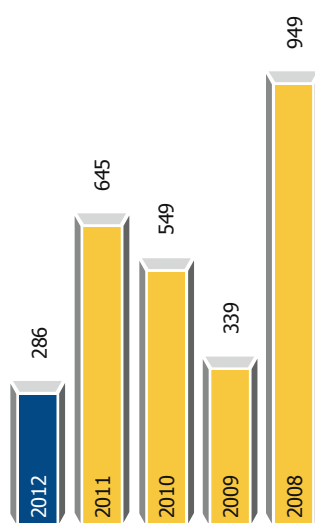
RM Million

**NET  
INCOME**  
RM926 million



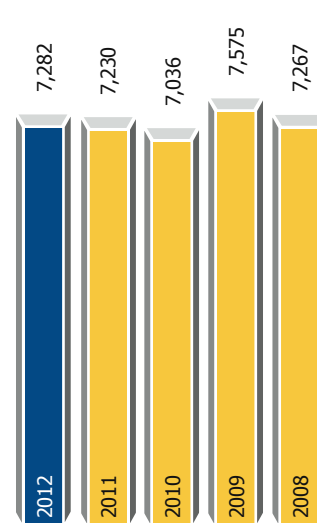
RM Million

**DEPOSITS FROM  
CUSTOMERS**  
RM5,568 million



RM Million

**PROFIT BEFORE  
TAXATION AND ZAKAT**  
RM286 million



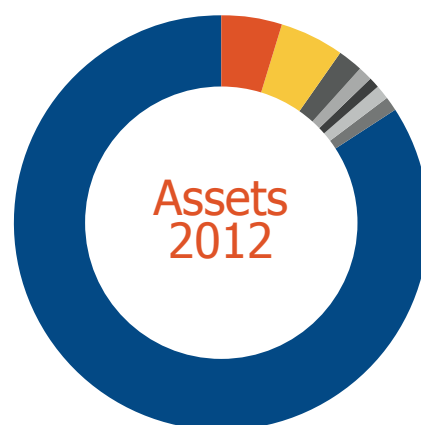
RM Million

**TOTAL  
EQUITY**  
RM7,282 million

# SIMPLIFIED GROUP FINANCIAL POSITION



- 75% Loans, advances and financing
- 9% Cash and short term deposits
- 5% Other assets
- 5% Deposits and placement with financial institutions
- 3% Financial investment - available for sale ("AFS")
- 2% Fixed assets
- 1% Interest in jointly controlled entities
- 0% Interest in associates
- 0% Financial investment - held to maturity ("HTM")



- 85% Loans, advances and financing
- 5% Cash and short term deposits
- 4% Financial investment - available for sale ("AFS")
- 2% Other assets
- 1% Interest in associates
- 1% Financial investment - held to maturity ("HTM")
- 1% Interest in jointly controlled entities
- 1% Fixed assets
- 0% Deposits and placement with financial institutions



- 36% Term loans
- 23% Deposits from customers
- 14% Redeemable notes
- 13% Reserves
- 10% Share capital
- 1% Infrastructure support funds
- 1% Deferred income
- 1% Other liabilities
- 1% Minority interest



- 35% Term loans
- 20% Deposits from customers
- 15% Redeemable notes
- 15% Reserves
- 11% Share capital
- 1% Infrastructure support funds
- 1% Deferred income
- 1% Other liabilities
- 1% Minority interest

# FINANCIAL PERFORMANCE

## ANALYSIS OF SIGNIFICANT FINANCIAL POSITION MOVEMENTS

### TOTAL ASSETS

The Group's total assets as at 31 December 2012 decreased by 8.73% or RM2.63 billion to RM27.48 billion compared to the previous financial year. This was mainly due to decreases in cash & short term deposit by 41.70% or RM1.08 billion, deposit and placement by 95.07% or RM1.31 billion and other assets by 79.54% or RM1.06 billion.

### DEPOSITS AND PLACEMENTS WITH FINANCIAL INSTITUTIONS

The Group's total deposits and placements as at 31 December 2012 decreased significantly by 60.57% or RM2.35 billion was due to maturing placements which were used to support loan disbursements as well as maturity of customer deposits.

### LOANS, ADVANCES AND FINANCING

The Group's total net loans, advances and financing recorded a meager growth of 2.93% or RM0.66 billion for the FY ended 31 December 2012.

A total of RM2.47 billion worth of loan was disbursed by Bank Pembangunan and its lending arm, Pembangunan Leasing Corporation Sdn Bhd ('PLC'), while loan collection during the year was RM2.69 billion.

### DEPOSITS FROM CUSTOMERS AND PLACEMENTS FROM FINANCIAL INSTITUTIONS/REDEEMABLE NOTES

The Group's deposits and placements decreased by 13.31% or RM1.49 billion to RM9.70 billion as at 31 December 2012. This was in line with the funding strategy of reducing reliance on short term deposit and increasing more medium term funding via issuance of Medium Term Notes of RM2.5 billion in 2010.

### TOTAL EQUITY

Group reserves increased by a meager 2.45% or RM96.73 million to RM4.05 billion, largely due to an adjustment to Retained Earnings resulted from first time adoption of Malaysian Financial Reporting Standard Framework (MFRS). Thus, total equity of the Group showed a meager increase to RM7.28 billion from RM7.23 billion in 2011.

## ANALYSIS OF THE INCOME STATEMENTS

### INTEREST INCOME

Interest income for the Group decreased by 2.93% or RM49.16 million for the FY ended 31 December 2012. The Group's core activity in loan financing was the main contributor with RM1.36 billion or 83.39% of the total interest income for the year.

Interest income earned from treasury operations for the FY ended 31 December 2012 decreased by RM5.29 million or 5.70% due to maturing placements which were used to support loan disbursements as well as maturity of customer deposits.

Investment in securities contributed RM63.1 million which was a decline by 18.03% from 2011 of RM92.68 million. The decrease in income for the year was attributed to disposal and maturity of investment securities.

### NON-INTEREST INCOME

Non-interest income for the Group decreased significantly by 58.40% or RM160.33 million for the FY ended 31 December 2012 as compared to FY 2011. The decrease was mainly due to lower utilization of infrastructure support fund by RM117.8 million, loss on disposal of vessel amounting to RM24.0 million, lower dividend received from subsidiaries by RM10.6 million and lower income from charter hire by RM12.3 million.

### OVERHEAD EXPENSES

For the FY ended 31 December 2012, overhead expenses for the Group lowered by 4.12% or RM8.30 million mainly due

to the decrease in general administrative expenses by 13.17% or RM17.28 million for the FY ended 31 December 2012 as compared to FY 2011.

Personnel cost of the Group increased by 12.84% mainly due to cost related to implementation of second Mutual Separation Scheme which was completed in June 2012.

### ALLOWANCE FOR IMPAIRMENT OF LOANS & FINANCING

For the year under review, the Group's total allowance for impairment of loans & financing recorded a decrease by RM3.79 million to RM258.50 million from RM262.29 million in 2011. However, higher individual allowance for impairment of loans and financing in 2012 by RM289.95 million to RM632.19 million from RM342.24 million in 2011 was partially offset by higher write-back of RM366.02 million, arising from adoption of new Malaysian Financial Reporting Standards (MFRS) relating to new collective assessment allowance (CAA) methodology, which was largely due to transfer from CAA to individual assessment allowance (IAA) for loans which have migrated to impaired status.

### IMPAIRMENT LOSSES ON OTHER ASSETS (NET)

For the year under review, the Group's total impairment losses on other assets (net) increased by RM134.75 million to RM210.75 million from RM76.00 million in 2011. Higher impairment losses on other assets (net) in 2012 were largely due to the impairment of vessels belonging to BPMB's subsidiary, namely Global Maritime Ventures Berhad amounting to RM148.7 million.

# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Tan Sri Dato' Sri Dr. Wan Abdul Aziz  
Wan Abdullah  
Chairman

Dato' Mohd Zafer Mohd Hashim  
President/Group Managing Director

Puan Siti Zauyah Md Desa

Tuan Haji Zainul Rahim Mohd Zain

Tan Sri Faizah Mohd Tahir

Datuk Dr. Syed Jaafar Syed Aznan

Datuk Idris Abdullah

Tuan Haji Rosli Abdullah

Tuan Haji Abdul Aziz Ishak

Tuan Haji Ariffin Hew

## COMPANY SECRETARIES

Razali Hassan  
(LS 05531)

Hazlinda Ahmad Rosdi  
(MAICSA 7053034)

## SHARIAH COMMITTEE

Tan Sri Dato' Seri (Dr) Haji Harussani  
Haji Zakaria

Prof. Dr. Abdul Jalil Borham

Dr. Ridzwan Ahmad

Assistant Prof. Dr. Miszairi Sitiris

Assistant Prof. Dr. Noraini Mohd Ariffin

## AUDITORS

Ernst & Young (AF:0039)

## REGISTERED OFFICE

Aras 16, Menara Bank Pembangunan  
Bandar Wawasan  
No. 1016, Jalan Sultan Ismail  
50250 Kuala Lumpur  
Malaysia

## WEBSITE

[www.bpmb.com.my](http://www.bpmb.com.my)

# CORPORATE STRUCTURE

(as at February 2013)



## BPMB

Malaysia Development Bank

### SUBSIDIARIES

**90%**  
GLOBAL MARITIME  
VENTURES BERHAD

**100%**  
SME GROWTH  
ACCELERATION FUND  
SDN BHD

**100%**  
MAJU NOMINEES  
(TEMPATAN)  
SDN BHD

**30%** Wawasan Bulk Services  
Sdn Bhd

**70%** Mutiara Navigation  
Sdn Bhd

**70%** Intan Navigation  
Sdn Bhd

**70%** Kasa Navigation  
Sdn Bhd

**70%** Mayang Navigation  
Sdn Bhd

**70%** Sari Navigation  
Sdn Bhd

**70%** Nilam Navigation  
Sdn Bhd

**70%** Tiara Navigation  
Sdn Bhd

**100%** GMV-Regional Sdn Bhd

**100%** GMV-Offshore Sdn Bhd  
**40%** Rimbun Astana  
Sdn Bhd

**100%** GMV-Efogen Sdn Bhd  
**49%** Sea Weasel Limited

**100%** GMV-Omni Sdn Bhd  
**49%** Omni Petromaritime  
Sdn Bhd

**100%** GMV-Bahtera Sdn Bhd  
**100%** Matlamat Emas  
Sdn Bhd  
**100%** Magna Meridian  
Sdn Bhd

**100%** Glory Incentive  
Sdn Bhd

**100%** GMV-Gagasan Sdn Bhd

**40%** Formasi Cekal  
Sdn Bhd

**40%** Baycorp Ship  
Management  
Sdn Bhd

**60%** Gagasan Ked  
Sdn Bhd

**60%** Gagasan Paha  
Sdn Bhd

**100%** GMV-Orkim Sdn Bhd

**40%** Orkim Sdn Bhd

**70%** Permata Navigation  
Sdn Bhd

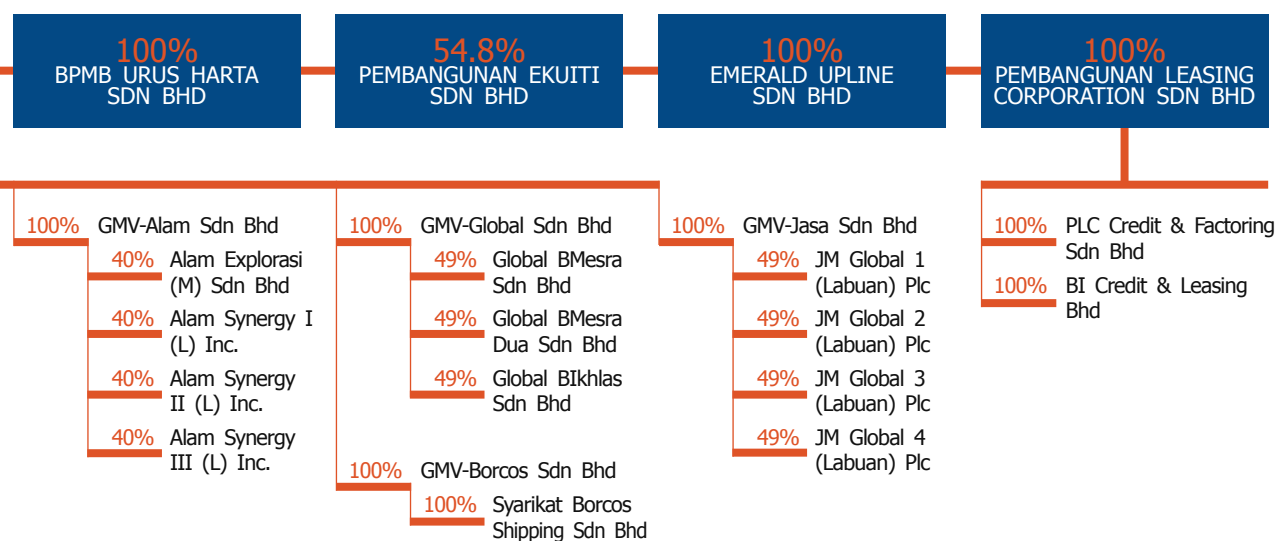
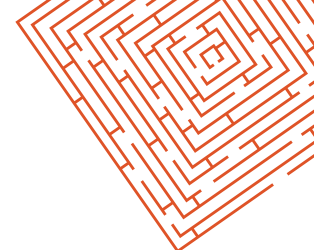
**70%** Gemala Navigation  
Sdn Bhd

**70%** Ratna Navigation  
Sdn Bhd

**70%** Kencana Navigation  
Sdn Bhd

**70%** Ayu Navigation  
Sdn Bhd





## ASSOCIATES

26.67%  
EKUITI TEROKA (M)  
SDN BHD

OTHERS  
QUOTED

12.62%  
GLOBAL CARRIERS  
BERHAD

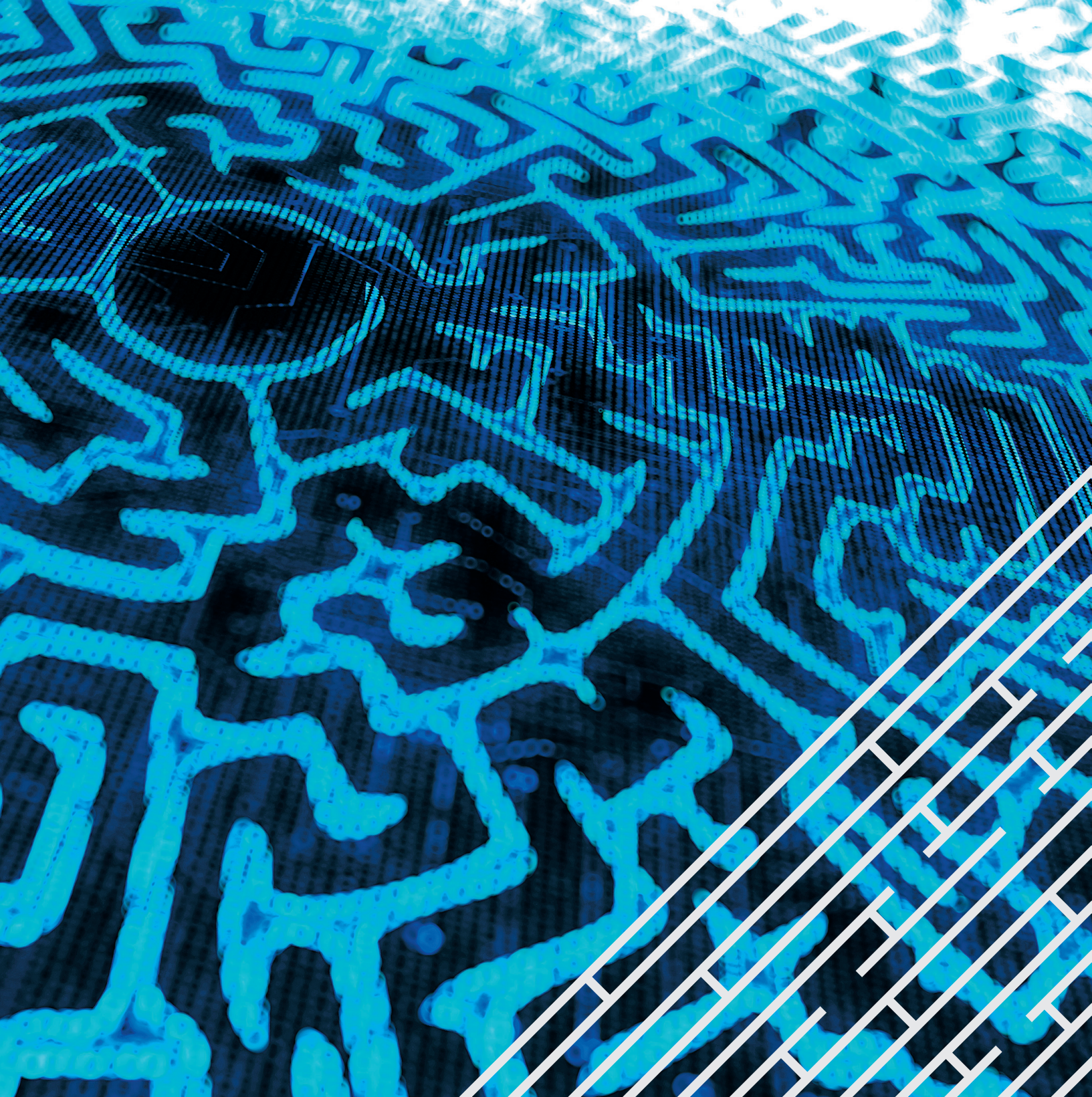
18.39%  
MALAYSIAN BULK  
CARRIERS BERHAD



RESOLVING A ROUTE  
WITH TECHNOLOGICAL  
PROSPECTS







With the advent of global volatility, Bank Pembangunan Malaysia Berhad rose to the challenge by resolving a route in the funding of the technology sector, hence managing to project its presence by recording the rise of higher loan approvals, from specifically advanced manufacturing and its sub-sectors.

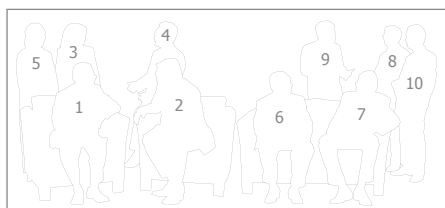


## PROFILE OF DIRECTORS



01. TAN SRI DATO' SRI DR. WAN ABDUL AZIZ  
WAN ABDULLAH  
Chairman
02. DATO' ZAFER HASHIM  
President / Group Managing Director
03. PUAN SITI ZAUYAH MD DESA
04. TUAN HAJI ZAINUL RAHIM MOHD ZAIN

05. TAN SRI FAIZAH MOHD TAHIR
06. DATUK DR. SYED JAAFAR SYED AZNAN
07. DATUK IDRIS ABDULLAH
08. TUAN HAJI ROSLI ABDULLAH
09. TUAN HAJI ABDUL AZIZ ISHAK
10. TUAN HAJI ARIFFIN HEW



### TAN SRI DATO' SRI DR. WAN ABDUL AZIZ WAN ABDULLAH Non-Executive Chairman

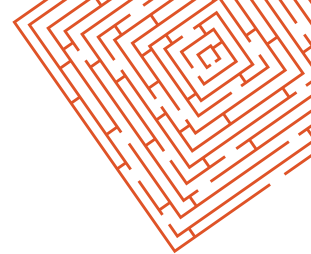
Tan Sri Dato' Sri Dr. Wan Abdul Aziz Wan Abdullah was appointed as the Non-Executive Chairman of BPMB on December 1, 2012. He graduated with a Bachelor of Economics (Honours) from the University of Malaya, Masters in Philosophy (Development Studies) from the Institute of Development Studies, University of Sussex, Brighton, UK and obtained a Ph.D. (Economics) from the School of Business and Economic Studies, University of Leeds, UK. He also attended the Advance Management Program at Harvard Business School, Harvard University, Boston USA.

Tan Sri Dato' Sri Dr. Wan Abdul Aziz has spent more than 37 years in the Public Service with vast experience in the banking

and economic sectors. He retired from the Public Service on May 23, 2008 and subsequently continued to serve as Secretary General of Treasury until August 23, 2012.

Currently, he is the Chairman of Malaysia Airport Holdings Berhad, Bintulu Port Holdings Berhad, Samalaju Industrial Port Sdn Bhd, Syarikat Jaminan Kredit Perumahan Bhd, Pembinaan BLT Sdn Bhd and GOM Resources Sdn Bhd. He is also a Board Member of Permodalan Nasional Berhad, Sime Darby Berhad, Sime Darby Motors Sdn Bhd, Felda Global Ventures Holdings Berhad, Felda Global Ventures Plantations Sdn Bhd and Johor Petroleum Development Corporation Berhad.

He is also the Chairman of Credit Committee of the Board of BPMB.

**DATO' ZAFER HASHIM**

President/Group Managing Director

Dato' Zafer Hashim was appointed as the President/Group Managing Director of BPMB on August 5, 2009. He holds a Bachelor of Science in Economics and Mathematics from the London School of Economics and Political Science, University of London. He is a Chartered Accountant by profession and a Fellow of the Institute of Chartered Accountants in England and Wales.

He began his career with Price Waterhouse in London. He was previously the Chief Financial Officer of Maybank Investment Bank Berhad and Bank Muamalat Malaysia Berhad. Prior to Bank Muamalat Malaysia Berhad, he was attached to MMC Corporation Berhad as a General Manager.

His directorship in companies within Bank Pembangunan Group includes being a Director of Global Maritime Ventures Berhad. He also sits on the Board of Malaysian Bulk Carriers Berhad, Orkim Sdn Bhd, Syarikat Borcos Shipping Sdn Bhd and Malaysia Industry-Government Group for High Technology.

**PUAN SITI ZAUYAH MD DESA**Non-Independent Non-Executive Director  
(Resigned on 28 March 2013)

Puan Siti Zauyah Md Desa was appointed to the Board on January 6, 2009. She graduated with MBA, International Banking (Board of Directors' List) from the University of Manchester, United Kingdom. She also holds BSc (Hons) in Quantity Surveying from University of Reading, United Kingdom and a Diploma in Public Administrations from National Institute of Public Administration (INTAN).

She is currently the Under Secretary of Loan Management, Capital Market and Actuary Division, Ministry of Finance. She had served the Ministry for 20 years in various capacities since 1989. She was also the Advisor and Secretariat to the Malaysian delegation to international assignments from 1998 to 2007; the Director's Advisor at the Asian Development Bank, Manila from 2003 to 2006 and the Special Advisor for IDB Islamic Trade Financing Corporation matters from 2007 to 2008.

She currently sits on the boards of Amanah Raya Berhad, Syarikat Prasarana Negara Berhad and MyCreative Ventures Sdn Bhd.

She is a Member of Credit Committee of the Board, Risk Management Committee, Nominating Committee and Remuneration Committee of BPMB.

**TUAN HAJI ZAINUL RAHIM MOHD ZAIN**

Independent Non-Executive Director

Tuan Haji Zainul Rahim Mohd Zain was appointed to the Board on March 8, 2010. He holds a Bachelor of Engineering (majoring in Mechanical Engineering) from University of Western Australia (1975).

He began his career at Shell Malaysia Exploration and Production ("SM-EP") in 1978. He held various positions in drilling engineering, petroleum engineering, information management & technology in SM-EP and during his two assignments in the Netherlands before retiring from the Shell Group on 30 June 2008.

He currently sits as the Chairman of Hibiscus Petroleum Berhad and a Director of UKM Holdings Sdn Bhd, Petronas Carigali Sdn Bhd, Camco South East Asia Ltd, CSEA Clean Energy Sdn Bhd and Camco Clean Energy Plc (f.k.a. Camco International Ltd).

He is the Chairman of Risk Management Committee and Member of Credit Committee of the Board, Nominating Committee and Remuneration Committee of BPMB.

**TAN SRI FAIZAH MOHD TAHIR**

Independent Non-Executive Director

Tan Sri Faizah Mohd Tahir was appointed to the Board on June 1, 2010. She holds a Bachelor Degree in Economics from Universiti Malaya and Masters in Development Economics from William College, United States of America.

She joined the Economic Planning Unit ("EPU"), Prime Minister's Department in 1973 and served in the Agriculture, Distribution and Human Resource Sections in various capacities. Her last position in the EPU was as Director, Commerce and Industry Section before she was promoted

to the post of Secretary-General of the Ministry of Women, Family and Community Development, which she held from 2001 until her retirement in 2009.

She is currently the Chairman of Bank Pertanian Malaysia Berhad (Agrobank) and a Director of Goodyear Malaysia Berhad, Goodyear Marketing & Sales Sdn Bhd and Faith Acres Sdn Bhd. She is also a member of the Investment Committee of Amanah Saham Wawasan 2020.

She is the Chairman of Remuneration Committee and Member of Credit Committee of the Board, Audit & Examination Committee and Nominating Committee of BPMB.

**DATUK DR. SYED JAAFAR SYED AZNAN**

Independent Non-Executive Director

Datuk Dr. Syed Jaafar Syed Aznan was appointed to the Board on June 1, 2010. He holds a Bachelor of Economics (Honours) from the University of Malaya, Masters in Business Administration from the Wharton School, University of Pennsylvania, USA and Ph.D from Henley – the Management College, Brunel University, United Kingdom.

He joined the Administrative and Diplomatic Service in 1970 and held various positions in Ministry of Finance. He was the State Financial Officer of Perak from 1991 to 1993. In 1997, he was appointed to the position of Vice President of Islamic Development Bank ("IDB"), Jeddah, Saudi Arabia and retired from IDB in 2009.

He is currently the Chairman of Perbadanan Kemajuan Ekonomi Islam Negeri Perak and a Council Member of Majlis Agama Islam dan Adat Melayu Perak.

He is the Chairman of Nominating Committee and Member of Risk Management Committee, Audit & Examination Committee and Remuneration Committee of BPMB.



**DATUK IDRIS ABDULLAH**

Independent Non-Executive Director

Datuk Idris Abdullah was appointed to the Board on December 1, 2010. He graduated from University of Malaya in 1981 with Bachelor of Laws (First Class Honours). In 1982, he was admitted to The Roll of Advocates of The High Court of Malaysia in Sabah and Sarawak.

His experience in the corporate sector began in 1979 as a partner/shareholder in a group of bumiputera companies in Sibul, Sarawak. From October 2002 to September 2005, he was the Director and Chairman of Kuantan Flourmills Berhad.

His current directorships in companies within BPMB Group include being the Chairman of Pembangunan Leasing Corporation Sdn Bhd, PLC Credit & Factoring Sdn Bhd and BI Credit & Leasing Berhad. He is also the Chairman of APAC Coal Limited (Australia), Magnus Energy Group Ltd. (Singapore), Xian Leng Holdings Berhad and Director of Konsortium Rangkaian Serantau Sdn Bhd and Malakoff Corporation Berhad. He is also a Commission Member of Malaysian Communications and Multimedia Commission and the Companies Commission of Malaysia.

He is a Member of Audit & Examination Committee of BPMB.

**TUAN HAJI ROSLI ABDULLAH**

Independent Non-Executive Director

Tuan Haji Rosli Abdullah was appointed to the Board on January 3, 2011. He graduated from Universiti Kebangsaan Malaysia with Master in Business Administration; Post-Graduate Diploma in Accounting and Bachelor in Economics (Honours) from Universiti of Malaya. He is a Chartered Accountant and Member of Malaysian Institute of Accountants (MIA).

He was formerly the Registrar and Chief Executive Officer of MIA. He had served in various capacities in the public and private sectors. His current directorships

in companies within BPMB Group include being the Chairman of SME Growth Acceleration Fund Sdn Bhd and Director of Pembangunan Leasing Corporation Sdn Bhd, PLC Credit & Factoring Sdn Bhd and BI Credit & Leasing Berhad. He also sits on the boards of i-VCAP Management Sdn Bhd, Keretapi Tanah Melayu Berhad Group and CapitaMall Malaysia Reit Management Sdn Bhd.

He is the Chairman of Audit & Examination Committee and Member of Credit Committee of the Board, Risk Management Committee, Nominating Committee and Remuneration Committee of BPMB.

**TUAN HAJI ABDUL AZIZ ISHAK**

Independent Non-Executive Director

Tuan Haji Abdul Aziz Ishak was appointed to the Board on September 29, 2011. A Naval Architect by profession, Abdul Aziz holds an Ordinary National Certificate in Nautical Science from the Riversdale College of Technology, Liverpool, United Kingdom in 1974 and a Bachelor of Science in Naval Architecture and Ocean Engineering from the University of Glasgow, Scotland, United Kingdom in 1981.

He has over 30 years of experience in the Oil and Gas and marine industry. He started his career as a Cadet and Deck Navigating Officer with Blue Funnel Line in Liverpool in 1971 before joining PETRONAS, Marine Department in 1983. He was the Managing Director/Chief Executive Officer of PETRONAS Maritime Group of Companies before retiring in May 2007.

Currently, he is the Executive Director of Mentor Solutions & Resources Sdn. Bhd. He also sits on the Board of Global Maritime Ventures Berhad, Dayang Enterprise Holdings Berhad, Nippon Kaiji Kyokai Classification of Ships Berhad, Miles Academy Sdn. Bhd, Mentor Project Management Sdn. Bhd and Mentor Turnaround Management Sdn. Bhd.

He is a Member of Credit Committee of the Board and Audit & Examination Committee of BPMB.

**TUAN HAJI ARIFFIN HEW**

Independent Non-Executive Director

Tuan Haji Ariffin Hew was appointed to the Board on September 27, 2012. He was from the Royal Military College, Sg Besi and later, as a State Scholar, graduated from the University of Malaya in 1975 with a Bachelor of Economics (Honours).

Tuan Haji Ariffin has over 24 years of experience in the banking industry. He started his career with SEDC (Selangor) in 1975 as an Investment Officer. In 1976, he began a banking career with Bank Pembangunan Malaysia Berhad and thereafter attached to several other financial institutions.

His current directorships in companies within BPMB Group include being a Director of Pembangunan Leasing Corporation Sdn Bhd, PLC Credit & Factoring Sdn Bhd and BI Credit & Leasing Berhad.

He is a Member of Risk Management Committee of BPMB.

## PROFILE OF SHARIAH COMMITTEE

### TAN SRI DATO' SERI (DR.) HAJI HARUSSANI HAJI ZAKARIA Chairman

Tan Sri Dato' Seri Haji Harussani Haji Zakaria is the Mufti for the State of Perak since 1985. He has been appointed as a member of the Shariah Committee at BPMB since 2000. He is also a member of the Majlis Penasihat Syariah Etiqa Takaful, Maybank Islamic and Amanah Raya Malaysia since 2009. He holds a Diploma of Education from Malaya Islamic College Klang. He has written several books and publication on Islamic ethics and principles.

### PROF. DR. ABDUL JALIL BORHAM Member

Prof. Dr. Abd. Jalil Borham is an Islamic Law and Economy Degree Holder and holds a Master in Administration of Islamic Law from University of Malaya. In 1998, he completed his PhD in Islamic Muamalah Sciences at University of Malaya. He has previously lectured at MARA Institute of Technology in 1989

and International Islamic University Malaysia from 1990 to 1993, and University Teknologi Malaysia 1994 to 2005. Currently, he is attached to University Malaysia Pahang as a Dean of Center for Modern Languages & Human Sciences. He has published 14 books and; written numerous articles, journals and research papers on Islamic Laws.

### DR. RIDZWAN AHMAD Member

Dr. Ridzwan Ahmad is a graduate from University Malaya in Bachelor of Shariah (Hons) majoring in Fiqh and Usul. He holds a Masters Degree in Shariah, majoring in Fiqh and Usul from University Kebangsaan Malaysia and a PhD majoring in Fiqh and Usul and Maqasid Shari'ah from University Malaya. He is now the Head of Fiqh & Usul Department of the Islamic Studies Academy, University of Malaya since 1996. He has also written various research papers on Islamic transactions and currently researching on Hibah principles in Islamic Law.

### ASSISTANT PROF. DR. MISZAIRI SITIRIS Member

Dr. Miszairi Sitiris, an Assistant Professor at Islamic Revealed Knowledge and Human Sciences (Fiqh and Usul Al-Fiqh) International Islamic University Malaysia, was appointed to the Shariah Committee on 1st July 2008. He holds a PhD in Fiqh and Usul Al-Fiqh; a Master of Islamic Revealed Knowledge and Human Sciences in Fiqh and Usul Al-Fiqh and a Bachelor's Degree in Psychology from International Islamic University Malaysia. He has written two research papers on Islamic Family Law. Currently, he is the Deputy Dean of Student Affairs, Kuliyah of Islamic Revealed Knowledge and Human Sciences.

### ASSISTANT PROF. DR. NORAINI MOHD ARIFFIN Member

Dr. Noraini Mohd Ariffin is currently an Assistant Professor at the Department of Accounting, Kuliyah (Faculty) of Economics and Management Sciences, International Islamic University Malaysia (IIUM) and a Finance Advisor of the Graduate School of Management, IIUM. She completed her PhD in Accounting for Islamic banks from the University of Surrey, England and holds a Masters in Accounting (with distinction) from the University of Dundee, Scotland, and BSc (Econs) Accounting from the University College of Wales, Aberystwyth, Wales. Dr. Noraini is also an Associate Member of the Malaysian Institute of Accountants. She has published numerous articles related to Islamic accounting and finance, mainly on Risk Management for Islamic banks and financial reporting of Islamic banks. She has also appeared as a speaker at national and international conferences.



01. Tan Sri Dato' Seri (DR.)  
Haji Harussani Haji Zakaria
02. Prof. Dr. Abdul Jalil Borham
03. Dr. Ridzwan Ahmad
04. Assistant Prof. Dr. Miszairi Sitiris
05. Assistant Prof. Dr. Noraini Mohd Ariffin

## GROUP MANAGEMENT COMMITTEE



1. **DATO' ZAFER HASHIM**  
President/Group Managing Director
2. **PUAN AFIDAH MOHD. GHAZALI**  
Chief Operating Officer
3. **ENCIK AHMAD MOCHTAR HASHIM**  
Chief Credit Officer
4. **ENCIK MAHMUD ZUHOI PALAL**  
Chief Risk Officer
5. **ENCIK ZAKARIA SAAD**  
Senior Vice President I/Head,  
Business Banking I

6. **ENCIK KAMARUL BAHREIN KAMARULZAMAN**  
Senior Vice President I/Head,  
Business Banking II
7. **ENCIK LUKMAN ISMAIL**  
Senior Vice President I/Head,  
Group Support Services
8. **PUAN FAUZIAH HANIM BAHARIN**  
Senior Vice President I/Head,  
Group Human Resource  
Development

9. **ENCIK MUSTAFA KAMAL ABD MUTALIB**  
Chief Executive Officer,  
Pembangunan Leasing Corporation  
Sdn Bhd
10. **ENCIK ABDUL KARIM ISMAIL**  
Chief Operating Officer,  
Global Maritime Ventures Berhad
11. **ENCIK RAZALI HASSAN**  
Senior Vice President II/  
Head, Group Legal & Corporate  
Secretarial

# STATEMENT OF CORPORATE GOVERNANCE

The Board of Directors of Bank Pembangunan Malaysia Berhad is committed to uphold good corporate governance by continuously advocating transparency, accountability, responsibility and integrity, in line with the principles and best practices of Corporate Governance, the Bank Negara Malaysia (BNM)'s Guidelines on Corporate Governance for Development Financial Institutions and primary legislative and regulatory provisions.

## BOARD COMPOSITION AND BALANCE

The Directors' professional backgrounds, skills, extensive experience and knowledge in various fields, that they accumulated while serving the private and government sectors, brings to the Board the essential range of capability and experience required to effectively perform its functions. A brief profile of each Director is presented on pages 16 to 18 of the Annual Report.

The Board currently consists of ten (10) members with one (1) Non-Executive Chairman, one (1) Executive Director, who is the Bank's President/Group Managing Director, one (1) Non-Independent Non-Executive Director and seven (7) Independent Non-Executive Directors. All Independent Directors are persons of high caliber and integrity to exercise independent judgement and act in the best interest of the Bank.

The appointment/re-appointment of Directors is governed by BNM Guidelines on Corporate Governance for Development Financial Institutions (DFIs) and the Bank's Articles of Association. The Nominating Committee (NC) reviews and assesses the Directors for the purpose of appointments/re-appointments before recommendation is made to the Board for approval. NC will also refer to the results of the individual assessments conducted via Directors Self and Peer Assessment for re-appointment of Directors. The application for the appointment/re-appointment of Directors will be submitted to BNM for verification.

The Board had also implemented annual assessment in relation to the effectiveness of the Board and Board Committees, as a whole. The feedback and suggestions from the Board Members will be gathered for deliberation/information of the NC prior to tabling to the Board.

## DUTIES AND RESPONSIBILITIES

The Board is responsible to ensure the effectiveness of the Bank's operations. This includes the responsibility of determining the Bank's overall strategic directions, approval of performance targets, monitoring of management achievements, providing overall policy guidance and ensuring that the policies and procedures for internal control system and succession planning are in place.

There is a schedule of matters reserved specifically for the Board's decision, including approval of business plan and annual budget, recommendation of dividend, acquisition and disposal of undertaking and properties of substantial values, major investment and financial decisions, changes to the management and control structure within the Group, including policies and delegated authority limits.

Where a potential conflict of interest arises, the Director concerned needs to declare his/her interest and abstain from the deliberation and decision-making process.

## BOARD MEETING AND SUPPLY OF INFORMATION

The Board meets at least once a month to discuss and monitor amongst others, the overall conduct and performance of the Bank, including matters relating to financials, policies, strategies, performance and resources. Approvals on urgent or important business issues requiring the sanction of the Board are sought by convening Special Board meetings or by way of Circular Resolutions enclosing all relevant information to enable the Board to make informed decisions. All Circular Resolutions approved by the Board will then be tabled at the next Board meeting for notation.

The Board and Board Committees meetings are scheduled in advance prior to the commencement of a new year and the same is circulated to all Directors to enable them to plan ahead. The agenda for each Board meeting and papers relating to the matters to be deliberated at the meetings are forwarded to all Directors prior to the date of the Board/Board Committees meetings.

The Board also peruses the decisions deliberated by the Board Committees through minutes of those Committees. The Chairman of every Board Committees is responsible to inform the Directors during the Board meetings of any salient matters noted by the Committees, which requires the Board's notice or direction. All proceedings of the Board meetings are minuted and signed by the Chairman in accordance with the provisions of the Companies Act, 1965.



All Directors have direct access to the services of the Company Secretary and the Senior Management. Independent professional advice is also made available to the Directors in discharging their duties, in the event such services are required.

During the financial year ended 31 December 2012, the Board met 14 times. The attendance record of the Directors at the Board Meetings for 2012 is as follows:

| Name of Director  | No. of Meetings and attendance |
|---|--------------------------------|
| Dato' Haji Mohammed Che Hussein<br>Non-Executive Chairman<br>(resigned on 18 June 2012)                         | 7/7*                           |
| Tan Sri Dato' Sri Dr Wan Abdul Aziz<br>Wan Abdullah<br>Non-Executive Chairman<br>(appointed on 1 December 2012) | 1/1*                           |
| Dato' Mohd Zafer Mohd Hashim<br>President/Group Managing Director   | 13/14                          |
| Puan Siti Zauyah Md Desa<br>Non-Independent Non-Executive Director  | 12/14                          |
| Tuan Haji Zainul Rahim Mohd Zain<br>Independent Non-Executive Director  | 14/14                          |
| Tan Sri Faizah Mohd Tahir<br>Independent Non-Executive Director   | 13/14                          |
| Datuk Dr Syed Jaafar Syed Aznan<br>Independent Non-Executive Director   | 13/14                          |
| Datuk Idris Abdullah<br>Independent Non-Executive Director  | 10/13*                         |
| Tuan Haji Rosli Abdullah<br>Independent Non-Executive Director  | 13/14                          |
| Tuan Haji Abdul Aziz Ishak<br>Independent Non-Executive Director  | 14/14                          |
| Tuan Haji Ariffin Hew<br>Independent Non-Executive Director<br>(appointed on 27 September 2012)                 | 3/3*                           |

\* Reflects the number of meetings attended during the time the Director held office.

#### TRAINING AND DEVELOPMENT OF DIRECTORS

The newly appointed Directors are required to attend an induction programme organized by the Management. The Directors will be briefed on the Bank's history, operations and financial performance as to enable them to have first-hand understanding of the Bank's operations. At the induction programme, Heads of Functions/

Chief Executive Officer of the main subsidiaries will brief the newly appointed Directors on their areas of responsibilities in order to offer the Directors with background knowledge of the Bank as well as a platform to establish personalized interaction with the key senior management.

The Board keeps abreast with the development in the banking industry by attending conferences and seminars held in Malaysia and abroad for their continuing education and skills improvement.

The Bank also encourages its Directors to attend talks, training programmes and seminars to update themselves on new development in the business environment.

#### D. COMMITTEES

There are five (5) Board Committees established to assist the Board in discharging its duties and responsibilities, namely the Credit Committee of the Board, Audit and Examination Committee, Nominating Committee, Remuneration Committee and Risk Management Committee.

#### CREDIT COMMITTEE OF THE BOARD

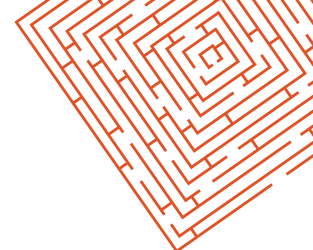
##### 1. OBJECTIVE

The primary objective of the Credit Committee of the Board (CCB) is to perform supervisory and oversight role of loans approval and to ensure adequate risk management processes are in place.

##### 2. FUNCTIONS AND RESPONSIBILITIES

- Veto power to challenge, reject loan and modify the terms of all loans related financing facilities.
- To approve "policy loans" and loans which are required by statute to be approved by the Board, provided that the initial filter of approval is conducted by the full-time executive committee.
- Recommend, verify and endorse all cases of write-offs to the Board of Directors for final approval.
- Have full authority to seek/obtain any information it requires from any employee of the Bank and to commission any investigations, reports or surveys, which it deems necessary.
- Appoint or obtain any outside legal or other professional consultation which it deems necessary, at the Bank's expense.
- To approve and endorse any recommendation from the approving authority in cases of ambiguity and/or enhancement in credit risk.





### 3. COMMITTEE MEETING AND ATTENDANCE

Based on the Term of Reference of the CCB, the meeting is to be held once a fortnight or when necessary. The CCB met 21 times during the financial year 2012. The Committee members and their records of attendance are as follows:

| Members  | No. of Meetings and attendance |
|--|--------------------------------|
| Dato' Mohammed Che Hussein,<br>Chairman<br>(resigned on 18 June 2012)                              | 9/9*                           |
| Puan Siti Zauyah Md Desa   | 18/21                          |
| Tuan Haji Zainul Rahim Mohd Zain   | 20/21                          |
| Tan Sri Faizah Mohd Tahir  | 21/21                          |
| Tuan Haji Rosli Abdullah   | 20/21                          |
| Tuan Haji Abdul Aziz Ishak   | 21/21                          |
| Tan Sri Dato' Sri Dr Wan Abdul<br>Aziz Wan Abdullah<br>Chairman<br>(appointed on 12 December 2012) | N/A*                           |

\* Reflects the number of meetings attended during the time the Member held office.

### AUDIT AND EXAMINATION COMMITTEE

#### 1. OBJECTIVE

The objective of the Audit and Examination Committee (AEC) is to review the financial conditions of the Bank and its subsidiaries, internal controls, performance and findings of the Internal Auditors, and to recommend appropriate remedial actions regularly.

#### 2. FUNCTIONS AND RESPONSIBILITIES

The functions and responsibilities of the AEC are as follows:

- Recommend to the Board each year on the appointment/reappointment of External Auditors, the fee and other matters pertaining to the resignation or termination or change of External Auditors.
- Review with the External Auditors:-
  - (a) their audit plan;
  - (b) their evaluation of the system of internal control;
  - (c) their audit report;

- (d) their management letter and management's response; and
- (e) the assistance given by the management and staff to the External Auditors.

- With regards to the internal audit function:
  - (a) Review the adequacy of scope, functions and resources of the internal audit function and that it has the necessary authority to carry out its work.
  - (b) Review and approve internal audit plan, programme and processes.
  - (c) Review audit reports and consider adequacy of Management's actions taken on audit findings or recommendations.
  - (d) Recommend to the Nominating Committee of the Board on the appointment and termination of the Head of Internal Audit.
  - (e) Recommend to the Remuneration Committee of the Board on the remuneration of the Head of Internal Audit.
  - (f) Review any appraisal or assessment of members of the internal audit function as well as decide on their remuneration package.
  - (g) Review the effectiveness of the internal audit function, including compliance with The Institute of Internal Auditors' International Professional Practices Framework for Internal Auditing consisting of the Definition of Internal Auditing, Code of Ethics and the Standards.
  - (h) Review the assessment or findings arising from the Shariah audit and report the non-compliance events to the Board.
- Receive and consider reports relating to the perpetration and prevention of fraud.
- Review the Bank's compliance with the related Government's regulations including Anti-Money Laundering and Counter Financing of Terrorism (AML/CFT) measures.
- Review the quarterly results and the year-end financial statements prior to their submission to the Board for approval. The review of the year-end financial statements by the external auditor, shall focus particularly on:
  - (a) Any major changes in the accounting policy or its implementation.

- (b) Adequacy of allowance against contingencies, bad and doubtful debts.
- (c) Significant and unusual events.
- (d) Compliance with accounting standards and other legal requirements.
- Ensure that the accounts are prepared in a timely and accurate manner and ensure prompt publication of annual accounts.
- Discuss any problem and reservations that may arise from the interim and final audits, as well as any matter, which the External Auditors may wish to discuss, in the absence of management, where necessary.
- Review any related party transactions and conflict of interest situation that may arise in the Bank or within the Banking group including any transaction, procedure or conduct that raises questions of management integrity.
- Preparation of an AEC report at the end of each financial year, which shall be published in the Bank's Annual Report.
- Review and endorse the status and progress of Management's responses and corrective measures on issues raised in the BNM Examination Report, before it is tabled to the Board for approval.
- For the preparation of the Bank's annual report, prepares an AEC report, which shall contain the following information:
  - a) The composition of the AEC, including name, designation and directorship of the members and whether the Director is independent or otherwise;
  - b) The terms of reference of AEC;
  - c) The number of AEC meetings held in the financial year and details of attendance of each member;
  - d) A summary of the activities of the AEC in the discharge of its functions and duties for the financial year; and
  - e) A summary of the activities of the Internal Audit Department.
- Inform the Board on the issues and concerns discussed during its meetings, including those raised by the external auditors and where appropriate, make the necessary recommendations to the Board.

### 3. COMMITTEE MEETING AND ATTENDANCE

Based on the Term of Reference of the AEC, the meeting is to be held at least four (4) times a year and such additional meeting as the Chairman shall decide. The AEC met 11 times during the financial year 2012. The Committee members and their record of attendance are as follows:

| Members                            | No. of Meetings and Attendance |
|------------------------------------|--------------------------------|
| Tuan Haji Rosli Abdullah, Chairman | 11/11                          |
| Tan Sri Faizah Mohd Tahir          | 11/11                          |
| Datuk Dr Syed Jaafar Syed Aznan    | 10/11                          |
| Datuk Idris Abdullah               | 9/11                           |
| Tuan Haji Abdul Aziz Ishak         | 11/11                          |

### NOMINATING COMMITTEE

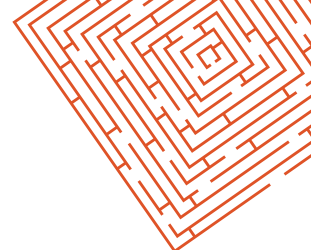
#### 1. OBJECTIVE

The objective of the Nominating Committee (NC) is to establish a documented, formal and transparent procedure for the appointment/reappointment of Directors, President/Group Managing Director and key Senior Executives (Senior Vice President/ Head of Function and above) and to assess the effectiveness of individual Directors, the Board as a whole and the various Committees of the Board, President/Group Managing Director and key Senior Executives (Senior Vice President/Head of Function and above).

#### 2. FUNCTIONS AND RESPONSIBILITIES

The functions and responsibilities of the NC are as follows:

- Establishing minimum requirements for the Board and the President/Group Managing Director to perform their responsibilities effectively. NC also responsible for overseeing the overall composition of the Board in terms of the appropriate size and skills, the balance between Executive Directors, Non-Executive and Independent Directors, and mix of skills and other core competencies required through annual reviews.
- Recommending and assessing the nominees for directorship, the Directors to fill board committees, as well as nominees for the President/Group Managing Director position. This includes assessing the Directors and President/Group Managing Director proposed for reappointment, before an application is submitted to Bank Negara Malaysia for verification.



- Establishing a mechanism for formal assessment and assessing the effectiveness of the Board as a whole, the contribution by each Director to the effectiveness of the Board, the contribution of the Board's various Committees and the performance of the President/Group Managing Director.
- Recommending to the Board on removal of the President/Group Managing Director, if he is ineffective, errant or negligent in discharging his responsibilities.
- Ensuring that all Directors undergo appropriate induction programmes and received continuous training.
- Overseeing appointment and management succession planning of key senior executives (Senior Vice President/Head of Function and above), and performance evaluation of the Chief Operating Officer and President/Group Managing Director and recommending to the Board for the removal of key Senior Executives (Senior Vice President/Head of Function and above), if they are ineffective, errant and negligent in discharging their responsibilities.

The President/Group Managing Director is delegated to assess and evaluate candidates for new appointments, negotiate and determine the salary, benefits and terms and conditions of service for the positions of Senior Vice President who is also a Head of Function and above and thereafter tabled to the NC for approval and lastly to the Board for notation.

- Propose the appointment of new Board members to the Board of Directors of subsidiary companies.

### 3. COMMITTEE MEETINGS AND ATTENDANCE

Based on the Term of Reference of the NC, the meeting is to be held at least once a year. The NC met 8 times during the financial year 2012. The Committee members and their records of attendance are as follows:

| Members                                   | No. of Meetings and Attendance |
|---|--------------------------------|
| Datuk Dr Syed Jaafar Syed Aznan, Chairman | 8/8                            |
| Puan Siti Zauyah Md Desa                  | 7/8                            |
| Tuan Haji Zainul Rahim Mohd Zain          | 7/8                            |
| Tan Sri Faizah Mohd Tahir                 | 7/8                            |
| Tuan Haji Rosli Abdullah                  | 8/8                            |

## REMUNERATION COMMITTEE

### 1. OBJECTIVE

The objective of the Remuneration Committee (RC) is to provide a formal and transparent procedure for developing a remuneration policy for the Directors, President/Group Managing Director and key Senior Executives (Senior Vice President/Head of Function and above) and ensuring that compensation is competitive and consistent with the Bank's culture, objectives and strategy.

### 2. FUNCTIONS AND RESPONSIBILITIES

The functions and responsibilities of the RC are as follows:

- Recommending a framework of remuneration for Directors, President/Group Managing Director and key Senior Executives (Senior Vice President/Head of Function and above). The remuneration policy should:-
  - be documented and approved by the full Board and any changes thereto should be subject to the endorsement of the full Board;
  - reflect the experience and level of responsibility borne by individual Directors, the President/Group Managing Director and key Senior Executives (Senior Vice President/Head of Function and above);
  - be sufficient to attract and retain Directors, President/Group Managing Director and key Senior Executives (Senior Vice President/Head of Function and above) of caliber needed to manage the Bank successfully; and
  - be balanced against the need to ensure that the funds of the Bank are not used to subsidize excessive remuneration packages.
- Recommending specific remuneration packages for Directors, President/Group Managing Director and key Senior Executives (Senior Vice President/Head of Function and above). The remuneration packages should:-
  - be based on an objective consideration and approved by the full Board;
  - take due consideration of the assessments of the Nominating Committee of the effectiveness and contribution of the Director, President/Group Managing Director or key Senior Executives (Senior Vice President/Head of Function and above) concerned;
  - not be decided by the exercise of sole discretion of any one individual or restricted group of individuals; and

- (d) be competitive and is consistent with the Bank's culture, objective and strategy.
- Endorsing any changes deemed necessary to the schemes, terms of services and new terms for executives and staff of the Bank before submission to the Board for final approval.

### 3. COMMITTEE MEETINGS AND ATTENDANCE

Based on the Term of Reference of RC, the meeting is to be held at least once a year. The RC met 6 times during the financial year 2012. The Committee members and their records of attendance are as follows:

| Members                             | No. of Meetings and Attendance |
|-------------------------------------|--------------------------------|
| Tan Sri Faizah Mohd Tahir, Chairman | 6/6                            |
| Puan Siti Zauyah Md Desa            | 5/6                            |
| Datuk Dr Syed Jaafar Syed Aznan     | 6/6                            |
| Tuan Haji Zainul Rahim Mohd Zain    | 6/6                            |
| Tuan Haji Rosli Abdullah            | 6/6                            |

## RISK MANAGEMENT COMMITTEE

### 1. OBJECTIVE

The objective of the Risk Management Committee (RMC) is to oversee the senior management's activities in managing the key areas of the Bank and to ensure that the risk management process is in place and functioning effectively.

### 2. FUNCTIONS AND RESPONSIBILITIES

The functions and responsibilities of the RMC are as follows:

- Provide oversight and strategic direction for the management of all risks in the Bank.
- Review and endorse policies for the management of the various risks for approval by the Board.
- Review and approve objectives, functions and strategies for Credit Risk, Operational Risk and Market Risk Functions.
- Ensure that the structures and procedures for risk management are in place and they are reflective of the Bank risk tolerance.
- Review and endorse credit/lending policies encompassing all products and business for approval by the Board.
- Review risk limits and concentration.
- Oversee the implementation of risk related strategic initiatives contained in its corporate plan.
- Review and address the overall risk profile of the Bank and monitor the risk portfolio composition of significant activities of the Bank.
- Review and endorse contingency plans for critical and worst case scenarios and address related issues.
- Review reports of credit review process, asset quality and ensure prompt corrective action.
- Promoting an integrated approach to evaluate and monitor interrelated risk.

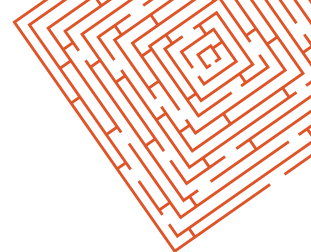
### 3. COMMITTEE MEETINGS AND ATTENDANCE

Based on the Term of Reference of the RMC, the meeting is held once in every two months. The RMC met 6 times during the financial year 2012. The Committee members and their records of attendance are as follows:

| Members  | No. of Meetings and Attendance |
|--|--------------------------------|
| Tuan Haji Zainul Rahim Mohd Zain, Chairman               | 6/6                            |
| Puan Siti Zauyah Md Desa                                 | 6/6                            |
| Datuk Dr Syed Jaafar Syed Aznan                          | 6/6                            |
| Tuan Haji Rosli Abdullah (appointed on 29 February 2012) | 4/5*                           |
| Tuan Haji Ariffin Hew (appointed on 12 December 2012)    | N/A*                           |

\* Reflects the number of meetings attended during the time the Member held office.





## STATEMENT OF INTERNAL CONTROL



### RESPONSIBILITY

The Board of Directors ("Board") has the overall responsibility for maintaining a system of internal controls that is designed to manage the Group's risks within an acceptable risk profile, rather than eliminate the risk of failure to achieve the policies and business objectives of the Group. Accordingly, it can only provide reasonable assurance against misstatement of management and financial information and records. The Board has established an organisation structure, which clearly defined lines of accountability and delegated authority.

The Board has instituted an ongoing process for identifying, evaluating and managing significant risks faced by the Group and this process includes enhancing the system of internal controls whenever there are changes to business environment or regulatory guidelines.

The Board has delegated specific responsibilities to four subcommittees (Audit and Examination, Risk Management, Nomination and Remuneration). These committees have the authority to examine particular issues and report back to the Board with their recommendation. These committees are chaired by independent Non-Executive Directors.

The management assists the Board in the implementation of the Board's policies and procedures on risk and control by identifying and assessing the risks faced, and in the design, operation and monitoring of suitable internal controls to mitigate and control these risks.

**KEY INTERNAL CONTROL PROCESSES**

The key processes that the Board has established in reviewing the adequacy and integrity of the system of internal controls include the following:

- The respective subcommittees of the Board are established by the Board to assist the Board in ensuring the effectiveness of the Bank's operations and that the Bank's operations are in accordance with the corporate objectives, strategies and the annual budget as well as the policies and business environment and internal operating conditions.
- The Group Audit & Examination function provides independent assurance on the efficiency and effectiveness of the internal control systems and monitors compliance with policies and procedures and highlights significant findings in respect of any non-compliance. Audits are carried out on all units including subsidiaries, the frequency of which is determined by the level of risk assessed, to provide an independent and objective report on operational and management activities of these units and subsidiaries. The annual audit plan is reviewed and approved by the Audit & Examination Committee.
- The Audit & Examination Committee reviews internal control issues identified by the Group Audit & Examination, the external auditors, regulatory authorities and management, and evaluates the adequacy of internal control system. The minutes of the Audit Committee meetings are tabled to the Board of the Bank on a monthly or periodic basis.
- The Risk Management Committee was established by the Board to assist the Board to oversee the overall management of principal areas of risk in order to ensure structures and procedures of risk management are in place and they are reflective of the Bank's risk tolerance.
- The Remuneration Committee was established to provide a formal and transparent procedure for developing a remuneration policy for Directors and its Senior Management, ensuring that compensation is competitive and consistent with the Bank's culture, objectives and strategy.
- The Nomination Committee was formed to establish a documented, formal and transparent procedure for the appointment of directors, Group Managing Director and key senior officers and to assess the effectiveness of individual directors, the Board as a whole and the various committees of the Board, Group Managing Director and key senior officers.
- Further details of the activities undertaken by the Audit & Examination Committee, Risk Management Committee, Nomination Committee and Remuneration Committee are set out in the corporate governance disclosure.
- Operational committees have been established with appropriate empowerment to ensure effective management and supervision of the Group's core areas of business operations. These committees include the Group Credit Committees A and B, Group Management Committee and the Information Technology Committee.
- Annual budgets are approved by the respective Boards and the business units and operating subsidiaries' performance are assessed against the approved budgets and explanations are provided for significant variances on a monthly basis to the respective Boards.
- There are proper guidelines within the Group for hiring and termination of staff, formal training programmes for staff, annual performance appraisals and other relevant procedures are in place to ensure that staff are competent and adequately trained in carrying out their responsibilities.
- The Board of the Bank and the respective Boards of subsidiaries in the Group receive and review reports from management on a regular basis on business operations at their monthly meetings.
- There are policy guidelines and authority limits imposed on the executive director and management within the Group in respect of the day-to-day banking and financing operations, extension of credits, investments, acquisitions and disposals of assets.
- Policies and procedures to ensure compliance with internal controls and the relevant laws and regulations are set out in operations manuals, guidelines and directives issued by the Bank and subsidiaries in the Group which are updated from time to time.

# RISK MANAGEMENT

## OVERVIEW

Bank Pembangunan Malaysia Berhad (BPMB) believes that effective risk management is of primary importance to its overall operations. Accordingly, BPMB has a comprehensive risk management process, guided by its risk management principles in managing its business risk, which outline a basis for an integrated risk management effort and good corporate governance. BPMB may incur significant losses if its risk management process and strategies are ineffective, and concentration of risk increases the potential for such losses.

BPMB's risk management framework is designed to balance corporate oversight with well defined independent risk management functions. Internal controls, specific policies, guidelines and procedures have been established to govern the activities of business and support functions of BPMB. Risks arising from these activities are managed by dedicated risk management functions under Group Risk Management, that play a vital role in the execution of risk management activities and strategies through the process of identifying, measuring, monitoring and controlling all material risks faced by BPMB.

Combined with a structured risk governance consisting of a strong Board and Management oversight, a good check & balance systems and sound risk management practices, BPMB has built a strong foundation towards ensuring a holistic and integrated approach of risk management that will safeguard the quality of BPMB's assets to achieve the mandate set by the Government.

## RISK PROFILE

In general, BPMB has exposure in credit, market, liquidity and operational risks with credit risk having the most significant impact due to its size. BPMB recognizes that in performing its obligation as a development financial institution, its business model and product offering structure characterized specific risks premium as compared to other commercial banks. Such risks premium is apparent as BPMB focuses on its role in financing nationally strategic projects under the mandated infrastructure, maritime, oil & gas and high-technology sectors.

Additionally, BPMB also exposes to sizeable loan transactions that could potentially translate to liquidity concerns in the event of credit failure. Nevertheless, BPMB receives strong support from its shareholders e.g. in the form of government guarantee for its funding and interest compensation; that underlie the basis for BPMB's improved risks mitigation.

## 2012 KEY INITIATIVES

Key risk achievements and measure undertaken during the year include:

- Implementation of a Rating Platform and Financial Spreading to strengthen credit risk management infrastructure & tools, for the purpose of promoting an effective management of credit risk. BPMB's two dimensional internal rating models are now embedded in the platform with borrowers' financial data, which are captured as input into the quantitative part of the credit rating model.
- Enhancement in the monitoring of credit and investment exposures at Group level, where Single Customer Limit (SCL) limit has now been extended to capture the Group exposure to manage BPMB's and subsidiaries' concentration risk to common group of customers.
- Validation of credit risk rating model to confirm rating model discriminatory power and robustness as a rating tool. Results from the validation serve as input for further refinement of the rating system to reflect actual risk of BPMB.
- Implementation of the New Liquidity Framework System, a tool to measure the liquidity position to determine BPMB's capability to meet maturing obligations based on contractual profiles and behavioral assumptions in order to withstand liquidity shocks, in compliance to regulatory requirement.
- Establishment of the Shariah Risk Management framework to manage BPMB's Shariah non-compliance risk exposure.
- Appointment of Operational Risk Liaison Officers (ORLO) to facilitate the management of operational risk within each Function and the completion of Risk Control Self-Assessment exercise covering all risk taking functions within BPMB.



## RISK GOVERNANCE STRUCTURE

| BOARD OF DIRECTORS  |
|---|
| The Board of Directors has the ultimate responsibility for the sound and prudent management of the Company. This includes responsibility to ensure risk management frameworks and policies are established for the various risk categories and appropriate steps taken to monitor and control risks, consistent with approved strategies and policies.  |
| BOARD LEVEL COMMITTEES  |
| <p><b>Risk Management Committee (RMC)</b></p> <p>The RMC is a Board level Committee responsible to perform risk oversight within BPMB. It is primarily responsible to oversee senior management's activities in managing the key risk areas of BPMB and to ensure the appropriate risk management infrastructure, resources and processes are in place and functioning effectively.</p> <p><b>Credit Committee of the Board (CCB)</b></p> <p>The CCB is tasked by the Board to perform supervisory and oversight role of loan approval and to ensure adequate risk management processes are in place.</p> |
| MANAGEMENT LEVEL COMMITTEES   |
| <p><b>Executive Risk Management Committee (ERMC)</b></p> <p>The ERMC is the Management level committee responsible for the management of all material risks within BPMB.</p> <p><b>Group Credit Committees (GCC)</b></p> <p>The GCC i.e. GCC A and GCC B are empowered as the financing approval committees for BPMB, for financing proposals within their respective authority limits.</p>   |

Group Risk Management, being an independent function to support the Risk Management Committees, is responsible for implementing and maintaining the Risk Management framework, policies, tools and methodologies. Group Risk Management is also responsible for providing independent risk assessment, as well as monitoring and reporting BPMB's risk exposure and compliance to established risk limits.

The designated Operational Risk Liaison Officer (ORLO) forms part of BPMB's Risk Management structure, to act as intermediary between GRM and the Business/Support functions they are representing, and to facilitate the implementation of risk initiatives.

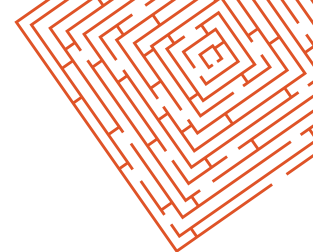
## RISK MANAGEMENT APPROACH

Recognizing risk management as a crucial element towards achieving a profitable and sustainable business, BPMB continuously work towards strengthening its risk management approach and capabilities to ensure risk exposures are effectively managed. BPMB's Risk Management Framework is established in line with best practices, which includes adopting Basel II recommendations, where applicable.

## KEY RISK MANAGEMENT PRINCIPLES

BPMB adopts the following Risk Management principles:

1. The Board retains the ultimate responsibility in establishing the maximum level of risks that BPMB will tolerate in pursuit of its mandate and performs its oversight via the Risk Management Committee.
2. The relevant regulatory requirements, market standard and international leading practices are adopted in the formulation of risk management framework, policies, procedures and guidelines to ensure BPMB's risk management approaches remain robust.



3. Risks are being managed on an enterprise-wide basis and collectively by all functions within BPMB through the implementation of the three lines of defence model.

| Approach            | Responsibility        | Functions  |
|---------------------|-----------------------|--|
| 1st Line of Defence | Risk Taking Functions | Business and Support Functions who are the risk takers and primarily responsible for managing specific risk exposures in their daily activities.   |
| 2nd Line of Defence | Risk Control          | Group Risk Management, Compliance and Shariah Advisory who are responsible for the establishment and maintenance of relevant frameworks, policies, methodologies and tools to facilitate the management risks undertaken by the risk takers. |
| 3rd Line of Defence | Risk Assurance        | Group Audit & Examination is responsible to provide independent assurance on the adequacy and effectiveness of risk management processes.  |

4. Risk management activities are carried out in line with BPMB's corporate strategies. BPMB's risk management policies, procedures and guidelines are not static; it changes through annual review that aligns with the organization's objectives and needs.
5. BPMB's risks are regularly assessed and managed by balancing the eventual trade-off between risk and return.

#### RISK MANAGEMENT STRATEGIES

The key risks faced by BPMB are consistently being monitored and managed within the ambit of BPMB's Risk Management Framework:

| Key Risks   | Risk Management Strategies   |
|-------------|--|
| Credit Risk | <p>Credit risk management strategies focus around the following main factors:-</p> <ul style="list-style-type: none"> <li>Establishment of a Framework that guides activities, processes, internal controls and policies in the overall management of credit risk.</li> <li>Preservation of quality loan assets to sustain profit.</li> <li>Incorporation of a check-and-balance structure within the credit processes to minimize poor credit quality.</li> <li>Observation of compliance to prudential limits to mitigate risk concentration in credit portfolio that could potentially impact the overall financial soundness of the Bank.</li> <li>Establishment of a sound credit evaluation process that enforce prudent credit evaluation through independent credit risk assessment.</li> <li>Establishment of a well-defined credit granting criteria and a sound credit portfolio management.</li> </ul> |
| Market Risk | <ul style="list-style-type: none"> <li>BPMB has established the Market Risk Management Framework to provide a set of general principles to guide the Bank/Group to identify, measure, monitor, control and report its market risk exposures.</li> <li>In managing this, control tools such as Earnings-at-Risk (EAR) Limits, Economic Value of Capital (EVE) Limits, Mark-to-Market (MTM) Limits, Net Open Position Limit, and so forth, have been developed and put in place.</li> <li>To be in line with the changing operating circumstances, the framework, and its off-shoot, are reviewed annual or as and when necessary.</li> </ul>  |



| Key Risks        | Risk Management Strategies  |
|------------------|---|
| Liquidity Risk   | <ul style="list-style-type: none"> <li>BPMB uses a range of indicators to monitor and control liquidity risk exposure such as liquidity gap, early warning signals, liquidity indicators and stress testing. The controls include the NLF system, Single Depositors Limit and Interbank Money Market Limits.</li> <li>The liquidity positions of BPMB are monitored regularly against the established policies, procedures and limits. It is also incorporated in the Asset/Liability and Liquidity Management Report and reported to the Executive Risk Management Committee (ERMC) and Risk Management Committee (RMC) meetings.</li> <li>In addition, BPMB has enhanced its Interbank Money Market Operations Risk Management Framework (IMMORMF) to better manage and control its exposure to IMM risks within the policies and guidelines approved in order to meet statutory requirements. It acts as the measurement tool for interbank money market operations in which the activities must adhere to BPMB's funding strategy as well as the interbank money market's policies and procedures.</li> </ul> |
| Operational Risk | <ul style="list-style-type: none"> <li>BPMB's Operational Risk Management is guided by the ORM Framework, which is developed in line with regulatory requirements and best practices.</li> <li>Continuous enhancement of ORM tools and methodologies to facilitate effective risk identification, assessment, monitoring and reporting.</li> <li>Continuous efforts to enhance risk awareness and risk management capabilities within BPMB.</li> </ul>  |

#### MANAGEMENT OF CREDIT RISK

Credit Risk is the potential loss of revenue, either the principal or interest or both, arising from the failure or unwillingness of counterparties or borrowers to honour their financial and contractual obligations as and when due. These obligations are from lending, investment and other activities undertaken by BPMB.

Lending remains the main activity of BPMB. Therefore, credit risk management has been the main focus of BPMB's risk management activities. The management of credit risk is governed by credit policies and guidelines which determine credit features, credit administration and portfolio management.

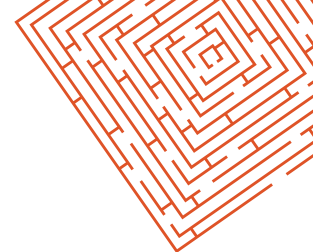
The process of managing credit risk, which involves risk identification, measurement, monitoring and controlling are governed by two sets of Credit Risk Management Framework established by BPMB namely Framework for Managing Credit Risk and Framework for Managing Credit Portfolio.

Reporting of credit risk activities is made to the Executive Risk Management Committee (ERMC) before deliberation at the Risk Management Committee (RMC). The ERMC meets once a month to deliberate issues on the quality of credit risk of borrowers, with the objective of preventing loan assets from turning impaired. The ERMC recommends action on all credit risk related matters including loan asset quality, credit portfolio composition and adequacy of strategies and controls to manage overall credit risk activities. The ERMC also deliberates periodical report on credit portfolio prior to submission to the RMC.

BPMB realizes that the key success in lending activities lies in how the risk is managed, that is by having a clear risk management process and controls at various processes within BPMB that will assist in meeting its objective.



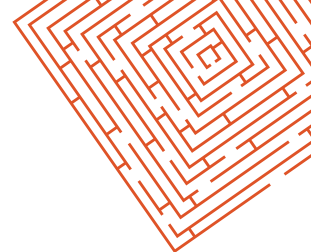




Risk Management activities and internal controls that have been put in place to mitigate risk at various levels of credit processes are elaborated as follows:-

| Stage        | Risk Mitigation   | Description  |
|--------------|---|--|
| Origination  | Clear segregation between credit origination and credit monitoring  | <ul style="list-style-type: none"> <li>BPMB maintains an independent credit monitoring function, which is separated from credit originator to maintain essential check-and-balance system.</li> </ul>  |
| Evaluation   | <p>Adherence to Credit policy and guideline</p> <p>Independent credit risk assessment</p> <p>All exposures must be rated through internal rating system</p> | <ul style="list-style-type: none"> <li>BPMB has instituted clear internal controls to govern lending activities and assessment of credit proposals for prudent lending activities through the establishment of Credit Risk Management Policies and Credit Operations Guideline.</li> <li>Operational manuals and directives issued by Bank Negara Malaysia (BNM) including guidelines as prescribed under the Development Financial Institutions Act 2002 (DFIA) are adhered to, which have assisted the Bank in achieving its corporate objectives within an acceptable risk profile and risk appetite.</li> <li>Prudent credit assessment is enforced through independent credit risk assessment by Credit Risk function. Risk issues are mitigated by the risk owners before the approving authorities consider any credit proposals.</li> <li>Credit Risk function also reviews credit proposals for compliance with credit policies.</li> <li>All credit proposals are rated using an internal credit rating system to measure each borrower's risk of default and facility risk. Only viable credit proposals with well-mitigated risk are considered for financing.</li> <li>BPMB utilizes the rating model that is based on two dimensional rating system that incorporates both borrower's default as well as the facility risk, which focuses on the three components of Risk Weighted Assets (RWA) calculation, namely Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD) to generate the Expected Loss (EL) that would provide a high-level overview of a borrower's business credit quality in terms of potential loss amount, given a certain level of probability of default.</li> <li>The rating model is subject to enhancement to maintain its predictive power and robustness to suit lending requirements.</li> </ul> |
| Approval     | Multi-tiered credit approving authority   | <ul style="list-style-type: none"> <li>The loan approval process, which consists of a multi-tiered approach, reflects the management of credit risk and BPMB's desire for quality loans. Different levels of approving authorities govern credit approval process according to credit limits.</li> </ul>   |
| Disbursement | Independent checking on compliance to credit disbursement condition   | <ul style="list-style-type: none"> <li>Credit disbursement requisition is independently assessed by Compliance function, as a "final gatekeeper" to ensure adherence to credit disbursement conditions prior to credit disbursement. Credit Compliance also verifies terms and conditions imposed in the Letter of Offer as approved by the approving authorities.</li> </ul>  |

| Stage                | Risk Mitigation                            | Description  |
|----------------------|--|--|
| Monitoring           | Credit reviews                             | <ul style="list-style-type: none"> <li>Credits are reviewed at least once a year and more frequent reviews are performed on high-risk credit under "watch – list" accounts to proactively manage any delinquencies, maximise recoveries and ensure timely recognition of asset impairment. Annual credit review will be rated to monitor credit risk migration for effective monitoring.</li> <li>Regular site visits are carried out with the assistance from Technical function as part of the means to detect any early signs of borrowers' operational aspects.</li> <li>Submission of quarterly management accounts apart from audited accounts is also included as part of loan covenants to detect any adverse transactions and issues that may affect the financial health of the borrowers that would give rise to loan repayment risk.</li> <li>Watch-list accounts (based on assessment under FRS 139) are reviewed quarterly and half yearly depending on the degree of vulnerability based on the scores established under the internal guidelines of FRS 139.</li> <li>Tracking of movements of credit impaired rate is incorporated in the monthly Credit Portfolio Report with the objective of monitoring the impairment level. A systematic mechanism for prompt identification/classification of loan/financing is in place, whereby the classification is based on the total scoring assigned to individual borrower.</li> <li>The movement of delinquent loans is also monitored to gauge deterioration in credit quality that could potentially turn the accounts into impaired status. Limit on delinquent credits has been established to track delinquent credits.</li> </ul> |
|                      | Post mortem review on impaired credit      | <ul style="list-style-type: none"> <li>Post mortem reviews are conducted on impaired credit to better understand how problem credit developed and to identify lapses in credit and monitoring process, system and people. Observations and findings are communicated as feedback and actions are taken to improve credit risk management process.</li> </ul>   |
|                      | Post approval credit review                | <ul style="list-style-type: none"> <li>Internal audit function conducts post credit review on approved credits to analyse 'completeness' of credit decision, that is to determine the compliance of the processes involved in credit evaluation and approval. Feedback is provided on the effectiveness of credit process in identifying emerging problems.</li> </ul>   |
| Portfolio Management | Adherence to established prudential limits | <ul style="list-style-type: none"> <li>Prudential limits are established according to various categories such as customer and industry sector to minimize concentration risk. Single Customer Limit (SCL) has now been extended to capture Group exposure to manage BPMB's and subsidiaries' concentration risk to common group of customers at group level.</li> <li>Sector limit for commercial lending is observed to monitor undesirable concentration which could expose BPMB to higher risk of lending.</li> <li>Counterparty limits are in place to control over exposure to a single financial institution.</li> </ul>   |
|                      | Close monitoring of credit risk profile    | <ul style="list-style-type: none"> <li>Credit risk exposures are managed through a robust credit monitoring process. The process includes monitoring of risk profile of credit portfolio, where any changes in credit quality and significant movement in risk profile of credit portfolio are reported to Risk Management Committee.</li> </ul>   |
|                      | Stress testing of credit portfolio         | <ul style="list-style-type: none"> <li>The overall credit risk profiles of credit portfolio are reviewed and monitored by conducting stress tests on credit portfolio based on selected scenarios, which include possible downgrading of the accounts to assess the impact on the Bank's earnings and capital.</li> </ul>  |



#### Other governance:

- Reporting of credit risk activities is made to the ERM before deliberations at the RMC. The ERM that meets once a month deliberates issues on the quality of credit risk of borrowers to preserve the quality of loan assets, with the objective of preventing them from turning impaired. The ERM recommends action on all credit risk related matters including loan asset quality, credit portfolio composition and adequacy of strategies and controls to manage overall credit risk activities. The ERM also deliberates periodical report on credit portfolio prior to submission to RMC.
- As part of the corporate governance, Group Audit & Examination (GAE) undertakes an independent assessment of “credit compliance” to policies and procedures. Findings are communicated to the respective functions and further deliberated at the Audit Committee meeting. Issues raised are followed-up by GAE to ensure that corrective measures are implemented.

#### MANAGEMENT OF MARKET RISK

Market risk is defined as the potential loss in value to the Bank due to changes in market prices and rates including interest rates, credit spreads, equity prices, foreign exchange rates and commodity prices. Market risk has a direct impact on earnings and impacts the economic value of BPMB for structural interest rate risk and banking book assets.

BPMB does not have any exposure that falls under trading activity but give prominence effort in managing its funding and liquidity requirements. Hence, the increased focus in managing BPMB's balance sheet which includes assets, liabilities and capital in order to maximize earnings and attain strategic goals within the overall risk/return preferences. BPMB manages its market risk exposure guided by the Market Risk Management Framework that specifies the risk identification, measurement and control principles and processes. It adopts a consistent quantification method to analyse interest rate risk arising from re-pricing mismatches between rate sensitive assets and rate sensitive liabilities. BPMB also performs simulation analysis to assess the impact on earnings under various interest rate scenarios. Activities and transactions that give rise to market risks are controlled via observation of relevant set of approved limits. The oversight on market risks limits and other compliance requirement is being carried out by Group Risk Management.

#### MANAGEMENT OF LIQUIDITY RISK

Liquidity risk is the risk that BPMB is unable to generate or obtain sufficient funding to meet its payment obligations when due in a timely and cost-effective manner.

The common source of liquidity risk arises from mismatches in timing and value of cash inflows and outflows, both from on and off-balance sheet exposures.

BPMB's liquidity position is established to satisfy the current and prospective commitments under normal business conditions while also incorporating the safety and soundness in times of stress. To achieve the objective, BPMB is guided by its Liquidity Management Framework and employ key liquidity risk mitigation strategies that include the following:

- An appropriate balance between the level of exposure allowed under BPMB's risk appetite and the cost of its mitigation, taking into account the potential impact of extreme but plausible events.
- Broad funding access, including preserving and promoting reliable base of core deposit clients, continual effort for a diversified funding source and demonstrate capacities to monetize specific asset classes.
- A comprehensive contingency funding plan that is supported by unencumbered marketable securities that provides assured access to cash and is available to supplement other sources of cash during crisis.

Controlling liquidity risk implies spreading over time amounts of funding, avoiding unexpected important market funding and maintaining a cushion of liquid short term assets so that selling them provides liquidity without incurring capital gains and losses. Asset Liability Management (ALM) structures the time schedule of debt issues or investments in order to close the deficits or excess liquidity gaps.



BPMB adopts multiple measures in monitoring its liquidity and funding needs, including liquidity parameters/indicators, conduct stress testing, observe funding mix ratios and compliance to liquidity limits. The liquidity position of BPMB is monitored regularly. The controls currently being observed are:

- New Liquidity Framework (NLF) Compliance Requirement
- Single Depositor Limit
- Interbank Borrowings Limit
- Loan to Deposit Ratio (LDR) adopted from Standard Practice

In addition to the above measures and controls, BPMB also observes the following:

- i. Liquidity Coverage Ratio (LCR) based on Basel III Liquidity Standards for internal consumption only to indicate BPMB's high quality liquid assets position in stress conditions that can be converted into cash to meet liquidity needs;
- ii. Net Stable Funding Ratio (NSFR) based on Basel III Liquidity Standards for internal consumption. The NSFR is designed to promote the medium- and long-term funding of assets and activities over a one-year time horizon;

Bank Negara Malaysia (BNM) had approved BPMB to participate in the interbank money market in 2012. This is another avenue for BPMB to manage its liquidity requirement. This enables BPMB to leverage on a wide range of financial instruments to manage its short-term liquidity mismatches.

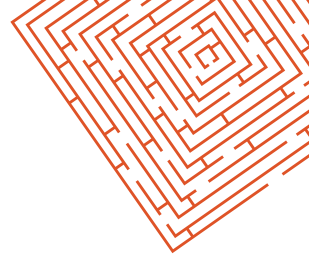
#### INTEGRATED STRESS TEST

BPMB had conducted four (4) quarterly Integrated Stress Testing exercises for 2012 in order to simulate events or influences that could potentially impact its capital position. The main emphasis was on credit, liquidity and market risks (in respect of interest rate and investment risks).

For credit risk, the stress testing has taken into account the possible deterioration in the quality of credit portfolio and collateral value, while liquidity risk looked at the cash (liquidity) position of BPMB, where the New Liquidity Framework (NLF) under DFI/GP5 was used as a basis of measurement. In terms of market risk, the variables for stressed case were treasury borrowings and securities portfolio, corporate financing as well as investment portfolio.

Collectively, the integrated stress test seeks to quantify the potential impact of shocks arising from the combined effect of credit, liquidity and market risks events on the balance sheet and liquidity position. This forms the basis to identify viable funding alternatives that can be utilized and appropriate mitigation actions put in place.

From all the integrated stress test done for 2012, it was found that BPMB would continue to be able to absorb the shock arising from the stress assumptions as approved by the RMC.



### MANAGEMENT OF OPERATIONAL RISK

For effective management of operational risk, BPMB is guided by the Operational Risk Management (ORM) Framework which was developed in line with Basel publications to provide clear, consistent and systematic ORM approach. BPMB has also established the Shariah Risk Management Framework which forms part of the ORM Framework to outline the manner Shariah non-compliance risk is internally managed, in line with BNM's Shariah Governance Framework (SGF).

BPMB recognizes that continuous review and monitoring of risks and control effectiveness is vital for effective management of operational risk. To facilitate this, a variety of tools and methodologies have been implemented as indicated below.

- BPMB has in place a Loss Event Reporting process to facilitate a structured incident management and data collection for analytical risk profiling purposes, as well as to facilitate mitigation actions and control enhancements. Cases are analysed and reported to the Executive Risk Management Committee (ERMC) and the Risk Management Committee (RMC).
- For close monitoring of the Bank's operational risks, Key Risk Indicators (KRIs) with thresholds, in the form of Management Action Trigger (MAT) and Limit were developed to provide early warning signal of potential operational risks and to allow timely mitigation actions. Triggering of the set thresholds are duly reported to the ERMC and RMC.
- The Risk & Control Self-Assessment (RCSA) tool enables a structured and consistent approach towards identification and assessment of operational risks and controls.
- Business Continuity Management is an important component of BPMB's risk management framework to increase the organization's resilience to business disruption arising from internal and external events and to reduce the impact on its business operations, reputation or profitability. BPMB's Business Continuity Management Framework includes the Business Continuity Management policy, the Business Continuity Plan and the Disaster Recovery Plan, which are continuously being updated and tested in line with Bank Negara Malaysia's (BNM) requirements.
- Enhancement of operational risk awareness forms part of BPMB's ORM objective towards cultivating a culture that places high priority on effective management of risk, adherence to sound operating controls, ethics and values. Continuous training efforts are undertaken to achieve this objective. BPMB's operational risk management infrastructure, tools and procedures are also continuously being improved in line with best practices, for better management of operational risks throughout BPMB.

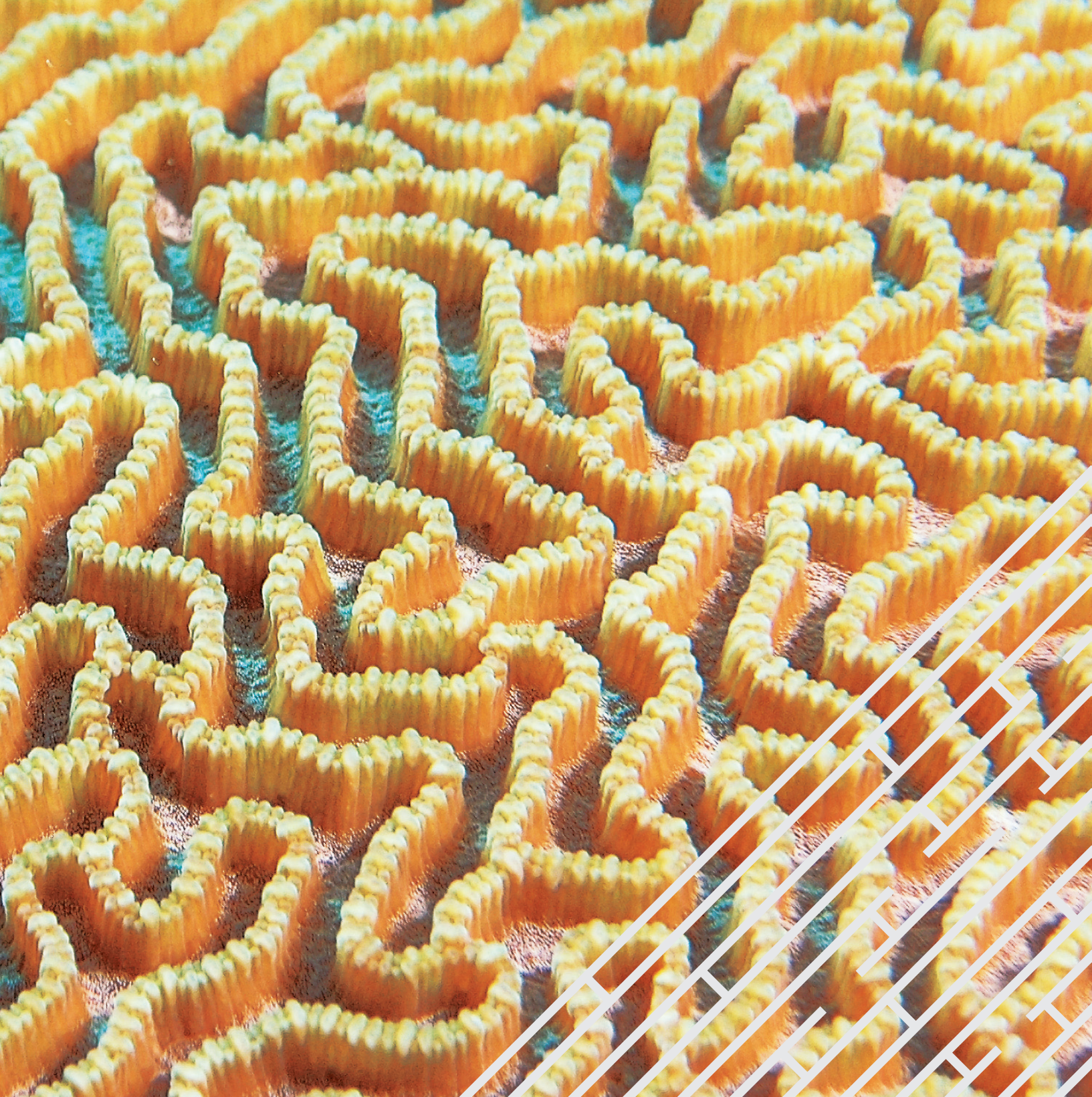




DETERMINING  
A DIRECTION  
IN MARITIME GROWTH







By extending its medium to long term financing, Bank Pembangunan Malaysia Berhad continues to determine a defined direction in the nation's strategic economic sector of the maritime industry, by skewing towards its more robust activities of offshore support, to spearhead its operational growth.



## CHAIRMAN'S STATEMENT

In the name of Allah, the most Beneficent,  
the most Merciful.

### INTRODUCTION

On behalf of the Board of Directors of Bank Pembangunan Malaysia Berhad, it is my great pleasure to present the 39th Annual Report and Audited Financial Statement of Bank Pembangunan and Group for the financial year ended December 31, 2012.



### MALAYSIAN ECONOMIC REVIEW FOR 2012

In 2012, global economic growth moderated, continuing a downtrend that had begun in early 2011. Most emerging regions expanded at rates significantly lower than their pre-crisis averages, as weakness in key economies spilled over to the rest of the world. The growth momentum in the advanced economies was uneven. The US continued to experience an ongoing but fragile recovery, while several other major economies registered weak growth. Despite the challenging external environment, the Malaysian economy performed better than expected in 2012, with a higher growth of 5.6% (2011: 5.1%). The strong growth was supported by resilient domestic demand, which cushioned the negative impact of the weak external environment. Domestic demand recorded its highest rate of expansion for the decade, supported by stronger consumption and investment spending.

On the supply side, all economic sectors continued to expand in 2012, with significant improvement registered in the construction sector. The construction sector recorded a robust growth of 18.5%, the highest since 1995 (21.1%), driven mainly by the civil engineering

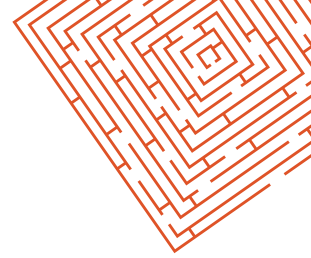
projects. This reflected the efforts to improve road and rail accessibility, enhance electricity generation capacity, and increase oil and gas output in Malaysia. The major projects are more broad-based in terms of sector and geographical location, covering areas beyond the Klang Valley. Growth in the construction sector was also contributed by the residential and non-residential sub-sectors. The performance of the residential sub-sector was underpinned by the construction of high-end properties in the Klang Valley, Penang and Johor, following robust launches in 2010 and 2011. Industrial projects in the Samalaju Industrial Park, tourism projects in Iskandar and commercial projects in the Klang Valley supported growth in the non-residential sub-sector. Construction of learning and health institutions, such as the University Teknologi Mara campuses and National Cancer Institute, also provided further impetus to this sub-sector.

The services sector remained the largest growth contributor, as sub-sectors catering to the domestic market, namely retail and telecommunications, benefited from strong consumer spending. The finance and insurance sub-sector recorded higher growth, reflecting continued financing, particularly to

businesses, coupled with higher fee-based income and stronger growth of earnings from insurance premiums. Trade-related services, particularly the wholesale and transportation sub-sectors, moderated in tandem with slower external trade activities.

Domestic financial stability remained intact throughout 2012, providing a supportive environment for continued growth of the Malaysian economy. Financial institutions remained resilient throughout the year, sustaining their financial performance while continuing to strengthen operational and





risk management. The capital position of financial institutions remained solid, both in the level and quality of capital. The banks' aggregate risk-weighted capital ratio (RWCR) and core capital ratio (CCR) stood at 15.2% and 13.4% respectively (2011: 15.7% and 13.7% respectively).

#### FINANCIAL PERFORMANCE IN 2012

During the period under review, the BPMB Group recorded Net Income of RM925.6 million and Profit Before Tax of RM286.1 million, a decline of 19.6% and 55.6% respectively as compared to the previous year. Substantial impairment charges on the Group's investments on the mid-range chemical tankers through its subsidiary, Global Maritime Ventures Berhad (GMVB) was the main contributing factor to the decline.

#### BANK PEMBANGUNAN MALAYSIA BERHAD (BPMB)

BPMB recorded Profit Before Tax of RM431.2 million, a decrease of 32.6% as compared to the previous year. The decrease was mainly due to lower interest income and non-interest income as well as higher impairment on loans and financing.

BPMB registered higher shareholders' funds at RM7.1 billion as at 31 December 2012, from RM6.9 billion as at 31 December 2011, attributable to higher retained earnings. In accordance with requirements set under BPMB's capital management and dividend policy, a declaration of 3.25% dividend equivalent to RM100.0 million, will be proposed at the Annual General Meeting.

During the year, BPMB had the Issue Rating for its RM7.0 billion Conventional Medium-Term Notes (MTN) and/or Islamic Murabahah MTN Programmes reaffirmed at AAA by RAM. In addition, RAM and MARC have also assigned a financial institution rating of AAA on Bank Pembangunan, premised on our established track record in infrastructure financing, strong capitalization and strong regulatory and government support.

#### GLOBAL MARITIME VENTURE BERHAD (GMVB)

GMVB Group's financial performance during the financial year ended 31 December 2012 continued to be affected by the volatility of the maritime industry. The Group recorded total revenue of RM87.5 million, a decrease of 14.1% compared to 2011 mainly due to lower charter hire rates and freight income. Higher operating expenses were registered in 2012, arising from impairment losses on vessels of RM148.7 million and losses from disposal of vessels of RM24.7 million. As a result, GMVB Group recorded a loss before tax of RM177.5 million in 2012, as compared to a loss of RM24.4 million in 2011.

During the period under review, the BPMB Group recorded Net Income of RM925.6 million and Profit Before Tax of RM286.1 million, a decline of 19.6% and 55.6% respectively as compared to the previous year.







BPMB registered higher shareholders' funds at RM7.1 billion as at 31 December 2012, from RM6.9 billion as at 31 December 2011, attributable to higher retained earnings

#### PEMBANGUNAN LEASING CORPORATION SDN BHD (PLC)

For the financial year ended 31 December 2012, PLC recorded Net Income of RM30.4 million and Profit Before Tax of RM40.3 million, a decrease of 23.8% and 20.2% respectively compared to the previous year. The decline in financial performance was mainly due to lower interest income. Nevertheless, shareholders' funds increased by 9.3% to RM220.3 million, from RM201.5 million as at end 2011.

#### OUTLOOK AND PROSPECT FOR 2013

The global growth outlook is expected to improve in 2013. Financial and policy risks have receded compared to the situation over the recent two years. Policy measures introduced in the latter half of 2012 have reduced policy uncertainties and stress in the financial markets.

The Malaysian economy is expected to remain on a steady growth path with an expansion of 5-6% in 2013. Economic activity will be anchored by the continued resilience of domestic demand, and supported by a gradual improvement in the external sector.

Domestic demand, which recorded the highest rate of expansion over the recent decade in 2012, is expected to remain the key driver of growth in 2013, albeit at a more moderate pace.

The financial system continues to demonstrate resilience against the challenging external environment, with financial intermediation expected to continue to provide strong support to domestic economic activity. The strength of Malaysia's external position remains intact, with international reserves at healthy levels and external debt continuing to be low and within prudent limits.

The National Budget 2013 has created significant impact on the construction sector as the Government is serious in attracting investments on all Entry Point Projects (EPP) under the Economic Transformation Programme (ETP). The higher allocation for the economic sector to support the needs of infrastructure will raise the level of construction activities and provide more business opportunities. In 2013, the construction and services sector are expected to grow by 15.9% and 5.5% respectively.



The mining sector is projected to expand by 5% in 2013, due to a recovery in the production of natural gas, and supported by higher output of crude oil and condensates. The former is due to higher output of several gas fields offshore Sabah to meet the higher demand for liquefied natural gas (LNG) from PR China, while the latter is largely driven by the commencement of production from both marginal and new fields, such as Gumusut-Kakap in Sabah, and new wells in Sarawak and Terengganu.

#### ACKNOWLEDGEMENT

On behalf of the Board of Directors, I would like to express our deepest gratitude to the Ministry of Finance, Bank Negara Malaysia, other ministries and regulators, customers, partners and other stakeholders for their continuous support and guidance. I also wish to express our sincere appreciation to Management and staff of Bank Pembangunan Group for their dedication, commitment and loyalty.

I am privileged to serve as Chairman of Bank Pembangunan's Board of Directors and I wish to thank fellow Board Members for their support, contribution and commitment. To Encik Ariffin Hew @ Hew Siak Tow who joined the Board on 27 September 2012, I wish him a warm welcome.

I would like to take this opportunity to record my heartfelt appreciation to Dato' Mohammed Haji Che Hussein who resigned as Chairman of Bank Pembangunan's Board of Directors on 18 June 2012. His wisdom and invaluable contribution and advice throughout his tenure with Bank Pembangunan will continue to be cherished and deeply missed.

**TAN SRI DATO' SRI DR. WAN ABDUL  
AZIZ WAN ABDULLAH**  
Chairman





# BUILDING A BANK WITH COMPETITIVE CAPABILITIES







Empowering Bank Pembangunan Malaysia Berhad's priority of strategic competitiveness and capabilities, we continue to build quality loan portfolios that is sustainable, by pursuing a path in competency and development, expedient service delivery, effective advisory services with enhanced risk management.



## PRESIDENT / GROUP MANAGING DIRECTOR'S STATEMENT

In the name of Allah, the most Beneficent,  
the most Merciful.

### OVERVIEW

In 2012, the international economic landscape became more challenging relative to the preceding year. Global growth experienced a synchronized moderation as weakening economic conditions in several key economies affected international trade and subsequently had adverse spillover effects on domestic activity in the emerging economies.



The lower global growth prospects, coupled with the ongoing fiscal uncertainties in the advanced economies, cumulatively contributed to sustained volatility in the financial markets. Notwithstanding, the domestic financial markets continued to remain orderly and exhibited strong capacity to intermediate the volatile flows despite heightened investor risk aversion.

Despite challenges posed by the economic uncertainties, Bank Pembangunan Malaysia Berhad (BPMB) strengthened its position by focusing on managing risks and costs while continuing to enhance operational excellence.

### FINANCIAL PERFORMANCE

During the period under review, BPMB recorded Net Income of RM833.5 million and Profit Before Tax of RM431.2 million, a decline of 18.9% and 32.6% respectively, as compared to the previous year. The lower interest income and non-interest income as well as higher impairment on loans and financing contributed to the decline.

As at 31 December 2012, BPMB's total assets decreased to RM27.0 billion, from RM29.4 billion in the previous year, mainly due to cash and short term deposits withdrawal to meet repayment of long term borrowings.

The gross impaired loans registered RM2.6 billion as at 31 December 2012, compared to RM2.8 billion as at 31 December 2011. As a result, the gross and net impaired loans ratios improved to 10.3% and 4.6% respectively, from 11.4% and 5.2% respectively in 2011.

### CONTINUED EMPHASIS ON MANDATED ROLE

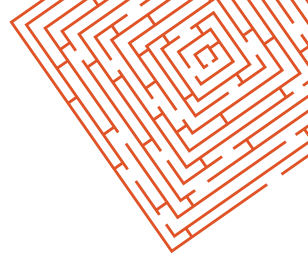
In supporting the national development agenda and contributing towards economic growth, BPMB continued to play a pivotal role with a total loan approval of RM4.8 billion favouring 44 projects in 2012, channeled to its mandated sectors namely infrastructure, maritime, technology and oil & gas. This represented a significant increase of 182% from the previous year's approval of RM1.7 billion involving 29 projects.

The sharp increase was attributed to contributions by infrastructure and technology sectors, which made up 52% and 30% respectively of the total loan approval.

### INFRASTRUCTURE

The infrastructure sector has received the largest share of public sector development expenditure in every Malaysia Plans for the past three decades. BPMB has always been at the forefront in supporting the Government's mission to uplift the nation accessibility to high-class infrastructure facilities.

For the year 2012 alone, the total loans approved for the infrastructure sector amounted to RM2,512.5 million, involving 21 loans. About 87% or RM2,183.0 million of the total loan approved was granted under Islamic General Infrastructure Fund with the remaining under conventional general infrastructure fund.



For the past few years, Government has implemented Private Finance Initiatives ("PFI") concept to promote private sector involvement in the provision of public services. The objective of PFI's project is to fulfil the growing needs for various infrastructure projects and to enhance public facilities. BPMB has been actively involved in providing financing to PFI's projects in 2012. BPMB has approved financing through Infrastructure Fund to 7 PFI's project totalling RM1.3 billion.

#### MARITIME / OIL AND GAS

The market pictured by maritime industry in 2012 was not a bright one, and this is likely to remain unchanged in 2013 as the industry is still beset by a heavy over-supply and persistently weak global trade. It would be an uphill battle for shipping players across all segments, particularly merchant vessels, to survive on the back of low freight rates and high operating costs. The reduced profitability is likely to hamper debt repayment ability, particularly those players that embarked on large debt-fuelled capital expenditure around 2007-2008 when asset valuations had peaked.

Yet, not all are bleak and weary in the maritime industry. Of late, the oil and gas sector has become a new star and saving grace. The unveiling of the Economic Transformation Programme (ETP) has provided a substantial boost to Malaysia's oil and gas sector, which is one of the 12 National Key Economic Areas (NKEAs). Several initiatives, upstream and downstream have shown significant progress providing local players opportunities to capitalize on.

Despite a challenging year due to volatility of the shipping market, BPMB has fulfilled its role by increasing the number of loans approved in the Maritime / Oil and Gas sector. During the year under review, a total of nine applications worth RM896.1 million were approved, indicating an increase of 113% as compared to the previous year. The largest contributor was the shipbuilding and ship-repair sub-sector with RM700.0 million (78%), while the remaining RM196.1 million (22%) were approved to finance four offshore support vessels, one harbour tug and working capital requirement.

BPMB continued to play a pivotal role with a total loan approval of RM4.8 billion favouring 44 projects in 2012, channeled to its mandated sectors namely infrastructure, maritime, technology and oil & gas.



## TECHNOLOGY

The global downturn put tremendous pressure on the manufacturing sector which had resulted in lower exports, in particular electronics and electrical products. Nevertheless, BPMB managed to strengthen its presence in the financing of technology sector by recording higher loan approvals in 2012. During the year under review, 14 loans were approved amounting to RM1.4 billion for technology projects.

In supporting the government implementation and promotion for the use of Green Technology, the technology sector had approved five projects under the GTFS scheme amounting to RM93.5 million. The remaining nine projects approved are other technology related projects which amounting to RM1.3 billion.

## ENHANCED OPERATIONAL EFFICIENCY MANAGING RISKS

As banking is about the business of taking risks, our risk management is not focused on purely meeting regulatory requirements, but also ensuring that our capital is directed toward activities that give us optimum risk-reward ratio based on our mandate and business model. Risks, if left unattended within the rapidly changing financial landscape and increased uncertainty, can be detrimental to BPMB. Mitigating risks necessitates credible partners including other financial institutions, to spread our financial risk. However, not all risks can be mitigated, thus careful portfolio management is essential to withstand potential failure.

Risk management cannot be construed as something to be performed by a few individuals or a function. Group Risk Management function was enhanced during the year with the implementation of several critical initiatives. The staff in the business and operational functions, as the first line of defense and being equally responsible for the risk-taking, had undergone a series of risk management awareness and technical courses via in-house programmes, to equip them with relevant risk management tools.

## HUMAN CAPITAL DEVELOPMENT

In order to cater for the unique requirement of BPMB as a development financial institution and with the talent war prevalent among not only Malaysian banking industry but across the region, succession planning has always been a strong corporate agenda. The initiative on succession planning will be continued to anticipate the need for skilled, agile and committed workforce.

Our approach towards succession planning is anchored on the approved succession planning framework which comprising four iterative phases of talent identification, talent assessment, talent development and talent monitoring. This will require BPMB to be in sync, not only with the needs of the organization, but with the needs of our skilled talent as to retain them through a variety of

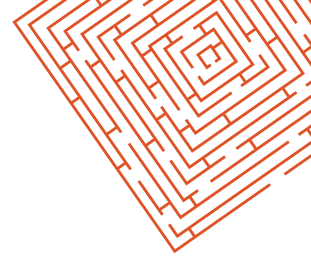
initiatives. These include implementing other HR strategies such as planning for career development, providing access to professional training, development programmes and providing an attractive remuneration and rewards scheme.

Apart from succession planning, the Bank will continue to inject external talents with valuable experience and insight that will close the gaps in required competencies.

## MOVING FORWARD

Given the challenging external environment, there remain risks to the economic outlook. The potential re-emergence of instability in the euro area and slower growth in Malaysia's major trading partners would affect the Malaysian economy. While pressures





from global commodity prices have receded, upside risks from non-fundamental factors, such as adverse weather conditions and geopolitical developments, could push commodity prices higher and adversely affect the growth prospects of economies that are major trading partners of Malaysia. Potential upside to the domestic economy could emerge if the recovery in the advanced economies turns out to be better than expected.

The Malaysian economy is expected to expand moderately, with real GDP to grow by 5 to 6% in 2013, supported by stronger domestic demand, driven mainly by private sector. The Government development expenditure during the year will continue to be channeled towards improving the economic and social sectors. The implementation of

various projects under the Economic Transformation Programme (ETP) will also be accelerated in 2013. These Government initiatives certainly offer wider opportunities for the Bank to expand not only its business but also to contribute further towards fulfilling its mandated role.

In spite of the challenging economic conditions, we are confident of continued growth in developmental financing of the mandated sectors namely infrastructure, maritime, technology and oil and gas.

**DATO' ZAFER HASHIM**

President / Group Managing Director



# REPORT ON INFRASTRUCTURE

## INFRASTRUCTURE

Infrastructure financing is centered on area development, utilities, transportation, road/highway, ports, tourism as well as community/social and public services. Due to the long gestation period of the project, infrastructure loans generally have long tenure and a grace period of 3 years is usually given to customers.

### TYPES OF FINANCING

- i. Project Finance
- ii. Contract Finance
- iii. Deferred Payment Scheme
- iv. Private Finance Initiatives

### PROJECT FINANCE ("PF")

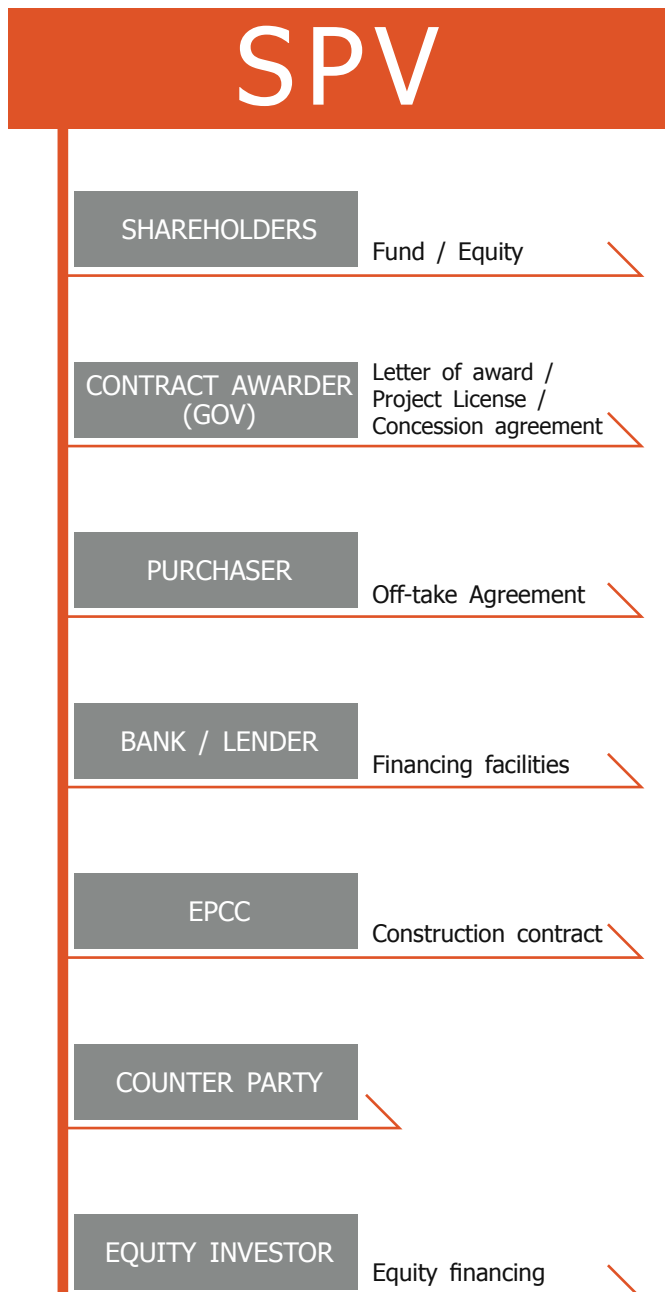
"Project finance" is a form of financing designed for specific project, and has two major characteristics:

- The repayment source is cash-flow generated primarily (and sometimes solely) by the project, and
- Security (or collateral) is limited to the assets of the project, including various contractual rights over the project.

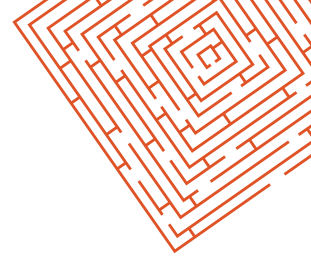
### Characteristics of PF

- A financing vehicle for single asset project
- Capital intensive and highly leverage
- Special purpose status that severely limits activities
- Long term project
- Non-Recourse/Bankruptcy remote project company
- Source of repayment based on cash flow
- Many parties involved
- Allocated risk
- Where management has limited discretion concerning amortization of debt and use of cashflow.

### Project Finance Structure







### Examples of PF Projects Finance through BPMB

- Rail Project
- Highway Project
- Port Project
- Area Development Project
- Flood Mitigation Project

### Project Background

#### Rail Project

The project is the development and operation of Express Rail Link and Commuter Rail Service ("ERLCRS") for a total length of 57 km from Kuala Lumpur Sentral Station ("KLSS") to Kuala Lumpur International Airport ("KLIA") on a privatization basis. Under the Concession Agreement ("CA"), ERL-CRS is privatized for a concession period of 30 years with the option to extend for a further period of 30 years.

#### Highway Project

Privatisation of an expressway on build, operate and transfer ("BOT") basis for a concession period of 40 years with a total length of approximately 51.2 km.

#### Port Project

Incorporated to undertake and develop an international transshipment container port under a 30 + 30 year-concession period ending 23 March 2055. The master plan for the port contains five phases, extending to the year 2020. The total development will embrace a full range of facilities from container to liquid, dry bulk and conventional cargo.

#### Area Redevelopment Project

Responsible to plan, design and prepare primary infrastructure for the Cyberjaya Flagship Zone (CFZ). The area covers 7,000 acres of freehold land consisting of four main zones known as enterprise, commercial, institutional and residential. Each zone is fully equipped with a host of intelligent network services and interactive broadband services.

#### Flood Mitigation Project

Construction of a 9.7km storm water bypass tunnel to alleviate floods in Kuala Lumpur and a 3km double deck motorway with a 2 lane carriageway within a section of the tunnel, aimed at relieving congestion in the southern gateway to Kuala Lumpur.

#### Contract Finance ("CF")

Contract finance is a short to medium term financing offered to contractors, who have been awarded contracts to construct and complete infrastructure projects under progress payment arrangement. Objective of the facilities is to finance the implementation of contract(s) until full completion. The financing

mechanism works by way of assigning the contract proceeds from the awarding parties direct to the Bank. Financing is offered on a pre-implementation or post-completion basis, or a combination of both.

#### Characteristics of CF

- Short to medium term financing of up to maximum 10 years
- Minimum financing amount is RM10.0 million
- Margin of financing
  - Up to 75% - 80% of contract value
- Eligibility:-
  - The Applicant
    - \* Main contractor
    - \* First layer sub-contractor
    - \* Second layer subcontractor (if subsidiary company of the main contractor is involved)
    - \* Company that involves in supply, trading and commissioning (for supply)
  - The Contract Awarder
    - \* Government & Government Link Corporation (GLCs) Projects
      - Federal government
      - State government
    - \* Commercial Projects
      - Companies with minimum RM60.0 million shareholder's fund
      - Other concessionaires
- Types of Financing
  - Revolving credit
  - Fixed working capital
  - Advance loan
  - Term loan
  - Letter of credit
  - Bank guarantee

### DEFERRED PAYMENT SCHEME ("DPS")

- On 6 September 2000, BPMB has been appointed by the Government as the sole financier for Deferred Payment projects under Federal Government.
- The objective is to finance infrastructure construction projects awarded by the Federal Government to contractor on deferred payment basis.
- Under the Scheme, the Government will defer the payment to the contractor until the project is fully completed.
- As at to date, a total of 29 projects have been financed by BPMB under the DPS.
- The objective of DPS is to lessen the financial burden of the Government through deferment of the contract payment until the project is fully completed in order to spur the Malaysian economy.
- By structuring the relevant financing package accordingly to match with the completion period of the project.
- All companies that have been awarded construction contract by the Federal Government under the DPS are eligible under the scheme.
- Applicable only for infrastructure projects under the Federal Government.

### Examples of DPS financed through BPMB

- Double Tracking Rail Project
- Flood Mitigation Project
- Road Project

#### Project Background

##### Double Tracking Rail Project

To undertake the Design, Construction, Completion, Testing, Commissioning and Maintenance of 329 km of the Electrified Double Track Project.

##### Flood Mitigation Project

Contract with the Federal Government of Malaysia to design, construct and complete the Flood Mitigation Project.

##### Road Project

A Special Purpose Vehicle ("SPV") company to undertake a 145 km road construction project.

### PRIVATE FINANCE INITIATIVES (PFI)

The original motive for the PFI was a combination of public expenditure pressures and procurement problems in the early 1990s. To avoid large borrowing, PFI offers solution by transferring the capital expenditure from public to private sectors or else, the other only alternative would have been to raise taxes.

#### Characteristics of PFI

The private finance initiative (PFI) is one of a range of government policies designed to increase private sector involvement in the provision of public services. A simple understanding of the PFI is that it allows private sector involvement in the public sector particularly in the provision of long term asset-based services.

It is a form of public private partnership (PPP) that marries public procurement programme, and particularly relevant for capital-intensive services. It transforms local authorities from being the owners and operators of assets to the purchasers of services.

The aim of introducing the PFI was to achieve closer partnerships between the public and private sectors at both central government and local authority levels, and to get them involved in the provision of public assets and services.

The involvement of the private sector in more than just the construction phase of a procurement means benefits could be gained from harnessing its expertise, such as improved project cost estimation, whole-offline asset management, risk management and the provision of infrastructure maintenance services.

However, the main benefit expected from PFI is risk transfer, and the incentive for the private sector to supply cost effective and higher quality service on time. In other words, risk and reward go hand in hand. PFI suppliers only start to receive their service payments when a flow of 'services' begins. A continued payment is then linked to specified performance criteria.

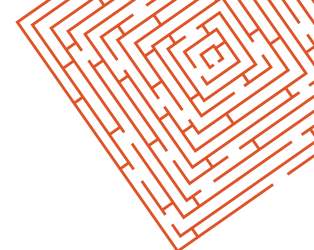
#### Two key principles of the PFI:

- To achieve a genuine transfer of risk to the private sector in public procurement project.
- To secure value for money in the use of public resources.

#### Why PFI?

PFI deals offer public sector a structured way in delivering public projects. It is flexible, versatile and most of the time effective although it is not appropriate for every project.

- Around the world governments are facing the same dilemma, which is how to meet the rising expectations for better public services (both for social and infrastructure) and at the same time keeping the public expenditure down. It is a dilemma that in the past might have been solved by cutting public spending. Then the PFI emerged to solve the dilemma.



- The major objective of PFI is to fulfill the need to invest in new and ageing infrastructure when no fund is available. PFI offers solution and pass the responsibilities of designing, building, financing and operating the infrastructure to the private sector.
- Historically, major infrastructure projects built by public sector had a poor record of keeping within the timeline and budgetary constraints. Thus PFI was seen as a way of incentivizing high quality services and providing greater certainty (using private sector management skills).
- PFI enables government to acquire new infrastructure today but delay and stage payments over the next 30 years or more. Moreover, the debt required to finance PFI is treated as 'off balance sheet' and this enable the government to maintain the pretense that that they are not increasing the national debt.
- In theory, PFI is not an alternative source of funding for public sector expenditure despite it is not shown in the government's 'balance sheet'. Non-recourse project financing was developed in the oil & gas industry to fund projects off balance sheet. The practice of a government granting a concession to a private sector operator has been implemented for so long. Yet, countries around the world are either just embarking on or considering a PFI in the last few years.
- The concept is constantly under close scrutiny from its opponents and detractors. But even in the face of strong opposition the resolve to use PFI seems undiminished. PFI remains a controversial means of procuring public sector facilities and official figures show it has steadily out-performed the traditional procurement methods.
- There is widespread and continuous public disquiet with the idea of public services being run by the private sector. Perhaps one of the most difficult things to do is to think in terms of outputs rather than inputs, and that requires a real change of mind-set.

BPMB's involvement in PFI projects are in the following sectors:

- Education Project
- Health
- Services

To date, BPMB has granted total approval of RM3.57 billion to PFI projects.

Financier's key considerations for a successful PFI

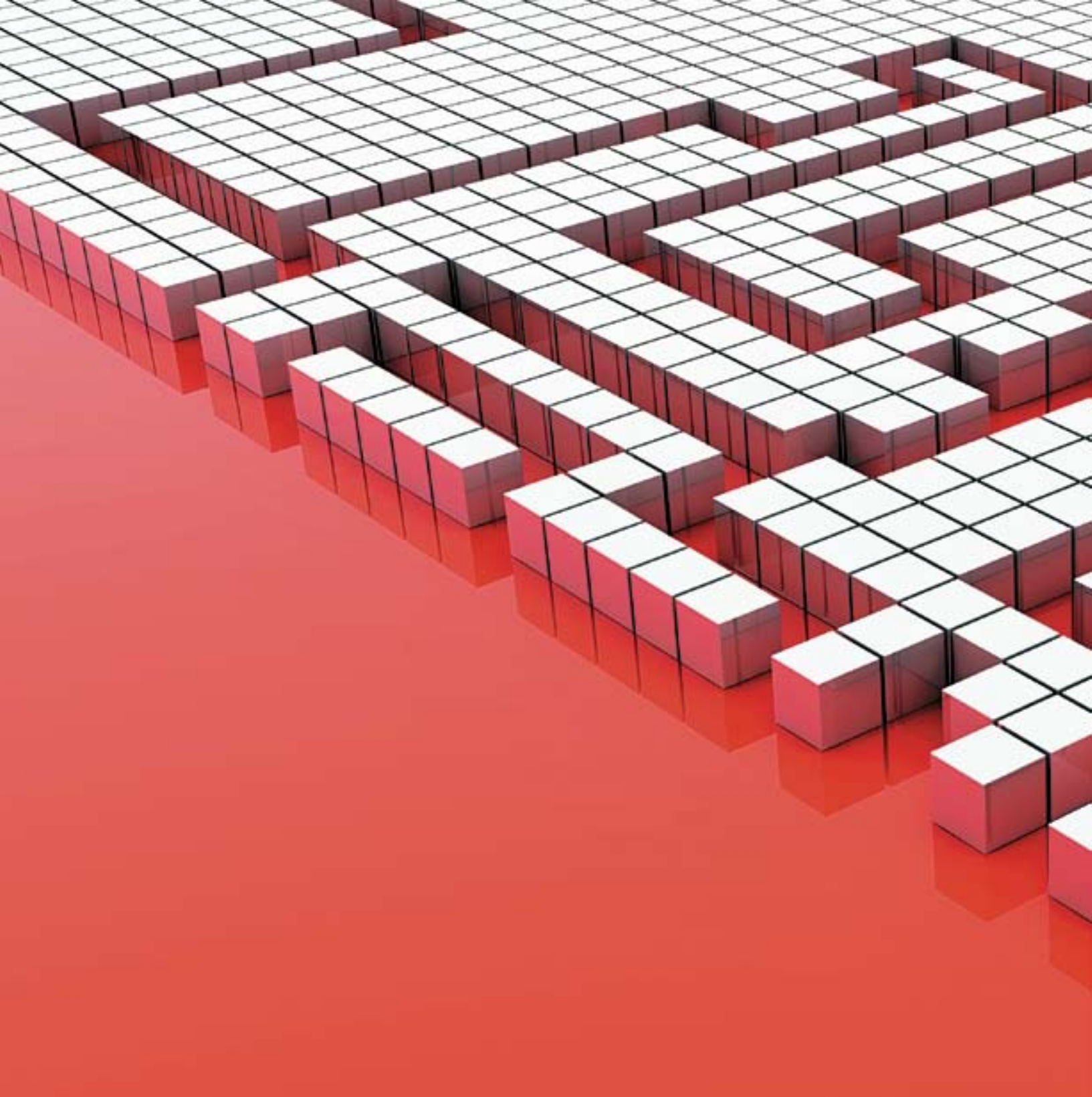
| Participations                                     | Key Considerations  |
|--|---|
| Government and implementing agencies               | <ul style="list-style-type: none"> <li>• Well-defined PFI project with clear output specifications</li> <li>• Transparent concession and award process</li> <li>• Commitment and support</li> <li>• Assured demand/utilization of the service or infrastructure to be generated by the PFI</li> <li>• Stable political environment</li> </ul> |
| Private sector: developers/promoters and operators | <ul style="list-style-type: none"> <li>• Experienced private sector developers/promoters and operators</li> <li>• Availability of equity funding</li> <li>• Alternative operators are readily available to take over and operate the project in the event of lender step in</li> </ul>  |

Under the PFI method, BPMB has participated in financing the following projects:-

| PFI Project                                   | Location                  |
|---|---------------------------|
| Universiti Teknologi Mara, Branch Campus      | Kota Samarahan, Sarawak   |
|   | Seremban, Negeri Sembilan |
|   | Tapah, Perak              |
|   | Pasir Gudang, Johor       |
|   | Jasin, Melaka             |
|   | Dengkil, Selangor         |
|   | Mukah, Sarawak            |
|   | Jengka, Pahang            |
| Universiti Teknologi Mara, Training Institute | Shah Alam, Selangor       |
|   | Nilai, Negeri Sembilan    |
|   | Gombak, Selangor          |
|   | Gambang, Pahang           |
|   | Bukit Kayu Hitam          |
| Integrated Transport Terminal                 | Putrajaya                 |
| UIAM Foundation Centre                        |                           |
| CIQ complex                                   |                           |
| Retrofitting Perdana Putra Complex            |                           |

As at the end of December 2012, some of the projects are ahead of schedule and making good progress with construction achievement ranging from 60%-85%.

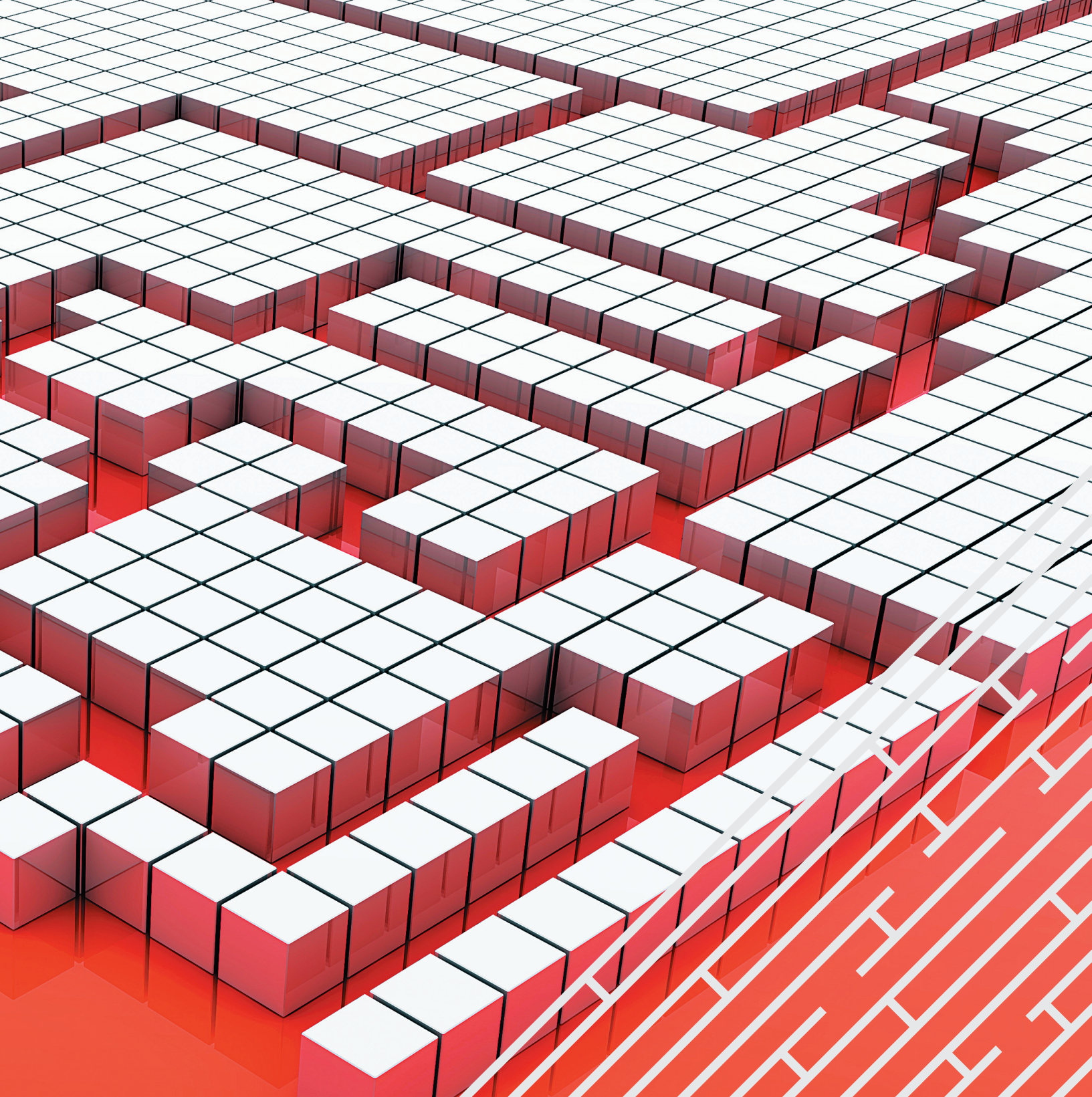




# MANOEUVRING A MOVE FOR OIL & GAS POTENTIAL















Staying focused on manoeuvring moves to spur the oil and gas sector, Bank Pembangunan Malaysia Berhad sees its financial assistance as enabling the offshore and onshore industry its support to remain resilient, by tapping its potential to generate revenue and profit towards the nation's economy.

# OIL AND GAS INDUSTRY

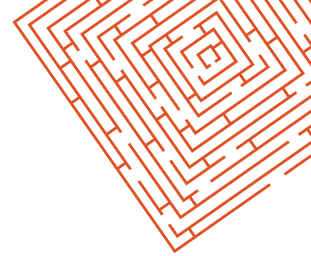
## OVERVIEW OF OIL AND GAS INDUSTRY

- The oil and gas industry is generally divided into upstream, midstream and downstream activities. Upstream activities consist of exploration, development and production of oil and gas resources. Midstream and downstream activities range from the transportation of oil and gas, to refining and processing through to marketing and trading of end products.
- The availability of domestic hydrocarbon resources gave Malaysia a natural impetus to develop the oil and gas sector. PETRONAS, the national oil corporation, continues to play a major role in driving the industry's growth through its development of oil and gas resources as well as the creation of opportunities for local companies to build up their capacity and capability across the value chain. PETRONAS' Petroleum Management Unit regulates upstream activities, while PETRONAS subsidiary Petronas Carigali participates in production sharing contracts (PSC) with other PSC contractors such as Shell, ExxonMobil, Murphy Oil, Talisman, Petrofac and Newfield.
- The midstream segment consists of pipeline, transportation and other logistic assets that are mainly controlled by PETRONAS and other oil companies operating in Malaysia. The contribution of this segment amounts to approximately RM3.2 billion annually.
- In the downstream segment, two major integrated petrochemical zones have been established in Kerteh, Terengganu and Gebeng, Pahang. These industrial zones have attracted foreign investments mainly from the USA, Germany and Japan (e.g. Dow Chemical, BASF and Idemitsu), complementing investments from PETRONAS. These investments involve the production of petrochemical materials such as polypropylene, acetyls, and other such materials. There are also refineries operated by PETRONAS (in Kerteh, Terengganu and Sungai Udang, Melaka), Shell and ExxonMobil (both in Port Dickson, Negeri Sembilan).
- The oil field services and equipment (OFSE) industry supports primarily upstream activities and currently contributes RM1 to RM2 billion in GDP. Included in this sector are land drilling services, offshore drilling services, geophysical services, engineering and contracting (E&C), equipment assembly and manufacturing, offshore structure fabrication and installation and operations and maintenance (O&M). While most of the major international players in OFSE such as Schlumberger, Baker Hughes and Technip are already present in Malaysia, PETRONAS has supported the development of local companies such as Scomi, SapuraCrest, Kencana, Petra Perdana and Wasco.

## OIL AND GAS INDUSTRY PLAYERS

| UPSTREAM  |   |   |   |  |  | MIDSTREAM  | DOWNSTREAM  |
|---|---|---|---|--|--|--|---|
| Fabrication   | Pipes/<br>Equipment   | EPCIC   | Drilling<br>Related   | FPSO/<br>MOPU  | Offshore<br>support<br>services  | Transport/<br>Storage  | Retail/<br>Petrochem  |
|    |  |  |    |                                       |    |         |            |
| <ul style="list-style-type: none"> <li>Sapura Kencana</li> <li>MMHE</li> <li>Coastal Contracts</li> <li>Boustead</li> <li>TH Heavy</li> </ul> | <ul style="list-style-type: none"> <li>Wasco</li> </ul>                             | <ul style="list-style-type: none"> <li>Sapura Kencana</li> </ul>                    | <ul style="list-style-type: none"> <li>Sapura Kencana</li> <li>Dialog</li> <li>Bumi Armada</li> <li>Tanjong Offshore</li> </ul> | <ul style="list-style-type: none"> <li>Bumi Armada</li> <li>MISC</li> <li>Perisai Petroleum</li> <li>TH Heavy</li> </ul> | <ul style="list-style-type: none"> <li>Sapura Kencana</li> <li>Bumi Armada</li> <li>Tanjong Offshore</li> <li>Dayang Enterprise</li> <li>Alam Maritim</li> <li>Coastal Contracts</li> <li>Perdana Petroleum</li> </ul> | <ul style="list-style-type: none"> <li>MISC</li> <li>Dialog</li> <li>Petronas Gas</li> </ul> | <ul style="list-style-type: none"> <li>Petronas Chemicals</li> <li>Petronas Dagangan</li> </ul> |



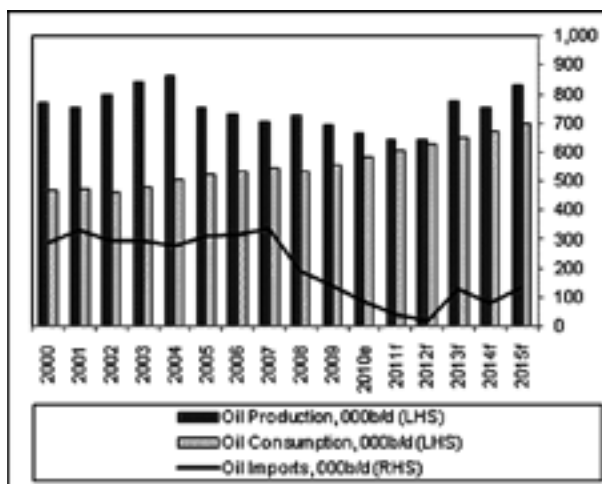


## MARKET SCENARIO

### Oil and Gas Production

- Global oil and gas production has grown by approximately 1.5 percent per year in the last decade, driven by robust demand in OECD countries and rapidly rising demand from developing economies, notably China and India. According to the International Energy Agency the global growth outlook for 2010 to 2020 for both oil and gas demand will shift further to developing economies in this decade. While “green” policies and de-carbonisation are taking place, especially in developed economies, any impact on oil and gas demand is not expected to be marked until the end of the decade. Demand for gas, especially, may actually benefit in the near term, as natural gas is both plentiful and green vis-à-vis other fossil fuels.
- Global oil and gas supply capacity jumped ahead of demand during the financial crisis of 2008 and 2009. This created a temporary but significant price dip in oil prices and enduring turmoil in global gas markets. The ongoing volatility in gas markets has been exacerbated by significant supply additions in the USA from domestic production of shale gas. A tighter balance of supply and demand is expected in both oil and gas by the middle of the decade, as demand growth catches up with supply infrastructure.
- In the last decade, growth in the upstream sector in Malaysia has been driven more by rising prices in oil and gas than by increases in production. PETRONAS’ international expansion has also contributed to Malaysia’s GNI.

Malaysia Oil Production, Consumption And Imports (000b/d)



Source: Business Monitor International

- Despite the declining conventional oil and gas resource base, there remains significant potential in mature, small and technically more complex fields. Future growth could come from initiatives such as enhanced oil recovery, innovative approaches to the development of small fields, or through intensifying exploration activities to achieve a faster pace of oil and gas discoveries.

### Oil Field Services

- The Asian market for oil field services has grown by 20 percent per year over the last decade, primarily driven by the shift towards more technically challenging fields, e.g. deepwater, and increases in the price of oil, which has boosted industry margins. The sector outlook continues to be bright, driven by the upbeat outlook for offshore exploration activity in Southeast Asia, tight gas developments across Asia and the liquefied natural gas (LNG) boom in Australia.
- The market for OFSE in the region is quite fragmented, with most of the players setting up operations in Malaysia, Indonesia, Singapore and Thailand. This presents an opportunity for Malaysia, as most of Malaysia’s offshore producing fields are more mature than those of our Southeast Asian neighbours. This means that there will be significant opportunities for maintenance and replacement of assets, in addition to development of new fields, which will continue to drive growth in this subsector.

### Mid-and Downstream Oil

- The regional midstream logistics market (oil and oil product storage) also offers a positive growth outlook, as crude oil consumption in the Asian region is expected to grow by 420 thousand barrels per day in each year from 2010 to 2015. The increased flow of hydrocarbons in the region will require additional storage capacity (for transshipment, sales and marketing and trading purposes). At the same time, the region’s existing trading hub, Singapore, is nearing full utilisation.
- Downstream processing (petrochemicals and refining) and marketing industries are likely to also show at least modest growth levels. The opportunity to expand the large installed petrochemical complexes in Malaysia will depend on regional supply and demand balances as well as on the opportunity to introduce process and product innovations. Likewise, the pace of potential refinery expansion will be driven by regional supply-demand balances.

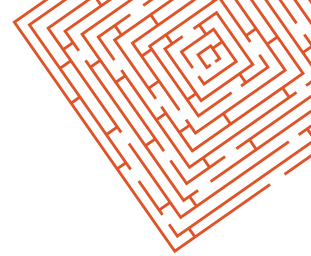
## UPSTREAM ACTIVITIES

- Since its creation in 1974, national oil company PETRONAS has shaped and guided Malaysia's hydrocarbons industry. Punching considerably above its weight, the company has succeeded on the world stage, building overseas assets in Asia Pacific, the Middle East, Africa and now North America.
- However, the national oil company has somewhat neglected domestic production and exploration efforts. In 2011, the country's crude output fell below 600,000 barrels of oil per day (bopd) to 573,000 for the first time in a decade, according to data from the BP Statistical Review of World Energy.
- As such, the country badly needs to enhance exploration efforts and capitalize on its undiscovered resources, which are estimated at up to 10 billion barrels in deep- and ultra-deep water, of which 65 percent are in deep water.
- With this in mind, PETRONAS and its exploration arm Petronas Carigali have devised a three-pronged approach to reverse the nation's production fortunes. Targetting the development of the country's marginal fields, deepwater exploratory drilling and the revitalization of mature assets, capital expenditure on exploration is set to soar over the next decade, with much of this being ploughed into the country's offshore opportunities.

## Marginal Fields

- The first prong of Malaysia's bid to boost flagging production is to encourage the development of the country's marginal fields. These assets, typically holding less than 30 million barrels of reserves, are of little interest to international oil companies focused on landing the far larger offshore deposits, but offer smaller, nimbler players the chance to leverage their experience in enhanced oil recovery (EOR) techniques and rapid mobilization.
- Although the individual fields may not add up to much individually, with many of the sites having 10 million barrels worth of reserves or less, Malaysia's 106 combined marginal sites hold a healthy 580 million barrels of oil equivalent, according to research from investment bank JP Morgan.
- For the time being, PETRONAS has plans to develop only 27 of these, leading to speculation over whether the increase from marginal fields can make a serious impact on the country's overall production profile. Keen to incentivize smaller players to take up the marginal field challenge, PETRONAS has decided to forgo the standard production-sharing contract (PSC) in favour of a more tailored risk-sharing contract (RSC) model.

- An RSC is effective in two ways. For PETRONAS it ensures the oil remains a sovereign asset, while for contractors, usually a consortium of services companies, it strikes a fair balance between the risk and potential return for developing the marginal field.
- Contractors are expected to put up the development capital and the initial costs of the project. At an agreed point, usually subsequent to the pre-development phase or upon the production of first oil, the contractors are reimbursed, and thereafter paid a fee based on the amount of oil produced.
- There is no standard RSC - the terms vary field by field, with contractor compensation contingent on reaching production by a set target date and achieving certain rates of production throughout the life cycle of the contract.
- As the oil remains the property of PETRONAS, the contractors cannot count the reserves on their books, which is something that ordinarily dissuade investment from an international oil company. However, for a services company independent from the need to build a healthy crude balance sheet, this is of no consequence.
- For Malaysia, the RSC has another attractive feature. Each participating international services company must join with a local partner, listed on Bursa Malaysia. Not only is part of the money generated through the RSC ploughed directly back into the Malaysian economy, but the local partner also gains valuable experience.
- The local content element of this agreement is effective in helping to lock in experience for local firms and furthering Malaysia's aim of becoming an offshore centre.
- The reception to the new RSCs implemented since 2011 has so far been generally positive. The RSC model would prove effective at enticing medium-sized, dynamic players to work on the marginal fields. BC Petroleum, which has an RSC for the Balai Cluster, was one of the first to sign the new joint venture agreement in August 2011 - a joint venture between Australian upstream player ROC Oil, Malaysian engineering and oilfield services company Dialog Group and Petronas Carigali.
- BC Petroleum's entry followed that of Malaysian players Kencana and SapuraCrest, before merging in 2012, which joined forces with international service company Petrofac to develop the offshore Kapal, Banang and Meranti cluster of small fields, known as the KBM Cluster.



#### Deepwater Exploratory

- The most critical and long lasting potential increase in production is set to come from deepwater projects. At current rates, crude oil output in Malaysia from maturing fields is expected to last only for the next two decades, according to industry website Offshore Technology. This is a low figure compared to Malaysia's overall current reserve-to-production ratio of 28 years.
- Offshore plays, ranging somewhere between 200 metres and 1,200 metres for deepwater and from 1,200 metres onwards for ultra-deepwater, are a vital counterbalance, set to contribute an estimated 30 percent towards the country's total oil production by 2020, according to a report by consultancy Frost & Sullivan. Indeed, so intense is PETRONAS' interest in deepwater discoveries that in capital expenditure alone Malaysia is set to see the largest increase in the region, beating India and China with investment of US\$60 billion over the next five years.
- The first producing of these new deepwater projects, is the Kikeh field, offshore Sabah. Discovered in 2002, US operator Murphy Oil and Petronas Carigali managed to overcome the complex geology and water depths of 1,341 metres, beginning production of 40,000 bopd in August 2007.
- As more wells came on stream the output has since increased to 120,000 bopd. Since the Kikeh discovery, other international oil companies have sunk their teeth into Malaysia's deepwater prospects. By July 2011, 24 rigs were drilling in Malaysian waters.
- The total number of offshore rigs is expected to grow to approximately 30 by 2013, with 20 percent of the forecasted wells drilled by 2015 to be in deepwater, according to Frost & Sullivan. Deepwater is the next key frontier for Malaysia. It is established and proven that it is very prolific petroleum system.

#### Revitalization of Mature Assets

- The final piece of Malaysia production target jigsaw is expected to come from the aggressive revitalization of mature fields and the use of enhanced recovery techniques. In January 2012, Shell and PETRONAS signed two, 30-year PSCs that, when combined, are expected to become the world's largest offshore Enhanced Oil Recovery (EOR) project.
- The existing PSCs for the Baram Delta oilfield offshore Sarawak and the North Sabah development areas were due to expire by 2019.
- However, under the fresh terms, the licences have been extended until 2040, with the added EOR component potentially yielding an increase in average recovery from 36 percent to 50 percent, according to Shell.

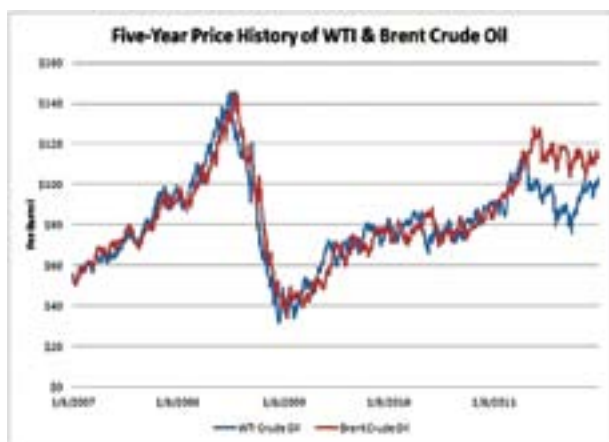
- The two projects, worth US\$12 billion, are also set to become the first to employ sizeable offshore chemical EOR, with the North Sabah field becoming the first to use alkaline surfactant polymer technology in a horizontal well environment.
- The large investment PETRONAS has made to seize the opportunity to maximize domestic output through its new RSC model, enhanced oil recovery techniques and deepwater exploration has created a buzz with regards to offshore activity.
- PETRONAS is expected to benefit from advances in technology, both for subsea exploration and production, including EOR and Malaysia will be able to sustain - and possibly increase - current national oil production levels.

#### OFFSHORE SUPPORT VESSELS (OSV)

- Malaysia features a plethora of offshore support vessel (OSV) players, with vessels of all speed and size, reflective of the variety of offshore upstream activities in the country. At the lower end of the value scale, the sector offers a relatively easy entry for startup companies wishing to gain a foothold in the promising offshore oil and gas industry.
- With increasing requirements for deepwater capabilities and fiercer competition for contracts with vessels of lower brake horsepower (bph), it is the higher value vessel owners, together with those that enjoy more generous financing terms, that stand to gain the most from Malaysia's deepwater frontier.
- The sector took a battering following the 2008 oil price drop and the global economic downturn. Daily charter rates for OSVs are strongly correlated to the price of oil, the key determinant in upstream operators investment decisions, impacting upon the demand for offshore services.
- The stalling of upstream projects after 2008 was compounded by an oversupply of OSVs in the run up to the oil price retreat, as owner-operators expanded fleets and a swathe of new entrants appeared during a bullish market for oil that saw a record peak in price in 2008 of US\$145 per barrel.



- A subsequent climb in oil prices in 2012, with the price for Brent crude breaching US\$120 in first quarter of 2012, has encouraged oil companies to return to the table and pick up the pace in offshore projects. However, supply side dynamics have placed an upper limit on OSV daily charter rates, with the sector reporting a 20-percent discount on 2007-2008 rates in 2012, as the glut in supply keeps Malaysia's OSV sector competitive.



Source: Bloomberg

- These fundamentals will continue to subdue rates for the foreseeable future. However, persistent global oil supply demand looks set to maintain the high and relatively stable oil prices that were witnessed in 2012, encouraging increased upstream investment in the medium term.
- The impact on Malaysia's OSV sector will vary, as financing is a key concern of many operators - particularly for smaller players without access to public markets. Moreover, unpredictable changes in operators' tender requirements in terms of vessel bhp and deepwater capabilities will be detrimental to ship owners with fleets that no longer meet the standards, and for whom the depressed charter rates also do not meet the cost of operation.
- However, prospects in the country are much rosier for larger, listed operators - those that have already invested in more sophisticated fleets, and without onerous financing costs. In anticipation of national oil firm PETRONAS' surge in up-stream activity from 2013 onwards, its exploration and production arm Petronas Carigali has invited bids for a total of 34 vessels, including six straight supply vessels (SSVs), eight platform support vessels (PSVs) and 20 anchor handling tug supply (AHTS) vessels.
- Malaysian investment bank, Maybank, has suggested that this represents US\$950 million - US\$1.02 billion worth of contracts for the OSV sector, based on estimations that the 34 contracts will last between three and five years.
- Despite this headline contract figure, daily charter rates are expected to remain 10-18 percent below the heady peak of 2007-2008 in the medium term. This rate will cover operational costs for most vessel operators, while turning a profit on fleet investments.
- Many owner-operators - with Maybank highlighting listed players Alam Maritim in the smaller vessel segment, Perdana Petroleum in the 8,000-10,000 bhp segment and Bumi Armada for the high bhp AHTS, SSVs and PSVs - will benefit from deploying currently idle vessels.
- Perhaps the golden era for OSVs is over, but operators with scale and financing are still set to reap the rewards from Malaysia's upstream boom, even as smaller OSV owners struggle to stay afloat.
- There are many different types of boats that provide services to the oil and gas industry. Some are designed to transport crews to, from, and between oil rigs and platforms, while others are used to deliver supplies to rigs or tow a rig from one location to another. The line between different asset classes can become blurred as many boats are built with functionality that crosses over into another vessel's domain. Below are the main types of vessels used in the oil industry.

#### Anchor Handling Tug Supply (AHTS)

- Anchor Handling Tug Supply vessels, or AHTS vessels, tow rigs from one location to another and are equipped with powerful winches which are used to lift and position the rig's anchors. In addition, many can carry moderate amounts of supplies such as drilling fluid or drill pipe and also support offshore construction projects. AHTS vessels are usually specified in terms of base horsepower (bhp) and towing capacity.
- New generation, deepwater capable vessels typically have much greater horsepower (at least 8000 BHP) and winch strength (at least 250 tons). Winch strength determines the size of an anchor and the maximum depth to which it can be placed. In addition, their winches also have longer spooling lengths, which are needed to place anchors in deeper waters.



Anchor Handling Tug (AHT)

Purpose - A special purpose vessel equipped with towing machinery used to tow offshore rigs and equipment from one location to another and to set anchors for drilling rigs. Usually in small size to maximize its towing power.

- Most have dynamic positioning capability although it is not an absolute requirement. Dynamic positioned vessels use global positioning systems and computer controlled propulsion systems that allow the vessel to maintain an exact position, regardless of wave and wind forces. In addition, a vessel that is typically built today can carry more supplies than its 25 year old peers.



Anchor Handling Tug Supply (AHTS)

Purpose - A special purpose vessel similar to AHT, equipped with towing winches to tow and deploy offshore rigs and moorings. In addition, AHTS, which are characterized by longer after decks, could be used in limited supply roles.

#### Supply Vessels

- Offshore Supply Vessels deliver drilling supplies such as liquid mud, dry bulk cement, fuel, drinking water, drill pipe, casing and a variety of other supplies to drilling rigs and platform. The vessels are also referred to as Platform Supply Vessels (PSVs). They are the same thing, although some industry participants like to think of a PSV as the larger version of an Offshore Supply Vessel. Offshore Supply Vessels are usually specified in terms of cargo carrying capacity, measured in dwt.



Offshore Supply Vessel

Purpose - A specialized vessel used to transport supply and carried out limited support roles such as pipe laying, rig moorings.



Platform Supply Vessel (PSV)

Purpose - Vessel with large carrying capacity used to transport supply from port to oil platform.

#### Crew Boats

- Crew boats transport personnel to, from and between offshore rigs and platforms. These boats are much smaller than their AHTS or OSV cousins, and can range in size from 75 ft to 190 ft (23m – 58m). Crew boats are generally specified by cruising speed.
- The smallest boats (75 ft) are typically used to transport crews between offshore installations and not to and from shore. Newer generation crew boats, called Fast Supply Vessels (FSV) can also carry very limited amounts of supplies and as such are often used for emergency or time sensitive deliveries of supplies in addition to transporting crews.



Crew Boat

Purpose – Transport personnel to, from and between offshore rigs and platforms.

#### Other Types of Vessels

- There are a variety of other types of vessels used by the oil & gas industry, which include:
  - Standby/Rescue Vessels, which are required to remain in the vicinity of offshore rigs and platforms in order to provide emergency response services, such as personnel rescue, fire fighting, and first aid.
  - Multi-Purpose Supply Vessels (MPSV) which can provide a combination of remote subsea intervention services, remote operated vehicle (ROV) operations, deep-water lifting & installation, delivery of supplies, fire fighting, and oil spill recovery.
  - Tug boat, which is powerful small size boat with high level of maneuverability providing towing services for vessels and barge.
  - Survey vessels, which collect geophysical data.
  - Well stimulation vessels, which perform fracturing and acidizing of producing wells.
  - Utility/Workboats, which perform a lot of work in support of offshore construction projects.

- Laybarge/Crane, which is a specialised barge with crane facilities used for pipe installation and pipe laying. Also equipped with welding stations and mooring system.



Tug Boat

Purpose – Powerful small size boat with high level of maneuverability providing towing services for vessels and barge.

### CHALLENGES OF OIL AND GAS INDUSTRY

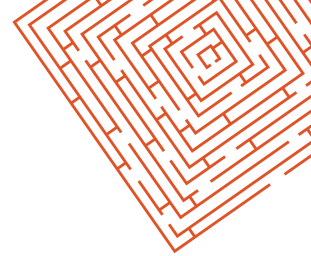
#### Safety and Environmental Risk

- Despite a highly paid profession, working at offshore drilling rigs is both risky and dangerous as accident can cause the rig to explode and capsize. Incidents of oil spill occurring during and after drilling on the seabed for oil is detrimental to the environment and endangering aquatic life because of oil contamination. Also, radioactive wastes, carbon emission and pollution due to drilling are harmful to health and causing ecological imbalances.
- Apart from damaging the environment, health and marine life due to oil spills, the company has to pay the cost of cleaning up the oil. It also has to pay compensation to affected parties which may include fishing community, ports, tourism, workers due to loss of income or life.

#### Demand for Better and Sophisticated Drilling Technology

- Exploring in the ultra deepwater requires the industry to continue to employ more sophisticated drilling technology so that the various inherent risks are taken care of such as minimum spilling; safety of the health and environment; and preventing the risk of dry drilling after having employed all the efforts, time and technology on exploration.





#### High Cost and Expensive Technology

- As deepwater exploration is more complicated and dangerous than onshore fields, operation cost and production cost lifting of oil to the surface tends to be higher. Financing for the equipment and technology may not be easily come forth by financiers due to uncertainty and riskiness of the project viability while economic return will only be realized in the long-term. The removal of rig after drilling proves just as costly as construction. The overall drilling expenditure is expected to increase with more offshore drilling undertaken by international oil companies, national and government worldwide.

#### Leasing/Charter Rates

- Since the global financial crisis, the leasing rates of rigs except for jack ups have not been recovered due to sluggish demand. The leasing rates, move in tandem with the development in the industry while search for offshore E&P depends on future demand for oil of which it is highly susceptible to economic growth.
- The charter rates for jack ups have improved from more than US\$130,000 per day to more than US\$150,000 a day since the last two years. Meanwhile, new rigs equipped with special features will continue to be in demand to service more complex wells as well as remote reservoirs. Of the total numbers of rigs worldwide, US dominates the most, followed by Canada and others.

#### Factors Influencing Industry and Operating Environment of Oil and Gas Players

- Government regulations, including environmental regulations, which affect production cost and may limit the quantity of oil and natural gas that may be economically produced.
- Industry regulations that entail licensing and parameters within which the industry operates, which may dictate entry barriers.
- Market growth prospects and/or emergence of new competition (including accessibility of prospects or untapped reserves).
- Outlook for global economic growth.
- The balance between supply and demand as indicated by global inventory levels.
- Potential supply disruptions, including geopolitical developments.
- The degree to which individual OPEC nations and other large oil and natural gas producing countries are willing and able to control production and export of oil.
- Technological advancements that improve total recovery and productivity.
- Prospects for alternative energy and/or substitutes.
- Ability of oil and natural gas companies to gain access to funds to carry out their E&P plans.

#### CONCLUSION

- The landscape of the oil and gas industry is characterised by high barriers to entry which mainly revolve around high capital requirements and technical expertise. Contracts from major oil companies are only given to companies that have proven their capability in delivering quality works while complying with very strict safety requirements. Companies owned and controlled by Malaysians are preferred over foreign companies, to meet national aspirations in developing the capability and capacity of local oil and gas companies.
- The Malaysian oil and gas sector is on course for a structural reform caused by a flagging production which threatens to bestow a net importer status on the country.
- To combat this, PETRONAS has launched a RM300bil 5 year capex programme with the primary goal of increasing Exploration and Production (E&P) through the award of more Production Sharing Contracts (PSCs) and to revitalize its production predominantly through an Enhanced Oil Recovery (EOR) and marginal oilfield Risk Service Contract programme.
- The advent of deepwater exploration and production is expected to increase the demand for offshore support services as these petroleum fields lie at a greater distance from the shore. This new development will create greater demand for new series of OSVs, which have the capability in operating at deepwater oil fields for operational support and maintenance services.

## Contract Bids Up for Grabs in 2013

| PROJECT TYPE   | DETAILS   | ESTIMATED VALUE (RMBN)       | NOTABLE POTENTIAL BENEFICIARIES   |
|--|---|------------------------------|---|
| Marginal oilfields   | • 2-3 fields  | 5-8 bil                      | Bumi Armada, Dialog, Sapura Kencana, Scomi Marine   |
| EOR projects<br>• Bokor, Dulang, Semarang<br>• Seligi, Guntong Semangkok, Irong<br>• Angsi field, St Joseph, South Furious & Barton fields | • 3 fields with respective CPP and satellite platform<br>• Fabrication of offshore structures<br>• CEOR floating solution | 0.6-1.6/field<br><br>3-5 bil | • Sapura Kencana (HUC and fabrication), MMHE<br>• Sapura Kencana (HUC and fabrication), MMHE<br>• Bumi Armada, MISC |
| HPHT projects<br>• Baram Delta fields  | • New CPP, 6-7 satellite platform upgrades  | na                           | • MMHE, Sapura Kencana, TH Heavy  |
| Deepwater<br>• Malikai   | • 1 Tension Leg Platform  | 1.5-2 bil                    | • MMHE  |
| Gas fields<br>• North Malay Basin  | • Floating solutions, platform equipment (EPCC) and 200 km pipeline   | 15 bil                       | • Bumi Armada, MISC, Sapura Kencana, Petronas Gas (gas transmission), Wasco   |
| Floating solutions<br>• Belud field<br>• Dahlia, Teratai   | • FPSO  | na                           | • Bumi Armada, MISC, M3energy   |
| New shallow-water blocks<br>• Cakerawala and Muda gas fields   | • Fabrication of platforms and rigs   | na                           | • MMHE, Sapura Kencana (Fabrication, HUC, tender rigs), Wasco   |
| Downstream<br>• Regasification terminals, Lumut, Pengerang   | • 2 terminals   | 2.0 (Lumut), 4.0 (Pengerang) | • Petronas Gas  |
| Hookup and Commissioning (HUC)<br>• Pan Malaysia umbrella contract   | • 10 job packages   | 8-10 bil                     | • Sapura Kencana, Dayang, Alam Maritim, Petra Energy  |
| Offshore Support Vessels (OSV)<br>• Petronas Carigali charter  | • 34 OSV charters   | 2-3 bil                      | • Bumi Armada, Dayang, Alam Maritim, Perdana Petroleum  |

Source: CLSA Asia-Pacific Markets

## Reference:

- The Oil & Gas Year
- CLSA Asia-Pacific Markets
- Economic Transformation Programme (ETP)

# 2012 CORPORATE HIGHLIGHTS



01.

**2 JANUARY**

BPMB Go-Kart Team participated in the SPC Enduro 2012 organised by Comma Motorsports.

02.

**20 JANUARY**

New Year Town Hall with the President/Group Managing Director.

03.

**28 JANUARY**

BPMB donated RM200,000.00 to build mosque and madrasah in Kelantan.

**28 JANUARY**

BPMB donated RM50,000.00 to Mahad Tahfiz al-Kholdi for the construction of their hostel.

04.

**28 JANUARY**

BPMB donated to adik Luqman Hakim Cairil Anwar, a 12 year old colon cancer patient.

05.

**15 FEBRUARY**

Pembangunan Leasing Corporation Sdn. Bhd. launched a project of Factoring & Trade Finance System.

06.

**16 FEBRUARY**

United Buddy Bears Charity Gala Dinner at JW Marriot, Kuala Lumpur. BPMB as one of the main contributors to this charity program.

07.

**26 FEBRUARY**

BPMB sponsored Sekolah@MMU Perdana Iskandar-Gerbang IT Selatan program organized by Multimedia University.





08.

**01 MARCH**

BPMB donated RM50,000.00 to Madrasah Tahfiz Darul Huffaz, Ulu Langat.

09.

**18 MARCH**

"Bowling with Media" event at Wangsa Bowl, Wangsa Walk.

**24 MARCH**

Friendly bowling match between BPMB and KPMG held at Pin Junction, eCurve, Damansara.

**28 MARCH**

Tithe contribution to Madrasah Al-Ikhlash, Semarak.

10.

**31 MARCH**

BPMB Family Day themed "Splash Day", held at Gold Coast, Morib.

11.

**14 APRIL**

BPMB participated in Go-Kart Challenge 2012 held at Speedway PLUS Circuit, Selangor.

12.

**17 – 18 APRIL**

BPMB as Gold Sponsor at the International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition 2012, held at Crowne Plaza Hotel.

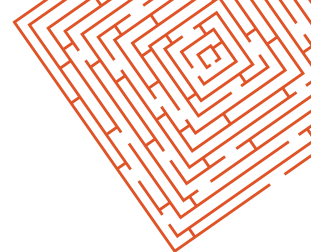
**21 APRIL**

"Upin & Ipin Musical Theatre", a treat for BPMB depositors held at Istana Budaya, Kuala Lumpur.

13.

**21 APRIL**

BPMB organized a Charity Treasure Hunt to Putrajaya with media and selected orphanage.



#### 04 – 05 MAY

"BPMB Secretaries Getaway X-Perience", a treat for Secretaries held at Cyberview Lodge Resort & Spa, Cyberjaya.

#### 07 MAY

Computer donation to SK Rembau Sempak, Sungai Buloh.

14.

#### 12 MAY

79 BPMB staff involved in the Labor Day concourse held at the Malaysia Agro Exposition Park, Serdang (MAEPS).

15.

#### 21 MAY

BPMB donated to Puan Hajah Alami Mohd Nor and Puan Azlina Ab Talib, BPMB ex-staff whom suffering from cancer.

16.

#### 23 MAY

BPMB donated four Dell Computers to SK Permatang and KAFA Taman Bayu in Kuala Selangor.

#### 14 JUNE

BPMB donated four Dell Computers to SK Penghulu Salleh, Batu Pahat, Johor.

17.

#### JUNE

BPMB sponsored the New Sunday Times Motor Hunt 2012.

18.

#### 16 JUNE

BPMB contingent won third place in the ADFIM Explorace Challenge 2012 held at Nur Laman Bestari Eco Resort, Sungai Tua.

19.

#### 23 JUNE

BPMB organized "Kem Kanak-Kanak 2012, A Day With Our Children", held at National Science Centre.





20.

**29 JUNE**

Durian Feast held at Menara Bank Pembangunan.

**29 JUNE – 1 JULY**

Emergency Response Plan & Preparedness Training for BPMB Emergency Response Team held at Seri Pengantin Resort, Janda Baik.

**30 JUNE – 2 JULY**

BPMB Leadership Development Programme for Managers 2012 held at Cyberview Lodge Resort & Spa, Cyberjaya.

21.

**01 JULY**

BPMB Corporate Golf held at Glenmarie Golf & Country Club, Subang.

**8 JULY**

BPMB Hunters won fourth place in the New Sunday Times Motor Hunt 2012.

22.

**13 – 15 JULY**

BPMB organized "Kem Remaja – Eksplorasi Minda Remaja", held at Excel Training Resort, Broga.

23.

**02 AUGUST**

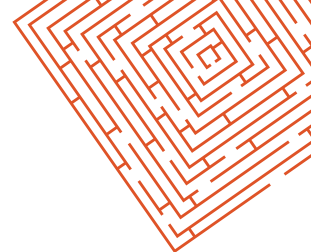
BPMB donated RM20,000.00 to Tabung Kebajikan Angkatan Tentera for the military personnel who served for the country during the festive season.

24.

**03 AUGUST**

BPMB organized "Majlis Berbuka Puasa bersama Anak-anak Yatim, Tahfiz dan Mualaf" at Menara Bank Pembangunan.





25.

**03 AUGUST**

Tithe presentation to Pusat Zakat Kuala Lumpur.

26.

**04 AUGUST**

Donations to poor families in Kuala Langat and Kuala Selangor.

27.

**06 AUGUST**

Distribution of iftar delicacies to BERNAMA.

28.

**09 AUGUST**

BPMB donated two sets of furniture to Hospital Universiti Kuala Lumpur Pediatric Clinic.

**09 AUGUST**

Distribution of iftar delicacies to The New Straits Times Group.

29.

**10 AUGUST**

Breaking fast and charity visit to Rumah Titian Kaseh, Taman Tasik Titiwangsa.

30.

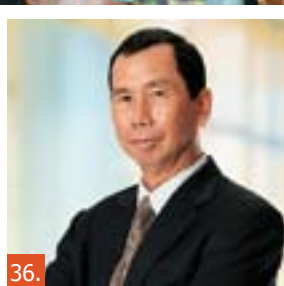
**15 AUGUST**

Donations to PDRM's surau in Peninsular Malaysia.

31.

**31 AUGUST**

110 BPMB staff participated in the "Perhimpunan Merdeka 55 Tahun : Janji Ditepati" held at Stadium Putra, Bukit Jalil.



32.

**10 SEPTEMBER**

"Meriahnya Raya", staff raya gathering held at Menara Bank Pembangunan.

33.

**12 SEPTEMBER**

BPMB Corporate Raya held at Mandarin Oriental Hotel, Kuala Lumpur.

34.

**18 – 20 SEPTEMBER**

BPMB participated in Malaysia Oil & Gas Services Exhibition and Conference (MOGSEC) held at Kuala Lumpur Convention Centre.

35.

**24 SEPTEMBER**

Tithe presentation to Perak State held at Istana Perak, Bukit Changkat, Changkat Persekutuan, Kuala Lumpur.

36.

**27 SEPTEMBER**

The appointment of Tuan Haji Ariffin Hew as Independent/Non-Executive Director of BPMB.

**29 SEPTEMBER**

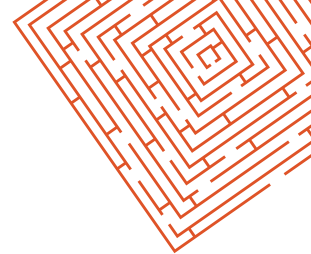
BPMB Bowling team won third place at the Inter Unit Trust Bowling Tournament held at Wangsa Bowl, Wangsa Walk.

37.

**04 OCTOBER**

Official visit by Nigerian Government Officials.





38.

**07 OCTOBER**

BPMB 2012 Annual Dinner themed Masquerade Nite, held at Hilton Hotel, Kuala Lumpur.

39.

**13 OCTOBER**

BPMB awarded "Best Supporting Bank – Greentech Financing" at Malaysia Greentech Awards Dinner held at Kuala Lumpur Convention Centre.

**20 OCTOBER**

"Family Movie Time" at e@Curve, Damansara organized by BPMB Sports Club.

40.

**31 OCTOBER**

3rd Maritime Social Gathering 2012 held at Atmosphere 360 Revolving Restaurant, Menara Kuala Lumpur organized by GMVB.

**03 NOVEMBER**

"Movie Day" with media at GSC Pavilion, Kuala Lumpur.

41.

**05 – 07 NOVEMBER**

BPMB participated in the Bio Malaysia 2012 exhibition held at Kuala Lumpur Convention Center.

42.

**16 – 18 NOVEMBER**

"Xplorace Pulau Pangkor" and CSR Program with orphans from Ribath Al-Quraniyah, Sri Manjung, Perak.





43.

**29 – 30 NOVEMBER**

BPMB participated in the FASA-MASA Maritime Logistic Conference & Exhibition 2012 at Hotel Istana, Kuala Lumpur.

44.

**01 DECEMBER**

The appointment of Tan Sri Dato' Sri Dr. Wan Abdul Aziz Wan Abdullah as Chairman of BPMB.

45.

**10 DECEMBER**

22 BPMB staff conquered Mount Kinabalu, Sabah.

46.

**10 – 12 DECEMBER**

Tithe presentation to the state of Sabah and Sarawak and CSR Program.

47.

**14 DECEMBER**

Town Hall session with the President/Group Managing Director.

48.

**22 – 23 DECEMBER**

Team BPMB won third place at the "Into the History", ADFIM Treasure Hunt 2012.

**29 DECEMBER**

BPMB and KPMG friendly go-kart.



# DIRECTORS' REPORT AND AUDITED FINANCIAL STATEMENTS 31 DECEMBER 2012

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## DIRECTORS' REPORT

### DIRECTORS' REPORT

The directors have pleasure in submitting their report and the audited financial statements of the Group and of the Bank for the financial year ended 31 December 2012.

### PRINCIPAL ACTIVITIES

The Bank is principally engaged to provide medium to long term credit facilities to finance infrastructure projects, maritime, technology and capital intensive industries in manufacturing as well as other identified sectors in line with the country's development policy. The principal activities of the subsidiary companies are as disclosed in Note 45 to the financial statements.

There have been no significant changes in the nature of these activities during the financial year.

### RESULTS

|   | Group    | Bank    |
|---|----------|---------|
|   | RM'000   | RM'000  |
| Profit from continuing operations, net of tax | 187,841  | 349,760 |
| Loss from discontinued operations, net of tax | (4,416)  | –       |
| Profit for the year                           | 183,425  | 349,760 |
| Attributable to:                              |          |         |
| Equity holders of the Bank                    | 230,072  | 349,760 |
| Minority interests                            | (46,647) | –       |
|   | 183,425  | 349,760 |

There were no material transfers to or from reserves or provisions during the year other than as disclosed in the financial statements.

In the opinion of the directors, the results of the operations of the Group and of the Bank during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature.

In the opinion of the directors, the results of the operations of the Group and the Bank during the financial year, were not affected by any item, transaction or events of a material and unusual nature other than the first-time adoption of Malaysia Financial Reporting Standards ("MFRS") Framework and changes in the accounting policies as disclosed in Note 2.3 to the financial statements.

The MFRS Framework was issued by the Malaysian Accounting Standard Board ("MASB") is fully compliant with the International Financial Reporting Standards ("IFRS") that comprises standards as issued by the International Accounting Standard Board ("IASB") that are effective on 1 January 2012.



## DIRECTORS' REPORT (CONT'D.)

### DIVIDENDS

Final tax exempt dividend on 3,078,724,049 ordinary shares, amounting to RM100,000,000 (3.25 sen net per ordinary share), in respect of the financial year ended 31 December 2011 was declared on 31 May 2012 and paid on 6 June 2012.

The dividend has been accrued and accounted for in equity as an appropriation of retained profit during the financial year.

At the forthcoming Annual General Meeting, a final tax exempt dividend in respect of the financial year ended 31 December 2012, of 3.25% on 3,078,724,049 ordinary shares, amounting to a dividend payable of RM100,000,000 (3.25 sen net per ordinary share) will be proposed for the shareholders' approval. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained profits in the financial year ending 31 December 2013.

### DIRECTORS

The names of the directors of the Bank in office since the date of the last report and at the date of this report are:

|   |                                  |
|---|----------------------------------|
| Tan Sri Dato' Sri Dr. Wan Abdul Aziz bin Wan Abdullah | (appointed on 1 December 2012)   |
| Dato' Mohd Zafer bin Mohd Hashim                      |                                  |
| Siti Zauyah binti Md Desa                             |                                  |
| Zainul Rahim bin Mohd Zain                            |                                  |
| Tan Sri Faizah binti Mohd Tahir                       |                                  |
| Datuk Dr. Syed Jaafar bin Syed Aznan                  |                                  |
| Datuk Idris bin Abdullah @ Das Murthy                 |                                  |
| Rosli bin Abdullah                                    |                                  |
| Abdul Aziz bin Ishak                                  |                                  |
| Ariffin Hew @ Hew Siak Tow                            | (appointed on 27 September 2012) |
| Dato' Mohammed bin Haji Che Hussein                   | (resigned on 18 June 2012)       |

### DIRECTORS' BENEFITS

Neither at the end of the financial year, nor at any time during that year, did there subsist any arrangement to which the Bank was a party, whereby the directors might acquire benefits by means of the acquisition of shares in or debentures of the Bank or any other body corporate.

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than benefits included in the aggregate amount of emoluments received or due and receivable by the directors as shown in Note 31 or the fixed salary of a full time employee of the Bank) by reason of a contract made by the Bank or a related corporation with any director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest.

### DIRECTORS' INTEREST

None of the directors holding office at 31 December 2012 had any interest in the shares of the Bank or related corporations during the financial year.

## DIRECTORS' REPORT (CONT'D.)

### RATING BY EXTERNAL RATING AGENCIES

Details of the Bank's ratings are as follows:

| Rating agency | Date            | Rating classification  | Received |
|---------------|-----------------|--|----------|
| RAM Rating    | 22 October 2012 | Issue rating on RM7 billion Conventional Medium-Term Notes Programme and Islamic Murabahah Medium-Term Notes Programme | AAA      |
| MARC Rating   | 20 June 2012    | Financial Institution rating   | AAA      |
| RAM Rating    | 22 October 2012 | Financial Institution rating   | AAA      |
| MARC Rating   | 20 June 2012    | Islamic Commercial Papers and/or Conventional Commercial Paper Programme of up to RM2.0 billion in nominal value       | MARC-1   |

### BUSINESS OUTLOOK

The global economy is expected to slightly improve in 2013 from the challenging financial and economic environment. Several macroeconomic issues weighed heavily on global growth have been partly resolved and various economic indicators continued to show improvement. Simultaneously, the domestic economy is expected to continue to perform well in 2013 supported by both public and private sectors, underpinned by robust domestic demand, conducive financial market, stable prices and a favourable labour market. The Bank will continue to support various initiatives outlined in the Economic Transformation Programme ("ETP") by providing financing to relevant projects in line with BPMB's mandated role. In order to ensure its sustainability, the Bank will further enhance its integrated risk management practices as well as managing its liquidity prudently.

### OTHER STATUTORY INFORMATION

- (a) Before the statements of financial position and income statements of the Group and of the Bank were made out, the directors took reasonable steps:
- (i) to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of provision for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate provision had been made for doubtful debts; and
  - (ii) to ensure that any current assets which were unlikely to realise their values as shown in the accounting records in the ordinary course of business had been written down to an amount which they might be expected so to realise.
- (b) At the date of this report, the directors are not aware of any circumstances:
- (i) which would render the amount written off for bad debts or the amount of the provision for doubtful debts in the financial statements of the Group and of the Bank inadequate to any substantial extent and the values attributed to current assets in the financial statements of the Group and of the Bank misleading;
  - (ii) which have arisen which would render adherence to the existing method of valuation of assets or liabilities of the Group and of the Bank misleading or inappropriate; and
  - (iii) not otherwise dealt with in this report or financial statements of the Group and of the Bank which would render any amount stated in the financial statements misleading.

## DIRECTORS' REPORT (CONT'D.)

### OTHER STATUTORY INFORMATION (cont'd.)

(c) As at the date of this report, there does not exist:

- (i) any charge on the assets of the Group or of the Bank which has arisen since the end of the financial year which secures the liabilities of any other person; or
- (ii) any contingent liability of the Group or of the Bank which has arisen since the end of the financial year.

(d) In the opinion of the directors:

- (i) no contingent liability or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which will or may affect the ability of the Group or of the Bank to meet its obligations when they fall due; and
- (ii) no item, transaction or event of a material and unusual nature has arisen in the interval between the end of the financial year and the date of this report which is likely to affect substantially the results of the operations of the Group or of the Bank for the financial year which this report is made.

### SIGNIFICANT EVENTS

Significant events during the year are as disclosed in Notes 10, 11 and 43 to the financial statements.

### EVENTS OCCURRING AFTER REPORTING DATE

Details of events occurring after the reporting date are disclosed in Note 49 to the financial statements.

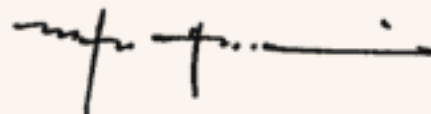
### AUDITORS

The auditors, Ernst & Young have expressed their willingness to continue in office.

Signed on behalf of the Board in accordance with a resolution of the directors dated 28 February 2013.



Tan Sri Dato' Sri Dr. Wan Abdul Aziz bin Wan Abdullah



Dato' Mohd Zafer bin Mohd Hashim

Kuala Lumpur, Malaysia



## STATEMENT BY DIRECTORS

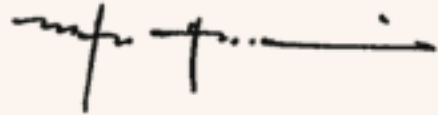
PURSUANT TO SECTION 169(15) OF THE COMPANIES ACT, 1965

We, Tan Sri Dato' Sri Dr. Wan Abdul Aziz bin Wan Abdullah and Dato' Mohd Zafer bin Mohd Hashim, being two of the directors of Bank Pembangunan Malaysia Berhad, do hereby state that, in the opinion of the directors, the accompanying financial statements set out on pages 83 to 260 are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia so as to give a true and fair view of the financial position of the Group and of the Bank as at 31 December 2012 and of their financial performance and cash flows of the Group and of the Bank for the year then ended.

Signed on behalf of the Board in accordance with a resolution of the directors dated 28 February 2013.



Tan Sri Dato' Sri Dr. Wan Abdul Aziz bin Wan Abdullah



Dato' Mohd Zafer bin Mohd Hashim

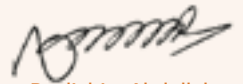
Kuala Lumpur, Malaysia

## STATUTORY DECLARATION

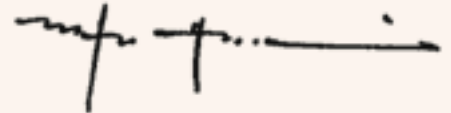
PURSUANT TO SECTION 169(16) OF THE COMPANIES ACT, 1965 AND  
SECTION 73(1)(E) OF THE DEVELOPMENT FINANCIAL INSTITUTION ACT, 2002

We, Rosli bin Abdullah and Dato' Mohd Zafer bin Mohd Hashim, the Director and President/ Group Managing Director, respectively, of the Bank who are primarily responsible for the financial management of Bank Pembangunan Malaysia Berhad, do solemnly and sincerely declare that the financial statements set out on pages 83 to 260 are, to the best of our knowledge and belief, correct and we make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by  
the abovenamed at Kuala Lumpur in  
the Federal Territory on 28 February 2013.

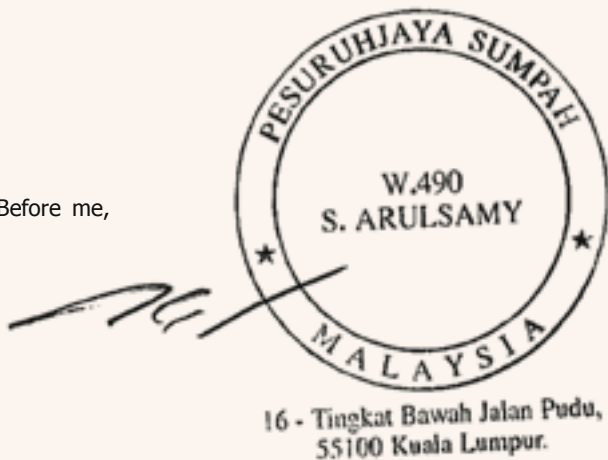


Rosli bin Abdullah



Dato' Mohd Zafer bin Mohd Hashim

Before me,



## SHARIAH COMMITTEE'S REPORT

In the Name of Allah, The Compassionate, The Most Merciful

Assalamualaikum Warahmatullahi Wabarakatuh

To the shareholder, depositors and customers of Bank Pembangunan Malaysia Berhad:

We, members of the Shariah Committee of Bank Pembangunan Malaysia Berhad (the Committee) do hereby confirm that we have reviewed the principles and the contracts relating to the transactions and applications introduced by the Bank from 1 January 2012 until 31 December 2012.

We have provided the Shariah advisory services on various aspects to the Bank in order to ensure compliance with applicable Shariah principles as well as the relevant resolutions and rulings made by the Shariah Advisory Councils of the regulatory bodies.

The Bank has carried out Shariah audit performed by appointed external Shariah Compliance Auditor and the report was deliberated in the Committee meetings. The Committee hereby confirms that Management has taken appropriate measures to address identified Shariah gaps. The Committee also takes note that the Bank will continue to organise Shariah training programs to enhance Shariah compliance awareness culture in the organisation.

The Bank's management is responsible for ensuring that the Bank conducts its business in accordance with Shariah rules and principles. It is our responsibility to form an independent opinion, based on our review of the operations of the Bank and to report to you.

We are of the opinion that:

- (a) The new products and enhanced processes introduced by the Bank during the year ended 31 December 2012, are in compliance with the Shariah rules and principles;
- (b) The contracts, transactions and dealings entered into by the Bank during the year ended 31 December 2012, are in compliance with Shariah rules and principles;
- (c) The main funding sources and investments of the Bank conforms to the basis that had been approved by us in accordance with the Shariah rules and principles;
- (d) The allocation of profit relating to investment accounts of the Bank conforms to the basis that had been approved by us in accordance with Shariah rules and principles; and
- (e) The financial statements of the Bank's Islamic portfolio for the year ended 31 December 2012 together with the calculation of Zakat are in compliance with the Shariah rules and principles.

We beg Allah the Almighty to grant us all the Success and Straight-Forwardness and Allah Knows Best.



Tan Sri Dato' Seri (Dr) Hj Harussani bin Hj Zakaria  
Chairman of the Committee



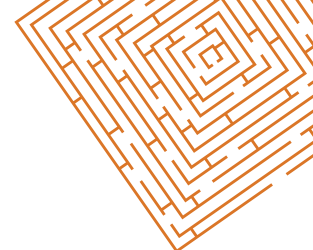
Dr. Ridzwan bin Ahmad  
Member of the Committee

Kuala Lumpur, Malaysia  
28 February 2013



## INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF BANK PEMBANGUNAN MALAYSIA BERHAD  
(INCORPORATED IN MALAYSIA)



### REPORT ON THE FINANCIAL STATEMENTS

We have audited the financial statements of Bank Pembangunan Malaysia Berhad, which comprise statements of financial position as at 31 December 2012 of the Group and of the Bank, and income statements, statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and of the Bank for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 83 to 260.

#### *Directors' responsibility for the financial statements*

The directors of the Bank are responsible for the preparation of financial statements so as to give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 1965 in Malaysia. The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Bank's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the financial statements give a true and fair view of the financial position of the Group and of the Bank as at 31 December 2012 and of their financial performance and cash flows for the year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 1965 in Malaysia.

### **Report on other legal and regulatory requirements**

In accordance with the requirements of the Companies Act 1965 in Malaysia, we also report the following:

- (a) In our opinion, the accounting and other records and the registers required by the Act to be kept by the Bank and its subsidiaries of which we have acted as auditors have been properly kept in accordance with the provisions of the Act.
- (b) We are satisfied that the financial statements of the subsidiaries that have been consolidated with the financial statements of the Bank are in form and content appropriate and proper for the purposes of the preparation of the consolidated financial statements and we have received satisfactory information and explanations required by us for those purposes.
- (c) The auditors' reports on the financial statements of the subsidiaries were not subject to any qualification and did not include any comment required to be made under Section 174(3) of the Act.

## INDEPENDENT AUDITORS' REPORT (CONT'D.)

TO THE MEMBERS OF BANK PEMBANGUNAN MALAYSIA BERHAD  
(INCORPORATED IN MALAYSIA)

### OTHER MATTERS

This report is made solely to the members of the Bank, as a body, in accordance with Section 174 of the Companies Act 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

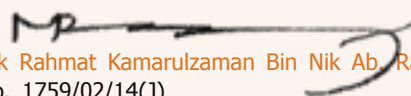


Ernst & Young

AF: 0039

Chartered Accountants

Kuala Lumpur, Malaysia  
28 February 2013



Nik Rahmat Kamarulzaman Bin Nik Ab Rahman

No. 1759/02/14(J)

Chartered Accountant

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2012

|   |      | Group                         |                               |                             |
|---|------|-------------------------------|-------------------------------|-----------------------------|
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Assets</b>   |      |                               |                               |                             |
| Cash and short term deposits                            | 3    | 1,506,858                     | 2,586,442                     | 3,834,577                   |
| Deposits and placements with financial institutions     | 4    | 67,783                        | 1,374,331                     | 239,096                     |
| Financial investments – available-for-sale ("AFS")      | 5    | 1,242,217                     | 1,049,113                     | 1,867,531                   |
| Financial investments – held-to-maturity ("HTM")        | 6    | 226,280                       | 149,257                       | 267,766                     |
| Loans, advances and financing                           | 7    | 23,234,542                    | 22,573,898                    | 21,151,358                  |
| Other assets  | 8    | 272,229                       | 1,330,697                     | 1,452,750                   |
| Interest in associates                                  | 10   | 273,743                       | 171,964                       | –                           |
| Interest in jointly controlled entities                 | 11   | 209,727                       | 257,226                       | 211,303                     |
| Property, plant and equipment                           | 12   | 159,173                       | 485,983                       | 559,996                     |
| Prepaid land leases                                     | 13   | 2,029                         | 3,050                         | 3,801                       |
| Investment properties                                   | 14   | 9,720                         | 17,022                        | 17,468                      |
| Intangible assets                                       | 15   | 8,762                         | 4,231                         | 2,313                       |
| Deferred tax assets                                     | 16   | 87,957                        | 78,844                        | 210,158                     |
|   |      | 27,301,020                    | 30,082,058                    | 29,818,117                  |
| Assets classified as held for sale                      | 42   | 120,530                       | 24,581                        | –                           |
| Assets of subsidiaries classified as held for sale      | 43   | 54,960                        | –                             | –                           |
| <b>Total assets</b>                                     |      | <b>27,476,510</b>             | <b>30,106,639</b>             | <b>29,818,117</b>           |
| <b>Liabilities</b>                                      |      |                               |                               |                             |
| Deposits from customers                                 | 17   | 5,414,142                     | 6,959,773                     | 7,486,357                   |
| Deposits and placements from financial institutions     | 18   | 153,556                       | –                             | –                           |
| Bills and acceptances payable                           |      | –                             | 99,835                        | –                           |
| Other liabilities                                       | 19   | 185,234                       | 117,408                       | 174,847                     |
| Redeemable notes  | 20   | 4,133,991                     | 4,234,056                     | 4,535,947                   |
| Term loans  | 21   | 9,643,299                     | 10,810,352                    | 9,901,658                   |
| Infrastructure support fund                             | 22   | 399,535                       | 413,296                       | 380,294                     |
| Deferred income   | 23   | 251,430                       | 233,005                       | 292,208                     |
| Deferred tax liabilities                                | 16   | 12,814                        | 8,685                         | 10,892                      |
| Liabilities of subsidiaries classified as held for sale | 43   | 101                           | –                             | –                           |
| <b>Total liabilities</b>                                |      | <b>20,194,102</b>             | <b>22,876,410</b>             | <b>22,782,203</b>           |



# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONT'D.)

AS AT 31 DECEMBER 2012

|   |      | Group                         |                               |                             |           |
|---|------|-------------------------------|-------------------------------|-----------------------------|-----------|
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |           |
| Equity attributable to equity holders of the Bank |      |                               |                               |                             |           |
| Share capital                                     | 24   | 3,078,724                     | 3,078,724                     | 3,078,724                   |           |
| Reserves  | 25   | 4,050,534                     | 3,953,808                     | 3,749,559                   |           |
|   |      | 7,129,258                     | 7,032,532                     | 6,828,283                   |           |
| Non-controlling interest                          |      | 153,150                       | 197,697                       | 207,631                     |           |
| Total equity                                      |      | 7,282,408                     | 7,230,229                     | 7,035,914                   |           |
| Total equity and liabilities                      |      | 27,476,510                    | 30,106,639                    | 29,818,117                  |           |
| Commitments and contingencies                     |      | 38(a)                         | 4,618,611                     | 3,735,325                   | 5,732,928 |

The accompanying notes form an integral part of the financial statements.

# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2012

|   |      | Bank                          |                               |                             |           |
|---|------|-------------------------------|-------------------------------|-----------------------------|-----------|
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |           |
| Assets  |      |                               |                               |                             |           |
| Cash and short term deposits                        | 3    | 1,074,564                     | 2,435,932                     | 3,086,574                   |           |
| Deposits and placements with financial institutions | 4    | 66,722                        | 920,227                       | 239,050                     |           |
| Financial investments – available-for-sale (“AFS”)  | 5    | 1,188,947                     | 1,017,412                     | 1,861,339                   |           |
| Financial investments – held-to-maturity (“HTM”)    | 6    | 226,258                       | 149,235                       | 267,744                     |           |
| Loans, advances and financing                       | 7    | 23,037,114                    | 22,414,680                    | 21,037,981                  |           |
| Other assets  | 8    | 201,932                       | 1,288,822                     | 1,271,156                   |           |
| Investments in subsidiaries                         | 9    | 928,549                       | 985,742                       | 930,296                     |           |
| Property, plant and equipment                       | 12   | 117,628                       | 123,554                       | 122,216                     |           |
| Prepaid land leases                                 | 13   | 2,029                         | 3,050                         | 3,801                       |           |
| Investment properties                               | 14   | 3,461                         | 7,913                         | 8,090                       |           |
| Intangible assets                                   | 15   | 6,664                         | 3,538                         | 1,281                       |           |
| Deferred tax assets                                 | 16   | 87,957                        | 78,844                        | 210,158                     |           |
| Subsidiaries classified as held for sale            | 43   | 26,941,825<br>56,765          | 29,428,949<br>–               | 29,039,686<br>–             |           |
| Total assets  |      | 26,998,590                    | 29,428,949                    | 29,039,686                  |           |
| Liabilities   |      |                               |                               |                             |           |
| Deposits from customers                             | 17   | 5,414,142                     | 6,959,773                     | 7,486,357                   |           |
| Deposits and placements from financial institutions | 18   | 153,556                       | –                             | –                           |           |
| Bills and acceptances payable                       |      | –                             | 99,835                        | –                           |           |
| Other liabilities                                   | 19   | 35,901                        | 31,994                        | 74,246                      |           |
| Redeemable notes                                    | 20   | 4,133,991                     | 4,234,056                     | 4,535,947                   |           |
| Term loans  | 21   | 9,531,988                     | 10,604,432                    | 9,614,892                   |           |
| Infrastructure support fund                         | 22   | 399,535                       | 413,296                       | 380,294                     |           |
| Deferred income                                     | 23   | 251,430                       | 233,005                       | 292,208                     |           |
| Total liabilities                                   |      | 19,920,543                    | 22,576,391                    | 22,383,944                  |           |
| Equity attributable to equity holders of the Bank   |      |                               |                               |                             |           |
| Share capital                                       | 24   | 3,078,724                     | 3,078,724                     | 3,078,724                   |           |
| Reserves  | 25   | 3,999,323                     | 3,773,834                     | 3,577,018                   |           |
| Total equity  |      | 7,078,047                     | 6,852,558                     | 6,655,742                   |           |
| Total equity and liabilities                        |      | 26,998,590                    | 29,428,949                    | 29,039,686                  |           |
| Commitments and contingencies                       |      | 38(a)                         | 3,938,391                     | 3,024,862                   | 5,195,231 |

The accompanying notes form an integral part of the financial statements.

# INCOME STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2012

|  |      | Group          |                | Bank           |                |
|--|------|----------------|----------------|----------------|----------------|
|  | Note | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Interest income  | 27   | 1,372,087      | 1,447,189      | 1,331,480      | 1,394,745      |
| Interest expense   | 28   | (752,727)      | (731,603)      | (752,027)      | (730,557)      |
| Net interest income  |      | 619,360        | 715,586        | 579,453        | 664,188        |
| Net income from Islamic banking business   | 48   | 192,034        | 161,681        | 191,359        | 160,957        |
| Non-interest income  | 29   | 114,211        | 274,545        | 62,673         | 202,606        |
| Net income   |      | 925,605        | 1,151,812      | 833,485        | 1,027,751      |
| Overhead expenses  | 30   | (192,938)      | (201,234)      | (78,060)       | (67,621)       |
| Allowance for impairment of loans and financing                                    | 33   | (258,503)      | (262,287)      | (277,586)      | (277,173)      |
| Impairment on other assets   | 34   | (210,748)      | (75,999)       | (46,656)       | (43,287)       |
| Operating profit   |      | 263,416        | 612,292        | 431,183        | 639,670        |
| Share of results of jointly controlled entities                                    |      | 22,667         | 32,681         | –              | –              |
| Profit before taxation and zakat   |      | 286,083        | 644,973        | 431,183        | 639,670        |
| Zakat  |      | (3,003)        | (2,710)        | (3,003)        | (2,710)        |
| Tax expense  | 35   | (95,239)       | (167,919)      | (78,420)       | (160,748)      |
| Profit for the year  |      | 187,841        | 474,344        | 349,760        | 476,212        |
| Discontinued operation   |      |                |                |                |                |
| Loss from discontinued operations  | 43   | (4,416)        | (9,858)        | –              | –              |
| Profit for the year  |      | 183,425        | 464,486        | 349,760        | 476,212        |
| Attributable to:   |      |                |                |                |                |
| Shareholders of the Bank   |      | 230,072        | 490,171        | 349,760        | 476,212        |
| Non-controlling interest   |      | (46,647)       | (25,685)       | –              | –              |
|  |      | 183,425        | 464,486        | 349,760        | 476,212        |
| Earnings per share attributable to the equity holders of the Bank (sen) (Note 37): |      |                |                |                |                |
| Basic earnings per share   |      | 7.47           | 15.92          |                |                |

The accompanying notes form an integral part of the financial statements.



# STATEMENTS OF COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2012

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Profit for the year  | 183,425        | 464,486        | 349,760        | 476,212        |
| Other comprehensive income   |                |                |                |                |
| Exchange difference on translation of foreign operations                                 | (3,896)        | (10,764)       | –              | –              |
| Net unrealised loss on revaluation of financial investments - available-for-sale ("AFS") | (27,350)       | (178,848)      | (24,271)       | (179,396)      |
| Other comprehensive loss for the year, net of tax  | (31,246)       | (189,612)      | (24,271)       | (179,396)      |
| Total comprehensive income for the year, net of tax                                      | 152,179        | 274,874        | 325,489        | 296,816        |
| Total comprehensive income attributable to:  |                |                |                |                |
| Shareholders of the Bank   | 196,726        | 304,249        | 325,489        | 296,816        |
| Non-controlling interest   | (44,547)       | (29,375)       | –              | –              |
|  | 152,179        | 274,874        | 325,489        | 296,816        |

The accompanying notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2012

| Group   | Attributable to equity holders of the Bank -----> |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
|---|---|---------------------------|-----------------------------|---------------------------------------|--------------------------------------|--|--|-----------------|------------------------------------|------------------------|
|   | <----->   |                           |                             |                                       |                                      | <----->                                |  |                 |                                    |                        |
|   | Non-Distributable                                 |                           |                             |                                       |                                      | Non-Distributable                      |  |                 |                                    |                        |
|   | Share capital<br>RM'000                           | Capital reserve<br>RM'000 | Statutory reserve<br>RM'000 | Profit equalisation reserve<br>RM'000 | Unrealised holding reserve<br>RM'000 | Exchange translation reserve<br>RM'000 | Distributable retained profits<br>RM'000 | Total<br>RM'000 | Non-controlling interest<br>RM'000 | Total equity<br>RM'000 |
| <b>At 1 January 2012, as reported under FRS</b>                         |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| Effect of MFRS adoption and prior year adjustments                      |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| – Note 44(i)  | –   | –                         | 3,519                       | –                                     | –                                    | –                                      | (208,523)                                | (205,004)       | –                                  | (205,004)              |
| – Note 44(ii)   | –   | –                         | –                           | –                                     | –                                    | –                                      | 3,638                                    | 3,638           | –                                  | 3,638                  |
|   | 3,078,724   | 1,000                     | 1,654,896                   | –                                     | (5,113)                              | (55,503)                               | 2,559,894                                | 7,233,898       | 197,697                            | 7,431,595              |
| <b>At 1 January 2012, under MFRS</b>                                    |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| Total comprehensive income for the year                                 | 3,078,724   | 1,000                     | 1,658,415                   | –                                     | (5,113)                              | (55,503)                               | 2,355,009                                | 7,032,532       | 197,697                            | 7,230,229              |
| Transfer to statutory reserve   | –   | –                         | –                           | –                                     | (27,350)                             | (5,996)                                | 230,072                                  | 196,726         | (44,547)                           | 152,179                |
| Transfer to Profit Equalisation Reserve of the Islamic banking business | –   | –                         | 87,440                      | –                                     | –                                    | –                                      | (87,440)                                 | –               | –                                  | –                      |
| Provision for the period  | –   | –                         | –                           | 3,537                                 | –                                    | –                                      | (3,537)                                  | –               | –                                  | –                      |
| Dividends paid (Note 36)  | –   | –                         | –                           | 1,433                                 | –                                    | –                                      | (1,433)                                  | –               | –                                  | –                      |
|   | –   | –                         | –                           | –                                     | –                                    | –                                      | (100,000)                                | (100,000)       | –                                  | (100,000)              |
|   | 3,078,724   | 1,000                     | 1,745,855                   | 4,970                                 | (32,463)                             | (61,499)                               | 2,392,671                                | 7,129,258       | 153,150                            | 7,282,408              |
| <b>At 31 December 2012</b>  |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| <b>At 1 January 2011, as reported under FRS</b>                         |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| Effect of MFRS adoption and prior year adjustments                      |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| – Note 44(i)  | –   | –                         | –                           | –                                     | 173,735                              | (48,429)                               | 2,294,189                                | 7,038,581       | 207,631                            | 7,246,212              |
| – Note 44(ii)   | –   | –                         | –                           | –                                     | –                                    | –                                      | (212,804)                                | (212,804)       | –                                  | (212,804)              |
|   | –   | –                         | –                           | –                                     | –                                    | –                                      | 2,506                                    | 2,506           | –                                  | 2,506                  |
|   | 3,078,724   | 1,000                     | 1,539,362                   | –                                     | (173,735)                            | (48,429)                               | 2,083,891                                | 6,828,283       | 207,631                            | 7,035,914              |
| <b>At 1 January 2011, under MFRS</b>                                    |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |
| Total comprehensive income for the year                                 | –   | –                         | –                           | –                                     | (178,848)                            | (7,074)                                | 490,171                                  | 304,249         | (29,375)                           | 274,874                |
| Transfer to statutory reserve   | –   | –                         | 119,053                     | –                                     | –                                    | –                                      | (119,053)                                | –               | –                                  | –                      |
| Dividends paid (Note 36)  | –   | –                         | –                           | –                                     | –                                    | –                                      | (100,000)                                | (100,000)       | (21,187)                           | (121,187)              |
| Issuance of CRPS  | –   | –                         | –                           | –                                     | –                                    | –                                      | –  | –               | 40,628                             | 40,628                 |
|   | 3,078,724   | 1,000                     | 1,658,415                   | –                                     | (5,113)                              | (55,503)                               | 2,355,009                                | 7,032,532       | 197,697                            | 7,230,229              |
| <b>At 31 December 2011</b>  |   |                           |                             |                                       |                                      |  |  |                 |                                    |                        |

The accompanying notes form an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2012

|  | <----- Non distributable ----->       |                                |   |  |  |                 |  |
|--|---------------------------------------|--------------------------------|---|--|--|-----------------|--|
|  | Capital<br>Share<br>capital<br>RM'000 | Statutory<br>reserve<br>RM'000 | Profit<br>equalisation<br>reserve<br>RM'000 | Unrealised<br>holding<br>reserve<br>RM'000 | Distributable<br>retained<br>profits<br>RM'000 | Total<br>RM'000 |  |
| <b>Bank</b>                              |                                       |                                |   |  |  |                 |  |
| At 1 January 2012, as reported under FRS | 3,078,724                             | 1,654,896                      | –   | 111,618                                    | 2,206,047                                      | 7,051,285       |  |
| Effects of MFRS adoption (Notes 44(i))   | –                                     | 3,519                          | –   | –  | (202,246)                                      | (198,727)       |  |
| At 1 January 2012, under on MFRS         | 3,078,724                             | 1,658,415                      | –   | 111,618                                    | 2,003,801                                      | 6,852,558       |  |
| Total comprehensive income for the year  | –                                     | –                              | –   | (24,271)                                   | 349,760  | 325,489         |  |
| Transfer to statutory reserve            | –                                     | 87,440                         | –   | –  | (87,440)                                       | –               |  |
| Transfer to Profit                       |                                       |                                |   |  |  |                 |  |
| Equalisation Reserve of the              |                                       |                                |   |  |  |                 |  |
| Islamic banking business                 | –                                     | –                              | 3,537                                       | –  | (3,537)  | –               |  |
| Provision for the period                 | –                                     | –                              | 1,433                                       | –  | (1,433)  | –               |  |
| Dividends paid (Note 36)                 | –                                     | –                              | –   | –  | (100,000)                                      | (100,000)       |  |
| At 31 December 2012                      | 3,078,724                             | 1,745,855                      | 4,970                                       | 87,347                                     | 2,161,151                                      | 7,078,047       |  |
| At 1 January 2011, as reported under FRS | 3,078,724                             | 1,539,362                      | –   | 291,014                                    | 1,959,446                                      | 6,868,546       |  |
| Effects of MFRS adoption (Notes 44(i))   | –                                     | –                              | –   | –  | (212,804)                                      | (212,804)       |  |
| At 1 January 2011                        | 3,078,724                             | 1,539,362                      | –   | 291,014                                    | 1,746,642                                      | 6,655,742       |  |
| Total comprehensive income for the year  | –                                     | –                              | –   | (179,396)                                  | 476,212  | 296,816         |  |
| Transfer to statutory reserve            | –                                     | 119,053                        | –   | –  | (119,053)                                      | –               |  |
| Dividends paid (Note 36)                 | –                                     | –                              | –   | –  | (100,000)                                      | (100,000)       |  |
| At 31 December 2011                      | 3,078,724                             | 1,658,415                      | –   | 111,618                                    | 2,003,801                                      | 6,852,558       |  |

The accompanying notes form an integral part of the financial statements.



## STATEMENTS OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2012

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Cash flows from operating activities</b>                                 |                |                |                |                |
| Profit before taxation  |                |                |                |                |
| Continuing operations   | 286,083        | 644,973        | 431,183        | 639,670        |
| Discontinued operations   | (4,416)        | (9,858)        | –              | –              |
| Adjustment for:   |                |                |                |                |
| Share of profits in jointly controlled entities                             | (22,667)       | (32,681)       | –              | –              |
| Depreciation  | 46,926         | 57,782         | 9,509          | 11,238         |
| Amortisation of prepaid lease rental  | 72             | 110            | 72             | 110            |
| Depreciation of investment properties                                       | 384            | 446            | 165            | 177            |
| Amortisation of intangible assets   | 1,669          | 1,452          | 1,112          | 1,113          |
| Negative goodwill   | –              | (1,895)        | –              | –              |
| Impairment of property, plant and equipment                                 | 151,416        | 40,406         | –              | –              |
| Net loss/(gain) on disposal of property, plant and equipment                | 23,954         | (1,293)        | (679)          | (1,293)        |
| Net gain on disposal of prepaid land lease                                  | (1,283)        | (4,198)        | (1,283)        | (4,198)        |
| Net gain on disposal of investment properties                               | (4,320)        | –              | (4,213)        | –              |
| Gain on sale of financial investments - available-for-sale ("AFS")          | (1,541)        | (2,811)        | (1,541)        | (2,811)        |
| Dividend income:  |                |                |                |                |
| – subsidiaries  | –              | –              | –              | (21,600)       |
| – financial investments - available-for-sale ("AFS")                        | (5,518)        | (18,395)       | (5,518)        | (18,395)       |
| Amortisation of premium less accretion of discount of financial investments | (20,417)       | (18,395)       | (20,417)       | (18,395)       |
| Impairment allowance/(written back) for:                                    |                |                |                |                |
| – financial investments - available-for-sale ("AFS")                        | 22,532         | 2,152          | 22,532         | (7,069)        |
| – financial investments - held-to-maturity ("HTM")                          | 24,670         | 42,662         | 24,670         | 42,662         |
| – investment in subsidiaries  | –              | –              | (546)          | 7,694          |
| – Interest in jointly controlled entities                                   | 8,435          | –              | –              | –              |
| – Advance to jointly control entities                                       | 3,695          | –              | –              | –              |
| Property, plant and equipment written off                                   | 18             | –              | 18             | –              |
| Unrealised (gain)/loss on foreign exchange                                  | (605)          | 6,000          | (605)          | 6,000          |
| Balance carried forward   | 509,087        | 706,457        | 454,459        | 634,903        |

# STATEMENTS OF CASH FLOWS (CONT'D.)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2012

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Cash flows from operating activities (cont'd.)</b>                                    |                |                |                |                |
| Balance brought forward  | 509,087        | 706,457        | 454,459        | 634,903        |
| Individual impairment allowance  | 542,633        | 342,243        | 528,986        | 328,408        |
| Transferred from collective assessment allowance   | (51,852)       | (67,477)       | (51,852)       | (67,477)       |
| Collective impairment allowance  | 11,314         | 214,911        | 14,808         | 208,308        |
| Collective impairment allowance written back   | (108,173)      | (171,966)      | (108,173)      | (171,387)      |
| Individual impairment allowance written back   | (164,797)      | (106,351)      | (137,750)      | (77,599)       |
| Transferred to individual assessment allowance   | 51,852         | 67,477         | 51,852         | 67,477         |
| Bad debts and financing written off  | 162            | 78             | 162            | 78             |
| Bad debts and financing recovered  | (22,636)       | (16,628)       | (16,953)       | (10,635)       |
| Profit equalisation reserve  | (158)          | 2,188          | (158)          | 2,188          |
| Infrastructure support fund for allowance made during the year                           | –              | (146,257)      | –              | (146,257)      |
| Infrastructure support fund for allowance made written back                              | 91,646         | 172,406        | 91,646         | 172,406        |
| Infrastructure support fund for loan written off made during the year                    | (99,170)       | (131,939)      | (99,170)       | (131,939)      |
| Recoverable from loan written off against infrastructure support fund                    | 11,130         | 10,608         | 11,130         | 10,608         |
| Financial investment impairment made during the year against infrastructure support fund | (24,670)       | (43,684)       | (24,670)       | (43,684)       |
| Compensation from the Government   | (120,396)      | (165,324)      | (120,396)      | (165,324)      |
| Operating profit before working capital changes  | 625,972        | 666,742        | 593,921        | 610,074        |
| (Increase)/decrease in operating capital changes:  |                |                |                |                |
| Deposits and placements with financial institutions                                      | 1,306,548      | (1,135,235)    | 853,505        | (681,177)      |
| Loans, advances and financing  | (900,967)      | (1,734,829)    | (881,840)      | (1,598,917)    |
| Other assets   | 1,015,491      | (73,287)       | 1,109,342      | (51,515)       |
| Deposits from customers  | (1,545,631)    | (526,584)      | (1,545,631)    | (526,584)      |
| Deposit and placements from financial institutions                                       | 153,556        | –              | 153,556        | –              |
| Other liabilities  | 11,712         | 118,814        | (97,027)       | 34,771         |
| Cash generated from/(used in) operations   | 666,681        | (2,684,379)    | 185,826        | (2,213,348)    |

# STATEMENTS OF CASH FLOWS (CONT'D.)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2012

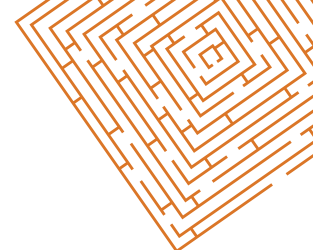
|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Cash flows from operating activities (cont'd.)</b>             |                |                |                |                |
| Income taxes paid   | (113,691)      | (99,756)       | (98,917)       | (93,258)       |
| Zakat paid  | (1,977)        | –              | (1,977)        | –              |
| Net Cash generated from/(used in) operations                      | 551,013        | (2,784,135)    | 84,932         | (2,306,606)    |
| <b>Cash flows from investing activities</b>                       |                |                |                |                |
| Acquisition of associates   | (101,779)      | (37,764)       | –              | (63,140)       |
| Dividends from financial investments - available-for-sale ("AFS") | 5,518          | 18,395         | 5,518          | 18,395         |
| Dividends from subsidiaries                                       | –              | –              | –              | 21,600         |
| Purchase of financial investments - available-for-sale ("AFS")    | (557,345)      | (110,749)      | (557,345)      | (110,749)      |
| Purchase of property, plant and equipment                         | (20,898)       | (44,204)       | (4,007)        | (14,594)       |
| Purchase of intangible assets                                     | (6,200)        | (3,370)        | (4,238)        | (3,370)        |
| Proceeds from disposal of subsidiary                              | –              | –              | 1,053          | –              |
| Proceeds from disposal/maturity of financial investments          | 209,316        | 925,564        | 209,361        | 925,564        |
| Proceeds from disposal of property, plant and equipment           | 28,215         | 3,311          | 1,083          | 3,311          |
| Proceeds from disposal of investment properties                   | 10,163         | –              | 8,500          | –              |
| Proceeds from disposal of prepaid land leases                     | 2,232          | 4,839          | 2,232          | 4,839          |
| Net cash (used in)/generated from investing activities            | (430,778)      | 756,022        | (337,843)      | 781,856        |
| <b>Cash flows from financing activities</b>                       |                |                |                |                |
| Net receipt from long-term loans                                  | (1,166,448)    | 888,960        | (1,071,839)    | 983,090        |
| Net receipt from commercial papers                                | (99,835)       | 99,835         | (99,835)       | 99,835         |
| Settlement of redeemable guaranteed notes                         | –              | (300,000)      | –              | (300,000)      |
| Proceeds from Government compensation                             | 166,464        | 191,183        | 166,464        | 191,183        |
| Dividends paid  | (100,000)      | (100,000)      | (100,000)      | (100,000)      |
| Net cash (used in)/generated from financing activities            | (1,199,819)    | 779,978        | (1,105,210)    | 874,108        |
| Net decrease in cash and cash equivalents                         | (1,079,584)    | (1,248,135)    | (1,361,368)    | (650,642)      |
| Cash and cash equivalents at beginning of year                    | 2,586,442      | 3,834,577      | 2,435,932      | 3,086,574      |
| Cash and cash equivalents at end of year                          | 1,506,858      | 2,586,442      | 1,074,564      | 2,435,932      |
| <b>Cash and cash equivalents comprise:</b>                        |                |                |                |                |
| Cash and short term deposits (Note 3)                             | 1,506,858      | 2,586,442      | 1,074,564      | 2,435,932      |

The accompanying notes form an integral part of the financial statements.



## NOTES TO THE FINANCIAL STATEMENTS

– 31 DECEMBER 2012



### 1. CORPORATE INFORMATION

Bank Pembangunan Malaysia Berhad ("the Bank") is a public limited liability company, incorporated and domiciled in Malaysia.

The registered office of the Bank is located at Level 16, Menara Bank Pembangunan, Bandar Wawasan, No. 1016, Jalan Sultan Ismail, 50250 Kuala Lumpur.

The Bank is principally engaged to provide medium to long term credit facilities to finance infrastructure projects, maritime, technology and capital intensive industries in manufacturing as well as other identified sectors in line with the country's development policy. The principal activities of the subsidiary companies are as disclosed in Note 45.

There have been no significant changes in the nature of the principal activities during the financial year.

The financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 28 February 2013.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Statement of compliance and basis of preparation

The financial statements of the Group and of the Bank have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards ("IFRS") and the requirements of the Companies Act, 1965 in Malaysia.

For all periods up to and including period ended 31 December 2011, the Group and the Bank prepared their financial statements in accordance with Financial Reporting Standards ("FRS") in Malaysia as modified by Bank Negara Malaysia ("BNM")/Development Financial Institution Guidelines and the requirements of the Companies Act, 1965 in Malaysia. These financial statements for the year ended 31 December 2012 are the first the Group and the Bank have prepared in accordance with MFRS, IFRS and the requirements of the Companies Act, 1965 in Malaysia. The effects of the first-time adoption of MFRS Framework are disclosed in Notes 2.3, 7, 16 and 44.

The financial statements incorporate those activities relating to Islamic Banking, which have been undertaken by the Group. Islamic Banking refers generally to the granting of financing under Syariah principles.

The Group and the Bank present the statements of financial position in order of liquidity. An analysis regarding the recovery of settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 46.

The financial statements of the Group and of the Bank have been prepared under the historical cost basis unless otherwise indicated in the summary of significant accounting policies below. The financial statements are presented in Ringgit Malaysia ("RM") and all values are rounded to the nearest thousand (RM'000) except where otherwise indicated.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies

##### (a) Subsidiaries and basis of consolidation

###### (i) Subsidiaries

Subsidiaries are all those entities over which the Group has the power to govern the financial and operating policies so as to obtain benefits from their activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls an entity.

In the Bank's separate financial statements, investments in subsidiaries are accounted for at cost less any impairment losses. The policy for the recognition and measurement of impairment losses is in accordance with Note 2.2(i) below. On disposal of such investments, the difference between the net disposal proceeds and their carrying amounts is included in the income statement. Dividends received from Subsidiaries are recorded as a component of revenue in the Bank's separate income statement.

The consolidated financial statements comprise the financial statements of the Bank and its subsidiaries as at and for the year ended 31 December of each year.

###### (ii) Basis of consolidation

The financial statements of the subsidiaries are prepared for the same reporting period as the Bank, using consistent accounting policies. In preparing the consolidated financial statements, all intercompany balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. Acquisitions of subsidiaries are accounted for using the acquisition method of accounting. The identifiable assets acquired and the liabilities assumed are measured at their fair values at the acquisition date. Acquisition costs incurred are expensed and included in administrative expenses.

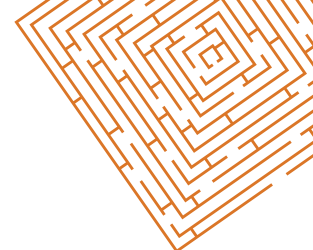
The difference between these fair values and the fair value of the consideration (including the fair value of any pre-existing investment in the acquiree) is goodwill or a discount on acquisition. The accounting policy for goodwill is set out in Note 2.2g(i) below. Discount on acquisition which represents negative goodwill is recognised immediately as income in profit or loss.

In business combinations achieved in stages, previously held equity interest in the acquiree is remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in profit or loss.

Changes in the Group's equity interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their respective interests in the subsidiary. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in shareholders' equity.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

### 2.2 Summary of significant accounting policies (cont'd.)

#### (a) Subsidiaries and basis of consolidation (cont'd.)

##### (ii) Basis of consolidation (cont'd.)

If the Group loses control over a subsidiary, at the date the Group loses control, it:

Derecognises the assets (including goodwill) and liabilities of the subsidiary at their respective carrying amounts.

- Derecognises the carrying amount of any non-controlling interest.
- Derecognises the cumulative translation differences recorded in equity.
- Recognises the fair value of the consideration or distribution received.
- Recognises the fair value of any investment retained.
- Recognises any surplus or deficit in profit or loss.
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, if required in accordance with other MFRSs.

All the above will be accounted for from the date of when control is lost.

##### (iii) Transaction with non-controlling interest

Non-controlling interests represent the equity in subsidiaries not attributable, directly or indirectly, to the owners of the Bank, and are presented separately in the consolidated income statement and within equity in the consolidated statement of financial position, separately from shareholders' equity. Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary (without loss of control), is accounted for as a transaction with owners in their capacity as owners.

#### (b) Associates

An associate is an entity, not being a subsidiary or a joint venture, in which the Group has significant influence. Interest in associates are accounted in the consolidated financial statements for using the equity method. An associate is equity accounted for from the date the Group obtains significant influence until the date the Group ceases to have significant influence over the associate.

Under the equity method, the interest in associates is measured in the statement of financial position at cost adjusted for post-acquisition changes in the Group's share of net assets of the associates. The Group's share of net profit or loss of the associate is recognised in the income statements. Where there has been a change recognised directly in equity of the associates, the Group recognises each share of such changes. In applying the equity method, unrealised gains and losses on transactions between the Group and the associates are eliminated to the extent of the Group's interest in the associates.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associates. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in profit or loss.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (b) Associates (cont'd.)

Goodwill relating to associates is included in the carrying amount of the investment. Any excess of the Group's share of the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is instead included as income in the determination of the Group's share of the associate's profit or loss for the period in which the investment is acquired.

The financial statements of the associates are prepared as of the same reporting date as the Bank unless it is impracticable to do so. When the financial statements of the associates used in applying the equity method are prepared as of a different reporting date from the Bank, adjustments are made for the effects of significant transactions or events that occur between that date and the reporting date of the Bank. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

In the Bank's separate financial statements, investments in associates are stated at cost less impairment losses. The policy for recognition and measurement of impairment losses is in accordance with Note 2.2(i) below. On disposal of such investments, the difference between net disposal proceeds and their carrying amounts is included in profit or loss.

##### (c) Jointly controlled entities

The Group has interests in joint ventures which are jointly controlled entities. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest.

Investments in jointly controlled entities are accounted for in the consolidated financial statements using the equity method of accounting. Under the equity method, the investment in jointly controlled entity is carried in the consolidated balance sheet at cost adjusted for post-acquisition changes in the Group's share of net assets of the jointly controlled entity. The Group's share of the net profit or loss of the jointly controlled entity is recognised in the consolidated profit or loss. Where there has been a change recognised directly in the equity of the jointly controlled entity, the Group recognises its share of such changes.

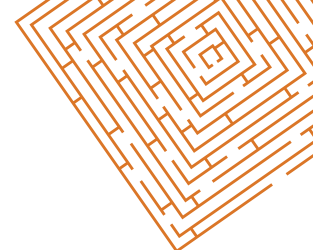
In applying the equity method, unrealised gains and losses on transactions between the Group and the jointly controlled entity are eliminated to the extent of the Group's interest in the jointly controlled entity. After application of the equity method, the Group determines whether it is necessary to recognise any additional impairment loss with respect to the Group's net investment in the jointly controlled entity. The jointly controlled entity is equity accounted for from the date the Group obtains significant influence until the date the Group ceases to have significant influence over the jointly controlled entity.

Goodwill relating to the jointly controlled entity is included in the carrying amount of the investment and is not amortised. Any excess of the Group's share of the net fair value of the jointly controlled entity's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is instead included as income in the determination of the Group's share of the jointly controlled entity's profit or loss in the period in which the investment is acquired.

When the Group's share of losses in the jointly controlled entity equals or exceeds its interest in the jointly controlled entity, including any long-term interests that, in substance, form part of the Group's net investment in the jointly controlled entity, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the jointly controlled entity.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (c) Jointly controlled entities (cont'd.)

The most recent available audited financial statements of the jointly controlled entities are used by the Group in applying the equity method. Where the dates of the audited financial statements used are not coterminous with those of the Group, the share of results is arrived at from the last audited financial statements available and management financial statements to the end of the accounting period. Uniform accounting policies are adopted for like transactions and events in similar circumstances.

##### (d) Foreign currency transactions

###### (i) Functional and presentation currency

The individual financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Ringgit Malaysia ("RM"), which is also the Bank's functional currency.

###### (ii) Foreign currency transactions

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary items denominated in foreign currencies that are measured at historical cost are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items denominated in foreign currencies measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Exchange differences arising on the settlement of monetary items or on translating monetary items at the reporting date are recognised in profit or loss except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

Exchange differences arising on the translation of non-monetary items carried at fair value are included in profit or loss for the period except for the differences arising on the translation of non-monetary items in respect of which gains and losses are recognised directly in equity. Exchange differences arising from such non-monetary items are also recognised directly in equity.

###### (iii) Foreign operations

The assets and liabilities of foreign operations are translated into RM at the rate of exchange ruling at the reporting date and income and expenses are translated at exchange rates at the dates of the transactions. The exchange differences arising on the translation are taken directly to other comprehensive income. On disposal of a foreign operation, the cumulative amount recognised in other comprehensive income and accumulated in the separate component of equity, is reclassified from equity to income statement (as a reclassification) when the gain or loss on disposal is recognised.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (e) Property, plant and equipment

All items of property, plant and equipment are initially recorded at cost. The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Subsequent to recognition, plant and equipment and furniture and fixtures are measured at cost less accumulated depreciation and accumulated impairment losses. When significant parts of property, plant and equipment are required to be replaced in intervals, the Group recognises such parts as individual assets with specific useful lives and depreciation, respectively.

Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred. Freehold land and buildings are measured at fair value less accumulated depreciation on buildings and impairment losses recognised after the date of the revaluation. Valuations are performed with sufficient regularity to ensure that the carrying amount does not differ materially from the fair value of the freehold land and buildings at the reporting date.

The carrying values of property, plant and equipment are reviewed for impairment when events or change in circumstances indicate that the carrying value may not be recoverable.

Freehold land has an unlimited useful life and therefore is not depreciated. Building-in-progress are also not depreciated as these assets are not available for use. Depreciation of other property, plant and equipment is provided for on a straight-line basis over the estimated useful life, as follows:

|  |               |
|--|---------------|
| Building                                   | 50 years      |
| Vessels                                    | 25 years      |
| Furniture and equipment                    | 3 – 10 years  |
| Partitioning, installation and renovations | 3 – 20 years  |
| Motor vehicles                             | 5 – 8 years   |
| Dry-docking expenses                       | 2.5 – 5 years |

The residual values, useful life and depreciation method are reviewed at each financial year-end and adjusted prospectively if appropriate.

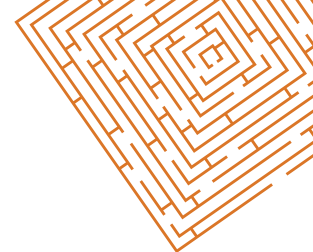
The carrying values of property, plant and equipment are reviewed for impairment when events or change in circumstances indicate that the carrying value may not be recoverable.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. The difference between the net disposal proceeds, if any and the net carrying amount is recognised in profit or loss.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (f) Investment properties

Investment properties principally comprise properties held for long-term rental yields or capital appreciation or both and which are not occupied by the Group. Investment property is carried at cost less accumulated depreciation and any impairment losses. The policy for recognition and measurement of impairment is in accordance with Note 2.2(i), below.

Freehold land is not depreciated. Freehold building is depreciated at an annual rate of 2%, calculated on a straight line basis to write off the cost of each building over the estimated useful life.

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria is met and excludes the cost of day-to-day servicing of that property.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in profit and loss in the year in which they arise.

##### (g) Intangible assets

###### (i) Goodwill

Goodwill is initially measured at cost. Following initial recognition, goodwill is measured at cost less accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired is allocated, from the acquisition date, to each of the Group's cash-generating units that are expected to benefit from the synergies of the combination.

The cash-generating unit to which goodwill has been allocated is tested for impairment annually and whenever there is an indication that the cash-generating unit may be impaired, by comparing the carrying amount of the cash-generating unit, including the allocated goodwill, with the recoverable amount of the cash-generating unit. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised in the profit or loss. Impairment losses recognised for goodwill are not reversed in subsequent periods.

Where goodwill forms part of a cash-generating unit and part of the operation within that cash-generating unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative fair values of the operations disposed of and the portion of the cash-generating unit retained.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (g) Intangible assets (cont'd.)

###### (ii) Other intangible assets

Intangible assets acquired separately are measured initially at cost. The cost of intangible assets acquired in a business combination is their fair values as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

The useful lives of intangible asset are assessed to be either finite or infinite. Intangible assets with finite lives are amortised on straight line basis over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end. The amortisation expense on intangible asset with finite lives is recognised in the income statement in the expense category consistent with the function of the intangible asset.

Computer softwares were acquired separately and are amortised on a straight line basis over the useful lives of 3 – 5 years.

##### (h) Leases

###### (i) Classification

A lease is recognised as a finance lease if it transfers substantially to the Group all the risks and rewards incidental to ownership. Leases of land and building are classified as operating or finance leases in the same way as leases of other assets and the land and buildings elements of a lease of land and buildings are considered separately for the purposes of lease classification. All leases that do not transfer substantially all the risks and rewards are classified as operating leases, with the following exceptions:

- Property held under operating leases that would otherwise meet the definition of an investment property is classified as an investment property on a property-by-property basis and, if classified as investment property, is accounted for as if held under a finance lease; and
- Land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease, unless the building is also clearly held under an operating lease.

###### (ii) Finance lease – the Group as lessee

Assets acquired by way of hire purchase or finance leases are stated at an amount equal to the lower of their fair values and the present value of the minimum lease payments at the inception of the leases, less accumulated depreciation and impairment losses. The corresponding liability is included in the statement of financial position as borrowings. In calculating the present value of the minimum lease payments, the discount factor used is the interest rate implicit in the lease, when it is practical to determine; otherwise, the Bank's incremental borrowing rate is used. Any initial direct costs are also added to the carrying amount of such assets.

Lease payments are apportioned between the finance costs and the reduction of the outstanding liability. Finance costs, which represent the difference between the total leasing commitments and the fair value of the assets acquired, are recognised in the income statement over the term of the relevant lease so as to produce a constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

The depreciation policy for leased assets is in accordance with that for depreciable property, plant and equipment as described in Note 2.2(e).

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

### 2.2 Summary of significant accounting policies (cont'd.)

#### (h) Leases (cont'd.)

##### (iii) Operating lease – the Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the term of the relevant lease. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

In the case of a lease of land and buildings, the minimum lease payments or the up-front payments made are allocated, whenever necessary, between the land and the buildings elements in proportion to the relative fair values for leasehold interests in the land element and building element of the lease at the inception of the lease. The up-front payment represents prepaid lease payments and are amortised on a straight-line basis over the lease term.

##### (iv) Operating lease – the Group as lessor

Assets leased out under operating leases are presented on the statement of financial position according to the nature of the assets. Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### (i) Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when an annual impairment assessment for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units ("CGU")).

In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount. Impairment losses recognised in respect of a CGU or groups of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to those units or groups of units and then, to reduce the carrying amount of the other assets in the unit or groups of units on a pro-rata basis.

Impairment losses are recognised in profit or loss except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase. Impairment loss on goodwill is not reversed in a subsequent period.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (j) Financial assets

###### Initial recognition and subsequent measurement

Financial assets are recognised in the statements of financial position when, and only when, the Group and the Bank become a party to the contractual provisions of the financial instrument.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

The Group and the Bank determine the classification of their financial assets at initial recognition, and the categories include financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets.

##### (i) Financial assets at fair value through profit or loss

Financial assets are classified as financial assets at fair value through profit or loss if they are held for trading or are designated as such upon initial recognition. Financial assets held for trading are derivatives (including separated embedded derivatives) or financial assets acquired principally for the purpose of selling in the near term.

Subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value. Any gains or losses arising from changes in fair value are recognised in profit or loss. Net gains or net losses on financial assets at fair value through profit or loss do not include exchange differences, interest and dividend income. Exchange differences, interest and dividend income on financial assets at fair value through profit or loss are recognised separately in profit or loss as part of other losses or other income.

Regular way purchases and sales of financial assets held-for-trading are recognised on settlement date.

##### (ii) Loan and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less allowance for impairment. Interest income on loans and receivables is recognised in "Interest income" in the profit or loss. Impairment losses on loans and receivables are recognised in profit or loss as "Allowances for impairment on loans, advances and financing".

##### (iii) Financial investment - held-to-maturity ("HTM")

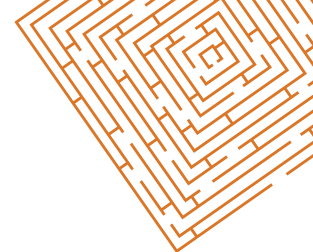
Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as financial investment - held-to-maturity ("HTM") when the Group has the positive intention and ability to hold the investment to maturity.

Subsequent to initial recognition, financial investment - held-to-maturity ("HTM") are measured at amortised cost using the effective interest method, less impairment. Interest income on financial investment - held-to-maturity ("HTM") is recognised in "Interest income" in the profit or loss. Impairment losses on financial investment - held-to-maturity ("HTM") are recognised in profit or loss as "Impairment on financial investment - held-to-maturity ("HTM)".

Unquoted shares in organisations set up for socio-economic purposes and equity instruments received as a result of loan restructuring or loan conversion which do not have a quoted market price in an active market and whose fair value cannot be reliably measured are also classified as securities financial investment - held-to-maturity ("HTM").

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (j) Financial assets (cont'd.)

###### Initial recognition and subsequent measurement (cont'd.)

##### (iii) Financial investment - held-to-maturity ("HTM") (cont'd.)

Regular way purchases and sales of financial investment - held-to-maturity ("HTM") are recognised on settlement date.

##### (iv) Financial investment - available-for-sale ("AFS")

Financial investment - available-for-sale ("AFS") are financial assets that are designated as available for sale or are not classified in any of the three preceding categories. Financial investment - available-for-sale ("AFS") include financial assets that are intended to be held for an indefinite period of time, which may be sold in response to liquidity needs or changes in market condition.

After initial recognition, available-for-sale financial assets are measured at fair value. Any gains or losses from changes in fair value of the financial asset are recognised in other comprehensive income, except that impairment losses, foreign exchange gains and losses on monetary instruments and interest calculated using the effective interest method are recognised in profit or loss. The cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment when the financial asset is derecognised. Interest income calculated using the effective interest method is recognised in profit or loss. Dividends on an available-for-sale equity instrument are recognised in profit or loss when the Group and the Bank's right to receive payment is established.

If a financial investment - available-for-sale ("AFS") is determined to be impaired, the cumulative gain or loss recognised in other comprehensive income is recognised in profit or loss.

Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace concerned.

###### Fair value determination

For financial instruments measured at fair value, the fair value is determined by reference to quoted market prices or by using valuation models. The fair value of financial instruments traded in active markets are based on quoted market price or dealer price quotation.

For all other financial assets, fair value is determined using appropriate valuation techniques. In such cases, the fair values are estimated using discounted cash flow models, based on observable data in respect of similar financial instruments and using inputs (such as yield curve) existing at reporting date.

###### Derecognition

Financial instruments are derecognised when the risks and rewards associated with the instruments are substantially transferred, cancelled or expired. On derecognition, the difference between the carrying amount of the instruments and the consideration received/paid, less the cumulative gain or loss that has been recognised in the equity are taken to the profit and loss account.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (k) Financial liabilities

Financial liabilities are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability.

Financial liabilities are recognised in the statement of financial position when, and only when, the Group and the Bank become a party to the contractual provisions of the financial instrument.

Financial liabilities are recognised at amortised cost. Financial liabilities measured at amortised cost include deposits from customers, debt securities issued and other borrowed fund.

Financial liabilities are derecognised when they are redeemed or extinguished.

##### (l) Impairment of financial assets

The Group and the Bank assesses at each statement of financial position date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, the probability that they will enter bankruptcy or other financial reorganisation, default or delinquency in interest or principal payments and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The impairment policies on the financial assets are summarised as follows:

##### (i) Loans and receivables

###### Classification of impaired loans, advances and financing

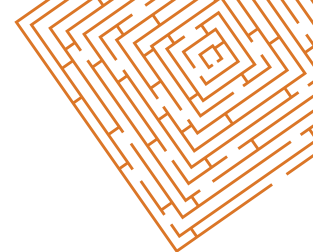
The Group classifies a loan, advance or financing as impaired when there is objective evidence that the loan is impaired. In addition, the Group also complies with Bank Negara Malaysia's Guidelines on Classification and Impairment Provision for Loans/Financing which states that, based on repayment conduct, a loan or financing should be classified as impaired:

- Where the principal or interest/profit or both is past due more than 90 days or 3 months. In the case of revolving facilities (e.g. overdraft facilities), the facility shall be classified as impaired where the outstanding amount remain in excess of the approved limit for a period of more than 90 days or 3 months.

Declassification of an impaired account shall be supported by a credit assessment of the repayment capabilities, cash flow and financial position of the borrower. The Group must be satisfied that once the account is declassified, the account is unlikely to be classified again in the near future.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (I) Impairment of financial assets (cont'd.)

###### (i) Loans and receivables (cont'd.)

###### Impairment – individual assessment allowance

The Group first assesses individually whether objective evidence of impairment exists individually for loans, advances and financing that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. Where appropriate, the calculation of the present value of the estimated future cash flows of a collateralised loans or receivable reflect the cash flows that may result from foreclosure less costs of obtaining and selling the collateral, whether or not foreclosure is probable. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of 'Interest income'.

###### Impairment – collective assessment allowance

Loans, advances and financing and receivables that have been assessed individually and found not to be impaired are then assessed collectively, to determine whether allowance should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident. The Group and the Bank segmentises its loans, advances and financing portfolio into either government or commercial projects and its respective status, whether completed or under construction. A "stress discount percentage" of between 0% to 20% is assigned to each loan, advances or financing according to its respective segment and status to reduce its future expected present value of future loan, advances and financing repayment. Collective assessment allowance is made on any shortfall in these discounted cash flows against the carrying value of the group of financing, advances and other receivable.

###### Impairment – write-off accounts

Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to the income statement.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (l) Impairment of financial assets (cont'd.)

##### (ii) Financial investment - held-to maturity ("HTM")

The Group assess at each reporting date whether objective evidence of impairment of financial investment - held-to maturity ("HTM") exists as a result of one or more loss events and that loss event has an impact on the estimated future cash flows of the financial investment or group of financial investments that can be reliably estimated.

Where there is objective evidence of impairment, an impairment loss is recognised as the difference between the amortised cost and the present value of the estimated future cash flows, less any impairment previously recognised.

##### (iii) Financial investment - available-for-sale ("AFS")

The Group assess at each reporting date whether objective evidence that financial investment classified as available-for-sale is impaired.

In the case of quoted investments, a significant and prolonged decline in the fair value of the security below its cost is also considered in determining whether objective evidence of impairment exists. Where such evidence exists, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less impairment loss previously recognised) is removed from equity and recognised in the profit and loss. For unquoted equity investment which are measured at cost, the amount of impairment loss is measured as the difference between the carrying amount of the asset and the present value of estimated future cash flow discounted at the current rate of return for a similar financial asset. Impairment losses recognised in the profit or loss on equity investments are not reversed through the profit and loss.

For debt instruments, impairment is assessed based on the same criteria as other Financial investment - available-for-sale ("AFS"). Where impairment losses have been previously recognised in the profit or loss, if there is a subsequent increase in the fair value of the debt instruments that can be objectively related to a credit event occurring after the impairment loan was recognized in the profit or loss, the impairment loss is reversed through profit and loss.

##### (m) Financial derivatives

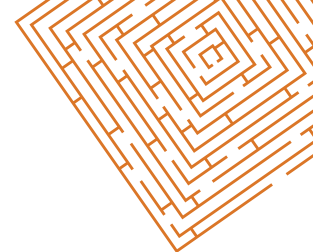
All derivative financial instruments are measured at fair value and are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gain or loss arising from a change in the fair value of the derivatives is recognised in the income statement. Derivatives embedded in other financial instruments are accounted for separately as derivatives if the economic characteristics and risks are not closely related to those of the host contracts and the host contracts are carried at fair value through profit or loss.

##### (n) Inventories

Inventories consist of lubricants on board for own consumption and are stated at cost in US Dollars and converted to Ringgit Malaysia at a rate that approximates the rate of exchange at reporting date. The cost of lubricants is based on the weighted average cost and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (o) Profit equalisation reserve ("PER")

PER is the amount appropriated out of the total gross income in order to maintain a certain level of return to depositors in conformity with BNM's "The Framework of the Rate of Return" (BNM/GP2-i). PER is appropriated from and written back to the total gross income in deriving the net distributable gross income. This amount appropriated is shared by the depositors and the Group. The PER is deducted at a rate which does not exceed the maximum amount of the total of 15% of monthly gross income, monthly net trading income, other income and irregular income. PER is maintained up to the maximum of 30% of total capital fund.

PER is accounted for as follows:

- (i) The creation of PER establishes an obligation to manage distribution to the Investment Account Holders ("IAH") from a Shariah perspective. The PER of the IAH is classified as a liability and recognised at cost. The subsequent apportionments of profit to the IAH are recognised in the income statement. The eventual distribution of PER as profit distributable to IAH will be treated as an outflow of funds due to the settlement of obligation to the IAH; and
- (ii) The PER of the Islamic Banking operations is allocated from retained profits and classified as a separate reserve in equity and is non-distributable. Subsequent apportionments from and distributions to retained profits are treated as transfer between reserves.

##### (p) Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group and the Bank after deducting all of its liabilities. Ordinary shares are equity instruments.

Ordinary shares are recorded at the proceeds received, net of directly attributable incremental transaction costs. Ordinary shares are classified as equity. Dividends on ordinary shares are recognised in equity in the period in which they are declared.

##### (q) Employee benefits

Short term employee benefit obligations in respect of salaries, annual bonuses, paid annual leave and sick leave are measured on an undiscounted basis and are expensed as the related service is provided.

A provision is recognised for the amount expected to be paid under short term cash bonus if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

The Group's contribution to the Employees Provident Fund is charged to the income statements in the year to which they relate. Once the contributions have been paid, the Group has no further payment obligations.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (r) Government grants

Government grants are recognised at their fair value in the statements of financial position where there is a reasonable assurance that the grants will be received and all attaching conditions will be complied with. The Government grants are presented in the statements of financial position as "Infrastructure Support Fund" and "Deferred Income".

Deferred income comprises claims received in relation to interest rate differentials on financing of Government Infrastructure projects. Other claims received are recorded in the "Infrastructure Support Fund".

Grants that compensate the Group for expenses incurred are recognised as income over the period necessary to match the grants on a systematic basis to the costs that it is intended to compensate.

##### (s) Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as finance cost.

##### (t) Contingent liabilities

Contingent liabilities consist of secured guarantees given to third parties on behalf of borrowers. Contingent liabilities are disclosed in the notes to the accounts, unless the possibility of an outflow of resources embodying economic benefits is remote.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

##### (u) Disposal Groups assets held for sale and discontinued operation

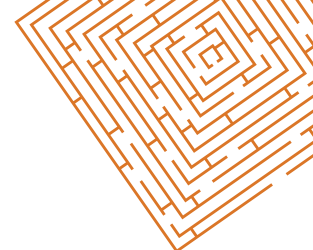
Non financial assets (or disposal groups) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary.

Immediately before classification as held for sale, the measurement of the non-current assets (or all the assets and liabilities in a disposal group) is brought up-to-date in accordance with applicable MFRSs. Then, on initial classification as held for sale, non-financial assets or disposal groups (other than investment properties, deferred tax assets, employee benefits assets and financial assets) are measured in accordance with MFRS 5 that is at the lower of carrying amount and fair value less costs to sell. Any differences are included in profit or loss.

A component of the Group is classified as a discontinued operation when the criteria to be classified as held for sale have been met or it has been disposed and such a component represents a separate major line of business or geographical area of operations, is part of a single co-ordinated major line of business or geographical area of operations or is a subsidiary acquired exclusively with a view to resale.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (v) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of consideration received or receivable.

##### (i) Interest and similar income and expense

For all financial instruments measured at amortised cost, interest/profit bearing financial assets classified as available-for-sale and financial instruments designated at fair value through profit or loss, interest income or expense is recorded using the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, repayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses.

For impaired financial assets where the value of the financial asset have been written down as a result of an impairment loss, interest/financing income continues to be recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

##### (ii) Income recognition for leasing, hire purchase financing, confirming and factoring

Income earned on leasing and hire purchase confirming and factoring financing is recognised based on the effective interest method.

##### (iii) Dividend income

Dividend income is recognised when the Group's right to receive payment is established.

##### (iv) Charter hire, demurrage and freight income

Revenue and expenses up to the reporting date are recognised for voyage which remain uncompleted as at the reporting date, the income receivable for the voyage are pro-rated up to the reporting date and all relevant costs are accrued.

##### (w) Income taxes

##### (i) Current tax

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (w) Income taxes (cont'd.)

##### (ii) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of transaction, affect neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.
- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interest in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be utilised.

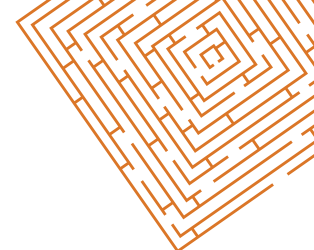
Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantially enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.2 Summary of significant accounting policies (cont'd.)

##### (x) Cash and cash equivalent

Cash and cash equivalents consist of cash in hand, bank balances and deposit placements maturing less than one month held for the purpose of meeting short term commitments and readily convertible into cash without significant risk of changes in value.

##### (y) Foreclosed properties

Foreclosed properties are those acquired in full or partial satisfaction of debts and are stated at the lower of cost and fair value.

##### (z) Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition subject only to terms that are usual and customary.

Immediately before classification as held for sale, the measurement of the non-current assets is brought up-to-date in accordance with applicable FRSs. Then, on initial classification as held for sale, non current assets are measured in accordance with FRS 5 that is at the lower of carrying amount and fair value less costs to sell. Any differences are included in profit or loss.

#### 2.3 First-time adoption of Malaysian Financial Reporting Standards ("MFRS")

The adoption of the MFRS Framework as issued by the Malaysian Accounting Standards Board ("MASB") as at 1 January 2012 by the Group and the Bank requires the Group and Bank's financial statements to also be fully compliant with IFRS Framework. These financial statements of the Group and the Bank for the year ended 31 December 2012 are the first set of financial statements prepared in accordance with MFRS and IFRS including the application of MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards ("MFRS 1").

For periods up to 31 December 2011, the Group and the Bank have prepared these financial statements in accordance with FRS in Malaysia as modified by BNM Development Financial Institutions Guidelines.

Accordingly, the Group and the Bank have prepared financial statements which comply with MFRS applicable for periods ending on or after 31 December 2012, together with the comparative period data as at and for the period ended 31 December 2011, as described in the summary of significant accounting policies.

In preparing these financial statements, the Group's and the Bank's opening statements of financial position was prepared as at 1 January 2011, being the Group's and the Bank's date of transition to MFRS. This note explains the principal adjustments made by the Group and the Bank in restating its statements of financial position as at 1 January 2011 and its previously published financial statements as at and for the year ended 31 December 2011, both of which was prepared in accordance with FRS in Malaysia as modified by BNM/Development Financial Institutions Guidelines.

An explanation of how the transition from FRS in Malaysia as modified by BNM Guidelines to MFRS has affected the Group and the Bank's financial position, financial performance and cash flows is set out in note 44. This note includes reconciliation of statements of financial position and total comprehensive income for comparative periods and of equity at the date of transition reported under FRS in Malaysia as modified by BNM Guidelines to those reported for those periods and at the date of transition under MFRS.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.3 First-time adoption of Malaysian Financial Reporting Standards ("MFRS") (cont'd.)

The transition from FRS in Malaysia as modified by BNM Guidelines to MFRS did not have a material impact on the statements of cash flows.

##### (i) Optional exemptions under MFRS 1

MFRS 1 allows first-time adopters certain exemptions from the retrospective application of certain requirements under MFRS. The Group and the Bank have not applied any of the optional exemption available under MFRS 1.

##### (ii) Significant change in accounting policy following the adoption of MFRS Framework

Prior to the transition to MFRS 139, the Bank had maintained collective assessment allowance at 1.5% of total outstanding loans, advances and financing, net of individual assessment allowance, in parallel with BNM's transitional provisions under its Guidelines on Classification and Impairment Provisions for Loan/Financing. Upon the transition to MFRS 139 on 1 January 2012, these transitional provisions, which were allowed under the previous FRS framework, were removed and the Bank has applied the requirements of MFRS 139 in the determination of collective assessment allowance.

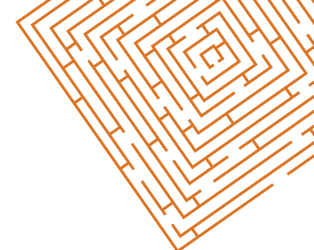
Under MFRS 139, collective assessment is performed on loans, advances and financing which the Group has determined that no objective evidence of impairment exists based on individual assessment. These loans, advances and financing are then assessed collectively, to determine whether allowance should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident. The Group and the Bank segmentises its loans, advances and financing portfolio into either government or commercial projects and its respective status, whether completed or under construction. A "stress discount percentage" of between 0% to 20% is assigned to each loan, advances or financing according to its respective segment and status to reduce its future expected present value of future loan, advances and financing repayment. Collective assessment allowance is made on any shortfall in these discounted cash flows against the carrying value of the group of financing, advances and other receivable.

##### (iii) Estimates

The estimates at 1 January 2011 and at 31 December 2011 are consistent with those made for the same dates in accordance with FRS in Malaysia as modified by BNM Guidelines. The estimates used by the Group and the Bank to present these amounts in accordance with MFRS reflect conditions at 1 January 2011, the date transition to MFRS and as of 31 December 2011.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

### 2.4 Standards and Interpretations issued but not yet effective

The Group and the Bank have not adopted the following new or revised standards and interpretations that have been issued but not yet effective:

|   | Effective for financial period beginning on or after |
|---|--|
| <b>MFRSs, Amendments to MFRSs and Interpretations</b>   |  |
| MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards – Government Loans (Amendments to MFRS 1)              | 1 January 2013                                       |
| MFRS 7: Financial Instruments: Disclosures – Offsetting financial Assets and Financial Liabilities (Amendments to MFRS 7)     | 1 January 2013                                       |
| MFRS 9: Financial Instruments   | 1 January 2015                                       |
| MFRS 10: Consolidated financial statements  | 1 January 2013                                       |
| MFRS 11: Joint Arrangements   | 1 January 2013                                       |
| MFRS 12: Disclosure of Interests in Other Entities  | 1 January 2013                                       |
| MFRS 13: Fair value measurement   | 1 January 2013                                       |
| MFRS 101: Presentation of Financial Statements – Presentation of items of Other Comprehensive Income (Amendments to MFRS 101) | 1 July 2012  |
| MFRS 119: Employee Benefits (IAS 19 as amended by IASB in June 2011)  | 1 January 2013                                       |
| MFRS 127: Separate Financial Statements (IAS 27 as amended by IASB in May 2011)   | 1 January 2013                                       |
| MFRS 128: Investments in Associates and Joint Ventures (IAS 28 as amended by IASB in May 2011)                                | 1 January 2013                                       |
| MFRS 132: Financial Instruments: Presentation – Offsetting Financial Assets and Liabilities (Amendments to MFRS 132)          | 1 January 2014                                       |
| IC Interpretation 20: Stripping Costs in the Production Phase of Surface Mine   | 1 January 2013                                       |

#### Annual improvements 2009-2011 Cycle:

|  |                |
|--|----------------|
| MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards – Repeated application of MFRS 1 and borrowing        | 1 January 2013 |
| MFRS 101: Presentation of Financial Statements – Clarification of the requirements for comparative information               | 1 January 2013 |
| MFRS 116: Property, Plant and Equipment – Classification of servicing equipment  | 1 January 2013 |
| MFRS 132: Financial Instruments: Presentation – Tax effect of distribution to holders of equity instruments                  | 1 January 2013 |
| MFRS 134: Interim Financial Reporting – Interim financial reporting and segment information for total assets and liabilities | 1 January 2013 |
| MFRS 10, MFRS 11, MFRS 12 and MFRS 127: Investment entities  | 1 January 2014 |

The Group and Bank plan to apply the abovementioned standards when they become effective.

Except for the changes in accounting policies arising from the adoption of the new standards MFRS 9, MFRS 10 and MFRS 11, as well as the new disclosures required under MFRS 12, the directors expect that the adoption of the other standards and interpretations above will have no material impact on the financial statements of the Group and the Bank in the period of initial application. The nature of the impending changes in accounting policy on adoption of the standards, and IC Interpretations are described below.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.4 Standards and Interpretations issued but not yet effective (cont'd.)

##### MFRS 7: Financial Instruments: Disclosures – Offsetting financial Assets and Financial Liabilities (Amendments to MFRS 7)

These amendments require an entity to disclose information about rights to set-off and related arrangements (e.g. collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity's financial position. The new disclosures are required for all recognised financial instruments that are set off in accordance with MFRS 132 Financial Instruments: Presentation ("MFRS 132"). The disclosures also apply to recognised financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are set off in accordance with MFRS 132.

##### MFRS 9 Financial Instruments ("MFRS 9")

MFRS 9, as issued, reflects the first phase of the IASB's work though the adoption date is subject to the recently issued Exposure Draft on the replacement of MFRS 139 and applies to classification and measurement of financial assets and liabilities as defined in MFRS 139. The standard was initially effective for annual periods beginning on or after 1 January 2013, but Amendments to MFRS 9 Mandatory Effective Date of MFRS 9 and Transition Disclosures, issued in December 2011, moved the mandatory effective date to 1 January 2015. In subsequent phases, the IASB will address impairment and hedge accounting. The Group and the Bank will quantify the effect of the adoption of the first phase of MFRS 9 in conjunction with the other phases, when issued, to present a comprehensive picture.

##### MFRS 10 Consolidated Financial Statements ("MFRS 10")

MFRS 10 replaces the requirements of MFRS 127 Consolidated and Separate Financial Statements ("MFRS 127") that address the accounting for consolidated financial statements and IC Interpretation 112 Consolidation – Special Purpose Entities. What remains in MFRS 127 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. The Group and the Bank are currently assessing the impact of adopting MFRS 10. The impact of the new standard if any, will be affected by the financial position and performance of the entity to be consolidated until the effective date of the new standard and by any possible change in the standard until such date.

##### MFRS 11 Joint Arrangements ("MFRS 11")

MFRS 11 replaces MFRS 131 Interests in Joint Ventures and IC Interpretation 13 Jointly Controlled Entities – Non-monetary Contributions by Venturers. Because MFRS 11 uses the principle of control in MFRS 10 to define control, the determination of whether joint control exists may change.

##### MFRS 12 Disclosure of Interests in Other Entities ("MFRS 12")

MFRS 12 includes all disclosure requirements for interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. One of the most significant changes introduced by MFRS 12 is that an entity is now required to disclose the judgements made to determine whether it controls another entity.

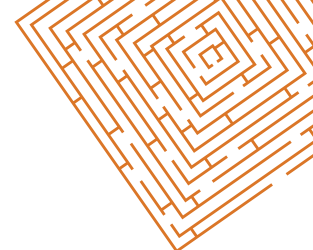
The standard will affect the disclosures only if any, and will not have any impact on the financial position or performance of the Group and the Bank.

##### MFRS 13 Fair Value Measurement ("MFRS 13")

MFRS 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to measure the fair value of financial and non-financial assets and liabilities when required or permitted by MFRS. There are also additional disclosure requirements.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

### 2.4 Standards and Interpretations issued but not yet effective (cont'd.)

#### MFRS 101 Presentation of Financial Statements – Presentation of items of Other Comprehensive Income (Amendments to MFRS 101)

The amendments to MFRS 101 change the grouping of items presented in other comprehensive income. Items that could be reclassified (or recycled) to profit or loss at a future point in time (for example, net gains on hedges of net investments, exchange differences on translation of foreign operations, net movements on cash flow hedges and net losses or gains on financial investments available-for-sale) would be presented separately from items that will never be reclassified (for example, actuarial gains and losses on defined benefit plans).

#### MFRS 127 Separate Financial Statements (IAS 27 as amended by IASB in May 2011)

As a consequence of the new MFRS 10 and MFRS 12, what remains in MFRS 127 is limited to accounting for subsidiaries, jointly controlled entities and associates in separate financial statements.

#### MFRS 128 Investments in Associates and Joint Ventures (IAS 28 as amended by IASB in May 2011)

As a consequence of the new MFRS 11, and MFRS 12, MFRS 128 is renamed as MFRS 128 Investments in Associates and Joint Ventures. This new standard describes the application of the equity method to investments in joint ventures in addition to associates.

#### MFRS 132 Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities (Amendments to MFRS 132)

These amendments clarify the meaning of “currently has a legally enforceable right to set-off”. It will be necessary to assess the impact to the Group and the Bank by reviewing settlement procedures and legal documentation to ensure that offsetting is still possible in cases where it has been achieved in the past. In certain cases, offsetting may no longer be achieved. In other cases, contracts may have to be renegotiated. The requirement that the right of set-off be available for all counterparties to the netting agreement may prove to be a challenge for contracts where only one party has the right to offset in the event of default.

### 2.5 Significant accounting judgements and estimates

In the preparation of financial statements, management has been required to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the financial statements in the period in which the estimates are revised and in the future periods affected.

Significant areas of estimation, uncertainty and critical judgement used in applying accounting policies that have significant effect on the amount recognised in the financial statements include the following:

#### (a) Fair value estimation of financial investments available-for-sale (“AFS”) (Note 5)

The fair value of securities that are not traded in an active market are determined using valuation techniques based on assumptions of market conditions existing at the reporting date, including reference to quoted market prices and independent dealer quotes for similar securities and discounted cash flow method.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.5 Significant accounting judgements and estimates (cont'd.)

##### (b) Deferred tax (Note 16)

Deferred tax assets are recognised for all unused tax losses and unabsorbed capital allowance to the extent that it is probable that taxable profit will be available against which the losses and capital allowances can be utilised.

Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

##### (c) Allowance for impairment on loans, advances and financing (Note 33)

The Bank assesses at the end of each reporting period whether there is objective evidence that a loan is impaired. Loans and advances that are individually significant are assessed individually. Those not individually significant are grouped together based on similar credit risks and assessed as a portfolio.

Prior to the transition to MFRS 139, the Bank had maintained collective assessment allowance at 1.5% of total outstanding loans, advances and financing, net of individual assessment allowance, in parallel with BNM's transitional provisions under its Guidelines on Classification and Impairment Provisions for Loan/Financing. Upon the transition to MFRS 139 on 1 January 2012, these transitional provisions, which were allowed under the previous FRS framework, were removed and the Bank has applied the requirements of MFRS 139 in the determination of collective assessment allowance.

Under MFRS 139, collective assessment is performed on loans, advances and financing which the Group has determined that no objective evidence of impairment exists based on individual assessment. These loans, advances and financing are then assessed collectively, to determine whether allowance should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident. The Group and the Bank segmentises its loans, advances and financing portfolio into either government or commercial projects and its respective status, whether completed or under construction. A "stress discount percentage" of between 0% to 20% is assigned to each loan, advances or financing according to its respective segment and status to reduce its future expected present value of future loan, advances and financing repayment. Collective assessment allowance is made on any shortfall in these discounted cash flows against the carrying value of the group of financing, advances and other receivable.

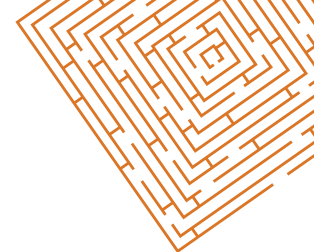
##### (d) Classification between investment properties and property, plant and equipment

The Group has developed certain criteria based on MFRS 140 in making judgement whether a property qualifies as an investment property. Investment property is a property held to earn rentals or for capital appreciation or both.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately (or leased out separately under a finance lease), the Group would account for the portions separately. If the portions could not be sold separately, the property is an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgement is made on an individual property basis to determine whether ancillary services are so significant that a property does not qualify as investment property.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

#### 2.5 Significant accounting judgements and estimates (cont'd.)

##### (e) Impairment of vessels

The Group assesses whether there is any indication that the vessels may be impaired at each reporting date. If indicators are present, these assets are subject to an impairment review. The impairment review comprises a comparison of the carrying amount of the assets' and the assets' value-in-use amount.

Estimating a value-in-use amount requires management to make an estimate of the expected future cash flows from vessels and also to choose a suitable discount rate in order to calculate to present value of those cash flows. The carrying amount of the vessels is disclosed in Note 12.

##### (f) Impairment of investment in subsidiaries, interest in associates and jointly controlled entities

The Group assesses whether there is any indication that an investment in subsidiaries, interest in associates and jointly controlled entities may be impaired at each reporting date.

If indicators are present, these investments are subjected to impairment review comprises a comparison of the carrying amount of the investment and the investment's estimated recoverable amount.

Judgments made by management in the process of applying the Group's accounting policies in respect of investment in subsidiaries, interest in a associates and jointly controlled entities are as follows:

- (i) The Group determines whether its investments are impaired following certain indications of impairment such as, amongst others, prolonged shortfall between market value and carrying amount, significant changes with adverse effects on the investment and deteriorating financial performance of the investment due to observed changes and in the economic environment; and
- (ii) Depending on their nature and the location in which the investments relate to, judgments are made by management to select suitable methods of valuation such as, amongst others, discounted future cash flows or estimated fair value based on quoted market price of the most recent transactions.

Once a suitable method of valuation is selected, management makes certain assumptions concerning the future to estimate the recoverable amount of the specific individual investment. These assumptions and other key sources of estimation uncertainty at the reporting date, may have a significant risk of causing a material adjustment to the carrying amounts of the investments within the next financial year. Depending on the specific individual investment, assumptions made by management may include, amongst others, assumptions on expected future cash flows, revenue growth, terminal value, discount rate used for purposes of discounting future cash flows which incorporates the relevant risks and expected future outcome based on certain past trends.

##### Sensitivity to changes in assumptions

Management believes that no reasonably expected possible change in the key assumptions described above would cause the carrying amounts of the investments to materially exceed their recoverable amounts.



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 3. CASH AND SHORT TERM DEPOSITS

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Cash and balances with other financial institutions            | 42,327                        | 83,399                        | 66,514                      |
| Money at call and deposit placements maturing within one month | 1,464,531                     | 2,503,043                     | 3,768,063                   |
|  | 1,506,858                     | 2,586,442                     | 3,834,577                   |

|  | Bank                          |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Cash and balances with other financial institutions            | 3,379                         | 4,296                         | 26,066                      |
| Money at call and deposit placements maturing within one month | 1,071,185                     | 2,431,636                     | 3,060,508                   |
|  | 1,074,564                     | 2,435,932                     | 3,086,574                   |

## 4. DEPOSITS AND PLACEMENTS WITH FINANCIAL INSTITUTIONS

|                              | Group                         |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Licensed banks               | 67,783                        | 1,374,331                     | 238,096                     |
| Other financial institutions | –                             | –                             | 1,000                       |
|                              | 67,783                        | 1,374,331                     | 239,096                     |

|                              | Bank                          |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Licensed banks               | 66,722                        | 920,227                       | 238,050                     |
| Other financial institutions | –                             | –                             | 1,000                       |
|                              | 66,722                        | 920,227                       | 239,050                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 5. FINANCIAL INVESTMENTS – AVAILABLE-FOR-SALE ("AFS")

|                                 | Group                         |                               |                             |
|---------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                 | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>At fair value</b>            |                               |                               |                             |
| Money market instruments:       |                               |                               |                             |
| Malaysian Government Securities | 40,568                        | 40,910                        | 40,989                      |
| Government Investment Issues    | 234,513                       | 51,294                        | –                           |
|                                 | 275,081                       | 92,204                        | 40,989                      |
| Quoted securities:              |                               |                               |                             |
| (In Malaysia)                   |                               |                               |                             |
| Shares                          | 250,938                       | 296,210                       | 528,489                     |
| Unit trust funds                | 200,763                       | –                             | –                           |
| Others                          | –                             | –                             | 21                          |
|                                 | 451,701                       | 296,210                       | 528,510                     |
| Unquoted securities:            |                               |                               |                             |
| (In Malaysia)                   |                               |                               |                             |
| Shares                          | 49,092                        | 23,592                        | 324                         |
| Loan stock                      | 7,727                         | 7,780                         | 258,748                     |
| Private debt securities         | 458,616                       | 629,327                       | 1,038,960                   |
|                                 | 515,435                       | 660,699                       | 1,298,032                   |
|                                 | 1,242,217                     | 1,049,113                     | 1,867,531                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

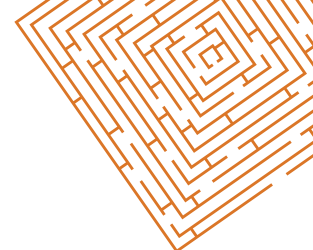
– 31 DECEMBER 2012

## 5. FINANCIAL INVESTMENTS – AVAILABLE-FOR-SALE (“AFS”) (cont’d.)

|                                 | Bank                          |                               |                             |
|---------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                 | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>At fair value</b>            |                               |                               |                             |
| Money market instruments:       |                               |                               |                             |
| Malaysian Government Securities | 40,568                        | 40,910                        | 40,989                      |
| Government Investment Issues    | 234,513                       | 51,294                        | –                           |
|                                 | 275,081                       | 92,204                        | 40,989                      |
| Quoted securities:              |                               |                               |                             |
| (In Malaysia)                   |                               |                               |                             |
| Shares                          | 246,760                       | 288,029                       | 522,318                     |
| Unit trust funds                | 200,763                       | –                             | –                           |
|                                 | 447,523                       | 288,029                       | 522,318                     |
| Unquoted securities:            |                               |                               |                             |
| (In Malaysia)                   |                               |                               |                             |
| Shares                          | –                             | 72                            | 324                         |
| Loan stock                      | 7,727                         | 7,780                         | 258,748                     |
| Private debt securities         | 458,616                       | 629,327                       | 1,038,960                   |
|                                 | 466,343                       | 637,179                       | 1,298,032                   |
|                                 | 1,188,947                     | 1,017,412                     | 1,861,339                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 6. FINANCIAL INVESTMENTS – HELD-TO-MATURITY (“HTM”)

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>At amortised cost</b>   |                               |                               |                             |
| Money market instruments:<br>Cagamas                             | 84,513                        | 94,914                        | 95,236                      |
|  | 84,513                        | 94,914                        | 95,236                      |
| Unquoted securities:<br>(In Malaysia)<br>Private debt securities | 380,900<br>22                 | 268,806<br>22                 | 344,331<br>1,732            |
| Loan stock   |                               |                               |                             |
|  | 380,922                       | 268,828                       | 346,063                     |
| Less: Accumulated impairment                                     | (239,155)                     | (214,485)                     | (173,533)                   |
| <b>Total financial investments held-to-maturity (“HTM”)</b>      | <b>226,280</b>                | <b>149,257</b>                | <b>267,766</b>              |
|  |                               |                               |                             |
|  | Bank                          |                               |                             |
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>At amortised cost</b>   |                               |                               |                             |
| Money market instruments:<br>Cagamas                             | 84,513                        | 94,914                        | 95,236                      |
|  | 84,513                        | 94,914                        | 95,236                      |
| Unquoted securities:<br>(In Malaysia)<br>Private debt securities | 380,900                       | 268,806                       | 344,331                     |
|  | 380,900                       | 268,806                       | 344,331                     |
| Less: Accumulated impairment                                     | (239,155)                     | (214,485)                     | (171,823)                   |
| <b>Total financial investments held-to-maturity (“HTM”)</b>      | <b>226,258</b>                | <b>149,235</b>                | <b>267,744</b>              |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 6. FINANCIAL INVESTMENTS – HELD-TO-MATURITY ("HTM") (cont'd.)

Indicative market values of the securities held-to-maturity are as follows:

|                                  | Group                         |                               |                             |
|----------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Cagamas                          | 86,222                        | 96,244                        | 95,562                      |
| Unquoted private debt securities | 199,313                       | 58,287                        | 171,956                     |
| Others                           | –                             | 342                           | 219                         |

|                                  | Bank                          |                               |                             |
|----------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Cagamas                          | 86,222                        | 96,244                        | 95,562                      |
| Unquoted private debt securities | 199,313                       | 54,287                        | 171,956                     |

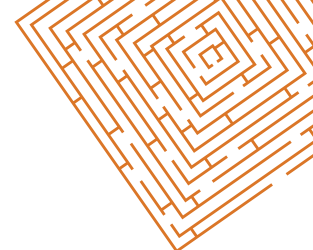
### Other disclosures

The maturity structure of money market instruments available-for-sale and held-to-maturity are as follows:

|                           | Group and Bank                |                               |                             |
|---------------------------|-------------------------------|-------------------------------|-----------------------------|
|                           | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| One year to three years   | 120,180                       | 50,390                        | 51,806                      |
| Three years to five years | 239,414                       | 131,728                       | 79,419                      |
| Over five years           | –                             | 5,000                         | 5,000                       |
|                           | 359,594                       | 187,118                       | 136,225                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 7. LOANS, ADVANCES AND FINANCING

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Loans, advances and financing to industries:          |                               |                               |                             |
| – Government Guaranteed                               | 8,594,110                     | 8,427,359                     | 7,619,498                   |
| – Others  | 16,715,302                    | 16,457,105                    | 15,871,440                  |
|   | 25,309,412                    | 24,884,464                    | 23,490,938                  |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (1,652,245)                   | (1,780,818)                   | (1,806,874)                 |
| – collective assessment allowance                     | (756,623)                     | (906,252)                     | (930,385)                   |
|   | (2,408,868)                   | (2,687,070)                   | (2,737,259)                 |
| Net loans, advances and financing to industries       | 22,900,544                    | 22,197,394                    | 20,753,679                  |
| Staff financing                                       | 14,344                        | 15,557                        | 16,827                      |
| Loan to subsidiaries                                  | –                             | –                             | –                           |
| Lease receivable                                      | 70,545                        | 77,988                        | 95,352                      |
| Block discounting and factoring receivables           | 72,383                        | 66,709                        | 71,186                      |
| Hire purchase receivables                             | 231,898                       | 262,090                       | 241,117                     |
| Ijarah receivables                                    | 26,239                        | 33,253                        | 42,425                      |
| Other loans, advances and financing                   | 415,409                       | 455,597                       | 466,907                     |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (68,725)                      | (67,325)                      | (57,061)                    |
| – collective assessment allowance                     | (12,686)                      | (11,768)                      | (12,167)                    |
|   | (81,411)                      | (79,093)                      | (69,228)                    |
| Net other loans, advances and financing               | 333,998                       | 376,504                       | 397,679                     |
| Net loans, advances and financing                     | 23,234,542                    | 22,573,898                    | 21,151,358                  |
| Gross loans, advances and financing                   | 25,724,821                    | 25,340,061                    | 23,957,845                  |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (1,720,970)                   | (1,848,143)                   | (1,863,935)                 |
| – collective assessment allowance                     | (769,309)                     | (918,020)                     | (942,552)                   |
|   | (2,490,279)                   | (2,766,163)                   | (2,806,487)                 |
| Net loans, advances and financing                     | 23,234,542                    | 22,573,898                    | 21,151,358                  |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 7. LOANS, ADVANCES AND FINANCING (cont'd.)

|   | Bank                          |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Loans, advances and financing to industries:          |                               |                               |                             |
| – Government Guaranteed                               | 8,594,110                     | 8,427,359                     | 7,619,498                   |
| – Others  | 16,635,722                    | 16,362,694                    | 15,751,957                  |
|   | 25,229,832                    | 24,790,053                    | 23,371,455                  |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (1,572,665)                   | (1,686,560)                   | (1,687,391)                 |
| – collective assessment allowance                     | (751,111)                     | (899,822)                     | (930,385)                   |
|   | (2,323,776)                   | (2,586,382)                   | (2,617,776)                 |
| Net loans, advances and financing to industries       | 22,906,056                    | 22,203,671                    | 20,753,679                  |
| Staff financing                                       | 14,342                        | 15,322                        | 16,613                      |
| Loan to subsidiaries                                  | 121,029                       | 200,000                       | 271,995                     |
| Other loans, advances and financing                   | 135,371                       | 215,322                       | 288,608                     |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – collective assessment allowance                     | (4,313)                       | (4,313)                       | (4,306)                     |
|   | (4,313)                       | (4,313)                       | (4,306)                     |
| Net other loans, advances and financing               | 131,058                       | 211,009                       | 284,302                     |
| Net loans, advances and financing                     | 23,037,114                    | 22,414,680                    | 21,037,981                  |
| Gross loans, advances and financing                   | 25,365,203                    | 25,005,375                    | 23,660,063                  |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (1,572,665)                   | (1,686,560)                   | (1,687,391)                 |
| – collective assessment allowance                     | (755,424)                     | (904,135)                     | (934,691)                   |
|   | (2,328,089)                   | (2,590,695)                   | (2,622,082)                 |
| Net loans, advances and financing                     | 23,037,114                    | 22,414,680                    | 21,037,981                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(i) Loans, advances and financing analysed by type are as follows:

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Bai' Bithaman Ajil                                    | 475,553                       | 471,686                       | 294,050                     |
| Bai' 'Inah  | 51,366                        | 72,314                        | 72,137                      |
| Bai' Murabahah  | 36,906                        | 7,811                         | 96,583                      |
| Bai' Istisna'   | 3,694,878                     | 3,014,018                     | 2,193,637                   |
| Bridging financing                                    | 11,172                        | 56,935                        | 99,426                      |
| Murabahah Dayn  | –                             | –                             | 7,790                       |
| Hire purchase   | 244,165                       | 262,090                       | 241,117                     |
| Factoring   | 72,383                        | 66,709                        | 71,186                      |
| Ijarah  | 44,081                        | 51,638                        | 63,105                      |
| Ijarah Muntahia Bitamlik                              | 283,469                       | 301,881                       | 290,863                     |
| Infra support loan                                    | 120,282                       | 151,761                       | 198,106                     |
| Leasing   | 64,812                        | 77,988                        | 95,353                      |
| Revolving financing                                   | 23,904                        | 28,097                        | 43,270                      |
| Revolving working capital                             | 446,471                       | 143,028                       | 145,767                     |
| Term loan   | 20,133,281                    | 20,546,696                    | 19,912,450                  |
| Working capital                                       | 22,098                        | 87,409                        | 133,005                     |
| Gross loans, advances and financing                   | 25,724,821                    | 25,340,061                    | 23,957,845                  |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (1,720,970)                   | (1,848,143)                   | (1,863,935)                 |
| – collective assessment allowance                     | (769,309)                     | (918,020)                     | (942,552)                   |
|   | (2,490,279)                   | (2,766,163)                   | (2,806,487)                 |
| Net loans, advances and financing                     | 23,234,542                    | 22,573,898                    | 21,151,358                  |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(i) Loans, advances and financing analysed by type are as follows: (cont'd.)

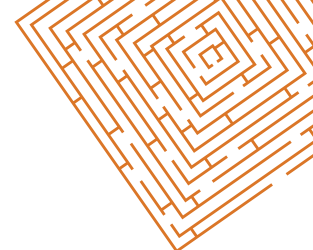
|   | Bank                          |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Bai' Bithaman Ajil                                    | 450,636                       | 441,809                       | 251,479                     |
| Bai' 'Inah  | 51,366                        | 72,314                        | 72,137                      |
| Bai' Murabahah  | 36,906                        | 7,811                         | 96,583                      |
| Bai' Istisna'   | 3,694,878                     | 3,014,018                     | 2,193,637                   |
| Bridging financing                                    | –                             | 41,646                        | 81,746                      |
| Murabahah Dayn  | –                             | –                             | 7,790                       |
| Ijarah  | 18,507                        | 18,385                        | 20,680                      |
| Ijarah Muntahia Bitamlik                              | 283,469                       | 301,881                       | 290,863                     |
| Infra support loan                                    | 120,282                       | 151,761                       | 198,106                     |
| Revolving working capital                             | 446,471                       | 143,028                       | 145,767                     |
| Term loan   | 20,240,590                    | 20,725,313                    | 20,168,270                  |
| Working capital                                       | 22,098                        | 87,409                        | 133,005                     |
| Gross loans, advances and financing                   | 25,365,203                    | 25,005,375                    | 23,660,063                  |
| Allowance for impaired loans, advances and financing: |                               |                               |                             |
| – individual assessment allowance                     | (1,572,665)                   | (1,686,560)                   | (1,687,391)                 |
| – collective assessment allowance                     | (755,424)                     | (904,135)                     | (934,691)                   |
|   | (2,328,089)                   | (2,590,695)                   | (2,622,082)                 |
| Net loans, advances and financing                     | 23,037,114                    | 22,414,680                    | 21,037,981                  |

(ii) Loans, advances and financing analysed by type of customers are as follows:

|                                     | Group                         |                               |                             |
|-------------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Domestic business enterprises       | 25,710,477                    | 25,324,504                    | 23,941,018                  |
| Individuals                         | 14,344                        | 15,557                        | 16,827                      |
| Gross loans, advances and financing | 25,724,821                    | 25,340,061                    | 23,957,845                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(ii) Loans, advances and financing analysed by type of customers are as follows: (cont'd.)

|                                     | Bank                          |                               |                             |
|-------------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Domestic business enterprises       | 25,350,861                    | 24,989,818                    | 23,643,450                  |
| Individuals                         | 14,342                        | 15,557                        | 16,613                      |
| Gross loans, advances and financing | 25,365,203                    | 25,005,375                    | 23,660,063                  |

(iii) Loans, advances and financing analysed by interest/profit rate sensitivity are as follows:

|                                     | Group                         |                               |                             |
|-------------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Fixed rate:                         |                               |                               |                             |
| – Housing loans/financing           | 39,114                        | 45,015                        | 24,317                      |
| – Hire purchase receivables         | 244,165                       | 262,090                       | 241,117                     |
| – Other fixed rate loans/financing  | 14,538,865                    | 14,239,833                    | 12,668,173                  |
| Variable rate:                      |                               |                               |                             |
| – Cost plus                         | 2,305,545                     | 2,380,678                     | 2,708,494                   |
| – Other variable rates              | 8,597,132                     | 8,412,445                     | 8,315,744                   |
| Gross loans, advances and financing | 25,724,821                    | 25,340,061                    | 23,957,845                  |

|                                     | Bank                          |                               |                             |
|-------------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Fixed rate:                         |                               |                               |                             |
| – Housing loans/financing           | 14,342                        | 15,322                        | 16,613                      |
| – Other fixed rate loans/financing  | 14,448,184                    | 14,196,930                    | 12,619,212                  |
| Variable rate:                      |                               |                               |                             |
| – Cost plus                         | 2,305,545                     | 2,380,678                     | 2,708,494                   |
| – Other variable rates              | 8,597,132                     | 8,412,445                     | 8,315,744                   |
| Gross loans, advances and financing | 25,365,203                    | 25,005,375                    | 23,660,063                  |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(iv) Loans, advances and financing analysed by industry are as follows:

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Agriculture, hunting and forestry                       | 3,765                         | 2,582                         | 776                         |
| Construction  | 13,063,234                    | 12,203,177                    | 10,164,643                  |
| Education   | 435,099                       | 419,374                       | 294,581                     |
| Electrical and electronics                              | –                             | 8,604                         | 10,812                      |
| Electricity, gas and water supply                       | 2,427,239                     | 2,462,683                     | 3,411,926                   |
| Finance, insurance and business                         | 25,268                        | 47,617                        | 63,999                      |
| Food processing   | –                             | –                             | 11,853                      |
| Hotel and restaurants                                   | 757,455                       | 746,568                       | 773,032                     |
| Housing   | 23,476                        | 22,666                        | 23,265                      |
| Manufacturing   | 970,370                       | 1,044,340                     | 1,023,598                   |
| Marine related  | 90,844                        | 53,488                        | 19,182                      |
| Materials technology                                    | 126,330                       | 22,507                        | 21,766                      |
| Medical and pharmaceuticals                             | 39,107                        | 55,301                        | 55,340                      |
| Mining and quarrying                                    | 1,151                         | 1,497                         | 2,924                       |
| Other community, social and personal service activities | 70,487                        | 151,545                       | 69,565                      |
| Production engineering                                  | 472                           | 1,627                         | 2,793                       |
| Public administration and defence                       | 58,379                        | 52,250                        | 41,981                      |
| Real estate, renting and business activities            | 1,091,576                     | 1,099,435                     | 1,149,325                   |
| Shipping  | 1,581,765                     | 1,797,449                     | 1,346,116                   |
| Shipyard  | 279,557                       | 245,772                       | 341,759                     |
| Transport, storage and communication                    | 4,679,247                     | 4,901,579                     | 5,128,609                   |
| Gross loans, advances and financing                     | 25,724,821                    | 25,340,061                    | 23,957,845                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(iv) Loans, advances and financing analysed by industry are as follows: (cont'd.)

|   | Bank                          |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction  | 13,025,393                    | 12,178,224                    | 10,109,884                  |
| Education   | 435,099                       | 419,374                       | 294,581                     |
| Electrical and electronics                              | –                             | 8,604                         | 10,812                      |
| Electricity, gas and water supply                       | 2,427,229                     | 2,462,565                     | 3,411,528                   |
| Finance, insurance and business                         | 121,029                       | 200,000                       | 271,995                     |
| Food processing   | –                             | –                             | 11,853                      |
| Hotel and restaurants                                   | 757,455                       | 746,568                       | 675,246                     |
| Housing   | 14,342                        | 15,322                        | 16,613                      |
| Manufacturing   | 888,061                       | 945,937                       | 914,909                     |
| Marine related  | 90,844                        | 53,488                        | 19,182                      |
| Materials technology                                    | 126,330                       | 22,507                        | 21,766                      |
| Medical and pharmaceuticals                             | 39,107                        | 55,301                        | 55,340                      |
| Other community, social and personal service activities | 47,801                        | 22,667                        | 27,336                      |
| Production engineering                                  | 472                           | 1,627                         | 2,793                       |
| Public administration and defence                       | 58,379                        | 52,250                        | 41,981                      |
| Real estate, renting and business activities            | 985,000                       | 1,084,702                     | 1,131,926                   |
| Shipping  | 1,581,765                     | 1,797,449                     | 1,346,116                   |
| Shipyard  | 279,557                       | 245,772                       | 341,759                     |
| Transport, storage and communication                    | 4,487,340                     | 4,693,018                     | 4,954,443                   |
| Gross loans, advances and financing                     | 25,365,203                    | 25,005,375                    | 23,660,063                  |



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(v) The maturity structure of the gross loans, advances and financing is as follows: (cont'd.)

|                           | Group                         |                               |                             |
|---------------------------|-------------------------------|-------------------------------|-----------------------------|
|                           | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Maturity within one year  | 4,667,398                     | 3,674,874                     | 3,757,576                   |
| One year to three years   | 4,040,100                     | 4,241,376                     | 3,016,435                   |
| Three years to five years | 4,807,914                     | 4,674,522                     | 3,924,690                   |
| Over five years           | 12,209,409                    | 12,749,289                    | 13,259,144                  |
|                           | 25,724,821                    | 25,340,061                    | 23,957,845                  |

|                           | Bank                          |                               |                             |
|---------------------------|-------------------------------|-------------------------------|-----------------------------|
|                           | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Maturity within one year  | 4,487,593                     | 3,486,956                     | 3,634,874                   |
| One year to three years   | 3,913,082                     | 4,129,010                     | 2,930,713                   |
| Three years to five years | 4,719,211                     | 4,488,019                     | 3,745,321                   |
| Over five years           | 12,245,317                    | 12,901,390                    | 13,349,155                  |
|                           | 25,365,203                    | 25,005,375                    | 23,660,063                  |

(vi) The loans and advances to subsidiaries are repayable over a period of three to seven years commencing from the date of drawdown and are at interest rates ranging from 3.23% to 3.67% (2011: 3.23% to 3.67%, 1.1.2011: 3.40% to 3.67%) per annum. Included in these advances is a revolving facility amounting to RM60,000,000 (2011: RM60,000,000, 1.1.2011: RM60,000,000) at an interest rate equivalent to the Bank's average return on deposits.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(vii) Movements in impaired loans, advances and financing are as follows:

|   | Group                         |                               |
|---|-------------------------------|-------------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| At 1 January  | 3,086,860                     | 2,866,659                     |
| Impaired during the year  | 738,037                       | 859,066                       |
| Reclassified as non-impaired  | (84,670)                      | (81,039)                      |
| Recovered during the year   | (351,767)                     | (238,665)                     |
| Amount written off  | (556,863)                     | (319,161)                     |
| At 31 December  | 2,831,597                     | 3,086,860                     |
| Gross impaired loans as % of gross loans,<br>advances and financing | 11.01%                        | 12.18%                        |

|   | Bank                          |                               |
|---|-------------------------------|-------------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| At 1 January  | 2,846,298                     | 2,617,103                     |
| Impaired during the year  | 688,609                       | 781,144                       |
| Reclassified as non-impaired  | (31,734)                      | (48,796)                      |
| Recovered during the year   | (323,445)                     | (184,036)                     |
| Amount written off  | (556,984)                     | (319,117)                     |
| At 31 December  | 2,622,744                     | 2,846,298                     |
| Gross impaired loans as % of gross loans,<br>advances and financing | 10.34%                        | 11.38%                        |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(viii) Impaired loans, advances and financing analysed by industry are as follows:

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction  | 433,915                       | 575,424                       | 621,303                     |
| Education   | 78,918                        | 21,742                        | 22,651                      |
| Electrical and electronics                              | –                             | 8,604                         | 10,812                      |
| Electricity, gas and water supply                       | 145,277                       | 179,365                       | 117,830                     |
| Finance, insurance and business                         | 4,792                         | 13,378                        | 11,576                      |
| Food processing   | –                             | –                             | 11,854                      |
| Hotel and restaurants                                   | 307,618                       | 209,260                       | 282,237                     |
| Housing   | –                             | 12,401                        | –                           |
| Manufacturing   | 867,808                       | 984,785                       | 749,962                     |
| Marine related  | 90,844                        | –                             | 18,898                      |
| Materials technology                                    | 107,417                       | –                             | –                           |
| Medical and pharmaceuticals                             | 39,107                        | 55,301                        | 55,340                      |
| Other community, social and personal service activities | 12,456                        | 64,303                        | 31,273                      |
| Production engineering                                  | 12                            | 69                            | 9                           |
| Real estate, renting and business activities            | 342,182                       | 322,298                       | 263,413                     |
| Shipping  | 352,013                       | 503,045                       | 418,838                     |
| Shipyard  | 10,236                        | 98,354                        | 98,729                      |
| Transport, storage and communication                    | 39,002                        | 38,531                        | 151,934                     |
|   | 2,831,597                     | 3,086,860                     | 2,866,659                   |

|  | Bank                          |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction                                 | 407,289                       | 561,701                       | 571,787                     |
| Education                                    | 78,918                        | 21,742                        | 22,651                      |
| Electrical and electronics                   | –                             | 8,604                         | 10,812                      |
| Electricity, gas and water supply            | 145,277                       | 179,365                       | 117,830                     |
| Food processing                              | –                             | –                             | 11,854                      |
| Hotel and restaurants                        | 277,514                       | 209,260                       | 252,246                     |
| Manufacturing                                | 786,872                       | 901,057                       | 672,207                     |
| Marine related                               | 90,844                        | –                             | 18,898                      |
| Materials technology                         | 107,417                       | –                             | –                           |
| Medical and pharmaceuticals                  | 39,107                        | 55,301                        | 55,340                      |
| Production engineering                       | 12                            | 69                            | 9                           |
| Real estate, renting and business activities | 327,244                       | 307,800                       | 246,014                     |
| Shipping                                     | 352,014                       | 503,045                       | 418,838                     |
| Shipyard                                     | 10,236                        | 98,354                        | 98,729                      |
| Transport, storage and communication         | –                             | –                             | 119,888                     |
|  | 2,622,744                     | 2,846,298                     | 2,617,103                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(ix) Movements in the allowance for impaired loans, advances and financing are as follows:

|  | Group                         |                               |
|--|-------------------------------|-------------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| <b>Individual assessment allowance</b>                             |                               |                               |
| At 1 January   |                               |                               |
| – as previously stated   | 1,766,565                     | 1,849,681                     |
| – effects of MFRS adoption   | 81,578                        | 14,254                        |
| At 1 January   | 1,848,143                     | 1,863,935                     |
| Allowance made during the year                                     | 542,633                       | 327,981                       |
| Allowance made during the year against infrastructure support fund | –                             | 14,262                        |
| Amount written back in respect of recoveries                       | (164,797)                     | (106,351)                     |
| Amount transferred from collective assessment allowance            | 51,852                        | 67,477                        |
| Amount written off   | (556,861)                     | (319,161)                     |
| At 31 December   | 1,720,970                     | 1,848,143                     |
| <b>Collective assessment allowance</b>                             |                               |                               |
| At 1 January   |                               |                               |
| – as previously stated   | 728,351                       | 673,068                       |
| – effects of MFRS adoption   | 189,669                       | 269,484                       |
| At 1 January   | 918,020                       | 942,552                       |
| Allowance made during the year                                     | 11,314                        | 6,603                         |
| Allowance made during the year against infrastructure support fund | –                             | 208,308                       |
| Amount written back  | (108,173)                     | (171,966)                     |
| Amount transferred to individual assessment allowance              | (51,852)                      | (67,477)                      |
| At 31 December   | 769,309                       | 918,020                       |



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

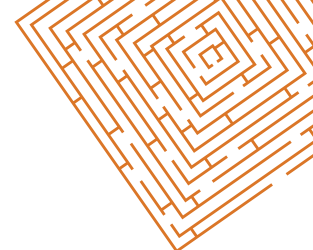
### 7. LOANS, ADVANCES AND FINANCING (cont'd.)

(ix) Movements in the allowance for impaired loans, advances and financing are as follows: (cont'd.)

|  | Bank                          |                               |
|--|-------------------------------|-------------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| <b>Individual assessment allowance</b>                             |                               |                               |
| At 1 January   |                               |                               |
| – as previously stated   | 1,604,829                     | 1,673,137                     |
| – effects of MFRS adoption   | 81,731                        | 14,254                        |
| At 1 January   | 1,686,560                     | 1,687,391                     |
| Allowance made during the year                                     | 528,986                       | 314,146                       |
| Allowance made during the year against infrastructure support fund | –                             | 14,262                        |
| Amount written back in respect of recoveries                       | (137,750)                     | (77,599)                      |
| Amount transferred from collective assessment allowance            | 51,852                        | 67,477                        |
| Amount written off   | (556,983)                     | (319,117)                     |
| At 31 December   | 1,572,665                     | 1,686,560                     |
| <b>Collective assessment allowance</b>                             |                               |                               |
| At 1 January   |                               |                               |
| – as previously stated   | 720,896                       | 665,207                       |
| – effects of MFRS adoption   | 183,239                       | 269,484                       |
| At 1 January   | 904,135                       | 934,691                       |
| Allowance made during the year                                     | 11,314                        | 76,313                        |
| Allowance made during the year against infrastructure support fund | –                             | 131,995                       |
| Amount written back  | (108,173)                     | (171,387)                     |
| Amount transferred to individual assessment allowance              | (51,852)                      | (67,477)                      |
| At 31 December   | 755,424                       | 904,135                       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 8. OTHER ASSETS

| Group   |       |                               |                               |                             |
|---|-------|-------------------------------|-------------------------------|-----------------------------|
|   | Note  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Sundry receivables, deposits and prepayment                       | (i)   | 109,338                       | 106,334                       | 250,953                     |
| Less: Allowance for doubtful debts                                | (v)   | (1,178)                       | (1,599)                       | (1,688)                     |
|   |       | 108,160                       | 104,735                       | 249,265                     |
| Trade receivables   |       | –                             | 1,036                         | 4,829                       |
| Amount receivable from Government in respect of compensation for: |       |                               |                               |                             |
| – Foreign exchange differences                                    |       | 37,538                        | 76,303                        | 76,765                      |
| – Infrastructure projects   |       | 85,361                        | 85,361                        | 85,361                      |
| Amount due from Minister of Finance Incorporated                  | (ii)  | –                             | 1,050,693                     | 1,029,607                   |
| Tax recoverable   |       | 37,181                        | 7,746                         | –                           |
| Pool working fund   | (iv)  | 2,446                         | 3,010                         | 2,929                       |
| Foreclosed properties   |       | –                             | –                             | 2,617                       |
| Inventories   |       | 1,543                         | 1,813                         | 1,377                       |
|   |       | 272,229                       | 1,330,697                     | 1,452,750                   |
| Bank  |       |                               |                               |                             |
|   | Note  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Sundry receivables, deposits and prepayment                       | (i)   | 9,597                         | 31,503                        | 46,149                      |
| Less: Allowance for doubtful debts                                | (v)   | (1,178)                       | (1,599)                       | (1,688)                     |
|   |       | 8,419                         | 29,904                        | 44,461                      |
| Amount receivable from Government in respect of compensation for: |       |                               |                               |                             |
| – Foreign exchange differences                                    |       | 37,538                        | 76,303                        | 76,765                      |
| – Infrastructure projects   |       | 85,361                        | 85,361                        | 85,361                      |
| Amount due from Minister of Finance Incorporated                  | (ii)  | –                             | 1,050,693                     | 1,029,607                   |
| Subsidiaries  | (iii) | 40,402                        | 39,031                        | 34,962                      |
| Tax recoverable   |       | 30,212                        | 7,530                         | –                           |
|   |       | 201,932                       | 1,288,822                     | 1,271,156                   |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 8. OTHER ASSETS (contd.)

- (i) Included in the sundry receivables, deposits and prepayments of the Group is an amount due from related parties of Global Maritime Ventures Berhad amounting to RM89,168,000 (2011: RM78,751,000, 1.1.2011: RM205,270,000).
- (ii) The amount due from Minister of Finance Incorporated relates to proceeds receivable from disposal of the Bank's interest in SME Bank. The amount bears interest of 2% per annum (2011: 2%, 1.1.2011: 2%) and was fully settled during the year.
- (iii) The amounts due from subsidiaries are unsecured, interest free and repayable on demand.
- (iv) Pool working fund represents advances from subsidiaries to the pool operators for operating funds of the vessels in the pool. These advances are interest free, unsecured and are refundable only upon termination of the pool agreement signed between the subsidiaries with the pool operators.
- (v) Allowance for doubtful debt

|                           | Group and Bank                |                               |
|---------------------------|-------------------------------|-------------------------------|
|                           | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| 1 January                 | 1,599                         | 1,688                         |
| Recovered during the year | (421)                         | (89)                          |
| 31 December               | 1,178                         | 1,599                         |

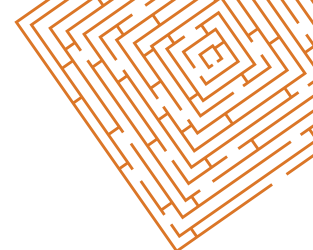
### 9. INVESTMENT IN SUBSIDIARIES

|  | Bank                          |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Unquoted shares, at cost                                 | 924,686                       | 925,660                       | 862,700                     |
| Additional capital contribution due to waiver of debt    | 68,750                        | 68,750                        | 68,570                      |
|  | 993,436                       | 994,410                       | 931,270                     |
| Less: Transfer to subsidiary classified as held for sale | (56,765)                      | –                             | –                           |
| Less: Impairment losses                                  | (8,122)                       | (8,668)                       | (974)                       |
|  | 928,549                       | 985,742                       | 930,296                     |

Details of the subsidiaries are disclosed in Note 45.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 10. INTEREST IN ASSOCIATES

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| At cost:   |                               |                               |                             |
| Unquoted ordinary shares                           | 326,055                       | 230,700                       | 15                          |
| Group's share of retained post acquisition reserve | 22,198                        | 386                           | 978                         |
| Reclassified to asset of subsidiary held for sale  | (74,495)                      | –                             | –                           |
|  | 273,758                       | 231,086                       | 993                         |
| Unquoted redeemable preference shares              | 6,527                         | 6,527                         | 5,627                       |
| Reclassified to asset of subsidiary held for sale  | (900)                         | –                             | –                           |
|  | 5,627                         | 6,527                         | 5,627                       |
| Less: Accumulated impairment losses                | (65,649)                      | (65,649)                      | (6,620)                     |
| Reclassified to asset of subsidiary held for sale  | 60,007                        | –                             | –                           |
|  | (5,642)                       | (65,649)                      | (6,620)                     |
|  | 273,743                       | 171,964                       | –                           |
|  |                               |                               |                             |
|  | Bank                          |                               |                             |
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| At cost:   |                               |                               |                             |
| Unquoted ordinary shares                           | 15                            | 15                            | 15                          |
| Unquoted redeemable preference shares              | 5,627                         | 5,627                         | 5,627                       |
|  | 5,642                         | 5,642                         | 5,642                       |
| Less: Accumulated impairment losses                | (5,642)                       | (5,642)                       | (5,642)                     |
|  | –                             | –                             | –                           |



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 10. INTEREST IN ASSOCIATES (cont'd.)

(i) Details of the associates are as follows:

| Name of Associates<br>(incorporated in Malaysia)  | 31 December<br>2012<br>% | Proportion of<br>Ownership<br>Interest<br>31 December<br>2011<br>% | 1 January<br>2011<br>% | Principal<br>Activities  |
|---|--------------------------|--|------------------------|--|
| <b>Held by the Bank:</b>  |                          |  |                        |  |
| Ekuiti Teroka (Malaysia) Sdn Bhd *  | 28.6                     | 28.6   | 28.6                   | Venture capital company  |
| <b>Held through Global maritime Ventures<br/>("GMV"), a subsidiary:</b>                             |                          |  |                        |  |
| Syarikat Borcos Shipping Sdn Bhd *  | 31.5                     | 31.5   | –                      | Ship-owning  |
| Orkim Sdn Bhd <sup>1</sup>  | 40.0                     | –  | –                      | Ship-owning  |
| <b>Held through SME Growth Accelerated Fund<br/>Sdn Bhd ("SME GAF"), a subsidiary: <sup>2</sup></b> |                          |  |                        |  |
| Abedeen Hotel Management Sdn Bhd *  | 26.0                     | 26.0   | –                      | Hotel management   |
| Agrotech Farm & Industries Sdn Bhd *  | 26.0                     | 26.0   | –                      | Supply of agriculture products   |
| Alpha Interocean Sdn Bhd *  | 26.0                     | 26.0   | –                      | Trading of consumable goods  |
| Ambang Wibawa (M) Sdn Bhd *   | 26.0                     | 26.0   | –                      | Food supplies and catering<br>services   |
| Arahe Solution Sdn Bhd *  | 26.0                     | 26.0   | –                      | Provider of web acceleration<br>systems and Rich Internet<br>Application (RIA) solutions |
| Cantuman Wawasan Sdn Bhd *  | 26.0                     | 26.0   | –                      | Information computer network<br>services   |
| Delphax Sdn Bhd *   | 22.0                     | 22.0   | –                      | Trading of medical products  |
| Enviro Green Biotech Sdn Bhd *  | 26.0                     | 26.0   | –                      | Supply of agricultural product   |
| IIFIN Planners Sdn Bhd *  | 26.0                     | 26.0   | –                      | Financial and advisory<br>consultancy services   |
| Internexia Sdn Bhd *  | 26.0                     | 26.0   | –                      | Provision of multimedia services   |
| MS Time Ventures Sdn Bhd *  | 26.0                     | 26.0   | –                      | Provision of heavy machinery<br>rental services  |
| Nano C Sdn Bhd *  | 26.0                     | 26.0   | –                      | Research and development<br>services   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 10. INTEREST IN ASSOCIATES (cont'd.)

(i) Details of the associates are as follows: (cont'd.)

| Name of Associates<br>(incorporated in Malaysia)   | 31 December<br>2012<br>% | Proportion of<br>Ownership<br>Interest<br>31 December<br>2011<br>% | 1 January<br>2011<br>% | Principal<br>Activities                           |
|--|--------------------------|--|------------------------|---|
| Held through SME Growth Accelerated Fund Sdn Bhd ("SME GAF"), a subsidiary: <sup>2</sup> (cont'd.) |                          |  |                        |   |
| Nature's Own Brand Sdn Bhd *   | 26.0                     | 26.0   | –                      | Trading of food products                          |
| NCM Global Sdn Bhd *   | 26.0                     | 26.0   | –                      | Engineering services                              |
| Orea Technologies Sdn Bhd *  | 26.0                     | 26.0   | –                      | Development of information technology security    |
| Paximej (M) Sdn Bhd *  | 26.0                     | 26.0   | –                      | Event management                                  |
| Sal's Food Industries Sdn Bhd *  | 26.0                     | 26.0   | –                      | Manufacturing of food and beverage products       |
| Schiffs & Industries Technic Sdn Bhd *   | 26.0                     | 26.0   | –                      | Manufacturing of fuel treatment system for marine |
| Serene Quest Marine Sdn Bhd *  | 26.0                     | 26.0   | –                      | Oil and gas services industries                   |
| Profound Vaccine Sdn Bhd *   | 49.0                     | 49.0   | –                      | Research and development in vaccination           |
| Sutrasegi Sdn Bhd *  | 26.0                     | 26.0   | –                      | Manufacturing of foam rubber product              |
| Swift Application Sdn Bhd *  | 26.0                     | 26.0   | –                      | ICT-Product and services                          |
| Wellad Communications Sdn Bhd *  | 26.0                     | 26.0   | –                      | Advertising agents and creative designer          |

\* Audited by a firm other than Ernst & Young

<sup>1</sup> During the financial year, the Company, via its subsidiary, GMV-Orkim Sdn Bhd acquired 40% equity interest in Orkim Sdn Bhd. The total cash consideration for the company amounted to RM105,000,000.

<sup>2</sup> SME GAF is classified as discontinued operations during the current financial year as disclosed in Note 43. As a result, the associates held through SME GAF, have been reclassified to "Assets of subsidiaries classified as held-for-sale".

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 10. INTEREST IN ASSOCIATES (cont'd.)

(i) Details of the associates are as follows: (cont'd.)

The summarised financial statements of the associates not adjusted for the proportion of ownership interest held by the Group are as follows:

|                               | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
|-------------------------------|-------------------------------|-------------------------------|-----------------------------|
| <b>Assets and liabilities</b> |                               |                               |                             |
| Total assets                  | 1,200,650                     | 1,090,170                     | 1,695                       |
| Total liabilities             | 816,390                       | 779,613                       | 4                           |
|                               |                               |                               |                             |
|                               |                               | 2012<br>RM'000                | 2011<br>RM'000              |
| <b>Results:</b>               |                               |                               |                             |
| Revenue                       |                               | 232,735                       | 162,952                     |
| Profit for the year           |                               | 45,483                        | 96,101                      |

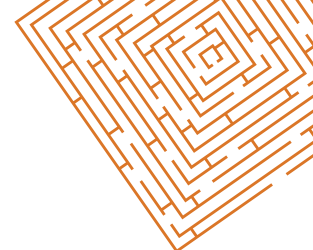
### 11. INTEREST IN JOINTLY CONTROLLED ENTITIES

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| At cost:   |                               |                               |                             |
| Unquoted ordinary shares                           | 127,224                       | 127,224                       | 100,122                     |
| Group's share of retained post acquisition reserve | 60,253                        | 59,951                        | 31,523                      |
| Less: Accumulated impairment losses                | (8,516)                       | (81)                          | –                           |
|  | 178,961                       | 187,094                       | 131,645                     |
| Advances to jointly controlled entities:           |                               |                               |                             |
| – within 1 year                                    | 3,077                         | 7,013                         | 7,966                       |
| – 1 year to 2 years                                | 3,077                         | 7,013                         | 7,966                       |
| – 2 years to 5 years                               | 9,230                         | 21,040                        | 23,897                      |
| – more than 5 years                                | 19,077                        | 35,066                        | 39,829                      |
| Less: Allowance for doubtful debts                 | (3,695)                       | –                             | –                           |
|  | 30,766                        | 70,132                        | 79,658                      |
|  | 209,727                       | 257,226                       | 211,303                     |

The advances to jointly controlled entities bear an interest of 2.4% to 7.0% (2011: 2.4% to 7.0%, 1.1.2011:7.0%) per annum and repayable on a quarterly basis over a period of 10 years.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 11. INTEREST IN JOINTLY CONTROLLED ENTITIES (cont'd.)

(i) Details of the jointly controlled entities are as follows:

| Name of Jointly Controlled Entities<br>(incorporated in Malaysia) | 31 December<br>2012<br>% | Proportion of<br>Ownership<br>Interest<br>31 December<br>2011<br>% | 1 January<br>2011<br>% | Principal<br>Activities  |
|---|--------------------------|--|------------------------|--|
| <b>Held through a subsidiary:</b>                                 |                          |  |                        |  |
| Wawasan Bulk Services Sdn Bhd                                     | 27.00                    | 27.00  | 27.00                  | Ship management  |
| Alam Eksplorasi (M) Sdn Bhd                                       | 36.00                    | 36.00  | 36.00                  | Ship-owning, ship operator, ship agency, chartering and other related to shipping industry |
| Alam Synergy I (L) Inc  | 36.00                    | 36.00  | 36.00                  | Ship-owning, ship operator, and charter hire of vessel                                     |
| Alam Synergy II (L) Inc   | 36.00                    | 36.00  | 36.00                  | Ship-owning, ship operator, and charter hire of vessel                                     |
| Alam Synergy III (L) Inc  | 36.00                    | 36.00  | 36.00                  | Ship-owning, ship operator, and charter hire of vessel                                     |
| Baycorp Ship Management Sdn Bhd                                   | 36.00                    | 36.00  | 36.00                  | Ship management  |
| Gagasan Sembilan Sdn Bhd*   | 36.00                    | 36.00  | 36.00                  | Ship-owning  |
| Gagasan Ked Sdn Bhd   | 54.00                    | 54.00  | 54.00                  | Ship-owning  |
| Gagasan Paha Sdn Bhd  | 54.00                    | 54.00  | 54.00                  | Ship-owning  |
| Formasi Cekal Sdn Bhd   | 36.00                    | 36.00  | 36.00                  | Ship-owning, ship operator, and to undertake all kinds of contract to carry merchant goods |
| Orkim Leader Sdn Bhd  | 36.00                    | 36.00  | 36.00                  | Ship-owning and freighting   |
| Orkim Power Sdn Bhd   | 36.00                    | 36.00  | 36.00                  | Ship-owning and freighting   |
| Orkim Merit Sdn Bhd   | 36.00                    | 36.00  | 36.00                  | Ship-owning and freighting   |
| Orkim Express Sdn Bhd   | 36.00                    | 36.00  | 36.00                  | Ship-owning and freighting   |
| Orkim Challenger Sdn Bhd  | 36.00                    | 54.00  | 54.00                  | Ship-owning and freighting   |
| Orkim Discovery Sdn Bhd   | 36.00                    | 54.00  | 54.00                  | Ship-owning and freighting   |
| Orkim Reliance Sdn Bhd  | 54.00                    | 54.00  | 54.00                  | Ship-owning and freighting   |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 11. INTEREST IN JOINTLY CONTROLLED ENTITIES (cont'd.)

(i) Details of the jointly controlled entities are as follows: (cont'd.)

| Name of Jointly Controlled Entities<br>(incorporated in Malaysia) | 31 December<br>2012<br>% | Proportion of<br>Ownership<br>Interest<br>31 December<br>2011<br>% | 1 January<br>2011<br>% | Principal<br>Activities    |
|---|--------------------------|--|------------------------|----------------------------|
| <b>Held through a subsidiary: (cont'd.)</b>                       |                          |  |                        |                            |
| JM Global 1 (Labuan) Plc  | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| JM Global 2 (Labuan) Plc  | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| JM Global 3 (Labuan) Plc  | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| JM Global 4 (Labuan) Plc  | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| Omni Offshore (L) Inc **  | –                        | –  | 36.00                  | Ship-owning and freighting |
| Global BMesra Sdn Bhd   | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| Global BMesra Dua Sdn Bhd   | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| Global BIKhlas Sdn Bhd  | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| Sea Weasel Ltd  | 44.10                    | 44.10  | 44.10                  | Ship-owning and freighting |
| Rimbun Astana Sdn Bhd***  | 36.00                    | 36.00  | –                      | Ship-owning and freighting |

\* In the process of winding up

\*\* Disposed to Omni Petromaritime Sdn Bhd on 15 September 2011

\*\*\* Entered into receivership on 3 July 2012.

The voting rights for all the jointly controlled entities mentioned above are equal for both the joint venture parties.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 11. INTEREST IN JOINTLY CONTROLLED ENTITIES (cont'd.)

(i) Details of the jointly controlled entities are as follows: (cont'd.)

During the financial year:

- (a) The Group, via its subsidiary, GMV-Alam Sdn Bhd ("GMV-Alam") subscribed 40% of 8,000,000 units of Redeemable Preference Shares (RPS) which is 3,200,000 units of RPS of RM0.01 each at a premium of RM0.99 per share issued by Alam Synergy III based on GMV-Alam's shareholding.
- (b) The Group, via its subsidiary, GMV-Offshore Sdn Bhd entered into a joint venture agreement with Offshore works Sdn Bhd and Amir Ruddin Bin Salleh to set up a new joint venture ship-owning company, Rimbun Astana Sdn Bhd with a subscription of 40% equity interest. The total cash consideration for the company amounted to RM8,218,000.
- (c) A subsidiary, GMV-Jasa Sdn Bhd increased its investment in JM Global 3 (Labuan) PLC and JM Global 4 (Labuan) PLC in the form of additional equity participation, for a total contribution to RM13,916,000. The effective interest in these companies remain unchanged.
- (d) A subsidiary, GMV-Omni Sdn Bhd disposed of its existing 40% equity interest in Omni Offshore (L) Inc. to Omni Petromaritime Sdn Bhd.

The Group's aggregate share of current assets, non-current assets, current liabilities and results of the jointly controlled entities are as follows:

|                          | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2,011<br>RM'000 |
|--------------------------|-------------------------------|-------------------------------|------------------------------|
| <b>Assets:</b>           |                               |                               |                              |
| Non-current assets       | 1,299,384                     | 656,534                       | 562,083                      |
| Current assets           | 349,649                       | 114,645                       | 100,641                      |
| <b>Total assets</b>      | <b>1,649,033</b>              | <b>771,179</b>                | <b>662,724</b>               |
| <b>Liabilities:</b>      |                               |                               |                              |
| Non-current liabilities  | 965,018                       | 367,032                       | 259,383                      |
| Current liabilities      | 305,214                       | 235,029                       | 271,696                      |
| <b>Total liabilities</b> | <b>1,270,232</b>              | <b>602,061</b>                | <b>531,079</b>               |
|                          |                               |                               |                              |
|                          |                               | 2012<br>RM'000                | 2011<br>RM'000               |
| <b>Results:</b>          |                               |                               |                              |
| Revenue                  |                               | 222,370                       | 129,297                      |
| Profit for the year      |                               | 21,426                        | 20,506                       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 12. PROPERTY, PLANT AND EQUIPMENT

| Group<br>31 December 2012                        | Freehold<br>land<br>RM'000 | Buildings<br>RM'000 | Furniture<br>and<br>equipment<br>RM'000 | Motor<br>vehicle<br>RM'000 | Mechanical<br>and<br>electricals<br>RM'000 | Vessels<br>RM'000 | Capital<br>work-in<br>progress<br>RM'000 | Dry-<br>docking<br>expenses<br>RM'000 | Total<br>RM'000 |
|--|----------------------------|---------------------|---|----------------------------|--|-------------------|--|---------------------------------------|-----------------|
| <b>Cost</b>                                      |                            |                     |   |                            |  |                   |  |                                       |                 |
| At 1 January                                     | 19,909                     | 87,725              | 50,362                                  | 2,794                      | 37,395                                     | 690,977           | 7,437                                    | 49,222                                | 945,821         |
| Additions  | –                          | –                   | 1,158                                   | –                          | 218  | 2,317             | 3,264                                    | 13,941                                | 20,898          |
| Acquisition of subsidiaries                      | –                          | –                   | –                                       | –                          | –  | 40,280            | –  | –                                     | 40,280          |
| Disposals/write-off                              | (169)                      | (5,888)             | (14,899)                                | (789)                      | –  | (113,629)         | (5,047)                                  | (17,385)                              | (157,806)       |
| Transfer to assets of a subsidiary held for sale | –                          | –                   | (182)                                   | –                          | –  | –                 | –  | –                                     | (182)           |
| Transfer to assets held for sale                 | –                          | –                   | –                                       | –                          | –  | (554,020)         | –  | (36,864)                              | (590,884)       |
| Effect of movements in exchange rates            | –                          | –                   | –                                       | –                          | –  | (25,645)          | –  | (8,914)                               | (34,559)        |
| Reclassification                                 | –                          | –                   | (1,161)                                 | –                          | 1,161                                      | –                 | –  | –                                     | –               |
| At 31 December                                   | 19,740                     | 81,837              | 35,278                                  | 2,005                      | 38,774                                     | 40,280            | 5,654                                    | –                                     | 223,568         |
| <b>Accumulated depreciation</b>                  |                            |                     |   |                            |  |                   |  |                                       |                 |
| At 1 January                                     | –                          | 12,408              | 41,612                                  | 1,418                      | 20,045                                     | 347,469           | –  | 27,187                                | 450,139         |
| Charge for the year                              | –                          | 1,649               | 2,305                                   | 342                        | 5,781                                      | 24,029            | –  | 12,820                                | 46,926          |
| Disposals/write-off                              | –                          | (5,767)             | (15,177)                                | (739)                      | –  | (67,504)          | –  | (16,450)                              | (105,637)       |
| Transfer to assets of a subsidiary held for sale | –                          | –                   | (153)                                   | –                          | –  | –                 | –  | –                                     | (153)           |
| Transfer to assets held for sale                 | –                          | –                   | –                                       | –                          | –  | (289,518)         | –  | 21,542                                | (311,060)       |
| Effect of movements in exchange rates            | –                          | –                   | –                                       | –                          | –  | (13,805)          | –  | (2,015)                               | (15,820)        |
| At 31 December                                   | –                          | 8,290               | 28,587                                  | 1,021                      | 25,826                                     | 671               | –  | –                                     | 64,395          |
| <b>Accumulated impairment losses</b>             |                            |                     |   |                            |  |                   |  |                                       |                 |
| At 1 January                                     | –                          | –                   | –                                       | –                          | –  | 9,699             | –  | –                                     | 9,699           |
| Charge for the year                              | –                          | –                   | –                                       | –                          | –  | 151,416           | –  | –                                     | 151,416         |
| Transfer to assets held for sale                 | –                          | –                   | –                                       | –                          | –  | (160,370)         | –  | –                                     | (160,370)       |
| Effect of movements in exchange rates            | –                          | –                   | –                                       | –                          | –  | (745)             | –  | –                                     | (745)           |
| At 31 December                                   | –                          | –                   | –                                       | –                          | –  | –                 | –  | –                                     | –               |
| <b>Net carrying amount</b>                       | 19,740                     | 73,547              | 6,691                                   | 984                        | 12,948                                     | 39,609            | 5,654                                    | –                                     | 159,173         |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 12. PROPERTY, PLANT AND EQUIPMENT (cont'd.)

| Group<br>31 December 2011             | Freehold<br>land<br>RM'000 | Buildings<br>RM'000 | Furniture<br>and<br>equipment<br>RM'000 | Motor<br>vehicle<br>RM'000 | Mechanical<br>and<br>electricals<br>RM'000 | Vessels<br>RM'000 | Capital<br>work-in<br>progress<br>RM'000 | Dry-<br>docking<br>expenses<br>RM'000 | Total<br>RM'000 |
|---------------------------------------|----------------------------|---------------------|---|----------------------------|--|-------------------|--|---------------------------------------|-----------------|
| <b>Cost</b>                           |                            |                     |   |                            |  |                   |  |                                       |                 |
| At 1 January                          | 19,909                     | 82,125              | 44,287                                  | 2,294                      | 37,395                                     | 783,726           | 7,777                                    | 38,678                                | 1,016,191       |
| Additions                             | –                          | 8,350               | 874                                     | 924                        | –  | 9,288             | 4,930                                    | 19,838                                | 44,204          |
| Disposal/write-off                    | –                          | (2,750)             | (69)                                    | (424)                      | –  | (18)              | –  | –                                     | (3,261)         |
| Transfer to assets held for sale      | –                          | –                   | –                                       | –                          | –  | (123,303)         | –  | (10,282)                              | (133,585)       |
| Effect of movements in exchange rates | –                          | –                   | –                                       | –                          | –  | 21,284            | –  | 988                                   | 22,272          |
| Reclassification                      | –                          | –                   | 5,270                                   | –                          | –  | –                 | (5,270)                                  | –                                     | –               |
| At 31 December                        | 19,909                     | 87,725              | 50,362                                  | 2,794                      | 37,395                                     | 690,977           | 7,437                                    | 49,222                                | 945,821         |
| <b>Accumulated depreciation</b>       |                            |                     |   |                            |  |                   |  |                                       |                 |
| At 1 January                          | –                          | 11,537              | 37,281                                  | 1,526                      | 14,435                                     | 369,457           | –  | 21,959                                | 456,195         |
| Charge for the year                   | –                          | 1,614               | 4,384                                   | 249                        | 5,610                                      | 32,580            | –  | 13,345                                | 57,782          |
| Disposals/write-off                   | –                          | (743)               | (53)                                    | (357)                      | –  | –                 | –  | –                                     | (1,153)         |
| Transfer to assets held for sale      | –                          | –                   | –                                       | –                          | –  | (69,170)          | –  | (9,127)                               | (78,297)        |
| Effect of movements in exchange rates | –                          | –                   | –                                       | –                          | –  | 14,602            | –  | 1,010                                 | 15,612          |
| At 31 December                        | –                          | 12,408              | 41,612                                  | 1,418                      | 20,045                                     | 347,469           | –  | 27,187                                | 450,139         |
| <b>Accumulated impairment losses</b>  |                            |                     |   |                            |  |                   |  |                                       |                 |
| At 1 January                          | –                          | –                   | –                                       | –                          | –  | –                 | –  | –                                     | –               |
| Charge for the year                   | –                          | –                   | –                                       | –                          | –  | 40,406            | –  | –                                     | 40,406          |
| Transfer to assets held for sale      | –                          | –                   | –                                       | –                          | –  | (30,707)          | –  | –                                     | (30,707)        |
| At 31 December                        | –                          | –                   | –                                       | –                          | –  | 9,699             | –  | –                                     | 9,699           |
| <b>Net carrying amount</b>            |                            |                     |   |                            |  |                   |  |                                       |                 |
| – At 1 January 2011                   | 19,909                     | 70,588              | 7,006                                   | 768                        | 22,960                                     | 414,269           | 7,777                                    | 16,719                                | 559,996         |
| – At 31 December 2011                 | 19,909                     | 75,317              | 8,750                                   | 1,376                      | 17,350                                     | 333,809           | 7,437                                    | 22,035                                | 485,983         |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 12. PROPERTY, PLANT AND EQUIPMENT (cont'd.)

| Bank<br>31 December 2012        | Freehold<br>land<br>RM'000 | Buildings<br>RM'000 | Furniture<br>and<br>equipment<br>RM'000 | Mechanical<br>and<br>electricals<br>RM'000 | Motor<br>vehicles<br>RM'000 | Capital<br>work-in<br>progress<br>RM'000 | Total<br>RM'000 |
|---------------------------------|----------------------------|---------------------|---|--|-----------------------------|--|-----------------|
| <b>Cost</b>                     |                            |                     |   |  |                             |  |                 |
| At 1 January                    | 19,740                     | 82,121              | 29,650                                  | 37,395                                     | 1,831                       | 2,390                                    | 173,127         |
| Additions                       | –                          | –                   | 525                                     | 218  | –                           | 3,264                                    | 4,007           |
| Disposals/write off             | –                          | (584)               | (29)                                    | –  | (492)                       | –  | (1,105)         |
| Reclassification                | –                          | –                   | (1,161)                                 | 1,161                                      | –                           | –  | –               |
| At 31 December                  | 19,740                     | 81,537              | 28,985                                  | 38,774                                     | 1,339                       | 5,654                                    | 176,029         |
| <b>Accumulated depreciation</b> |                            |                     |   |  |                             |  |                 |
| At 1 January                    | –                          | 6,796               | 21,852                                  | 20,046                                     | 879                         | –  | 49,573          |
| Charge for the year             | –                          | 1,647               | 1,837                                   | 5,780                                      | 245                         | –  | 9,509           |
| Disposals/write off             | –                          | (177)               | (12)                                    | –  | (492)                       | –  | (681)           |
| At 31 December                  | –                          | 8,266               | 23,677                                  | 25,826                                     | 632                         | –  | 58,401          |
| <b>Net carrying amount</b>      | 19,740                     | 73,271              | 5,308                                   | 12,948                                     | 707                         | 5,654                                    | 117,628         |

| Bank<br>31 December 2011        | Freehold<br>land<br>RM'000 | Buildings<br>RM'000 | Furniture<br>and<br>equipment<br>RM'000 | Mechanical<br>and<br>electricals<br>RM'000 | Motor<br>vehicles<br>RM'000 | Capital<br>work-in<br>progress<br>RM'000 | Total<br>RM'000 |
|---------------------------------|----------------------------|---------------------|---|--|-----------------------------|--|-----------------|
| <b>Cost</b>                     |                            |                     |   |  |                             |  |                 |
| At 1 January                    | 19,740                     | 76,521              | 23,681                                  | 37,395                                     | 1,572                       | 2,730                                    | 161,639         |
| Additions                       | –                          | 8,350               | 715                                     | –  | 599                         | 4,930                                    | 14,594          |
| Disposals/write off             | –                          | (2,750)             | (16)                                    | –  | (340)                       | –  | (3,106)         |
| Reclassification                | –                          | –                   | 5,270                                   | –  | –                           | (5,270)                                  | –               |
| At 31 December                  | 19,740                     | 82,121              | 29,650                                  | 37,395                                     | 1,831                       | 2,390                                    | 173,127         |
| <b>Accumulated depreciation</b> |                            |                     |   |  |                             |  |                 |
| At 1 January                    | –                          | 5,927               | 18,007                                  | 14,436                                     | 1,053                       | –  | 39,423          |
| Charge for the year             | –                          | 1,612               | 3,850                                   | 5,610                                      | 166                         | –  | 11,238          |
| Disposals/write off             | –                          | (743)               | (5)                                     | –  | (340)                       | –  | (1,088)         |
| At 31 December                  | –                          | 6,796               | 21,852                                  | 20,046                                     | 879                         | –  | 49,573          |
| <b>Net carrying amount</b>      |                            |                     |   |  |                             |  |                 |
| At 1 January 2011               | 19,740                     | 70,594              | 5,674                                   | 22,959                                     | 519                         | 2,730                                    | 122,216         |
| At 31 December 2011             | 19,740                     | 75,325              | 7,798                                   | 17,349                                     | 952                         | 2,390                                    | 123,554         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 13. PREPAID LAND LEASE

|                     | Group and Bank                |                               |                             |
|---------------------|-------------------------------|-------------------------------|-----------------------------|
|                     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Cost</b>         |                               |                               |                             |
| At 1 January        | 4,509                         | 5,521                         | 5,521                       |
| Disposals           | (1,362)                       | (1,012)                       | –                           |
| At 31 December      | 3,147                         | 4,509                         | 5,521                       |
| <b>Depreciation</b> |                               |                               |                             |
| At 1 January        | 1,459                         | 1,720                         | 1,610                       |
| Charge for the year | 72                            | 110                           | 110                         |
| Disposals           | (413)                         | (371)                         | –                           |
| At 31 December      | 1,118                         | 1,459                         | 1,720                       |
| Carrying amount     | 2,029                         | 3,050                         | 3,801                       |

## 14. INVESTMENT PROPERTIES

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Cost</b>                             |                               |                               |                             |
| At 1 January                            | 24,750                        | 24,750                        | 24,750                      |
| Disposals                               | (7,960)                       | –                             | –                           |
| Transfer to assets held for sale        | (1,646)                       | –                             | –                           |
| At 31 December                          | 15,144                        | 24,750                        | 24,750                      |
| <b>Depreciation and impairment loss</b> |                               |                               |                             |
| At 1 January                            | 7,728                         | 7,282                         | 6,884                       |
| Charge for the year                     | 384                           | 446                           | 398                         |
| Disposals                               | (2,118)                       | –                             | –                           |
| Transfer to assets held for sale        | (570)                         | –                             | –                           |
| At 31 December                          | 5,424                         | 7,728                         | 7,282                       |
| Carrying amount                         | 9,720                         | 17,022                        | 17,468                      |
| Included in the above are:              |                               |                               |                             |
| Freehold land                           | 630                           | 3,339                         | 3,339                       |
| Buildings                               | 9,090                         | 13,683                        | 14,129                      |
|   | 9,720                         | 17,022                        | 17,468                      |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

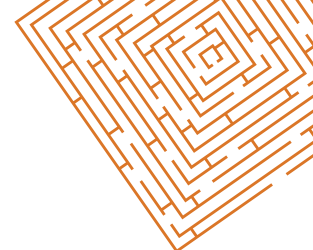
### 14. INVESTMENT PROPERTIES (cont'd.)

|   | Bank                          |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Cost</b>                             |                               |                               |                             |
| At 1 January                            | 10,538                        | 10,538                        | 10,538                      |
| Disposals/write off                     | (5,317)                       | –                             | –                           |
| At 31 December                          | 5,221                         | 10,538                        | 10,538                      |
| <b>Depreciation and impairment loss</b> |                               |                               |                             |
| At 1 January                            | 2,625                         | 2,448                         | 2,271                       |
| Charge for the year                     | 165                           | 177                           | 177                         |
| Disposals/write off                     | (1,030)                       | –                             | –                           |
| At 31 December                          | 1,760                         | 2,625                         | 2,448                       |
| <b>Carrying amount</b>                  | 3,461                         | 7,913                         | 8,090                       |
| Included in the above are:              |                               |                               |                             |
| Freehold land                           | 92                            | 1,683                         | 1,683                       |
| Buildings                               | 3,369                         | 6,230                         | 6,407                       |
|   | 3,461                         | 7,913                         | 8,090                       |

- (i) The Directors of the Group and the Bank estimated the fair values of the investment properties of the Group and the Bank is RM16,517,000 (2011: RM26,174,000) and RM7,174,000 (2011: RM15,674,000) respectively based on comparison with indicative market value stated in the Property Market Report 2011 (2011: Property Market Report 2010).

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 15. INTANGIBLE ASSETS

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Cost</b>                                 |                               |                               |                             |
| At 1 January                                | 11,046                        | 7,676                         | –                           |
| Additions                                   | 6,200                         | 3,370                         | –                           |
| Transfer from property, plant and equipment | –                             | –                             | 7,676                       |
| At 31 December                              | 17,246                        | 11,046                        | 7,676                       |
| <b>Amortisation</b>                         |                               |                               |                             |
| At 1 January                                | 6,815                         | 5,363                         | –                           |
| Transfer from property, plant and equipment | –                             | –                             | 4,186                       |
| Amortisation charged                        | 1,669                         | 1,452                         | 1,177                       |
| At 31 December                              | 8,484                         | 6,815                         | 5,363                       |
| <b>Carrying amount</b>                      | <b>8,762</b>                  | <b>4,231</b>                  | <b>2,313</b>                |

|   | Bank                          |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Cost</b>                                 |                               |                               |                             |
| At 1 January                                | 9,296                         | 5,926                         | –                           |
| Additions                                   | 4,238                         | 3,370                         | –                           |
| Transfer from property, plant and equipment | –                             | –                             | 5,926                       |
| At 31 December                              | 13,534                        | 9,296                         | 5,926                       |
| <b>Amortisation</b>                         |                               |                               |                             |
| At 1 January                                | 5,758                         | 4,645                         | –                           |
| Transfer from property, plant and equipment | –                             | –                             | 3,468                       |
| Amortisation charged                        | 1,112                         | 1,113                         | 1,177                       |
| At 31 December                              | 6,870                         | 5,758                         | 4,645                       |
| <b>Carrying amount</b>                      | <b>6,664</b>                  | <b>3,538</b>                  | <b>1,281</b>                |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 16. DEFERRED TAX ASSETS/(LIABILITIES)

|                                 | Group                         |                               |
|---------------------------------|-------------------------------|-------------------------------|
|                                 | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| At 1 January, previously stated | 3,916                         | 128,332                       |
| Effect of MFRS adoption         | 66,243                        | 70,935                        |
| At 1 January                    | 70,159                        | 199,267                       |
| Recognised in income statement  | (6,314)                       | (185,997)                     |
| Recognised in equity            | 11,298                        | 56,889                        |
| At 31 December                  | 75,143                        | 70,159                        |

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Presented after appropriate offsetting as follows: |                               |                               |                             |
| Deferred tax assets                                | 87,957                        | 78,844                        | 210,158                     |
| Deferred tax liabilities                           | (12,814)                      | (8,685)                       | (10,892)                    |
|  | 75,143                        | 70,159                        | 199,266                     |

|                                 | Bank                          |                               |
|---------------------------------|-------------------------------|-------------------------------|
|                                 | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| At 1 January, previously stated | 12,601                        | 139,224                       |
| Effect of MFRS adoption         | 66,243                        | 70,934                        |
| At 1 January                    | 78,844                        | 210,158                       |
| Recognised in income statement  | (2,185)                       | (188,706)                     |
| Recognised in equity            | 11,298                        | 57,392                        |
| At 31 December                  | 87,957                        | 78,844                        |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 16. DEFERRED TAX ASSETS/(LIABILITIES) (cont'd.)

|  | Bank                          |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Presented after appropriate offsetting as follows: |                               |                               |                             |
| Deferred tax assets                                | 87,957                        | 78,844                        | 210,158                     |
| Deferred tax liabilities                           | –                             | –                             | –                           |
|  | 87,957                        | 78,844                        | 210,158                     |

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

The components and movements of deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

### Deferred tax assets of the Group:

|   | Loan loss<br>and<br>allowances<br>RM'000 | Other<br>temporary<br>differences<br>RM'000 | Total<br>RM'000 |
|---|--|---|-----------------|
| At 1 January 2012, as previously stated | 55,150                                   | 365   | 55,515          |
| Effect of MFRS adoption                 | 66,243                                   | –   | 66,243          |
| At 1 January 2012, as restated          | 121,393                                  | 365   | 121,758         |
| Recognised in income statement          | (11,220)                                 | (106)                                       | (11,326)        |
| Recognised in equity                    | –  | –   | –               |
| At 31 December 2012                     | 110,173                                  | 259   | 110,432         |
| At 1 January 2011, as previously stated | 240,443                                  | 365   | 240,808         |
| Effect of MFRS adoption                 | 70,934                                   | –   | 70,934          |
| At 1 January 2011, as restated          | 311,377                                  | 365   | 311,742         |
| Recognised in income statement          | (189,984)                                | –   | (189,984)       |
| Recognised in equity                    | –  | –   | –               |
| At 31 December 2011                     | 121,393                                  | 365   | 121,758         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 16. DEFERRED TAX ASSETS/(LIABILITIES) (cont'd.)

Deferred tax liabilities of the Group:

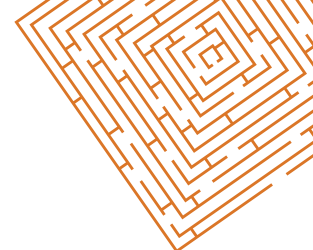
|   | Impairment<br>loss on<br>securities<br>RM'000 | Property,<br>plant and<br>equipment<br>RM'000 | Total<br>RM'000 |
|---|---|---|-----------------|
| At 1 January 2012, as previously stated | 39,612  | 11,987  | 51,599          |
| Effect of MFRS adoption                 | –   | –   | –               |
| At 1 January 2012, as restated          | 39,612  | 11,987  | 51,599          |
| Recognised in income statement          | (8,306)                                       | 3,294   | (5,012)         |
| Recognised in equity                    | (11,298)                                      | –   | (11,298)        |
| At 31 December 2012                     | 20,008  | 15,281  | 35,289          |
| At 1 January 2011, as previously stated | 97,004  | 15,472  | 112,476         |
| Effect of MFRS adoption                 | –   | –   | –               |
| At 1 January 2011, as restated          | 97,004  | 15,472  | 112,476         |
| Recognised in income statement          | –   | (3,988)                                       | (3,988)         |
| Recognised in equity                    | (57,392)                                      | 503   | (56,889)        |
| At 31 December 2011                     | 39,612  | 11,987  | 51,599          |

Deferred tax assets of the Bank:

|                                      | Loan loss<br>and<br>allowances<br>RM'000 | Other<br>temporary<br>differences<br>RM'000 | Total<br>RM'000 |
|--------------------------------------|--|---|-----------------|
| At 1 January 2012, previously stated | 55,150                                   | 365   | 55,515          |
| Effect of MFRS adoption              | 66,243                                   | –   | 66,243          |
| At 1 January 2012                    | 121,393                                  | 365   | 121,758         |
| Recognised in income statement       | (11,220)                                 | (106)                                       | (11,326)        |
| Recognised in equity                 | –  | –   | –               |
| At 31 December 2012                  | 110,173                                  | 259   | 110,432         |
| At 1 January 2012, previously stated | 240,443                                  | 365   | 240,808         |
| Effect of MFRS adoption              | 70,934                                   | –   | 70,934          |
| At 1 January 2012                    | 311,377                                  | 365   | 311,742         |
| Recognised in income statement       | (189,984)                                | –   | (189,984)       |
| Recognised in equity                 | –  | –   | –               |
| At 31 December 2011                  | 121,393                                  | 365   | 121,758         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 16. DEFERRED TAX ASSETS/(LIABILITIES) (cont'd.)

Deferred tax liabilities of the Bank:

|                                      | Impairment<br>loss on<br>securities<br>RM'000 | Property,<br>plant and<br>equipment<br>RM'000 | Total<br>RM'000 |
|--------------------------------------|---|---|-----------------|
| At 1 January 2012, previously stated | 39,612  | 3,302   | 42,914          |
| Effect of MFRS adoption              | –   | –   | –               |
| At 1 January 2012                    | 39,612  | 3,302   | 42,914          |
| Recognised in income statement       | (8,306)                                       | (835)   | (9,141)         |
| Recognised in equity                 | (11,298)                                      | –   | (11,298)        |
| At 31 December 2012                  | 20,008  | 2,467   | 22,475          |
| At 1 January 2012, previously stated | 97,004  | 4,580   | 101,584         |
| Effect of MFRS adoption              | –   | –   | –               |
| At 1 January 2012                    | 97,004  | 4,580   | 101,584         |
| Recognised in income statement       | –   | (1,278)                                       | (1,278)         |
| Recognised in equity                 | (57,392)                                      | –   | (57,392)        |
| At 31 December 2011                  | 39,612  | 3,302   | 42,914          |

Deferred tax assets have not been recognised in respect of the following items:

|                               | Group                         |                               |                             |
|-------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                               | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Unutilised tax losses         | 16,139                        | 54,836                        | 54,836                      |
| Unabsorbed capital allowances | 13,388                        | 10,663                        | 10,663                      |
|                               | 29,527                        | 65,499                        | 65,499                      |

The unutilised tax losses and unabsorbed capital allowances of the Group are available for offsetting against future taxable profits subject to no substantial change in shareholdings under the Income Tax Act, 1967 and guidelines issued by the tax authority.



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 17. DEPOSITS FROM CUSTOMERS

|   | Group and Bank                |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Fixed deposits and negotiable instruments of deposits |                               |                               |                             |
| – One year or less                                    | 5,414,142                     | 6,959,773                     | 7,486,357                   |
|   | 5,414,142                     | 6,959,773                     | 7,486,357                   |

(a) The deposits are sourced from the following types of deposit:

|                              | Group and Bank                |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Non-Mudharabah               |                               |                               |                             |
| – Others                     | 4,788,678                     | 5,310,983                     | 6,656,655                   |
| Mudharabah                   |                               |                               |                             |
| – General investment deposit | 625,464                       | 1,648,790                     | 829,702                     |
|                              | 5,414,142                     | 6,959,773                     | 7,486,357                   |

(b) The deposits are sourced from the following types of customers:

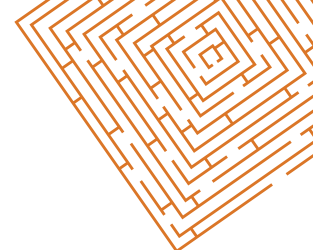
|                                 | Group and Bank                |                               |                             |
|---------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                 | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Business enterprises            | 1,435,347                     | 2,712,845                     | 3,684,891                   |
| Government and statutory bodies | 3,978,795                     | 4,246,928                     | 3,801,466                   |
|                                 | 5,414,142                     | 6,959,773                     | 7,486,357                   |

(c) The deposits maturity structure are as follows:

|                        | Group and Bank                |                               |                             |
|------------------------|-------------------------------|-------------------------------|-----------------------------|
|                        | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Less than six months   | 4,847,411                     | 6,738,417                     | 6,667,134                   |
| Six months to one year | 566,731                       | 221,356                       | 819,223                     |
|                        | 5,414,142                     | 6,959,773                     | 7,486,357                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 18. DEPOSITS AND PLACEMENTS FROM FINANCIAL INSTITUTIONS

|                              | Group and Bank                |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>At amortised cost</b>     |                               |                               |                             |
| Licensed banks               | 30,073                        | –                             | –                           |
| Licensed Islamic banks       | 30,070                        | –                             | –                           |
| Licensed investment banks    | 80,156                        | –                             | –                           |
| Other financial institutions | 13,257                        | –                             | –                           |
|                              | 153,556                       | –                             | –                           |

## 19. OTHER LIABILITIES

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Amounts due to related companies          | 47,273                        | 2,247                         | 9,820                       |
| Provision for taxation                    | 2,866                         | 4,810                         | 32,558                      |
| Provision for zakat                       | 3,070                         | 2,400                         | 2,458                       |
| Trade creditors                           | 9,141                         | 4,541                         | 7,769                       |
| Sundry creditors and accruals             | 120,854                       | 98,822                        | 119,842                     |
| Profit equalisation reserve (Note 19 (i)) | 2,030                         | 2,188                         | –                           |
| Dividend payable                          | –                             | 2,400                         | 2,400                       |
|   | 185,234                       | 117,408                       | 174,847                     |

|   | Bank                          |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Provision for taxation                    | –                             | –                             | 30,958                      |
| Provision for zakat                       | 3,070                         | 2,400                         | 2,458                       |
| Trade creditors                           | 7,061                         | 3,115                         | 2,874                       |
| Sundry creditors and accruals             | 23,740                        | 24,291                        | 37,956                      |
| Profit equalisation reserve (Note 19 (i)) | 2,030                         | 2,188                         | –                           |
|   | 35,901                        | 31,994                        | 74,246                      |

The amounts due to related companies are unsecured, non-interest bearing and are repayable on demand.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 19. OTHER LIABILITIES (cont'd.)

#### (i) Movement in profit equalisation reserve ("PER")

|                              | Group and Bank                |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| At 1 January                 | 2,188                         | –                             | 1,071                       |
| Provided during the year     | 3,379                         | 2,188                         | 21,219                      |
| Transfer to reserve          | (3,537)                       | –                             | –                           |
| Written back during the year | –                             | –                             | (22,290)                    |
| At 31 December               | 2,030                         | 2,188                         | –                           |

During the year, upon the adoption of the revised PER Guidelines as per Note 44(iii), the PER of the Islamic Banking Institution ("IBI") (shareholders' portion) is now classified as a separate reserve in equity. The new guideline is applied retrospectively. Total PER at 31 December 2012 is RM6,999,999 of which the shareholders' portion of RM4,970,421 is classified as a separate reserve in equity. In prior year, total shareholders' portion included in other liability was RM1,562,804 (1.1.2011: NIL).

### 20. REDEEMABLE NOTES

|  |       | Group and Bank                |                               |                             |
|--|-------|-------------------------------|-------------------------------|-----------------------------|
|  | Note  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Redeemable non guaranteed notes</b> |       |                               |                               |                             |
| Medium term notes                      | (i)   | 808,812                       | 808,812                       | 1,010,674                   |
|  |       | 808,812                       | 808,812                       | 1,010,674                   |
| <b>Redeemable guaranteed notes</b>     |       |                               |                               |                             |
| Medium term notes-GGC                  | (ii)  | 2,017,875                     | 2,017,875                     | 2,017,876                   |
| Medium term notes-GGM                  | (iii) | 503,994                       | 503,994                       | 503,994                     |
|  |       | 2,521,869                     | 2,521,869                     | 2,521,870                   |
| Infrastructure notes – nominal value   | (iv)  | 810,097                       | 911,126                       | 1,012,116                   |
| Less: Unamortised discount             |       | (6,787)                       | (7,751)                       | (8,713)                     |
|  |       | 803,310                       | 903,375                       | 1,003,403                   |
|  |       | 4,133,991                     | 4,234,056                     | 4,535,947                   |
| Discount upon issuance                 |       | 18,500                        | 18,500                        | 18,500                      |
| Amortisation to date                   |       | (11,713)                      | (10,749)                      | (9,787)                     |
| Unamortised discount                   |       | 6,787                         | 7,751                         | 8,713                       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 20. REDEEMABLE NOTES (cont'd.)

- (i) These notes carry coupon rates ranging between 5.70% to 6.30% (2011: 5.70% to 6.30%, 1.1.2011: 5.00% to 6.30%) per annum and are for tenures of 10 years to 15 years.
- (ii) These notes were issued on 12 April 2010 and are guaranteed by the Government of Malaysia. These 3 years and 5 years notes carry coupon rates of 3.66% per annum (RM500.0 million) and 4.15% per annum (RM1.50 billion) respectively.
- (iii) These notes were issued on 12 April 2010 and are guaranteed by the Government of Malaysia. These 3 years notes carry profit rates of 3.64% per annum.
- (iv) These notes are guaranteed by the Government of Malaysia. These 15 years and 25 years notes carry coupon rates of 7.00% and 7.50% per annum (2011: 7.00% and 7.50%, 1.1.2011: 7.00% and 7.50%) respectively.

## 21. TERM LOANS

| Group                               | 31 December 2012                        |  |
|-------------------------------------|---|--|
|                                     | Due after<br>twelve<br>months<br>RM'000 | Due within<br>twelve<br>months<br>RM'000 |
| Loans from Employees Provident Fund |   |  |
| – Unsecured: (Note 21(b))           |   |  |
| Principal                           | 8,300,000                               | –  |
| Interest                            | –                                       | 63,661                                   |
|                                     | 8,300,000                               | 63,661                                   |
| Other loans                         |   |  |
| – Unsecured: (Note 21(c))           |   |  |
| Principal                           | 1,002,722                               | 149,261                                  |
| Interest                            | –                                       | 16,344                                   |
|                                     | 1,002,722                               | 165,605                                  |
| Other loans                         |   |  |
| – Secured: (Note 21(d))             |   |  |
| Principal                           | –                                       | 111,311                                  |
|                                     | 9,302,722                               | 340,577                                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 21. TERM LOANS (cont'd.)

| Group                               | 31 December 2011                        |  |
|-------------------------------------|---|--|
|                                     | Due after<br>twelve<br>months<br>RM'000 | Due within<br>twelve<br>months<br>RM'000 |
| Loans from Government of Malaysia   |   |  |
| – Unsecured: (Note 21(a))           |   |  |
| Principal                           | 776,088                                 | –  |
| Interest                            | 2,152                                   | –  |
|                                     | 778,240                                 | –  |
| Loans from Employees Provident Fund |   |  |
| – Unsecured: (Note 21(b))           |   |  |
| Principal                           | 8,300,000                               | –  |
| Interest                            | –                                       | 61,338                                   |
|                                     | 8,300,000                               | 61,338                                   |
| Other loans                         |   |  |
| – Unsecured: (Note 21(c))           |   |  |
| Principal                           | 1,123,265                               | 322,357                                  |
| Interest                            | –                                       | 19,232                                   |
|                                     | 1,123,265                               | 341,589                                  |
| Other loans                         |   |  |
| – Secured: (Note 21(d))             |   |  |
| Principal                           | 183,111                                 | 22,809                                   |
|                                     | 10,384,616                              | 425,736                                  |



– 31 DECEMBER 2012

|                                     |                               | 1 January 2011                          |  |
|-------------------------------------|-------------------------------|---|--|
| Group                               |                               | Due after<br>twelve<br>months<br>RM'000 | Due within<br>twelve<br>months<br>RM'000 |
| Loans from Government of Malaysia   |                               |   |  |
| - Unsecured: (Note 21(a))           |                               |   |  |
| Principal                           |                               | 764,935                                 | -  |
| Interest                            |                               | 2,152                                   | -  |
|                                     |                               | 767,087                                 | -  |
| Loans from Employees Provident Fund |                               |   |  |
| - Unsecured: (Note 21(b))           |                               |   |  |
| Principal                           |                               | 7,150,000                               | -  |
| Interest                            |                               | -                                       | 56,922                                   |
|                                     |                               | 7,150,000                               | 56,922                                   |
| Other loans                         |                               |   |  |
| - Unsecured: (Note 21(c))           |                               |   |  |
| Principal                           |                               | 1,354,816                               | 266,550                                  |
| Interest                            |                               | -                                       | 19,517                                   |
|                                     |                               | 1,354,816                               | 286,067                                  |
| Other loans                         |                               |   |  |
| - Secured: (Note 21(d))             |                               |   |  |
| Principal                           |                               | 243,597                                 | 43,169                                   |
|                                     |                               | 9,515,500                               | 386,158                                  |
|                                     |                               |   |  |
|                                     |                               |   |  |
|                                     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000           | 1 January<br>2011<br>RM'000              |
| Total term loans                    | 9,643,299                     | 10,810,352                              | 9,901,658                                |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 21. TERM LOANS (cont'd.)

| 31 December 2012                    |   |  |
|-------------------------------------|---|--|
|                                     | Due after<br>twelve<br>months<br>RM'000 | Due within<br>twelve<br>months<br>RM'000 |
| <b>Bank</b>                         |   |  |
| Loans from Employees Provident Fund |   |  |
| – Unsecured: (Note 21(b))           |   |  |
| Principal                           | 8,300,000                               | –  |
| Interest                            | –                                       | 63,661                                   |
|                                     | 8,300,000                               | 63,661                                   |
| Other loans                         |   |  |
| – Unsecured: (Note 21(c))           |   |  |
| Principal                           | 1,002,722                               | 149,261                                  |
| Interest                            | –                                       | 16,344                                   |
|                                     | 1,002,722                               | 165,605                                  |
|                                     | 9,302,722                               | 229,266                                  |
| 31 December 2011                    |   |  |
|                                     | Due after<br>twelve<br>months<br>RM'000 | Due within<br>twelve<br>months<br>RM'000 |
| <b>Bank</b>                         |   |  |
| Loans from Government of Malaysia   |   |  |
| – Unsecured: (Note 21(a))           |   |  |
| Principal                           | 776,088                                 | –  |
| Interest                            | 2,152                                   | –  |
|                                     | 778,240                                 | –  |
| Loans from Employees Provident Fund |   |  |
| – Unsecured: (Note 21(b))           |   |  |
| Principal                           | 8,300,000                               | –  |
| Interest                            | –                                       | 61,338                                   |
|                                     | 8,300,000                               | 61,338                                   |
| Other loans                         |   |  |
| – Unsecured: (Note 21(c))           |   |  |
| Principal                           | 1,123,265                               | 322,357                                  |
| Interest                            | –                                       | 19,232                                   |
|                                     | 1,123,265                               | 341,589                                  |
|                                     | 10,201,505                              | 402,927                                  |

– 31 DECEMBER 2012

|                                     |  | 1 January 2011                          |  |
|-------------------------------------|--|---|--|
|                                     |  | Due after<br>twelve<br>months<br>RM'000 | Due within<br>twelve<br>months<br>RM'000 |
| Bank                                |  |   |  |
| Loans from Government of Malaysia   |  |   |  |
| – Unsecured: (Note 21(a))           |  |   |  |
| Principal                           |  | 764,935                                 | –  |
| Interest                            |  | 2,152                                   | –  |
|                                     |  | 767,087                                 | –  |
| Loans from Employees Provident Fund |  |   |  |
| – Unsecured: (Note 21(b))           |  |   |  |
| Principal                           |  | 7,150,000                               | –  |
| Interest                            |  | –                                       | 56,922                                   |
|                                     |  | 7,150,000                               | 56,922                                   |
| Other loans                         |  |   |  |
| – Unsecured: (Note 21(c))           |  |   |  |
| Principal                           |  | 1,354,816                               | 266,550                                  |
| Interest                            |  | –                                       | 19,517                                   |
|                                     |  | 1,354,816                               | 286,067                                  |
|                                     |  | 9,271,903                               | 342,989                                  |
|                                     |  |   |  |
|                                     |  |   |  |
|                                     |  | 31 December<br>2012<br>RM'000           | 31 December<br>2011<br>RM'000            |
|                                     |  |   | 1 January<br>2011<br>RM'000              |
| Total term loans                    |  | 9,531,988                               | 10,604,432                               |
|                                     |  |   | 9,614,892                                |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 21. TERM LOANS (cont'd.)

### (a) Loans from Government of Malaysia

The loans from the Government of Malaysia due after twelve months are repayable as follows:

|                    | Group and Bank                |                               |                             |
|--------------------|-------------------------------|-------------------------------|-----------------------------|
|                    | Principal                     |                               |                             |
|                    | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Year due           |                               |                               |                             |
| Due after year end | –                             | 767,087                       | 764,935                     |

Interest on the loan is charged at NIL (2011: 0% to 2.00%, 1.1.2011: 0% to 2.00%) per annum.

### (b) Loan from Employees Provident Fund

|        | Note       | Group and Bank                |                               |                             |
|--------|------------|-------------------------------|-------------------------------|-----------------------------|
|        |            | Principal                     |                               |                             |
|        |            | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Loan 1 | 21(b)(i)   | 2,000,000                     | 2,000,000                     | 2,000,000                   |
| Loan 2 | 21(b)(ii)  | 2,800,000                     | 2,800,000                     | 2,800,000                   |
| Loan 3 | 21(b)(iii) | 500,000                       | 500,000                       | 350,000                     |
| Loan 4 | 21(b)(iv)  | 1,000,000                     | 1,000,000                     | 1,000,000                   |
| Loan 5 | 21(b)(v)   | 1,000,000                     | 1,000,000                     | 1,000,000                   |
| Loan 6 | 21(b)(vi)  | 1,000,000                     | 1,000,000                     | –                           |
|        |            | 8,300,000                     | 8,300,000                     | 7,150,000                   |

(i) The loan is repayable in 5 equal installments over a period of 5 years, commencing 2019.

(ii) On 27 May 2010, the facility has been revised to 5 years maturity (bullet repayment in year 2015).

(iii) The loan is repayable in 10 equal installments over a period of 6 years, commencing 2024.

(iv) The loan was drawn down on 7 July 2010 and is repayable via bullet repayment in July 2015.

(v) The loan was drawn down on 6 December 2010 and is repayable via bullet repayment in December 2015.

(vi) The loan was drawn down on 5 December 2011 and is repayable via bullet repayment in December 2016.

All the above loans are guaranteed by the Government of Malaysia and bear interest at rates of 3.746% to 5.225% (2011: 3.746% to 5.225%, 1.1.2011: 3.840% to 5.225%) per annum.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 21. TERM LOANS (cont'd.)

### (c) Other Loan – unsecured:

|  |            | Group and Bank                |                               |                             |
|--|------------|-------------------------------|-------------------------------|-----------------------------|
|  |            | Principal                     |                               |                             |
|  | Note       | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Loan from:                               |            |                               |                               |                             |
| Japan Bank of International Corporation  | 21(c)(i)   | 647,858                       | 797,119                       | 974,110                     |
| Export Credit Agency                     | 21(c)(ii)  | –                             | 44,378                        | 132,912                     |
| Pension Trust Fund Council               | 21(c)(iii) | 500,000                       | 500,000                       | 500,000                     |
| Bank Negara Malaysia                     | 21(c)(iv)  | –                             | –                             | 219                         |
| Pusat Tenaga Malaysia                    | 21(c)(v)   | 4,125                         | 4,125                         | 14,125                      |
| AmBank Berhad                            | 21(c)(vi)  | –                             | 50,000                        | –                           |
| Bank of Tokyo Mitsubishi Malaysia Berhad | 21(c)(vii) | –                             | 50,000                        | –                           |
|  |            | 1,151,983                     | 1,445,622                     | 1,621,366                   |

Included in other loan – unsecured are:

- (i) IT7 Loan from Japan Bank for International Cooperation amounting to RM797,118,613 (¥24,678,104,000) [2011: RM797,118,613 (¥24,678,104,000)] out of total loan facility of RM1,747,580,000 (¥59,000,000,000). The loan will mature in March 2017.
- (ii) Loan from Export Credit Agency ("ECA") lenders matured in June 2012 [2011: RM44,377,755 (€10,832,034)].
- (iii) Loan from Pension Trust Fund amounting to RM500,000,000 (2011: RM500,000,000) is repayable in 12 instalments over a period of 6 years, commencing from 2015. This loan will mature in 2020.
- (iv) Loan from Bank Negara Malaysia ("BNM") amounting RM219,080 was fully settled in November 2011.
- (v) Loans from Pusat Tenaga Malaysia amounting to RM4,124,970 (2011: RM4,124,970).
- (vi) Revolving Credit ("RC") Facility from AmBank Berhad ("AmBank") amounting to RM50,000,000. This facility matured in January 2012.
- (vii) Revolving Credit ("RC") Facility Bank of Tokyo Mitsubishi Malaysia Berhad ("BOT") amounting to RM50,000,000. This facility matured in January 2012.

Loan from Japan Bank for International Cooperation is guaranteed by Government of Malaysia. The interest rate on other loans – unsecured range from 0% to 5.875% (2011: 0% to 5.875%, 1.1.2011: 0% to 5.875%) per annum during the year.



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 21. TERM LOANS (cont'd.)

### (d) Other Loan – secured:

|             |          | Group                         |                               |                             |
|-------------|----------|-------------------------------|-------------------------------|-----------------------------|
|             |          | Principal                     |                               |                             |
|             | Note     | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Term loan 1 | 21(d)(i) | 111,311                       | 205,920                       | 286,766                     |
|             |          | 111,311                       | 205,920                       | 286,766                     |

Included in other loan – secured of the Group are:

- (i) The term loans for tankers are secured by a first preferred cross-collateralised mortgage of the vessels concerned, an assignment of earnings derived from the pool and insurance of the vessels amounting to RM447,079,000 (2011: RM967,645,000, 1.1.2011: RM70,327,358,000).

The weighted average effective interest rate of the term loans during the year ranged from 0.94% to 0.97% (2011: 0.89% to 1.13%, 1.1.2011: 0.97% to 1.45%) per annum.

## 22. INFRASTRUCTURE SUPPORT FUND

|   | Group and Bank                |                               |
|---|-------------------------------|-------------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| At 1 January  | 413,296                       | 380,294                       |
| Net receivable during the year  | 7,303                         | 19,636                        |
| Transferred from deferred income  | –                             | 152,232                       |
| Allowance made during the year against<br>Infrastructure Support Fund                           | –                             | (146,257)                     |
| Impairment of financial investments made during the year<br>against Infrastructure Support Fund | (24,670)                      | (43,684)                      |
| Loan written off during the year against<br>Infrastructure Support Fund                         | (99,170)                      | (131,939)                     |
| Recoverable from loan written off   | 11,130                        | 10,608                        |
| Individual assessment allowance written back  | 91,646                        | 172,406                       |
| At 31 December  | 399,535                       | 413,296                       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 22. INFRASTRUCTURE SUPPORT FUND (cont'd.)

Included in Infrastructure Support Fund of the Group and of the Bank are amount of RM303,973,978 (2011: RM296,671,024, 1.1.2011: RM277,034,712) relating to the claims from the Government on interest rate differential and forex losses are restricted from being used in other operations.

The Government provides funds to the Bank in relation to its mandate to provide financing for Government infrastructure projects. The amounts received are non-repayable and are accounted for during the year as follows:

- (i) amounts to compensate against related costs are recognised in the income statement in relation to infrastructure financing.
- (ii) amounts utilised for purpose of payments on financing costs relating to the funding for an infrastructure loan are transferred to Infrastructure Support Fund.

The amount was accounted as at 31 December as follows:

|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
|--|-------------------------------|-------------------------------|-----------------------------|
| Amount received/receivable from Government during the year | 5,790                         | 20,086                        | 15,794                      |
| Amount matched against costs and recognised as income      | 1,513                         | (450)                         | 17,116                      |
| Transferred to Infrastructure Support Fund                 | (7,303)                       | (19,636)                      | (32,910)                    |
|  | –                             | –                             | –                           |

## 23. DEFERRED INCOME

|  | Group and Bank                |                               |
|--|-------------------------------|-------------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| At 1 January                               | 233,005                       | 292,208                       |
| Received from Government during the year   | 18,425                        | 104,458                       |
| Transferred to Infrastructure Support Fund | –                             | (152,232)                     |
| Utilised during the year                   | –                             | (11,429)                      |
| At 31 December                             | 251,430                       | 233,005                       |

Deferred income comprises claims received in relation to interest rate differentials on financing of Government Infrastructure projects.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 24. SHARE CAPITAL

|                       | Group and Bank                           |                               |                             |                               |                               |                             |
|-----------------------|--|-------------------------------|-----------------------------|-------------------------------|-------------------------------|-----------------------------|
|                       | Number of ordinary<br>shares of RM1 each |                               |                             | Amount                        |                               |                             |
|                       | 31 December<br>2012<br>RM'000            | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Authorised            | 10,000,000                               | 10,000,000                    | 10,000,000                  | 10,000,000                    | 10,000,000                    | 10,000,000                  |
| Issued and fully paid | 3,078,724                                | 3,078,724                     | 3,078,724                   | 3,078,724                     | 3,078,724                     | 3,078,724                   |

## 25. RESERVES

|                              | Group                         |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Non-distributable:</b>    |                               |                               |                             |
| Capital reserve              | 1,000                         | 1,000                         | 1,000                       |
| Statutory reserve            | 1,745,855                     | 1,658,415                     | 1,539,362                   |
| Profit equalisation reserve  | 4,970                         | –                             | –                           |
| Unrealised holding reserve   | (32,463)                      | (5,113)                       | 173,735                     |
| Exchange translation reserve | (61,499)                      | (55,503)                      | (48,429)                    |
|                              | 1,657,863                     | 1,598,799                     | 1,665,668                   |
| <b>Distributable:</b>        |                               |                               |                             |
| Retained profits (Note 26)   | 2,392,671                     | 2,355,009                     | 2,083,891                   |
|                              | 4,050,534                     | 3,953,808                     | 3,749,559                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 25. RESERVES (cont'd.)

|                             | Bank                          |                               |                             |
|-----------------------------|-------------------------------|-------------------------------|-----------------------------|
|                             | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Non-distributable:</b>   |                               |                               |                             |
| Statutory reserve           | 1,745,855                     | 1,658,415                     | 1,539,362                   |
| Profit equalisation reserve | 4,970                         | –                             | –                           |
| Unrealised holding reserve  | 87,347                        | 111,618                       | 291,014                     |
|                             | 1,838,172                     | 1,770,033                     | 1,830,376                   |
| <b>Distributable:</b>       |                               |                               |                             |
| Retained profits (Note 26)  | 2,161,151                     | 2,003,801                     | 1,746,642                   |
|                             | 3,999,323                     | 3,773,834                     | 3,577,018                   |

The capital reserve of the Group arose from the capitalisation of bonus issue in certain subsidiaries in previous years.

The statutory reserves are maintained in compliance with the requirements of Section 39 of Development Financial Institution Act 2002 ("the Act") and are not distributable as cash dividends. Under the Act, the Bank is required to transfer at least 25% of its profit after tax, as the statutory reserves is more than 50% but less than 100% of its paid up capital.

Unrealised holding reserve represents the cumulative fair value changes, net of tax, of available-for-sale financial assets until they are disposed or impaired.

The exchange translation reserve represents exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency.

## 26. RETAINED EARNINGS

Prior to the year of assessment 2008, Malaysian companies adopted the full imputation system. In accordance with the Finance Act 2007 which was gazetted on 28 December 2007, companies shall not be entitled to deduct tax on dividend paid, credited or distributed to its shareholders, and such dividends will be exempted from tax in the hands of the shareholders ("single tier system"). However, there is a transitional period of six years, expiring on 31 December 2013, to allow companies to pay franked dividends to their shareholders under limited circumstances. Companies also have an irrevocable option to disregard the 108 balance and opt to pay dividends under the single tier system. The change in the tax legislation also provides for the Section 108 of the Income Tax Act 1962 balance to be locked-in as at 31 December 2007 in accordance with Section 39 of the Finance Act 2007.

The Bank did not elect for the irrevocable option to disregard the Section 108 balance. Accordingly, during the transitional period, the Bank may utilise the credit in the Section 108 balance to distribute cash dividend payments to ordinary shareholdings as defined under the Finance Act 2007. As at 31 December 2012, the Bank has sufficient credit in Section 108 balance to pay franked dividend amounting to approximately RM225,000,000 all of its retained earnings. If the balance of retained earnings of RM1,254,018,000 were to be distributed as dividends, the Bank may then distribute such dividend under the single tier system.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 27. INTEREST INCOME

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Loans, advances and financing                                    | 1,115,703      | 1,142,341      | 1,097,074      | 1,113,744      |
| Compensation from the Government                                 | 113,810        | 153,894        | 113,810        | 153,894        |
| Money at call and deposit placement with financial institutions  | 81,735         | 79,724         | 59,757         | 55,877         |
| Financial investments - available-for-sale ("AFS")               | 35,700         | 44,814         | 35,700         | 44,814         |
| Financial investments - held-to-maturity ("HTM")                 | 4,722          | 8,021          | 4,722          | 8,021          |
|  | 1,351,670      | 1,428,794      | 1,311,063      | 1,376,350      |
| Amortisation of premium less accretion of discount               | 20,417         | 18,395         | 20,417         | 18,395         |
|  | 1,372,087      | 1,447,189      | 1,331,480      | 1,394,745      |
| Of which:  |                |                |                |                |
| Interest income earned on impaired loans, advances and financing | 62,690         | 81,222         | 62,690         | 81,222         |

Included in the interest income from loans, advances and financing of the Bank is interest income from a subsidiary amounting to RM7,944,290 (2011: RM9,254,516).

### 28. INTEREST EXPENSE

|                          | Group          |                | Bank           |                |
|--------------------------|----------------|----------------|----------------|----------------|
|                          | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Deposits and acceptances | 188,656        | 191,303        | 188,203        | 190,815        |
| Term loans               | 391,952        | 356,400        | 392,265        | 356,591        |
| Redeemable notes         | 171,475        | 181,145        | 171,475        | 181,145        |
| Others                   | 644            | 2,755          | 84             | 2,006          |
|                          | 752,727        | 731,603        | 752,027        | 730,557        |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 29. NON-INTEREST INCOME

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| (a) Other operating income:   |                |                |                |                |
| Charter hire, demurrage and freight income                            | 65,968         | 78,864         | –              | –              |
|   | 65,968         | 78,864         | –              | –              |
| (b) Investment income:  |                |                |                |                |
| Gain/(loss) on sale of:   |                |                |                |                |
| – financial investments - available-for-sale ("AFS")                  | 1,655          | (3,144)        | 1,541          | (3,144)        |
| Gross dividends from:   |                |                |                |                |
| – financial investments - available-for-sale ("AFS")                  | 7,781          | 18,395         | 5,518          | 18,395         |
| – subsidiaries  | –              | –              | –              | 21,600         |
|   | 9,436          | 15,251         | 7,059          | 36,851         |
| (c) Other income:   |                |                |                |                |
| Fee income  | 13,926         | 17,917         | 11,719         | 14,061         |
| Rental income:  |                |                |                |                |
| – subsidiaries  | –              | –              | 860            | 779            |
| – others  | 2,536          | 2,720          | 2,292          | 2,710          |
| (Loss)/gain on disposal of property, plant and equipment              | (23,954)       | 1,293          | 679            | 1,293          |
| Gain on disposal of prepaid land lease                                | 1,283          | 4,198          | 1,283          | 4,198          |
| Gain on disposal of investment property                               | 4,320          | –              | 4,213          | –              |
| Gain/(loss) on foreign exchange                                       |                |                |                |                |
| – realised  | 1,368          | (1,037)        | 1,115          | (1,387)        |
| – unrealised  | 605            | (6,000)        | 605            | (6,000)        |
| Compensation from the Government:                                     |                |                |                |                |
| – Infrastructure support fund ("ISF") for allowance made written back | (91,646)       | (172,406)      | (91,646)       | (172,406)      |
| – allowance on impaired loans made during the year against ISF        | –              | 146,257        | –              | 146,257        |
| – loan written off during the year against ISF                        | 99,170         | 131,939        | 99,170         | 131,939        |
| – recoverable from loan written off against ISF                       | (11,130)       | (10,608)       | (11,130)       | (10,608)       |
| – financial investments impairment made during the year against ISF   | 24,670         | 43,684         | 24,670         | 43,684         |
| – on foreign exchange   | –              | 1,319          | –              | 1,319          |
| Interest income on amount due from Minister of Finance Incorporated   | 11,423         | 9,898          | 11,423         | 9,898          |
| Negative goodwill   | –              | 1,895          | –              | –              |
| Others  | 6,236          | 9,361          | 361            | 18             |
|   | 38,807         | 180,430        | 55,614         | 165,755        |
| Total non-interest income   | 114,211        | 274,545        | 62,673         | 202,606        |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 30. OVERHEAD EXPENSES

|  | Note  | Group          |                | Bank           |                |
|--|-------|----------------|----------------|----------------|----------------|
|  |       | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Personnel costs  | (i)   | 78,980         | 69,992         | 47,257         | 33,299         |
| Establishment related expenses                           | (ii)  | 56,798         | 80,076         | 15,033         | 18,361         |
| Promotion and marketing expenses                         | (iii) | 2,896          | 2,400          | 2,706          | 2,339          |
| General administrative expenses                          | (iv)  | 54,264         | 48,766         | 13,064         | 13,622         |
|  |       | 192,938        | 201,234        | 78,060         | 67,621         |
| <b>(i) Personnel costs</b>                               |       |                |                |                |                |
| Salaries, allowances and bonuses                         |       | 61,751         | 59,421         | 33,030         | 24,839         |
| Social security cost                                     |       | 223            | 587            | 178            | 184            |
| Pension costs – Defined contribution plan                |       | 4,686          | 4,628          | 3,972          | 3,822          |
| Compensation paid/(reversal made) on loss of employment  |       |                |                |                |                |
| – Current year   |       | 3,619          | –              | 3,619          | –              |
| – Over provision in prior year                           |       | –              | (286)          | –              | (286)          |
| Other staff related expenses                             |       | 8,701          | 5,642          | 6,458          | 4,740          |
|  |       | 78,980         | 69,992         | 47,257         | 33,299         |
| <b>(ii) Establishment related expenses</b>               |       |                |                |                |                |
| Depreciation:  |       |                |                |                |                |
| – Property, plant and equipment                          |       | 46,926         | 57,782         | 9,509          | 11,238         |
| – Investment properties                                  |       | 384            | 446            | 165            | 177            |
| Amortisation of:   |       |                |                |                |                |
| – Prepaid lease rental                                   |       | 72             | 110            | 72             | 110            |
| – Intangible assets                                      |       | 1,669          | 1,452          | 1,112          | 1,113          |
| Repairs and maintenance of property, plant and equipment |       | 4,866          | 15,233         | 1,916          | 1,689          |
| Information technology expenses                          |       | 2,881          | 5,053          | 2,259          | 4,034          |
|  |       | 56,798         | 80,076         | 15,033         | 18,361         |
| <b>(iii) Promotion and marketing expenses</b>            |       |                |                |                |                |
| Advertisement and publicity                              |       | 2,896          | 2,400          | 2,706          | 2,339          |
| <b>(iv) General administrative expenses</b>              |       |                |                |                |                |
| General administrative expenses                          |       | 53,147         | 48,113         | 12,283         | 13,361         |
| Auditors' remuneration:                                  |       |                |                |                |                |
| – Statutory audit  |       | 568            | 584            | 300            | 230            |
| – Non-audit services                                     |       |                |                |                |                |
| – Regulatory related services                            |       | 13             | 13             | 13             | 13             |
| – Other services   |       | 518            | 56             | 450            | 18             |
| Property, plant and equipment written off                |       | 18             | –              | 18             | –              |
|  |       | 54,264         | 48,766         | 13,064         | 13,622         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 31. DIRECTORS' FEES AND REMUNERATION

The total remuneration (including benefits-in-kind) of the Directors of the Bank are as follows:

| Remuneration received from the Bank                   |               |             |              |                         |                         |                   |             |                         |                         |                    | Remuneration received from Subsidiary Companies |  |  |  |
|---|---------------|-------------|--------------|-------------------------|-------------------------|-------------------|-------------|-------------------------|-------------------------|--------------------|---|--|--|--|
| Group 2012  | Salary RM'000 | Fees RM'000 | Bonus RM'000 | Other emoluments RM'000 | Benefits-in-kind RM'000 | Bank total RM'000 | Fees RM'000 | Other emoluments RM'000 | Benefits-in-kind RM'000 | Group total RM'000 |   |  |  |  |
| Executive Director:                                   |               |             |              |                         |                         |                   |             |                         |                         |                    |   |  |  |  |
| Dato' Mohd Zafer bin Mohd Hashim                      | 600           | –           | 281          | 124                     | 5                       | 1,010             | –           | –                       | –                       | 1,010              |   |  |  |  |
|   | 600           | –           | 281          | 124                     | 5                       | 1,010             | –           | –                       | –                       | 1,010              |   |  |  |  |
| Non-Executive Directors:                              |               |             |              |                         |                         |                   |             |                         |                         |                    |   |  |  |  |
| Tan Sri Dr. Abdul Samad bin Hj Alias                  | –             | –           | –            | 21                      | –                       | 21                | –           | –                       | –                       | 21                 |   |  |  |  |
| Dato' Mohammed bin Haji Che Hussein                   | –             | 205         | –            | 49                      | –                       | 254               | –           | –                       | –                       | 254                |   |  |  |  |
| Tan Sri Dato' Sri Dr. Wan Abdul Aziz bin Wan Abdullah | –             | 17          | –            | 3                       | –                       | 20                | –           | –                       | –                       | 20                 |   |  |  |  |
| Siti Zauyah binti Md Desa                             | –             | 60          | –            | 146                     | –                       | 206               | –           | 6                       | –                       | 212                |   |  |  |  |
| Zainul Rahim bin Mohd Zain                            | –             | 99          | –            | 164                     | –                       | 263               | –           | –                       | –                       | 263                |   |  |  |  |
| Tan Sri Faizah binti Mohd Tahir                       | –             | 60          | –            | 164                     | –                       | 224               | –           | –                       | –                       | 224                |   |  |  |  |
| Datuk Dr. Syed Jaafar bin Syed Aznan                  | –             | 60          | –            | 122                     | –                       | 182               | –           | –                       | –                       | 182                |   |  |  |  |
| Datuk Idris bin Abdullah @ Das Murthy                 | –             | 60          | –            | 52                      | –                       | 112               | 48          | 18                      | –                       | 178                |   |  |  |  |
| Rosli bin Abdullah                                    | –             | 60          | –            | 151                     | –                       | 211               | 21          | 4                       | –                       | 236                |   |  |  |  |
| Ariffin Hew @ Hew Siak Tow                            | –             | 9           | –            | 6                       | –                       | 15                | –           | –                       | –                       | 15                 |   |  |  |  |
| Abdul Aziz bin Ishak                                  | –             | 42          | –            | 89                      | –                       | 131               | 38          | 50                      | –                       | 219                |   |  |  |  |
|   | –             | 672         | –            | 967                     | –                       | 1,639             | 107         | 78                      | –                       | 1,824              |   |  |  |  |
| Total Directors' remuneration                         | 600           | 672         | 281          | 1,091                   | 5                       | 2,649             | 107         | 78                      | –                       | 2,834              |   |  |  |  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

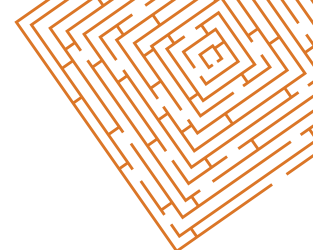
## 31. DIRECTORS' FEES AND REMUNERATION (cont'd.)

The total remuneration (including benefits-in-kind) of the Directors of the Bank are as follows:

| Remuneration received from the Bank   |               |             |              |                         |                         |                   | Remuneration received from Subsidiary Companies |                         |                         |                    |
|---------------------------------------|---------------|-------------|--------------|-------------------------|-------------------------|-------------------|---|-------------------------|-------------------------|--------------------|
| Group 2011                            | Salary RM'000 | Fees RM'000 | Bonus RM'000 | Other emoluments RM'000 | Benefits-in-kind RM'000 | Bank total RM'000 | Fees RM'000                                     | Other emoluments RM'000 | Benefits-in-kind RM'000 | Group total RM'000 |
| Executive Director:                   |               |             |              |                         |                         |                   |   |                         |                         |                    |
| Dato' Mohd Zafer bin Mohd Hashim      | 564           | –           | 180          | 106                     | 5                       | 855               | –   | –                       | –                       | 855                |
|                                       | 564           | –           | 180          | 106                     | 5                       | 855               | –   | –                       | –                       | 855                |
| Non-Executive Directors:              |               |             |              |                         |                         |                   |   |                         |                         |                    |
| Tan Sri Dr. Abdul Samad bin Hj Alias  | –             | 70          | –            | 14                      | 4                       | 88                | 84  | 15                      | –                       | 187                |
| Dato' Mohammed bin Haji Che Hussein   | –             | 35          | –            | 9                       | 1                       | 45                | –   | –                       | –                       | 45                 |
| Siti Zauyah binti Md Desa             | –             | 12          | –            | 38                      | –                       | 50                | –   | 5                       | –                       | 55                 |
| Zainul Rahim bin Mohd Zain            | –             | 12          | –            | 44                      | –                       | 56                | –   | –                       | –                       | 56                 |
| A Ghani bin Ishak                     | –             | 2           | –            | 5                       | –                       | 7                 | 2   | 1                       | –                       | 10                 |
| Tan Sri Faizah binti Mohd Tahir       | –             | 12          | –            | 41                      | –                       | 53                | –   | –                       | –                       | 53                 |
| Dato' Dr. Syed Jaafar bin Syed Aznan  | –             | 12          | –            | 32                      | –                       | 44                | –   | –                       | –                       | 44                 |
| Datuk Idris bin Abdullah @ Das Murthy | –             | 12          | –            | 18                      | –                       | 30                | –   | 15                      | –                       | 45                 |
| Rosli bin Abdullah                    | –             | 12          | –            | 29                      | –                       | 41                | –   | –                       | –                       | 41                 |
| Abdul Aziz bin Ishak                  | –             | 3           | –            | 4                       | –                       | 7                 | –   | –                       | –                       | 7                  |
|                                       | –             | 182         | –            | 234                     | 5                       | 421               | 86  | 36                      | –                       | 543                |
| Total Directors' remuneration         | 564           | 182         | 180          | 340                     | 10                      | 1,276             | 86  | 36                      | –                       | 1,398              |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 32. COMPENSATION TO KEY MANAGEMENT PERSONNEL

Key management personnel are defined as persons having authority and responsibility for planning, directing and controlling the activities of the Group and the Bank directly or indirectly, including any director of the Group and the Bank. The remuneration and compensation of Directors and other members of key management during the year was as follows:

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Short term employee benefits' total (excluding benefits-in-kind) | 1,925          | 1,620          | 1,005          | 850            |

Included in the total key management personnel are:

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Executive Directors' remuneration (Note 31) | 1,010          | 855            | 1,010          | 855            |

## 33. LOANS, ADVANCES AND FINANCING LOSS AND ALLOWANCES

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Allowance for impaired loans, advances and financing: |                |                |                |                |
| Collective assessment allowance:                      |                |                |                |                |
| – made during the year                                | 11,314         | 214,911        | 11,314         | 208,308        |
| – written back  | (108,173)      | (171,966)      | (108,173)      | (171,387)      |
| – transferred to individual assessment allowance      | (51,852)       | (67,477)       | (51,852)       | (67,477)       |
| Individual impairment allowance:                      |                |                |                |                |
| – made during the year                                | 542,633        | 342,243        | 528,986        | 328,408        |
| – written back  | (164,797)      | (106,351)      | (137,750)      | (77,599)       |
| – transferred from collective assessment allowance    | 51,852         | 67,477         | 51,852         | 67,477         |
| Bad debts and financing:                              |                |                |                |                |
| – other receivables                                   | –              | (89)           | –              | (89)           |
| – written off – resigned staff                        | 176            | 33             | 176            | 33             |
| – written back – resigned staff                       | (421)          | –              | (421)          | –              |
| – written off   | 407            | 134            | 407            | 134            |
| – recovered   | (22,636)       | (16,628)       | (16,953)       | (10,635)       |
|   | 258,503        | 262,287        | 277,586        | 277,173        |



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 34. IMPAIRMENT/(WRITEBACK) OF IMPAIRMENT ON OTHER ASSETS

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Financial investments - available-for-sale ("AFS") | 22,532         | (7,069)        | 22,532         | (7,069)        |
| Financial investments - held-to-maturity ("HTM")   | 24,670         | 42,662         | 24,670         | 42,662         |
| Property, plant and equipment – vessels            | 151,416        | 40,406         | –              | –              |
| Investments in subsidiaries                        | –              | –              | (546)          | 7,694          |
| Interest in jointly controlled entities            | 8,435          | –              | –              | –              |
| Advance to jointly controlled entities             | 3,695          | –              | –              | –              |
|  | 210,748        | 75,999         | 46,656         | 43,287         |

### 35. TAX EXPENSE

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Income tax expense:                               |                |                |                |                |
| Current income tax                                | 101,738        | 106,312        | 88,813         | 87,065         |
| (Over)/under provision in prior years             | (12,814)       | (115,005)      | (12,578)       | (115,024)      |
|   | 88,924         | (8,693)        | 76,235         | (27,959)       |
| Deferred tax expense:                             |                |                |                |                |
| Origination and reversal of temporary differences | (1,472)        | 40,611         | (5,604)        | 58,260         |
| Under provision in prior year                     | 7,787          | 136,001        | 7,789          | 130,447        |
|   | 6,315          | 176,612        | 2,185          | 188,707        |
|   | 95,239         | 167,919        | 78,420         | 160,748        |

Domestic income tax is calculated at the Malaysian statutory tax rate of 25% (2011: 25%) of the estimated assessable profit for the year.

A reconciliation of income tax expense applicable to profit before taxation at the statutory income tax rate to income tax expense at the effective income tax rate of the Group and of the Bank are as follows:

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 35. TAX EXPENSE (cont'd.)

### Reconciliation of effective tax expense

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Profit before tax   | 286,083        | 644,973        | 431,183        | 639,670        |
| Tax using Malaysian tax rate of 25% (2011: 25%)                                     | 71,521         | 166,614        | 107,796        | 159,918        |
| Income not subject to tax   | (32,326)       | (19,277)       | (31,211)       | (15,692)       |
| Effect of share of result jointly control entities                                  | 578            | (8,160)        | –              | –              |
| Non-deductible expenses   | 65,400         | 25,302         | 6,624          | 3,330          |
| Income assessed separately  | (2,667)        | (9,819)        | –              | –              |
| Utilisation of previously unrecognised unabsorbed capital allowances and tax losses | (2,240)        | (7,737)        | –              | (2,232)        |
| Under provision of deferred tax in prior years                                      | 100,266        | 146,923        | 83,209         | 145,324        |
| Over provision of income tax in prior years   | 7,787          | 136,001        | 7,789          | 130,447        |
|   | (12,814)       | (115,005)      | (12,578)       | (115,023)      |
| Tax expense   | 95,239         | 167,919        | 78,420         | 160,748        |

## 36. DIVIDENDS

Dividends recognised in the current year by the Bank are:

|                                 | 2012          |                     | 2011          |                     |
|---------------------------------|---------------|---------------------|---------------|---------------------|
|                                 | Sen per share | Total amount RM'000 | Sen per share | Total amount RM'000 |
| Final 2011 ordinary, net of tax | 3.25          | 100,000             | –             | –                   |
| Final 2010 ordinary, net of tax | –             | –                   | 3.25          | 100,000             |
|                                 | 3.25          | 100,000             | 3.25          | 100,000             |

At the forthcoming Annual General Meeting, a final tax exempt dividend in respect of the financial year ended 31 December 2012, of 3.25% on 3,078,724,049 ordinary shares, amounting to a dividend payable of RM100,000,000 (3.25 sen net per ordinary share) will be proposed for the shareholders' approval. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholder, will be accounted for in equity as an appropriation of retained profits in the financial year ending 31 December 2013.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 37. EARNINGS PER SHARE

The basic earnings per share ("EPS") of the Group and the Bank are calculated by dividing the net profit for the year by the weighted average number of ordinary shares in issue during the financial year.

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Profit from continuing operations attributable to shareholders' of the Bank | 230,072        | 490,171        | 349,760        | 476,212        |
| Number of ordinary shares in issue ('000)                                   | 3,078,724      | 3,078,724      | 3,078,724      | 3,078,724      |
| Basic EPS (sen) for:  |                |                |                |                |
| Net profit for the year   | 7.47           | 15.92          | 11.36          | 15.47          |

### 38. COMMITMENTS AND CONTINGENCIES

- (a) Loan and financing related commitments and contingencies of the Group and the Bank not included in these financial statements are as follows:

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Disbursement of loans to industries  | 3,629,235                     | 2,680,026                     | 4,728,253                   |
| Direct credit substitutes  | 520                           | 6,602                         | 21,823                      |
| Corporate guarantees issued by a subsidiary to financial institutions for credit facilities granted to jointly controlled entities | 988,856                       | 1,048,697                     | 982,852                     |
|  | 4,618,611                     | 3,735,325                     | 5,732,928                   |

|  | Bank                          |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Disbursement of loans to industries  | 3,629,235                     | 2,680,026                     | 4,728,253                   |
| Direct credit substitutes  | 520                           | 6,602                         | 21,823                      |
| Corporate guarantees issued by a subsidiary to financial institutions for credit facilities granted to jointly controlled entities | 308,636                       | 338,234                       | 445,155                     |
|  | 3,938,391                     | 3,024,862                     | 5,195,231                   |

The above contingent liability on corporate guarantees is based on the outstanding balances of the credit facilities granted to jointly controlled entities.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 38. COMMITMENTS AND CONTINGENCIES (cont'd.)

(b) Capital commitments of the Group and the Bank not included in these financial statements are as follows:

|                                   | Group          |                | Bank           |                |
|-----------------------------------|----------------|----------------|----------------|----------------|
|                                   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Capital expenditure               |                |                |                |                |
| – approved but not contracted for | 318,983        | 42,355         | 13,473         | 16,165         |
| – approved and contracted for     | 1,131,220      | 661,610        | –              | –              |

## 39. CAPITAL ADEQUACY

### Capital management

#### Capital policy

The overall objective of capital management is to maintain a strong capital position in order to provide opportunities for business growth and able to provide cushion for any potential losses. In line with this objective, the Bank views capital position as an important key barometer of financial health.

#### Regulatory capital

In order to support its mandated roles, the Bank must have strong and adequate capital to support its business activities on an on-going basis. In line with this objective, Bank Negara Malaysia has imposed several regulatory capital requirements whereby, the Bank must have an absolute minimum capital of RM300,000,000 and a minimum Risk Weighted Capital Ratio ('RWCR') of 8% at all times. The minimum capital funds refer to paid-up capital and reserves as defined in Section 3 of Development Financial Institution Act 2002.

In order to further strengthen the capital position of the Bank through a progressive and systematic building up of the reserve fund, the minimum RWCR under both normal and stress scenarios shall not be less than 20% and 12% respectively.

The following table sets forth capital resources and capital adequacy for the Bank as at 31 December 2012.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 39. CAPITAL ADEQUACY (cont'd.)

## Capital management (cont'd.)

Regulatory capital (cont'd.)

|                                  | Bank             |                  |                     |
|----------------------------------|------------------|------------------|---------------------|
|                                  | 2012<br>RM'000   | 2011*<br>RM'000  | 1.1.2011*<br>RM'000 |
| <b>Tier 1 capital</b>            |                  |                  |                     |
| Paid-up share capital            | 3,078,724        | 3,078,724        | 3,078,724           |
| Other reserves                   | 3,907,006        | 3,860,943        | 3,498,808           |
| <b>Total Tier 1 capital</b>      | <b>6,985,730</b> | <b>6,939,667</b> | <b>6,577,532</b>    |
| <b>Tier 2 capital</b>            |                  |                  |                     |
| Governments grants and subsidies | 650,965          | 646,301          | 672,502             |
| Collective assessment allowance  | 755,424          | 699,731          | 650,975             |
| <b>Total Tier 2 capital</b>      | <b>1,406,389</b> | <b>1,346,032</b> | <b>1,323,477</b>    |
| <b>Total capital</b>             | <b>8,392,119</b> | <b>8,285,699</b> | <b>7,901,009</b>    |
| Less: Investment in subsidiaries | (928,549)        | (985,742)        | (930,296)           |
| <b>Total capital base</b>        | <b>7,463,570</b> | <b>7,299,957</b> | <b>6,970,713</b>    |

Breakdown of risk-weighted assets in the various categories of risk-weights:

|      | Bank              |                   |                     |
|------|-------------------|-------------------|---------------------|
|      | 2012<br>RM'000    | 2011*<br>RM'000   | 1.1.2011*<br>RM'000 |
| 20%  | 244,146           | 638,280           | 817,460             |
| 50%  | 1,355,624         | 993,400           | 892,109             |
| 100% | 18,094,015        | 19,408,868        | 20,228,154          |
|      | <b>19,693,785</b> | <b>21,040,548</b> | <b>21,937,723</b>   |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 39. CAPITAL ADEQUACY (cont'd.)

### Capital management (cont'd.)

#### Regulatory capital (cont'd.)

Without deducting proposed dividend:

|                                      | Bank                |                      |                          |
|--------------------------------------|---------------------|----------------------|--------------------------|
|                                      | 2012<br>RM'000<br>% | 2011*<br>RM'000<br>% | 1.1.2011*<br>RM'000<br>% |
| Core capital ratio                   | 35.47               | 32.98                | 29.98                    |
| Risk-weighted capital adequacy ratio | 37.90               | 34.69                | 31.78                    |
| After deducting proposed dividend:   |                     |                      |                          |
| Core capital ratio                   | 34.96               | 32.51                | 29.53                    |
| Risk-weighted capital adequacy ratio | 37.39               | 34.22                | 31.32                    |

\* Prepared in accordance with FRS in Malaysia, as modified by Bank Negara Malaysia/Development Financial Institution Guidelines.

#### Capital monitoring

The Bank's capital is closely monitored and actively managed. Besides the regulatory capital requirement of 8%, the Bank sets an internal capital requirement limit that would act as a buffer to the regulatory capital and as an indicator that affords the Bank a "well capitalised" status. Internal capital limit and regulatory capital requirement shall be closely monitored, regularly reviewed and reported to Management and Board of Directors.

## 40. OTHER CONTINGENCIES

The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

### (i) Contingent liability as at 31 December 2012:

|   | Group          |                |
|---|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 |
| Contingent liabilities not considered remote litigation (unsecured)   |                |                |
| (a) A subsidiary is being sued by its client for losses and damages arising from withdrawal of the bridging loan and financial guarantee. No defence is filed yet pending serving of the amended statement of claim. Hearing of application to strike out the client suit has been adjourned because the client has wound up. | 15,196         | 15,196         |
| (b) A subsidiary is being sued by an insured client for losses and damages due to the client's vessel accident which occurred on 18th June 2009. Statement of Defence has been filed due to the non-insurance coverage during the accident time. The matter has been fixed for a full trial.                                  | 397            | 397            |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 40. OTHER CONTINGENCIES (cont'd.)

(ii) Contingent liabilities as at 31 December 2011, settled or dismissed during the year:

|  | Group          |                |
|--|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 |
| (a) A subsidiary was defending an action brought up by a client on a negligence issue which has resulted in collateral being forfeited by the Government. The suit has been dismissed by the Court and the appeal made by client has been rejected by the Court on 29 February 2012.   | -              | 13,848         |
| (b) A subsidiary was being sued by a client for Specific Performance to transfer the collateral to the client. The client claimed that the subsidiary failed to release the collateral after receipt of settlement sum of RM55,808.00. The case has been settled out of court with a final and full settlement of RM15,000 made on 28 March 2012.  | -              | 155            |
| (c) The client claimed against a subsidiary for a court's declaration that a Letter of Offer existed for full and final settlement and the transfer to be concluded after the settlement sum of RM120,000.00 was paid but declined by the subsidiary. The case has been settled out of court for a final and full settlement of RM170,000 of which RM154,000 has been paid during the year and RM16,000 has been paid on 8 January 2013. | -              | 120            |
| (d) A subsidiary was summoned for Specific Performance by a client for the failure to accept the balance of settlement sum (RM20,000.00) as full and final settlement and to transfer the collateral after its receipt. The case has been settled out of court with a final and full settlement of RM10,000 made on 31 May 2012.   | -              | 68             |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 41. SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES

For the purpose of these financial statements, parties are considered to be related to the Group if the Group or the Bank has the ability, indirectly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group or the Bank and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Related parties also include key management personnel defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group either directly or indirectly. The key management personnel includes all the directors and chief executive officers of the Group and the Bank.

The Group has related party relationships with its substantial shareholders, subsidiaries, associates and key management personnel.

Related party transactions have been entered into in the normal course of business under normal trade terms. The significant related party transactions and balances of the Group and the Bank are as follows:-

### (a) Significant transactions with subsidiaries & shareholder

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Income:   |                |                |                |                |
| <u>Conventional</u>   |                |                |                |                |
| Interest compensation from Government of Malaysia                     | 113,810        | 153,894        | 113,810        | 153,894        |
| Interest from loan to Subsidiary                                      | –              | –              | 7,944          | 9,255          |
| Dividend income   | –              | –              | –              | 21,600         |
| Rental of premises  | –              | –              | 860            | 779            |
| Compensation from Government of Malaysia:                             |                |                |                |                |
| – Infrastructure support fund ("ISF") for allowance made written back | (91,646)       | (172,406)      | (91,646)       | (172,406)      |
| – allowance on impaired loans made during the year against ISF        | –              | 146,257        | –              | 146,257        |
| – loan written off during the year against ISF                        | 99,170         | 131,939        | 99,170         | 131,939        |
| – recoverable from loan written off against ISF                       | (11,130)       | (10,608)       | (11,130)       | (10,608)       |
| – financial investments impairment made during the year against ISF   | 24,670         | 43,684         | 24,670         | 43,684         |
| – on foreign exchange   | –              | 1,319          | –              | 1,319          |
| Interest income on amount due from Minister of Finance Incorporated   | 11,423         | 9,898          | 11,423         | 9,898          |
| <u>Islamic</u>  |                |                |                |                |
| Interest compensation from Government of Malaysia                     | 6,586          | 11,430         | 6,586          | 11,430         |
| Expenditure:  |                |                |                |                |
| Interest expense from loan from Government of Malaysia                | –              | –              | –              | –              |
| Other expenses  | –              | –              | –              | –              |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 41. SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (cont'd.)

### (b) Balances with subsidiaries, jointly controlled entities and related parties

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Amount due from subsidiaries:                            |                |                |                |                |
| – Loans, advances and financing                          | –              | –              | 121,029        | 200,000        |
| – Other receivables                                      | –              | –              | 40,402         | 39,031         |
| Advances to jointly controlled entities                  | 30,766         | 70,132         | –              | –              |
| Amount due from related parties                          | 89,168         | 78,751         | –              | –              |
| Amount due to related parties:                           |                |                |                |                |
| – Trade  | 8,257          | 18             | –              | –              |
| – Non-trade  | 39,016         | 2,247          | –              | –              |
| Loan to related company by virtue of common directorship | 38,025         | 51,226         | 38,025         | 51,226         |

### (c) Key management personnel compensation

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Short-term employee benefits               |                |                |                |                |
| – Fees                                     | 779            | 268            | 672            | 182            |
| – Salaries, allowances and bonus           | 1,926          | 1,014          | 1,848          | 978            |
| – Pension cost – defined contribution plan | 124            | 106            | 124            | 106            |
| – Other staff benefits                     | 5              | 10             | 5              | 10             |
|  | 2,834          | 1,398          | 2,649          | 1,276          |

Included in the total key management personnel compensation are:

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Director's remuneration including benefits in kind (Note 31) | 2,834          | 1,398          | 2,649          | 1,276          |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 41. SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (cont'd.)

### (d) Government-related entities

Government of Malaysia is a shareholder with significant influence on the Bank, with direct shareholding of 99.99% (31 December 2011: 99.99%). Government of Malaysia and entities directly controlled by Government of Malaysia are collectively referred to as government-related entities to the Group and the Bank.

All the transactions entered into by the Group and the Bank with the government-related entities are conducted in the ordinary course of the Group's and Bank's business on terms comparable to those with other entities are not government-related. The Group established credit policies, pricing strategy and approval process for loans, which are independent of whether the counterparties are government-related entities or not.

### (i) Individual significant transactions with Government of Malaysia because of size of transaction

|                               | Group          |                | Bank           |                |
|-------------------------------|----------------|----------------|----------------|----------------|
|                               | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Transactions during the year: |                |                |                |                |
| Interest compensation income  | 113,810        | 153,894        | 113,810        | 153,894        |

|   | Group and Bank                |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Amount due from Government of Malaysia<br>in respect of compensation for: |                               |                               |                             |
| – Foreign exchange difference   | 37,538                        | 76,303                        | 76,765                      |
| – Infrastructure projects   | 85,361                        | 85,361                        | 85,361                      |
| Amount due from Minister of Finance Incorporated:                         |                               |                               |                             |
| – Proceeds receivable from disposal<br>of the bank's interest in SME Bank | –                             | 1,050,693                     | 1,029,607                   |
| Loans from Government of Malaysia   | –                             | (778,240)                     | (767,087)                   |

### (ii) Collectively, but not individually, significant transactions

The Group has transactions with other government-related entities including but not limited to provision of loans, deposits placement, brokerage fees and insurance premium.

For the financial year ended 31 December 2012, management estimates that the aggregate amount of the Group's and the Bank's significant transactions with other government-related entities are at least 49.88% and 49.93% respectively of its total interest expenses (31 December 2011: 45.54% and 45.61%).

For the financial year ended 31 December 2012, management estimates that the aggregate amount of the significant balances due from other government-related entities for the Group and the Bank are 91.30% and 92.36% respectively of its total loans, advances and financing (31 December 2011: 81.44% and 83.02% , 31 December 2010: 77.30% and 79.61%).



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 41. SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES (cont'd.)

#### (e) Credit exposure arising from credit transactions with connected parties

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Outstanding credit exposures with connected parties/<br>government related entities of which total credit<br>exposure which is impaired or in default | –                             | –                             | –                           |
| Total credit exposures  | 23,234,542                    | 22,573,898                    | 21,151,358                  |
| Percentage of outstanding credit exposures to connected parties/<br>government related entities:  |                               |                               |                             |
| – as a proportion of total credit exposures   | –                             | –                             | –                           |
| – as a proportion of capital base which is impaired or in default   | –                             | –                             | –                           |

The credit exposures above are based on Paragraph 9.1 of BNM revised Guidelines on Credit Transactions and Exposures with Connected Parties as follows:

- i) Directors of the Bank and their close relatives;
- ii) Controlling shareholder of the Bank and his close relatives;
- iii) Executive officer, being a member of management having authority and responsibility for planning, directing and/or controlling activities of the Bank and his close relatives;
- iv) Officers who are responsible for or have authority to appraise and/or approve credit transactions or review the status of existing credit transactions, either as a member of a committee or individually and their close relatives;
- v) Firms, partnerships, companies or any legal entities which control, or are controlled by any person listed in (i) to (iv) above, or in which they have an interest, as a director, partner, executive officer, agent or guarantor, and their subsidiaries or entities controlled by them;
- vi) Any person for whom the persons listed in (i) to (iv) above is a guarantor; and
- vii) Subsidiary of an entity controlled by the Bank and its connected parties.

Credit transactions and exposures to connected parties as disclosed above include the extension of credit facilities and/or off-balance sheet credit exposures such as guarantees, trade-related facilities and loan commitments.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 42. ASSETS CLASSIFIED AS HELD FOR SALE

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| As at 1 January                                 | 24,581                        | –                             | –                           |
| Reclassified from property, plant and equipment | 119,454                       | 24,581                        | –                           |
| Reclassified from investment property           | 1,076                         | –                             | –                           |
| Disposed of during the year                     | (24,581)                      | –                             | –                           |
| As at 31 December                               | 120,530                       | 24,581                        | –                           |

The vessels were classified as non-current assets held for sale. Memorandum of Agreements were signed between the purchaser and the subsidiaries as at year end. However, the risk and rewards were not transferred to the purchaser as at 31 December 2012.

## 43. ASSETS/LIABILITIES OF SUBSIDIARIES CLASSIFIED AS HELD FOR SALE

On 5 February 2013, the Bank has accepted the offer from Intrasy Sdn Bhd ("Intrasy"), to purchase its wholly owned subsidiary, SME Growth Acceleration Fund Sdn Bhd ("SME GAF") for a consideration of RM70 million. In addition to the above, Intrasy has also been given the approval to acquire the Bank's interest in Pembangunan Ekuiti Sdn Bhd ("PESB") at current Net Tangible Assets ("NTA"). The proposed disposals of both subsidiaries are expected to complete in 2013. As at 31 December 2012, the assets and liabilities of both subsidiaries have been presented in the statements of financial position as "Assets of subsidiaries classified as held for sale" and "Liabilities of subsidiaries classified as held for sale" and their results are presented separately on the income statements as "Profit from discontinuing operation, net of tax".

### Statements of financial position disclosures

The major classes of assets and liabilities of both subsidiaries classified as held for sale as at the statements of financial position date are as follows:-

|  | Carrying<br>amount<br>31.12.2012<br>RM'000 |
|--|--|
| <b>Group</b>                                       |  |
| <b>Assets:</b>                                     |  |
| Cash and bank balances                             | 26,576                                     |
| Investment in a subsidiary                         | 1,071                                      |
| Financial investments – available-for-sale ("AFS") | 10,984                                     |
| Other assets                                       | 912  |
| Interest in associates                             | 15,388                                     |
| Property, plant and equipment                      | 29   |
| <b>Total assets</b>                                | <b>54,960</b>                              |
| <b>Liabilities:</b>                                |  |
| Payables   | 101  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 43. ASSETS/LIABILITIES OF SUBSIDIARIES CLASSIFIED AS HELD FOR SALE (cont'd.)

Bank

Investment in subsidiaries

|   | 2012<br>RM'000 |
|---|----------------|
| <u>At cost</u>                              |                |
| At 1 January 2012                           | –              |
| Transferred from investment in subsidiaries | 64,887         |
| At 31 December 2012                         | 64,887         |
| <u>Accumulated impairment losses</u>        |                |
| At 1 January 2012                           | –              |
| Transferred from investment in subsidiaries | 8,122          |
| At 31 December 2012                         | 8,122          |
| Net carrying amount                         | 56,765         |

### Statements of income statements disclosures

The results from discontinued operations for the years ended 31 December are as follows:

|                                       | 2012<br>RM'000 | 2011<br>RM'000 |
|---------------------------------------|----------------|----------------|
| Revenue                               | 1,900          | 1,806          |
| Other income                          | 179            | 50             |
|                                       | 2,079          | 1,856          |
| Operating and administrative expenses | (2,062)        | (2,554)        |
| Impairment allowances                 | (4,414)        | (9,081)        |
|                                       | (4,397)        | (9,779)        |
| Operating loss before tax             | (4,397)        | (9,779)        |
| Tax expense                           | (19)           | (79)           |
| Loss, net of tax                      | (4,416)        | (9,858)        |

### Statements of cash flow disclosures

|                         | 2012<br>RM'000 | 2011<br>RM'000 |
|-------------------------|----------------|----------------|
| Operating cash outflows | (446)          | (10,478)       |
| Investing cash inflows  | 12,955         | 6,646          |
| Net cash inflows        | 12,509         | (3,832)        |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. ADOPTION OF MFRS, PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES

Adjustments relate to prior year adjustments, effects of adopting MFRS Framework and other change in accounting policies.

### (i) Effects of adopting MFRS framework

The Group and the Bank have applied MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards upon their adoption of the MFRS framework on 1 January 2012. The policy elections made on transition date are listed in the audited financial statements of the Group and the Bank for the financial year ended 31 December 2011. The MFRS adoption did not result in any financial impact to the Group and the Bank other than the financial arising from the change in accounting policy on collective assessment allowance.

The adoption of the MFRS framework has resulted in the following changes:

Prior to the transition to MFRS 139, the Bank and its domestic banking subsidiary companies had maintained their collective assessment at 1.5% of total outstanding loans, advances and financing, net of individual assessment allowance, in line with Bank Negara Malaysia's transitional provisions under its Guidelines on Classification and Impairment Provisions for Loans/Financing. Upon the transition to MFRS to MFRS 139 on 1 January 2012, these transitional provisions, which were allowed under the previous FRS framework, were removed and the Bank and its domestic banking subsidiary companies have applied the requirements of MFRS 139 in the determination of collective assessment allowance.

### (ii) Prior year adjustments

|   | Retained earnings             |                             |
|---|-------------------------------|-----------------------------|
|   | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| (a) The Group has adjusted the retained earnings as at 31 December 2011 and 1 January 2011, to recognise the effect of over recognition of dividend payable on Cumulative Convertible Redeemable Preference Shares of RM490,000 for financial year ended 31 December 2011 and RM2,506,000 for periods prior to financial year ended 1 January 2011 of a subsidiary. | 2,996                         | 2,506                       |
| (b) The Group has adjusted the retained earnings as at 31 December 2011, to recognise the effect of under recognition of vessel charter hire of RM642,000 of a subsidiary.  | 642                           | -                           |
|   | 3,638                         | 2,506                       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

### (iii) Other change in accounting policies

During the financial year, the Group and the Bank have also adopted the following change in accounting policies:

#### (a) Guidelines on Profit Equalisation Reserve issued by Bank Negara Malaysia

On 19 May 2011, Bank Negara Malaysia issued its revised Guidelines on Profit Equalisation Reserve ("revised PER Guidelines"), which was effective for annual periods beginning on or after 1 July 2011. The Islamic banking subsidiary company of the Group has adopted these revised PER Guidelines with effect from 1 January 2012 in its management of displaced commercial risk.

Upon the adoption of these revised PER Guidelines, the Group will continue to set aside a portion of its profits into a Profit Equalisation Reserve ("PER"). The PER of the Investment Account Holder ("IAH") continues to be classified as a liability and is recognised at cost, with subsequent apportionments being recognised in the income statement. The eventual distribution of PER as profit distributable to the IAH will be treated as an outflow of funds due to the settlement of the obligation to the IAH. The PER of the Islamic Banking Institution ("IBI") is now classified as a separate reserve in equity and subsequent apportionments to and distributions from retained profits are treated as a transfer between reserves. This change in accounting policy is accounted for prospectively, and hence had no effect on comparative figures.

The effects of the adjustments are as follows:

|   | Group                                |  |   |                                       |
|---|--------------------------------------|--|---|---------------------------------------|
|   | FRS<br>31 December<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) | MFRS<br>31 December<br>2011<br>RM'000 |
| <u>Income statement</u>                         |                                      |  |   |                                       |
| <u>Financial Year Ended 31 December 2011</u>    |                                      |  |   |                                       |
| Interest income                                 | 1,447,189                            | -  | -   | 1,447,189                             |
| Interest expense                                | (731,603)                            | -  | -   | (731,603)                             |
| Net interest income                             | 715,586                              |  |   | 715,586                               |
| Net income from Islamic banking business        | 161,681                              | -  | -   | 161,681                               |
| Non-interest income                             | 273,903                              | -  | 642   | 274,545                               |
| Net income                                      | 1,151,170                            |  |   | 1,151,812                             |
| Overhead expenses                               | (201,724)                            | -  | 490   | (201,234)                             |
| Allowance for impairment of loans and financing | (265,557)                            | 12,491                                   | -   | (253,066)                             |
| Impairment losses on other assets, net          | (85,220)                             | -  | -   | (85,220)                              |
| Operating profit                                | 598,669                              |  |   | 612,292                               |
| Share of results of jointly controlled entities | 32,681                               | -  | -   | 32,681                                |
| Profit before taxation                          | 631,350                              |  |   | 644,973                               |
| Zakat   | (2,710)                              | -  | -   | (2,710)                               |
| Tax expense                                     | (163,228)                            | (4,691)                                  | -   | (167,919)                             |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|   | Group                                |  |   |                                       |
|---|--------------------------------------|--|---|---------------------------------------|
|   | FRS<br>31 December<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) | MFRS<br>31 December<br>2011<br>RM'000 |
| <u>Income statement (cont'd.)</u>   |                                      |  |   |                                       |
| Profit for the year   | 465,412                              |  |   | 474,344                               |
| Discontinued operation  |                                      |  |   |                                       |
| Loss from discontinued operations   | (9,858)                              | -  | -   | (9,858)                               |
| Profit for the year   | 455,554                              |  |   | 464,486                               |
| Attributable to:  |                                      |  |   |                                       |
| Shareholders of the Bank  | 481,239                              | 7,800                                    | 1,132   | 490,171                               |
| Non-controlling interest  | (25,685)                             | -  | -   | (25,685)                              |
|   | 455,554                              |  |   | 464,486                               |
| <u>Earnings per share attributable to the equity holders of the Bank (sen) (Note 37):</u> |                                      |  |   |                                       |
| Basic earnings per share  | 15.63%                               |  |   | 15.92%                                |
| <u>Statement of comprehensive income</u>  |                                      |  |   |                                       |
| Financial year ended 31 December 2011   |                                      |  |   |                                       |
| Profit for the year   | 455,554                              | 7,800                                    | 1,132   | 464,486                               |
| Other comprehensive income  |                                      |  |   |                                       |
| Exchange difference on translation of foreign operations                                  | (10,764)                             | -  | -   | (10,764)                              |
| Net unrealised loss on revaluation of financial investments - available-for-sale ("AFS")  | (178,848)                            | -  | -   | (178,848)                             |
| Other comprehensive loss for the year, net of tax   | (189,612)                            |  |   | (189,612)                             |
| Total comprehensive income for the year, net of tax                                       | 265,942                              |  |   | 274,874                               |
| Total comprehensive income attributable to:   |                                      |  |   |                                       |
| Shareholders of the Bank  | 295,317                              | 7,800                                    | 1,132   | 304,249                               |
| Non-controlling interest  | (29,375)                             | -  | -   | (29,375)                              |
|   | 265,942                              |  |   | 274,874                               |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|  |                                      | Bank                                     |   |                                       |
|--|--------------------------------------|--|---|---------------------------------------|
|  | FRS<br>31 December<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) | MFRS<br>31 December<br>2011<br>RM'000 |
| <u>Income statement</u>  |                                      |  |   |                                       |
| Financial year ended 31 December 2011  |                                      |  |   |                                       |
| Interest income  | 1,394,745                            | -  | -   | 1,394,745                             |
| Interest expense   | (730,557)                            | -  | -   | (730,557)                             |
| Net interest income  | 664,188                              |  |   | 664,188                               |
| Net income from Islamic banking business   | 160,957                              | -  | -   | 160,957                               |
| Non-interest income  | 202,606                              | -  | -   | 202,606                               |
| Net income   | 1,027,751                            |  |   | 1,027,751                             |
| Overhead expenses  | (70,331)                             | -  | -   | (70,331)                              |
| Allowance for impairment of loans and financing  | (295,941)                            | 18,768                                   | -   | (277,173)                             |
| Impairment losses on other assets, net   | (43,287)                             | -  | -   | (43,287)                              |
| Profit before taxation   | 618,192                              |  |   | 636,960                               |
| Tax expense  | (156,057)                            | (4,691)                                  | -   | (160,748)                             |
| Profit for the year  | 462,135                              |  |   | 476,212                               |
| <u>Statement of comprehensive income</u>   |                                      |  |   |                                       |
| Profit for the year  | 462,135                              | 14,077                                   | -   | 476,212                               |
| <u>Other comprehensive income</u>  |                                      |  |   |                                       |
| Net unrealised loss on revaluation of financial investments - available-for-sale ("AFS") | (179,396)                            | -  | -   | (179,396)                             |
| Total comprehensive income for the year, net of tax                                      | 282,739                              |  |   | 296,816                               |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|   | Group                                |  |   |
|---|--------------------------------------|--|---|
|   | FRS<br>31 December<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) |
|   |                                      |  | MFRS<br>31 December<br>2011<br>RM'000             |
| <u>Statements of financial position</u>             |                                      |  |   |
| <u>As at 31 December 2011</u>                       |                                      |  |   |
| <u>Assets</u>                                       |                                      |  |   |
| Cash and short term deposits                        | 2,586,442                            | -  | -   |
| Deposits and placements with financial institutions | 1,374,331                            | -  | -   |
| Financial investments - available-for-sale ("AFS")  | 1,049,113                            | -  | -   |
| Financial investments - held-to-maturity ("HTM")    | 149,257                              | -  | -   |
| Loans, advances and financing                       | 22,845,145                           | (271,247)                                | -   |
| Other assets  | 1,330,055                            | -  | 642   |
| Interest in associates                              | 171,964                              | -  | -   |
| Interest in jointly controlled entities             | 257,226                              | -  | -   |
| Property, plant and equipment                       | 485,983                              | -  | -   |
| Prepaid land leases                                 | 3,050                                | -  | -   |
| Investment properties                               | 17,022                               | -  | -   |
| Intangible assets                                   | 4,231                                | -  | -   |
| Assets classified as held for sale                  | 24,581                               | -  | -   |
| Deferred tax assets                                 | 12,601                               | 66,243                                   | -   |
| <b>Total assets</b>                                 | <b>30,311,001</b>                    |  | <b>30,106,639</b>                                 |
| <u>Liabilities</u>                                  |                                      |  |   |
| Deposits from customers                             | 6,959,773                            | -  | -   |
| Bills and acceptances payable                       | 99,835                               | -  | -   |
| Other liabilities                                   | 120,404                              | -  | (2,996)   |
| Redeemable notes                                    | 4,234,056                            | -  | -   |
| Term loans  | 10,810,352                           | -  | -   |
| Infrastructure support fund                         | 413,296                              | -  | -   |
| Deferred income                                     | 233,005                              | -  | -   |
| Deferred tax liabilities                            | 8,685                                | -  | -   |
| <b>Total liabilities</b>                            | <b>22,879,406</b>                    |  | <b>22,876,410</b>                                 |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

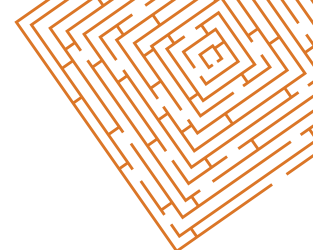
## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|   | Group                                |  |   |                                       |
|---|--------------------------------------|--|---|---------------------------------------|
|   | FRS<br>31 December<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) | MFRS<br>31 December<br>2011<br>RM'000 |
| <u>Statements of financial position (cont'd.)</u> |                                      |  |   |                                       |
| Equity attributable to equity holders of the Bank |                                      |  |   |                                       |
| Share capital                                     | 3,078,724                            | -  | -   | 3,078,724                             |
| Retained profits                                  | 2,559,894                            | (208,523)                                | 3,638   | 2,355,009                             |
| Statutory reserve                                 | 1,654,896                            | 3,519                                    | -   | 1,658,415                             |
| Other reserves                                    | (59,616)                             | -  | -   | (59,616)                              |
|   | 7,233,898                            |  |   | 7,032,532                             |
| Non-controlling interest                          | 197,697                              | -  | -   | 197,697                               |
| Total equity                                      | 7,431,595                            |  |   | 7,230,229                             |
| Total equity and liabilities                      | 30,311,001                           |  |   | 30,106,639                            |

|   | Group                              |  |   |                                     |
|---|------------------------------------|--|---|-------------------------------------|
|   | FRS<br>1 January<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) | MFRS<br>1 January<br>2011<br>RM'000 |
| <u>Statements of financial position</u>             |                                    |  |   |                                     |
| Assets  |                                    |  |   |                                     |
| Cash and short term deposits                        | 3,834,577                          | -  | -   | 3,834,577                           |
| Deposits and placements with financial institutions | 239,096                            | -  | -   | 239,096                             |
| Financial investments - available-for-sale ("AFS")  | 1,867,531                          | -  | -   | 1,867,531                           |
| Financial investments - held-to-maturity ("HTM")    | 267,766                            | -  | -   | 267,766                             |
| Loans, advances and financing                       | 21,435,096                         | (283,738)                                | -   | 21,151,358                          |
| Other assets  | 1,452,750                          | -  | -   | 1,452,750                           |
| Interest in jointly controlled entities             | 211,303                            | -  | -   | 211,303                             |
| Property, plant and equipment                       | 559,996                            | -  | -   | 559,996                             |
| Prepaid land leases                                 | 3,801                              | -  | -   | 3,801                               |
| Investment properties                               | 17,468                             | -  | -   | 17,468                              |
| Intangible assets                                   | 2,313                              | -  | -   | 2,313                               |
| Deferred tax assets                                 | 139,224                            | 70,934                                   | -   | 210,158                             |
| Total assets  | 30,030,921                         |  |   | 29,818,117                          |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|  | Group                              |  |   |
|--|------------------------------------|--|---|
|  | FRS<br>1 January<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) |
|  |                                    |  | MFRS<br>1 January<br>2011<br>RM'000               |
| <b>Liabilities</b>                                       |                                    |  |   |
| Deposits from customers                                  | 7,486,357                          | -  | -   |
| Other liabilities  | 177,353                            | -  | (2,506)   |
| Redeemable notes   | 4,535,947                          | -  | -   |
| Term loans   | 9,901,658                          | -  | -   |
| Infrastructure support fund                              | 380,294                            | -  | -   |
| Deferred income  | 292,208                            | -  | -   |
| Deferred tax liabilities                                 | 10,892                             | -  | -   |
| <b>Total liabilities</b>                                 | <b>22,784,709</b>                  |  | <b>22,782,203</b>                                 |
| <b>Equity attributable to equity holders of the Bank</b> |                                    |  |   |
| Share capital  | 3,078,724                          | -  | -   |
| Retained profits   | 2,294,189                          | (212,804)                                | 2,506   |
| Statutory reserve  | 1,539,362                          | -  | -   |
| Other reserves   | 126,306                            | -  | -   |
|  | 7,038,581                          |  | 6,828,283   |
| <b>Non-controlling interest</b>                          | <b>207,631</b>                     | <b>-</b>                                 | <b>207,631</b>                                    |
| <b>Total equity</b>                                      | <b>7,246,212</b>                   |  | <b>7,035,914</b>                                  |
| <b>Total equity and liabilities</b>                      | <b>30,030,921</b>                  |  | <b>29,818,117</b>                                 |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|  | Bank                               |  |   |                                       |
|--|------------------------------------|--|---|---------------------------------------|
|  | FRS<br>1 January<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | Prior year<br>adjustment<br>RM'000<br>Note 44(ii) | MFRS<br>31 December<br>2011<br>RM'000 |
| <u>Statements of financial position</u>                  |                                    |  |   |                                       |
| As at 31 December 2011                                   |                                    |  |   |                                       |
| <u>Assets</u>  |                                    |  |   |                                       |
| Cash and short term deposits                             | 2,435,932                          | -  | -   | 2,435,932                             |
| Deposits and placements with financial institutions      | 920,227                            | -  | -   | 920,227                               |
| Financial investments - available-for-sale ("AFS")       | 1,017,412                          | -  | -   | 1,017,412                             |
| Financial investments - held-to-maturity ("HTM")         | 149,235                            | -  | -   | 149,235                               |
| Loans, advances and financing                            | 22,679,650                         | -  | (264,970)   | 22,414,680                            |
| Other assets   | 1,288,822                          | -  | -   | 1,288,822                             |
| Investments in subsidiaries                              | 985,742                            | -  | -   | 985,742                               |
| Property, plant and equipment                            | 123,554                            | -  | -   | 123,554                               |
| Prepaid land leases                                      | 3,050                              | -  | -   | 3,050                                 |
| Investment properties                                    | 7,913                              | -  | -   | 7,913                                 |
| Intangible assets  | 3,538                              | -  | -   | 3,538                                 |
| Deferred tax assets                                      | 12,601                             | -  | 66,243  | 78,844                                |
| <b>Total assets</b>                                      | <b>29,627,676</b>                  |  |   | <b>29,428,949</b>                     |
| <u>Liabilities</u>                                       |                                    |  |   |                                       |
| Deposits from customers                                  | 6,959,773                          | -  | -   | 6,959,773                             |
| Bills and acceptances payable                            | 99,835                             | -  | -   | 99,835                                |
| Other liabilities  | 31,994                             | -  | -   | 31,994                                |
| Redeemable notes   | 4,234,056                          | -  | -   | 4,234,056                             |
| Term loans   | 10,604,432                         | -  | -   | 10,604,432                            |
| Infrastructure support fund                              | 413,296                            | -  | -   | 413,296                               |
| Deferred income  | 233,005                            | -  | -   | 233,005                               |
| <b>Total liabilities</b>                                 | <b>22,576,391</b>                  |  |   | <b>22,576,391</b>                     |
| <u>Equity attributable to equity holders of the Bank</u> |                                    |  |   |                                       |
| Share capital  | 3,078,724                          | -  | -   | 3,078,724                             |
| Retained profits   | 2,206,047                          | (202,246)                                | -   | 2,003,801                             |
| Statutory reserve  | 1,654,896                          | 3,519                                    | -   | 1,658,415                             |
| Other reserves   | 111,618                            | -  | -   | 111,618                               |
| <b>Total equity</b>                                      | <b>7,051,285</b>                   |  |   | <b>6,852,558</b>                      |
| <b>Total equity and liabilities</b>                      | <b>29,627,676</b>                  |  |   | <b>29,428,949</b>                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 44. PRIOR YEAR ADJUSTMENTS AND EFFECTS OF CHANGES IN ACCOUNTING POLICIES (cont'd.)

|  | Bank                               |  |   |
|--|------------------------------------|--|---|
|  | FRS<br>1 January<br>2011<br>RM'000 | MFRS<br>adoption<br>RM'000<br>Note 44(i) | MFRS<br>Prior year<br>adjustment<br>RM'000<br>Note 44(ii) |
|  |                                    |  | 31 December<br>2011<br>RM'000                             |
| <u>Statements of financial position</u>                  |                                    |  |   |
| <u>As at 1 January 2011</u>                              |                                    |  |   |
| <u>Assets</u>  |                                    |  |   |
| Cash and short term deposits                             | 3,086,574                          | -  | 3,086,574   |
| Deposits and placements with financial institutions      | 239,050                            | -  | 239,050   |
| Financial investments - available-for-sale ("AFS")       | 1,861,339                          | -  | 1,861,339   |
| Financial investments - held-to-maturity ("HTM")         | 267,744                            | -  | 267,744   |
| Loans, advances and financing                            | 21,321,719                         | (283,738)                                | 21,037,981  |
| Other assets   | 1,271,156                          | -  | 1,271,156   |
| Investments in subsidiaries                              | 930,296                            | -  | 930,296   |
| Property, plant and equipment                            | 122,216                            | -  | 122,216   |
| Prepaid land leases                                      | 3,801                              | -  | 3,801   |
| Investment properties                                    | 8,090                              | -  | 8,090   |
| Intangible assets  | 1,281                              | -  | 1,281   |
| Deferred tax assets                                      | 139,224                            | 70,934                                   | 210,158   |
| <b>Total assets</b>                                      | <b>29,252,490</b>                  |  | <b>29,039,686</b>   |
| <u>Liabilities</u>                                       |                                    |  |   |
| Deposits from customers                                  | 7,486,357                          | -  | 7,486,357   |
| Other liabilities  | 74,246                             | -  | 74,246  |
| Redeemable notes   | 4,535,947                          | -  | 4,535,947   |
| Term loans   | 9,614,892                          | -  | 9,614,892   |
| Infrastructure support fund                              | 380,294                            | -  | 380,294   |
| Deferred income  | 292,208                            | -  | 292,208   |
| <b>Total liabilities</b>                                 | <b>22,383,944</b>                  |  | <b>22,383,944</b>   |
| <u>Equity attributable to equity holders of the Bank</u> |                                    |  |   |
| Share capital  | 3,078,724                          | -  | 3,078,724   |
| Retained profits   | 1,959,446                          | (212,804)                                | 1,746,642   |
| Statutory reserve  | 1,539,362                          | -  | 1,539,362   |
| Other reserves   | 291,014                            | -  | 291,014   |
| <b>Total equity</b>                                      | <b>6,868,546</b>                   |  | <b>6,655,742</b>  |
| <b>Total equity and liabilities</b>                      | <b>29,252,490</b>                  |  | <b>29,039,686</b>   |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 45. COMPANIES IN THE GROUP

(a) The subsidiaries, all incorporated in Malaysia, are as follows:

| Name of the Company                     | Effective interest held<br>by the Bank |                          |                        | Principal activities   |
|---|--|--------------------------|------------------------|--|
|   | 31 December<br>2012<br>%               | 31 December<br>2011<br>% | 1 January<br>2011<br>% |  |
| Pembangunan Leasing Corporation Sdn Bhd | 100.00                                 | 100.00                   | 100.00                 | Lease, hire purchase financing, factoring, block discounting and investment holding                      |
| Maju Nominees Tempatan Sdn Bhd          | 100.00                                 | 100.00                   | 100.00                 | Nominee for the holding company  |
| BPF Properties Sdn Bhd*                 | –                                      | 100.00                   | 100.00                 | Property investment  |
| BPMB Urus Harta Sdn Bhd                 | 100.00                                 | 100.00                   | 100.00                 | Property investment  |
| Pembangunan Ekuiti Sdn Bhd **           | 54.80                                  | 54.80                    | 54.80                  | Investment manager and provision of advisory, consultancy and related services pertaining to investments |
| Global Maritime Ventures Berhad         | 90.00                                  | 90.00                    | 90.00                  | Venture capital investment   |
| Emerald Upline Sdn Bhd                  | 100.00                                 | 100.00                   | 100.00                 | Ship-owning  |
| SME Growth Acceleration Fund Sdn Bhd ** | 100.00                                 | 100.00                   | –                      | Venture capital investment   |

\* In members' voluntary liquidation which has no significant effect on the financial statements.

\*\* Classified as discontinued operation during the financial year as disclosed in Note 43.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 45. COMPANIES IN THE GROUP (cont'd.)

- (b) Details of subsidiary companies of Global Maritime Ventures Berhad, all of which are incorporated in Malaysia, are as follows:

| Name of the Company  | Effective interest held<br>by the Bank |                          |                        | Principal activities |
|--|--|--------------------------|------------------------|----------------------|
|  | 31 December<br>2012<br>%               | 31 December<br>2011<br>% | 1 January<br>2011<br>% |                      |
| Mutiara Navigation Sdn Bhd   | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Intan Navigation Sdn Bhd   | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Nilam Navigation Sdn Bhd   | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Kasa Navigation Sdn Bhd  | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Mayang Navigation Sdn Bhd  | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Sari Navigation Sdn Bhd  | 63.00                                  | 63.00                    | 63.00                  | Ship-owning          |
| Tiara Navigation Sdn Bhd   | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Glory Incentive Sdn Bhd  | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-ALAM Sdn Bhd   | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Gagasan Sdn Bhd  | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Bahtera Sdn Bhd  | 90.00                                  | 90.00                    | 90.00                  | Dormant              |
| GMV-Efogen Sdn Bhd<br>(formerly known as GMV-Orion<br>Sdn Bhd)           | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Regional Sdn Bhd   | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Orkim Sdn Bhd  | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Offshore Sdn Bhd   | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Global Sdn Bhd   | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Jasa Sdn Bhd   | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Omni Sdn Bhd   | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |
| GMV-Borcos Sdn Bhd<br>(formerly known as Exiwealth<br>Resources Sdn Bhd) | 90.00                                  | 90.00                    | 90.00                  | Investment holding   |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 45. COMPANIES IN THE GROUP (cont'd.)

(c) Details of subsidiary companies of Glory Incentive Sdn Bhd, all of which are incorporated in Malaysia, are as follows:

| Name of the Company        | Effective interest held<br>by the Bank |                          |                        | Principal activities |
|----------------------------|--|--------------------------|------------------------|----------------------|
|                            | 31 December<br>2012<br>%               | 31 December<br>2011<br>% | 1 January<br>2011<br>% |                      |
| Permata Navigation Sdn Bhd | 63.00                                  | 63.00                    | 63.00                  | Dormant              |
| Gemala Navigation Sdn Bhd  | 63.00                                  | 63.00                    | 63.00                  | Ship-owning          |
| Ratna Navigation Sdn Bhd   | 63.00                                  | 63.00                    | 63.00                  | Ship-owning          |
| Kencana Navigation Sdn Bhd | 63.00                                  | 63.00                    | 63.00                  | Ship-owning          |
| Ayu Navigation Sdn Bhd     | 63.00                                  | 63.00                    | 63.00                  | Dormant              |

(d) Details of subsidiaries of Pembangunan Leasing Corporation Sdn Bhd, which are incorporated in Malaysia, are as follows:

| Name of the Company            | Effective interest held<br>by the Bank |                          |                        | Principal activities  |
|--------------------------------|--|--------------------------|------------------------|---|
|                                | 31 December<br>2012<br>%               | 31 December<br>2011<br>% | 1 January<br>2011<br>% |   |
| PLC Credit & Factoring Sdn Bhd | 100.00                                 | 100.00                   | 100.00                 | Hire purchase financing, confirming and factoring, insurance agency and letting out properties. |
| BI Credit & Leasing Berhad     | 100.00                                 | 100.00                   | 100.00                 | Credit and leasing  |

(e) Details of a subsidiary company of BI Credit & Leasing Berhad, which is incorporated in Malaysia, are as follows:

| Name of the Company            | Effective interest held<br>by the Bank |                          |                        | Principal activities |
|--------------------------------|--|--------------------------|------------------------|----------------------|
|                                | 31 December<br>2012<br>%               | 31 December<br>2011<br>% | 1 January<br>2011<br>% |                      |
| KIB Nominee (Tempatan) Sdn Bhd | 100.00                                 | 100.00                   | 100.00                 | Nominee services     |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 45. COMPANIES IN THE GROUP (cont'd.)

(f) Details of a subsidiary company of GMV-Bahtera Sdn Bhd, which is incorporated in Malaysia, are as follows:

| Name of the Company      | Effective interest held by the Bank |                    |                  | Principal activities |
|--------------------------|-------------------------------------|--------------------|------------------|----------------------|
|                          | 31 December 2012 %                  | 31 December 2011 % | 1 January 2011 % |                      |
| Magna Meridian Sdn Bhd * | 90.00                               | –                  | –                | Ship-owning          |
| Matlamat Emas Sdn Bhd ** | 90.00                               | –                  | –                | Ship-owning          |

\* The Company, via its subsidiary, GMV-Bahtera Sdn Bhd acquired two units of ordinary shares of RM1 each, representing 90% equity interest in Magna Meridian Sdn Bhd ("MMSB") for a total consideration of RM2.

\*\* The Company, via its subsidiary, GMV-Bahtera Sdn Bhd acquired two units of ordinary shares of RM1 each, representing 90% equity interest in Matlamat Emas Sdn Bhd ("MMSB") for a total consideration of RM2.

The above acquisition have no significant effects on the consolidated financial statements of the Bank.

## 46. FINANCIAL INSTRUMENTS RISK

### Financial risk management objectives and policies

The Group's financial risk management policies seek to enhance shareholder value. The Group focuses on the enterprise wide risk exposure, which include credit, market, liquidity and operation risk and seeks to minimise potential adverse effects on the financial performance of the Group.

As part of the Group's strategy to integrate the management and control of risks across the various risk segments, a dedicated function known as the Group Risk Management was established.

Financial risks management is carried out through risk assessment and reviews, internal control systems and adhered to Group financial risk management policies, which are reported to and approved by the Board of Directors. The Board also approves the treasury policies, which cover the management of these risks.

The main areas of financial risks faced by the Group are set out as follows:

### (a) Credit risk

Credit risk is the potential loss of revenue, either principal or interest or both, arising from customers or counterparties' failure or unwillingness to honour their financial and contractual obligations when they are due. These obligations are from lending, placement and other activities undertaken by the Bank.

Credit risk management activities conducted by the Bank are within Credit Risk Management Framework approved by the Board of Directors. This includes risk identification, assessment, measurement and monitoring.

Credit risk is principally managed through the establishment of lending directions, policies and guidelines to enhance loan asset quality. Credit processes are structured to ensure adherence to credit policies and to establish impartiality in loan origination, approval, documentation, disbursement and settlement.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

All credit proposals are rated using an internal two dimensional credit rating system to measure each borrower's risk of default and facility risk. Only viable credit proposals with well-mitigated risk are considered for financing.

Credit reviews on existing customers are performed at least once a year and more frequent on watch-list accounts to proactively manage any delinquencies, maximize recoveries and to ensure timely recognition of asset impairment.

Prudential limits are established according to various categories such as customer and industry sector to minimize concentration risk. Single Customer Limit SCL has been extended to capture the Group exposure to manage the Bank's and subsidiaries' concentration risk to common group of customers at group level. Sector limit for commercial lending is being observed to monitor undesirable concentration which could expose the Bank to higher risk of lending. Meanwhile, counterparty limits are in place to control over exposure to a single financial institution.

Collateral is taken whenever possible to mitigate credit risk. The value of collateral is monitored periodically through frequent valuation. Policies and processes are in place to monitor collateral value.

The overall credit risk management is subject to an ongoing process for reviewing and enhancement from time to time so as to be in line with regulatory requirements. Audit is periodically performed to ensure that credit policies and procedures are complied with.

### (i) Credit exposure

|  |       | Group          | Bank           |
|--|-------|----------------|----------------|
|  | Note  | 2012<br>RM'000 | 2012<br>RM'000 |
| <b>On balance sheet:</b>   |       |                |                |
| Cash and short term deposits   | 3     | 1,506,858      | 1,074,564      |
| Deposits and placements with banks<br>and other financial institutions | 4     | 67,783         | 66,722         |
| Financial investments - available-for-sale ("AFS")                     | 5     | 1,242,217      | 1,188,947      |
| Financial investments - held-to-maturity ("HTM")                       | 6     | 226,280        | 226,258        |
| Loans, advances and financing  | 7     | 23,234,542     | 23,037,114     |
|  |       | 26,277,680     | 25,593,605     |
| Other assets not subject to credit risk                                |       | 1,198,830      | 1,404,985      |
|  |       | 27,476,510     | 26,998,590     |
| <b>Off balance sheet:</b>  |       |                |                |
| Commitments  | 38(a) | 4,618,611      | 3,938,391      |
|  |       | 32,095,121     | 30,936,981     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (a) Credit risk (cont'd.)

## (i) Credit exposure (cont'd.)

|  |       | Group          | Bank           |
|--|-------|----------------|----------------|
|  | Note  | 2011<br>RM'000 | 2011<br>RM'000 |
| <b>On balance sheet:</b>   |       |                |                |
| Cash and short term deposits   | 3     | 2,586,442      | 2,435,932      |
| Deposits and placements with banks<br>and other financial institutions | 4     | 1,374,331      | 920,227        |
| Financial investments - available-for-sale ("AFS")                     | 5     | 1,049,113      | 1,017,412      |
| Financial investments - held-to-maturity ("HTM")                       | 6     | 149,257        | 149,235        |
| Loans, advances and financing  | 7     | 22,573,898     | 22,414,680     |
| Amount due from MOF  | 8     | 1,050,693      | 1,050,693      |
| Others   |       | 324,464        | –              |
|  |       | 29,108,198     | 27,988,179     |
| Other assets not subject to credit risk                                |       | 998,441        | 1,440,770      |
|  |       | 30,106,639     | 29,428,949     |
| <b>Off balance sheet:</b>  |       |                |                |
| Commitments  | 38(a) | 3,735,325      | 3,024,862      |
|  |       | 33,841,964     | 32,453,811     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(ii) The following table sets out the credit risk concentration by economic sectors:

| Group<br>31 December 2012                                  | Short-term<br>funds, and<br>placements<br>with financial<br>institutions<br>RM'000 | Financial<br>investments-<br>held-to-<br>maturity<br>("HTM")<br>RM'000 | Financial<br>investments-<br>available-<br>for-sale<br>("AFS")<br>RM'000 | Loans,<br>advances<br>and<br>financing<br>RM'000 | Other<br>assets<br>RM'000 | Total<br>RM'000 | Commitments<br>and<br>contingencies<br>RM'000 |
|--|--|--|--|--|---------------------------|-----------------|---|
| Agriculture, hunting and forestry                          | –  | –  | –  | 3,513  | –                         | 3,513           | –   |
| Construction   | –  | 48,272   | 41,493   | 12,714,504                                       | –                         | 12,804,269      | 1,197,913                                     |
| Education  | –  | –  | –  | 384,102  | –                         | 384,102         | 597,481                                       |
| Electrical and electronics                                 | –  | –  | –  | –  | –                         | –               | 96,340  |
| Electrical, gas and water supply                           | –  | 51,237   | 173,041  | 2,137,674  | –                         | 2,361,952       | 143,151                                       |
| Finance, insurance and business                            | 1,574,641  | 126,771  | 588,032  | 15,512   | –                         | 2,304,956       | –   |
| Hotel and restaurants                                      | –  | –  | –  | 727,128  | –                         | 727,128         | 331,981                                       |
| Housing  | –  | –  | –  | 14,109   | –                         | 14,109          | –   |
| Manufacturing  | –  | –  | –  | 202,334  | –                         | 202,334         | 215,199                                       |
| Marine related   | –  | –  | –  | 62,531   | –                         | 62,531          | 72,979  |
| Material technology  | –  | –  | –  | 20,448   | –                         | 20,448          | 4,016   |
| Medical and pharmaceuticals                                | –  | –  | –  | 19,251   | –                         | 19,251          | –   |
| Mining and quarrying                                       | –  | –  | –  | 1,074  | –                         | 1,074           | –   |
| Other community, social and<br>personal service activities | –  | –  | –  | –  | –                         | –               | –   |
| Production engineering                                     | –  | –  | 11,178   | 45,857   | –                         | 57,035          | 23,860  |
| Public administration and defence                          | –  | –  | –  | 137  | –                         | 137             | –   |
| Public administration and defence                          | –  | –  | –  | 56,850   | –                         | 56,850          | 12,411  |
| Real estate, renting and business<br>activities            | –  | –  | 94,310   | 980,306  | –                         | 1,074,616       | 20,236  |
| Shipping   | –  | –  | 327,783  | 1,224,918  | –                         | 1,552,701       | 1,045,103                                     |
| Shipyard   | –  | –  | –  | 276,944  | –                         | 276,944         | 228,290                                       |
| Transport, storage and communications                      | –  | –  | 6,380  | 4,347,350  | –                         | 4,353,730       | 629,651                                       |
|  | 1,574,641  | 226,280  | 1,242,217  | 23,234,542                                       | –                         | 26,277,680      | 4,618,611                                     |
| Other assets not subject to<br>credit risk                 | –  | –  | –  | –  | 1,198,830                 | 1,198,830       | –   |
|  | 1,574,641  | 226,280  | 1,242,217  | 23,234,542                                       | 1,198,830                 | 27,476,510      | 4,618,611                                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(ii) The following table sets out the credit risk concentration by economic sectors:

| Group<br>31 December 2011                                  | Short-term<br>funds, and<br>placements<br>with financial<br>institutions<br>RM'000 | Financial<br>investments-<br>held-to-<br>maturity<br>("HTM")<br>RM'000 | Financial<br>investments-<br>available-<br>for-sale<br>("AFS")<br>RM'000 | Loans,<br>advances<br>and<br>financing<br>RM'000 | Other<br>assets<br>RM'000 | Total<br>RM'000 | Commitments<br>and<br>contingencies<br>RM'000 |
|--|--|--|--|--|---------------------------|-----------------|---|
| Agriculture, hunting and forestry                          | –  | –  | –  | 2,582  | –                         | 2,582           | –   |
| Construction   | –  | 53,641   | 100,574  | 11,696,992                                       | –                         | 11,851,207      | 1,660,137                                     |
| Education  | –  | –  | –  | 372,016  | –                         | 372,016         | 48,061  |
| Electrical, gas and water supply                           | –  | –  | 283,131  | 2,201,130  | –                         | 2,484,261       | 105,539                                       |
| Finance, insurance and business                            | 3,960,773  | 95,040   | 197,501  | 26,841   | 1,050,693                 | 5,330,848       | –   |
| Hotel and restaurants                                      | –  | –  | –  | 701,317  | –                         | 701,317         | 359,123                                       |
| Housing  | –  | –  | –  | 15,089   | –                         | 15,089          | –   |
| Manufacturing  | –  | –  | –  | 326,505  | –                         | 326,505         | 53,465  |
| Marine related   | –  | –  | –  | 53,488   | –                         | 53,488          | –   |
| Material technology  | –  | –  | –  | 20,919   | –                         | 20,919          | 4,084   |
| Medical and pharmaceuticals                                | –  | –  | –  | 23,140   | –                         | 23,140          | –   |
| Mining and quarrying                                       | –  | –  | –  | 1,497  | –                         | 1,497           | –   |
| Other community, social and<br>personal service activities | –  | –  | 7,000  | 20,950   | –                         | 27,950          | 352,263                                       |
| Production Engineering                                     | –  | –  | –  | 1,056  | –                         | 1,056           | –   |
| Public administration and defence                          | –  | 576  | –  | 52,250   | –                         | 52,826          | 7,176   |
| Real estate, renting and<br>business activities            | –  | –  | 92,990   | 1,074,766  | –                         | 1,167,756       | 36,971  |
| Shipping   | –  | –  | 357,076  | 1,384,757  | 324,464                   | 2,066,297       | 1,088,967                                     |
| Shipyard   | –  | –  | –  | 144,383  | –                         | 144,383         | –   |
| Transport, storage and communications                      | –  | –  | 10,841   | 4,454,220  | –                         | 4,465,061       | 19,539  |
|  | 3,960,773  | 149,257  | 1,049,113  | 22,573,898                                       | 1,375,157                 | 29,108,198      | 3,735,325                                     |
| Other assets not subject to<br>credit risk                 | –  | –  | –  | –  | 998,441                   | 998,441         | –   |
|  | 3,960,773  | 149,257  | 1,049,113  | 22,573,898                                       | 2,373,598                 | 30,106,639      | 3,735,325                                     |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(ii) The following table sets out the credit risk concentration by economic sectors:

| Group<br>31 December 2011                                  | Short-term<br>funds, and<br>placements<br>with financial<br>institutions<br>RM'000 | Financial<br>investments-<br>held-to-<br>maturity<br>("HTM")<br>RM'000 | Financial<br>investments-<br>available-<br>for-sale<br>("AFS")<br>RM'000 | Loans,<br>advances<br>and<br>financing<br>RM'000 | Other<br>assets<br>RM'000 | Total<br>RM'000 | Commitments<br>and<br>contingencies<br>RM'000 |
|--|--|--|--|--|---------------------------|-----------------|---|
| Agriculture, hunting and forestry                          | –  | –  | 15,021   | 776  | –                         | 15,797          | 4,765   |
| Construction   | –  | 490  | 267,858  | 9,545,455  | –                         | 9,813,803       | 2,870,240                                     |
| Diversified holdings                                       | –  | –  | 101,635  | 278,910  | –                         | 380,545         | –   |
| Education  | –  | –  | –  | –  | –                         | –               | 137,281                                       |
| Electrical, gas and water supply                           | –  | –  | –  | 3,284,905  | –                         | 3,284,905       | 91,936  |
| Finance, insurance and business                            | 4,073,673  | –  | 140,786  | 45,324   | 1,050,693                 | 5,310,476       | 190,557                                       |
| Food processing  | –  | –  | –  | 4,344  | –                         | 4,344           | –   |
| Hotel and restaurants                                      | –  | –  | –  | 678,417  | –                         | 678,417         | 280,338                                       |
| Housing  | –  | –  | –  | 23,016   | –                         | 23,016          | –   |
| Infrastructure and utilities                               | –  | 171,557  | 528,183  | –  | –                         | 699,740         | –   |
| Manufacturing  | –  | –  | –  | 336,166  | –                         | 336,166         | 644,340                                       |
| Marine related   | –  | –  | –  | 258  | –                         | 258             | –   |
| Material technology  | –  | –  | –  | 19,771   | –                         | 19,771          | –   |
| Medical and pharmaceuticals                                | –  | –  | –  | 23,633   | –                         | 23,633          | –   |
| Mining and quarrying                                       | –  | –  | 152,321  | –  | –                         | 152,321         | –   |
| Other community, social and<br>personal service activities | –  | 22   | 6,192  | 17,004   | –                         | 23,218          | 8,067   |
| Production engineering                                     | –  | –  | –  | 2,455  | –                         | 2,455           | 26,700  |
| Public administration and defence                          | –  | 95,697   | 40,471   | 40,894   | –                         | 177,062         | 24,278  |
| Real estate, renting and business<br>activities            | –  | –  | 97,072   | 1,036,084  | –                         | 1,133,156       | 37,162  |
| Shipping   | –  | –  | 517,992  | 1,033,178  | 324,464                   | 1,875,634       | 786,642                                       |
| Shipyard   | –  | –  | –  | 245,708  | –                         | 245,708         | 70,408  |
| Transport, storage and communications                      | –  | –  | –  | 4,535,060  | –                         | 4,535,060       | 560,214                                       |
|  | 4,073,673  | 267,766  | 1,867,531  | 21,151,358                                       | 1,375,157                 | 28,735,485      | 5,732,928                                     |
| Other assets not subject to<br>credit risk                 | –  | –  | –  | –  | 1,082,632                 | 1,082,632       | –   |
|  | 4,073,673  | 267,766  | 1,867,531  | 21,151,358                                       | 2,457,789                 | 29,818,117      | 5,732,928                                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(ii) The following table sets out the credit risk concentration by economic sectors:

| Bank<br>31 December 2012                                   | Short-term<br>funds, and<br>placements<br>with financial<br>institutions<br>RM'000 | Financial<br>investments-<br>held-to-<br>maturity<br>("HTM")<br>RM'000 | Financial<br>investments-<br>available-<br>for-sale<br>("AFS")<br>RM'000 | Loans,<br>advances<br>and<br>financing<br>RM'000 | Other<br>assets<br>RM'000 | Total<br>RM'000 | Commitments<br>and<br>contingencies<br>RM'000 |
|--|--|--|--|--|---------------------------|-----------------|---|
| Construction   | –  | 48,250   | 41,493   | 12,699,178                                       | –                         | 12,788,921      | 1,197,913                                     |
| Education  | –  | –  | –  | 384,012  | –                         | 384,012         | 597,481                                       |
| Electrical and electronics                                 | –  | –  | –  | –  | –                         | –               | 96,340  |
| Electrical, gas and water supply                           | –  | 51,237   | 173,041  | 2,137,664  | –                         | 2,361,942       | 143,151                                       |
| Finance, insurance and business                            | 1,141,286  | 126,771  | 588,032  | 116,949  | –                         | 1,973,038       | –   |
| Hotel and restaurants                                      | –  | –  | –  | 661,900  | –                         | 661,900         | 331,981                                       |
| Housing  | –  | –  | –  | 14,109   | –                         | 14,109          | –   |
| Manufacturing  | –  | –  | –  | 168,799  | –                         | 168,799         | 215,199                                       |
| Marine related   | –  | –  | –  | 62,531   | –                         | 62,531          | 72,979  |
| Material technology  | –  | –  | –  | 20,448   | –                         | 20,448          | 4,016   |
| Medical and pharmaceuticals                                | –  | –  | –  | 19,251   | –                         | 19,251          | –   |
| Other community, social and<br>personal service activities | –  | –  | 7,000  | 43,905   | –                         | 50,905          | 23,860  |
| Production engineering                                     | –  | –  | –  | 137  | –                         | 137             | –   |
| Public administration and defence                          | –  | –  | –  | 56,850   | –                         | 56,850          | 12,411  |
| Real estate, renting and business<br>activities            | –  | –  | 94,310   | 980,306  | –                         | 1,074,616       | 20,236  |
| Shipping   | –  | –  | 278,691  | 1,224,918  | –                         | 1,503,609       | 364,883                                       |
| Shipyard   | –  | –  | –  | 276,944  | –                         | 276,944         | 228,290                                       |
| Transport, storage and communications                      | –  | –  | 6,380  | 4,169,213  | –                         | 4,175,593       | 629,651                                       |
|  | 1,141,286  | 226,258  | 1,188,947  | 23,037,114                                       | –                         | 25,593,605      | 3,938,391                                     |
| Other assets not subject to<br>credit risk                 | –  | –  | –  | –  | 1,404,985                 | 1,404,985       | –   |
|  | 1,141,286  | 226,258  | 1,188,947  | 23,037,114                                       | 1,404,985                 | 26,998,590      | 3,938,391                                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(ii) The following table sets out the credit risk concentration by economic sectors:

| Bank<br>31 December 2011                                   | Short-term<br>funds, and<br>placements<br>with financial<br>institutions<br>RM'000 | Financial<br>investments-<br>held-to-<br>maturity<br>("HTM")<br>RM'000 | Financial<br>investments-<br>available-<br>for-sale<br>("AFS")<br>RM'000 | Loans,<br>advances<br>and<br>financing<br>RM'000 | Other<br>assets<br>RM'000 | Total<br>RM'000 | Commitments<br>and<br>contingencies<br>RM'000 |
|--|--|--|--|--|---------------------------|-----------------|---|
| Agriculture, hunting and forestry                          | –  | 53,641   | 100,574  | 11,685,419                                       | –                         | 11,839,634      | 1,660,137                                     |
| Construction   | –  | –  | –  | 372,016  | –                         | 372,016         | 48,061  |
| Education  | –  | –  | 283,131  | 2,201,012  | –                         | 2,484,143       | 105,539                                       |
| Electrical, gas and water supply                           | 3,356,159  | 95,018   | 182,496  | 195,920  | 1,050,693                 | 4,880,286       | –   |
| Finance, insurance and business                            | –  | –  | –  | 643,623  | –                         | 643,623         | 359,123                                       |
| Hotel and restaurants                                      | –  | –  | –  | 15,089   | –                         | 15,089          | –   |
| Housing  | –  | –  | –  | 268,019  | –                         | 268,019         | 53,465  |
| Manufacturing  | –  | –  | –  | 53,488   | –                         | 53,488          | –   |
| Marine related   | –  | –  | –  | 20,919   | –                         | 20,919          | 4,084   |
| Material technology  | –  | –  | –  | 23,140   | –                         | 23,140          | –   |
| Medical and pharmaceuticals                                | –  | –  | –  | –  | –                         | –               | –   |
| Mining and quarrying                                       | –  | –  | –  | –  | –                         | –               | –   |
| Other community, social and<br>personal service activities | –  | –  | 7,000  | 20,671   | –                         | 27,671          | –   |
| Production engineering                                     | –  | –  | –  | 1,056  | –                         | 1,056           | –   |
| Public administration and<br>defence                       | –  | 576  | –  | 52,250   | –                         | 52,826          | 7,176   |
| Real estate, renting and business<br>activities            | –  | –  | 92,990   | 1,074,531  | –                         | 1,167,521       | 36,971  |
| Shipping   | –  | –  | 340,380  | 1,384,757  | –                         | 1,725,137       | 730,767                                       |
| Shipyard   | –  | –  | –  | 144,383  | –                         | 144,383         | –   |
| Transport, storage and communications                      | –  | –  | 10,841   | 4,258,387  | –                         | 4,269,228       | 19,539  |
|  | 3,356,159  | 149,235  | 1,017,412  | 22,414,680                                       | 1,050,693                 | 27,988,179      | 3,024,862                                     |
| Other assets not subject<br>to credit risk                 | –  | –  | –  | –  | 1,440,770                 | 1,440,770       | –   |
|  | 3,356,159  | 149,235  | 1,017,412  | 22,414,680                                       | 2,491,463                 | 29,428,949      | 3,024,862                                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(ii) The following table sets out the credit risk concentration by economic sectors:

| Bank<br>1 January 2011                                     | Short-term<br>funds, and<br>placements<br>with financial<br>institutions<br>RM'000 | Financial<br>investments-<br>held-to-<br>maturity<br>("HTM")<br>RM'000 | Financial<br>investments-<br>available-<br>for-sale<br>("AFS")<br>RM'000 | Loans,<br>advances<br>and<br>financing<br>RM'000 | Other<br>assets<br>RM'000 | Total<br>RM'000 | Commitments<br>and<br>contingencies<br>RM'000 |
|--|--|--|--|--|---------------------------|-----------------|---|
| Agriculture, hunting and forestry                          | –  | –  | 15,021   | –  | –                         | 15,021          | –   |
| Construction   | –  | –  | 267,858  | 9,539,784  | –                         | 9,807,642       | 1,660,137                                     |
| Education  | –  | –  | –  | 278,910  | –                         | 278,910         | 48,061  |
| Diversified holdings                                       | –  | 490  | 101,635  | –  | –                         | 102,125         | –   |
| Electrical, gas and water supply                           | –  | –  | –  | 3,284,507  | –                         | 3,284,507       | 105,539                                       |
| Finance, insurance and business                            | 3,325,624  | –  | 140,786  | 267,938  | 1,029,607                 | 4,763,955       | –   |
| Food processing  | –  | –  | –  | 4,344  | –                         | 4,344           | –   |
| Hotel and restaurants                                      | –  | –  | –  | 598,717  | –                         | 598,717         | 359,123                                       |
| Housing  | –  | –  | –  | 16,364   | –                         | 16,364          | –   |
| Infrastructure and utilities                               | –  | 171,557  | 528,183  | –  | –                         | 699,740         | –   |
| Manufacturing  | –  | –  | –  | 264,684  | –                         | 264,684         | 53,465  |
| Marine related   | –  | –  | –  | 258  | –                         | 258             | –   |
| Material technology  | –  | –  | –  | 19,771   | –                         | 19,771          | 4,084   |
| Medical and pharmaceuticals                                | –  | –  | –  | 23,633   | –                         | 23,633          | –   |
| Mining and quarrying                                       | –  | –  | 152,321  | –  | –                         | 152,321         | –   |
| Other community, social and<br>personal service activities | –  | –  | –  | 24,143   | –                         | 24,143          | 8,067   |
| Production engineering                                     | –  | –  | –  | 2,455  | –                         | 2,455           | 26,700  |
| Public administration and defence                          | –  | 95,697   | 40,471   | 40,894   | –                         | 177,062         | 24,278  |
| Real estate, renting and business<br>activities            | –  | –  | 97,072   | 1,036,084  | –                         | 1,133,156       | 37,163  |
| Shipping   | –  | –  | 517,992  | 1,033,178  | –                         | 1,551,170       | 439,502                                       |
| Shipyards  | –  | –  | –  | 245,708  | –                         | 245,708         | 70,408  |
| Transport, storage and communications                      | –  | –  | –  | 4,356,609  | –                         | 4,356,609       | 560,213                                       |
|  | 3,325,624  | 267,744  | 1,861,339  | 21,037,981                                       | 1,029,607                 | 27,522,295      | 5,195,231                                     |
| Other assets not subject<br>to credit risk                 | –  | –  | –  | –  | 1,517,391                 | 1,517,391       | –   |
|  | 3,325,624  | 267,744  | 1,861,339  | 21,037,981                                       | 2,546,998                 | 29,039,686      | 5,195,231                                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(iii) Gross loans, advances and financing are rated based on internal rating by the Bank:

|                 | Neither<br>past due<br>nor impaired<br>RM'000 | Past due<br>but not<br>impaired<br>RM'000 | Impaired<br>RM'000 | Total<br>RM'000 |
|-----------------|---|---|--------------------|-----------------|
| <b>Group</b>    |   |   |                    |                 |
| <b>2012</b>     |   |   |                    |                 |
| Highest safety  | 8,484,519                                     | –   | –                  | 8,484,519       |
| Adequate safety | 1,771,535                                     | –   | –                  | 1,771,535       |
| Moderate safety | 8,336,357                                     | 14,416                                    | –                  | 8,350,773       |
| Low safety      | 3,617,610                                     | 67,901                                    | –                  | 3,685,511       |
| High risk       | 368,950                                       | 74,279                                    | –                  | 443,229         |
| Very high risk  | 32,419  | 75,048                                    | –                  | 107,467         |
| Impaired        | 50,190  | –   | 2,831,597          | 2,881,787       |
|                 | 22,661,580                                    | 231,644                                   | 2,831,597          | 25,724,821      |
| <b>Group</b>    |   |   |                    |                 |
| <b>2011</b>     |   |   |                    |                 |
| Highest safety  | 8,302,272                                     | –   | –                  | 8,302,272       |
| Adequate safety | 349,311                                       | –   | –                  | 349,311         |
| Moderate safety | 9,966,404                                     | 12,355                                    | –                  | 9,978,759       |
| Low safety      | 3,108,370                                     | 86,465                                    | –                  | 3,194,835       |
| High risk       | 315,702                                       | 7,422                                     | –                  | 323,124         |
| Very high risk  | 104,900                                       | –   | –                  | 104,900         |
| Impaired        | –   | –   | 3,086,860          | 3,086,860       |
|                 | 22,146,959                                    | 106,242                                   | 3,086,860          | 25,340,061      |
| <b>Bank</b>     |   |   |                    |                 |
| <b>2012</b>     |   |   |                    |                 |
| Highest safety  | 8,605,548                                     | –   | –                  | 8,605,548       |
| Adequate safety | 1,771,535                                     | –   | –                  | 1,771,535       |
| Moderate safety | 8,335,686                                     | 14,056                                    | –                  | 8,349,742       |
| Low safety      | 3,554,565                                     | 60,058                                    | –                  | 3,614,623       |
| High risk       | 244,806                                       | 4,111                                     | –                  | 248,917         |
| Very high risk  | 29,350  | 72,555                                    | –                  | 101,905         |
| Impaired        | 50,190  | –   | 2,622,743          | 2,672,933       |
|                 | 22,591,680                                    | 150,780                                   | 2,622,743          | 25,365,203      |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

(iii) Gross loans, advances and financing are rated based on internal rating by the Bank: (cont'd.)

|                 | Neither<br>past due<br>nor impaired<br>RM'000 | Past due<br>but not<br>impaired<br>RM'000 | Impaired<br>RM'000 | Total<br>RM'000 |
|-----------------|---|---|--------------------|-----------------|
| <b>Bank</b>     |   |   |                    |                 |
| <b>2011</b>     |   |   |                    |                 |
| Highest safety  | 8,502,272                                     | –   | –                  | 8,502,272       |
| Adequate safety | 349,311                                       | –   | –                  | 349,311         |
| Moderate safety | 9,906,907                                     | –   | –                  | 9,906,907       |
| Low safety      | 2,981,743                                     | 4,122                                     | –                  | 2,985,865       |
| High risk       | 307,881                                       | 1,941                                     | –                  | 309,822         |
| Very high risk  | 104,900                                       | –   | –                  | 104,900         |
| Impaired        | –   | –   | 2,846,298          | 2,846,298       |
|                 | 22,153,014                                    | 6,063                                     | 2,846,298          | 25,005,375      |

(iv) Aging analysis of past due but not impaired and impaired loans, advances and financing

Analysis of loans, advances and financing that are past due but not impaired based on the Group and Bank's internal credit rating system are as follows:

|                                   | Group          |                | Bank           |                |
|-----------------------------------|----------------|----------------|----------------|----------------|
|                                   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Impaired:</b>                  |                |                |                |                |
| 0 month overdue                   | 530,844        | 377,112        | 530,844        | 377,112        |
| 1 month overdue                   | 108,065        | 42,520         | 108,065        | 42,520         |
| 2 months overdue                  | 5,224          | 104,453        | 4,840          | 104,876        |
| 3 months overdue                  | 310,469        | 140,948        | 310,118        | 140,948        |
| > 3 months overdue                | 1,876,995      | 2,421,827      | 1,668,876      | 2,180,842      |
|                                   | 2,831,597      | 3,086,860      | 2,622,743      | 2,846,298      |
| <b>Past due but not impaired:</b> |                |                |                |                |
| 1 Month Overdue                   | 183,228        | 48,242         | 150,780        | 4,505          |
| 2 Months Overdue                  | 10,779         | 25,193         | –              | 1,558          |
| 3 Months Overdue                  | 37,636         | 32,807         | –              | –              |
|                                   | 231,643        | 106,242        | 150,780        | 6,063          |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

#### (v) Collateral and credit enhancement for loans, advances and financing

Collateral represents the asset pledged by a customer and/or a third party on behalf of the customer, in whole or in part, to secure a credit exposure and/or potential credit exposure with the Bank, and subject to seizure in the event of default. Collateral provides to the Bank with a secondary repayment source, i.e. a source of fund to help recover its investment should the customer is unable to repay the facility obtained from the Bank.

The Group and the Bank shall consider accepting the collateral based on its marketability, measurability, stability, transferability, speed in realising the collateral value, enforceability and free from encumbrances. The collateral types and amounts held by the Group and the Bank are as follows:

|                           | Secured<br>RM'000 | Unsecured<br>RM'000 | Total<br>RM'000 | Estimated<br>fair value<br>of collateral<br>RM'000 |
|---------------------------|-------------------|---------------------|-----------------|--|
| <b>2012</b>               |                   |                     |                 |  |
| <b>Group</b>              |                   |                     |                 |  |
| Past due but not impaired | 111,029           | 120,614             | 231,643         | 185,123  |
| Impaired                  | 2,116,135         | 715,462             | 2,831,597       | 3,019,202  |
|                           | 2,227,164         | 836,076             | 3,063,240       | 3,204,325  |
| <b>Bank</b>               |                   |                     |                 |  |
| Past due but not impaired | 111,029           | 39,751              | 150,780         | 185,123  |
| Impaired                  | 2,116,135         | 506,608             | 2,622,743       | 3,019,202  |
|                           | 2,227,164         | 546,359             | 2,773,523       | 3,204,325  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (a) Credit risk (cont'd.)

## (v) Collateral and credit enhancement for loans, advances and financing (cont'd.)

Estimated fair value of collateral for secured past due but not impaired and impaired loans, advances and financing:

|                           | Secured<br>RM'000 | Unsecured<br>RM'000                               | Total<br>RM'000 | Estimated<br>fair value<br>of collateral<br>RM'000 |
|---------------------------|-------------------|---|-----------------|--|
| <b>2011</b>               |                   |   |                 |  |
| <b>Group</b>              |                   |   |                 |  |
| Past due but not impaired | 1,869             | 117,056   | 106,242         | 5,197  |
| Impaired                  | 2,009,144         | 1,077,716   | 3,086,860       | 2,463,367  |
|                           | 2,011,013         | 1,194,772   | 3,205,785       | 2,468,564  |
| <b>Bank</b>               |                   |   |                 |  |
| Past due but not impaired | 1,869             | 4,194   | 6,063           | 5,197  |
| Impaired                  | 2,009,144         | 837,154   | 2,846,298       | 2,463,367  |
|                           | 2,011,013         | 841,348   | 2,852,361       | 2,468,564  |
|                           |                   | Properties,<br>equipment<br>and vessels<br>RM'000 | Cash<br>RM'000  | Total<br>RM'000                                    |
| <b>2012</b>               |                   |   |                 |  |
| <b>Group</b>              |                   |   |                 |  |
| Past due but not impaired |                   | 185,123   | –               | 185,123  |
| Impaired                  |                   | 3,019,202   | –               | 3,019,202  |
|                           |                   | 3,204,325   | –               | 3,204,325  |
| <b>Bank</b>               |                   |   |                 |  |
| Past due but not impaired |                   | 185,123   | –               | 185,123  |
| Impaired                  |                   | 3,019,202   | –               | 3,019,202  |
|                           |                   | 3,204,325   | –               | 3,204,325  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.).

#### (v) Collateral and credit enhancement for loans, advances and financing (cont'd.)

Estimated fair value of collateral for secured past due but not impaired and impaired loans, advances and financing:

|                           | Properties,<br>equipment<br>and vessels<br>RM'000 | Cash<br>RM'000 | Total<br>RM'000 |
|---------------------------|---|----------------|-----------------|
| <b>2011</b>               |   |                |                 |
| <b>Group</b>              |   |                |                 |
| Past due but not impaired | 5,197   | –              | 5,197           |
| Impaired                  | 2,463,367   | –              | 2,463,367       |
|                           | 2,468,564   | –              | 2,468,564       |
| <b>Bank</b>               |   |                |                 |
| Past due but not impaired | 5,197   | –              | 5,197           |
| Impaired                  | 2,463,367   | –              | 2,463,367       |
|                           | 2,468,564   | –              | 2,468,564       |

#### (vi) Restructured items

Restructured loans refer to the financial assets that would otherwise be past due or impaired where there is fundamental revision in the principal terms and conditions of the facility. Restructuring shall be considered when the customer's business is still viable and is expected to remain viable after the restructuring. The total restructured loans held by the Group and the Bank stood at RM999.4 million.

#### (vii) Credit quality for treasury credit risk exposures

The table below shows treasury credit risk exposures by the current counterparties' rating:

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <u>Financial investments – available-for-sale ("AFS")</u> |                |                |                |                |
| Sovereign   | 314,970        | 91,439         | 314,970        | 91,439         |
| AAA   | 94,258         | 92,990         | 94,258         | 92,990         |
| AA  | 260,747        | 413,428        | 260,747        | 413,428        |
| A   | 61,691         | 123,674        | 61,691         | 123,674        |
| Non-rated   | 510,551        | 327,582        | 457,281        | 295,881        |
|   | 1,242,217      | 1,049,113      | 1,188,947      | 1,017,412      |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (a) Credit risk (cont'd.)

#### (vii) Credit quality for treasury credit risk exposures (cont'd.)

The table below shows treasury credit risk exposures by the current counterparties' rating:

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <u>Financial investments – held-to-maturity ("HTM")</u> |                |                |                |                |
| Sovereign   | 93,495         | –              | 93,495         | –              |
| AAA   | 84,513         | 95,018         | 84,513         | 95,018         |
| BB  | –              | 576            | –              | 576            |
| B   | 48,250         | 53,641         | 48,250         | 53,641         |
| Non-rated   | 22             | 22             | –              | –              |
|   | 226,280        | 149,257        | 226,258        | 149,235        |

### (b) Market risk

#### (i) Foreign exchange risk

The Group is exposed to foreign currency risk as a result of its borrowings made in currencies other than Ringgit Malaysia. The Group's policy in managing its exposure to foreign currency risks is by hedging through forward contract deals.

The net unhedged financial assets and financial liabilities of the Group and the Bank that are not denominated in its functional currency are as follows:

|   | Net financial assets/(liabilities) held in non-functional currencies |                         |                                       |                         |
|---|--|-------------------------|---------------------------------------|-------------------------|
|   | Ringgit<br>Malaysia<br>2012<br>RM'000                                | Total<br>2012<br>RM'000 | Ringgit<br>Malaysia<br>2011<br>RM'000 | Total<br>2011<br>RM'000 |
| <u>Functional currency of the Group</u> |  |                         |                                       |                         |
| Euro (EUR)                              | –  | –                       | (44,378)                              | (44,378)                |
| Japanese Yen (JPY)                      | (249,817)  | (249,817)               | (797,119)                             | (797,119)               |
| United states dollar (USD)              | (49,863)   | (49,863)                | (95,439)                              | (95,439)                |
| <u>Functional currency of the Bank</u>  |  |                         |                                       |                         |
| EUR                                     | –  | –                       | (44,378)                              | (44,378)                |
| JPY                                     | (249,817)  | (249,817)               | (797,119)                             | (797,119)               |



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

#### (b) Market risk (cont'd.)

##### (i) Foreign exchange risk (cont'd.)

The table below shows the Group's and the Bank's foreign currency sensitivity based on reasonable possible movements in foreign exchange (FX) rates.

|              | Strengthening/<br>weakening in<br>FX rate<br>(+/-)<br>% | Effect on profit/loss<br>Increase<br>in FX rate<br>2012<br>RM'000 | Decrease<br>in FX rate<br>2012<br>RM'000 | Effect on equity<br>Increase<br>in FX rate<br>2012<br>RM'000 | Decrease<br>in FX rate<br>2012<br>RM'000 |
|--------------|---|---|--|--|--|
| <b>Group</b> |   |   |  |  |  |
| USD          | 10  | (4,896)   | 4,896                                    | (4,896)  | 4,896                                    |
| JPY          | 10  | (24,982)  | 24,982                                   | (24,982)   | 24,982                                   |
| <b>Bank</b>  |   |   |  |  |  |
| JPY          | 10  | (24,982)  | 24,982                                   | (24,982)   | 24,982                                   |

|              | Strengthening/<br>weakening in<br>FX rate<br>(+/-)<br>% | Effect on profit/loss<br>Increase<br>in FX rate<br>2011<br>RM'000 | Decrease<br>in FX rate<br>2011<br>RM'000 | Effect on equity<br>Increase<br>in FX rate<br>2011<br>RM'000 | Decrease<br>in FX rate<br>2012<br>RM'000 |
|--------------|---|---|--|--|--|
| <b>Group</b> |   |   |  |  |  |
| USD          | 10  | (9,544)   | 9,544                                    | (9,544)  | 9,544                                    |
| EUR          | 10  | (4,438)   | 4,438                                    | (4,438)  | 4,438                                    |
| JPY          | 10  | (79,712)  | 79,712                                   | (79,712)   | 79,712                                   |
| <b>Bank</b>  |   |   |  |  |  |
| EUR          | 10  | (4,438)   | 4,438                                    | (4,438)  | 4,438                                    |
| JPY          | 10  | (79,712)  | 79,712                                   | (79,712)   | 79,712                                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk

Interest rate risk is the impact to earnings and economic value of the Group due to fluctuations in interest rates.

Interest rate exposure arises from the differences in the maturities and repricing dates of assets, liabilities and off-balance sheet items. These mismatches are actively monitored and managed as part of the overall interest rate risk management process which is conducted in accordance with the Group's policies as approved by the Board.

The Group may be exposed to a loss in earnings due to the interest rates structure of the balance sheet arising from interest rates and yield curve changes. The sensitivity to interest rates arises from the mismatches in the repricing rates, cash flows and other characteristic of the assets and their corresponding liability funding. The Group manages its interest rate risk exposure through the use of fixed/floating rate debts and financial instruments.

The table below shows the Group's and the Bank's net interest income sensitivity based on possible parallel shift in interest rate.

|                                | Group                                 |                                       | Group                                 |                                       |
|--------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                | Impact on<br>profit<br>2012<br>RM'000 | Impact on<br>profit<br>2011<br>RM'000 | Impact on<br>equity<br>2012<br>RM'000 | Impact on<br>equity<br>2011<br>RM'000 |
| Interest rate – parallel shift |                                       |                                       |                                       |                                       |
| + 50 basis points              | 2,303                                 | 6,105                                 | 144,406                               | 107,304                               |
| – 50 basis points              | (2,303)                               | (6,105)                               | (144,406)                             | (107,304)                             |

|                                | Bank                                  |                                       | Bank                                  |                                       |
|--------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                | Impact on<br>profit<br>2012<br>RM'000 | Impact on<br>profit<br>2011<br>RM'000 | Impact on<br>equity<br>2012<br>RM'000 | Impact on<br>equity<br>2011<br>RM'000 |
| Interest rate – parallel shift |                                       |                                       |                                       |                                       |
| + 50 basis points              | 2,300                                 | 6,105                                 | 144,406                               | 107,304                               |
| – 50 basis points              | (2,300)                               | (6,105)                               | (144,406)                             | (107,304)                             |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

The table below summarises the Group's and Bank's exposure to interest rate risk. The table indicates effective average interest rates at the balance sheet date and the periods in which the financial instruments repriced or mature, whichever is earlier.

|   |  | <----- Non-trading book -----> |                            |                             |                           |                           |   |                                    |
|---|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|------------------------------------|
|   |  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Effective<br>interest<br>rate<br>% |
|   |  | Total<br>RM'000                |                            |                             |                           |                           |   |                                    |
| <b>Group</b>  |  |                                |                            |                             |                           |                           |   |                                    |
| <b>31 December 2012</b>                             |  |                                |                            |                             |                           |                           |   |                                    |
| <b>Assets</b>                                       |  |                                |                            |                             |                           |                           |   |                                    |
| Cash and short term deposits                        |  | 1,464,531                      | –                          | –                           | –                         | –                         | 42,327                                  | 2.36                               |
| Deposits and placements with financial institutions |  | 1,033                          | 66,722                     | –                           | –                         | 28                        | –                                       | 3.10                               |
| Financial investments – available-for-sale ("AFS")  |  | 364,877                        | 255,269                    | 355,486                     | 727                       | 265,858                   | –                                       | 6.06                               |
| Financial investments – held-to-maturity ("HTM")    |  | 22                             | 126,771                    | 51,237                      | –                         | 48,250                    | –                                       | 4.68                               |
| Loans, advances and financing                       |  | 1,080,240                      | 283,503                    | 1,710,346                   | 8,110,136                 | 11,658,810                | –                                       | 7.31                               |
| – non-impaired                                      |  | –                              | –                          | –                           | –                         | –                         | 391,507                                 | –                                  |
| – impaired *  |  | –                              | –                          | –                           | –                         | –                         | 273,743                                 | –                                  |
| Interest in associates                              |  | –                              | –                          | –                           | –                         | –                         | 272,229                                 | –                                  |
| Other assets  |  | –                              | –                          | –                           | –                         | –                         | 209,727                                 | –                                  |
| Interest in jointly controlled entities             |  | –                              | –                          | –                           | –                         | –                         | 159,173                                 | –                                  |
| Property, plant and equipment                       |  | –                              | –                          | –                           | –                         | –                         | 2,029                                   | –                                  |
| Prepaid land lease                                  |  | –                              | –                          | –                           | –                         | –                         | 9,720                                   | –                                  |
| Investment properties                               |  | –                              | –                          | –                           | –                         | –                         | 8,762                                   | –                                  |
| Intangible assets                                   |  | –                              | –                          | –                           | –                         | –                         | 87,957                                  | –                                  |
| Deferred tax assets                                 |  | –                              | –                          | –                           | –                         | –                         | 120,530                                 | –                                  |
| Assets classified as held for sale                  |  | –                              | –                          | –                           | –                         | –                         | 54,960                                  | –                                  |
| Assets of subsidiaries classified as held for sale  |  | –                              | –                          | –                           | –                         | –                         | –                                       | –                                  |
| <b>Total Assets</b>                                 |  | <b>2,910,703</b>               | <b>732,265</b>             | <b>2,117,069</b>            | <b>8,110,863</b>          | <b>11,972,946</b>         | <b>1,632,664</b>                        | <b>27,476,510</b>                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|   | <----- Non-trading book -----> |                            |                             |                           |                           |   |                                    |
|---|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|------------------------------------|
|   | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Effective<br>interest<br>rate<br>% |
| <b>Group</b>  |                                |                            |                             |                           |                           |   |                                    |
| 31 December 2012 (cont'd.)                              |                                |                            |                             |                           |                           |   |                                    |
| Liabilities and Shareholders' Equity                    |                                |                            |                             |                           |                           |   |                                    |
| Deposits from customers                                 | 1,400,697                      | 1,661,819                  | 2,351,626                   | –                         | –                         | –                                       | 3.58                               |
| Deposits and placements from financial institutions     | 10,019                         | 62,826                     | 80,711                      | –                         | –                         | –                                       | 3.39                               |
| Other liabilities                                       | –                              | –                          | –                           | –                         | –                         | 185,234                                 | –                                  |
| Redeemable notes  | –                              | –                          | 1,008,055                   | 2,220,565                 | 905,371                   | –                                       | 5.05                               |
| Term loans  | 80,005                         | 74,630                     | 74,630                      | 6,659,908                 | 2,754,126                 | –                                       | 4.19                               |
| Infrastructure support fund                             | –                              | –                          | –                           | –                         | –                         | 399,535                                 | –                                  |
| Deferred income   | –                              | –                          | –                           | –                         | –                         | 251,430                                 | –                                  |
| Deferred tax liabilities                                | –                              | –                          | –                           | –                         | –                         | 12,814                                  | –                                  |
| Liabilities of subsidiaries classified as held for sale | –                              | –                          | –                           | –                         | –                         | 101                                     | –                                  |
| <b>Total Liabilities</b>                                | <b>1,490,721</b>               | <b>1,799,275</b>           | <b>3,515,022</b>            | <b>8,880,473</b>          | <b>3,659,497</b>          | <b>849,114</b>                          | <b>20,194,102</b>                  |
| Shareholders' equity                                    | –                              | –                          | –                           | –                         | –                         | –                                       | –                                  |
| Minority interests                                      | –                              | –                          | –                           | –                         | –                         | 7,129,258                               | –                                  |
|   |                                |                            |                             |                           |                           | 153,150                                 | –                                  |
| <b>Total Liabilities and Shareholders' Equity</b>       | <b>1,490,721</b>               | <b>1,799,275</b>           | <b>3,515,022</b>            | <b>8,880,473</b>          | <b>3,659,497</b>          | <b>8,131,522</b>                        | <b>27,476,510</b>                  |
| On-balance sheet interest sensitivity gap               | 1,419,982                      | (1,067,010)                | (1,397,953)                 | (769,610)                 | 8,313,449                 | (6,498,858)                             | –                                  |
| Off-balance sheet interest sensitivity gap              | –                              | –                          | –                           | –                         | –                         | –                                       | –                                  |
| <b>Total interest sensitivity gap</b>                   | <b>1,419,982</b>               | <b>(1,067,010)</b>         | <b>(1,397,953)</b>          | <b>(769,610)</b>          | <b>8,313,449</b>          | <b>(6,498,858)</b>                      | <b>–</b>                           |

\* This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (b) Market risk (cont'd.)

## (ii) Interest rate risk (cont'd.)

|   |  | <----- Non-trading book -----> |                            |                             |                           |                           |   |                                    |
|---|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|------------------------------------|
|   |  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Effective<br>interest<br>rate<br>% |
| <b>Group</b>  |  |                                |                            |                             |                           |                           |   |                                    |
| <b>31 December 2011</b>                             |  |                                |                            |                             |                           |                           |   |                                    |
| <b>Assets</b>                                       |  |                                |                            |                             |                           |                           |   |                                    |
| Cash and short term deposits                        |  | 2,503,043                      | –                          | –                           | –                         | –                         | 83,399                                  | 3.06                               |
| Deposits and placements with financial institutions |  | 1,792                          | 1,372,511                  | –                           | –                         | 28                        | –                                       | 3.43                               |
| Financial investments – available-for-sale ("AFS")  |  | 87,303                         | 15,028                     | 133,884                     | 427,159                   | 385,739                   | –                                       | 6.14                               |
| Financial investments – held-to-maturity ("HTM")    |  | 22                             | –                          | 10,576                      | 79,914                    | 58,745                    | –                                       | 4.68                               |
| Loans, advances and financing                       |  | 960,225                        | 72,979                     | 1,019,603                   | 7,868,676                 | 12,331,718                | –                                       | 7.33                               |
| – non-impaired                                      |  | –                              | –                          | –                           | –                         | –                         | 320,697                                 | –                                  |
| – impaired *  |  | –                              | –                          | –                           | –                         | –                         | 171,964                                 | –                                  |
| Interest in associates                              |  | –                              | –                          | –                           | –                         | –                         | 280,004                                 | –                                  |
| Other assets  |  | –                              | –                          | –                           | 1,050,693                 | –                         | 257,226                                 | –                                  |
| Interest in jointly controlled entities             |  | –                              | –                          | –                           | –                         | –                         | 485,983                                 | –                                  |
| Property, plant and equipment                       |  | –                              | –                          | –                           | –                         | –                         | 3,050                                   | –                                  |
| Prepaid land lease                                  |  | –                              | –                          | –                           | –                         | –                         | 17,022                                  | –                                  |
| Investment properties                               |  | –                              | –                          | –                           | –                         | –                         | 4,231                                   | –                                  |
| Intangible assets                                   |  | –                              | –                          | –                           | –                         | –                         | 78,844                                  | –                                  |
| Deferred tax assets                                 |  | –                              | –                          | –                           | –                         | –                         | 24,581                                  | –                                  |
| Assets classified as held for sale                  |  | –                              | –                          | –                           | –                         | –                         | –                                       | –                                  |
| <b>Total assets</b>                                 |  | <b>3,552,385</b>               | <b>1,460,518</b>           | <b>1,164,063</b>            | <b>9,426,442</b>          | <b>12,776,230</b>         | <b>1,727,001</b>                        | <b>30,106,639</b>                  |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 446. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|  | <----- Non-trading book -----> |                      |                       |                     |                     |                               |                   | Effective interest rate % |
|--|--------------------------------|----------------------|-----------------------|---------------------|---------------------|-------------------------------|-------------------|---------------------------|
|  | Up to 1 month RM'000           | >1 – 3 months RM'000 | >3 – 12 months RM'000 | >1 – 5 years RM'000 | Over 5 years RM'000 | Non-interest sensitive RM'000 | Total RM'000      |                           |
| <b>Group</b>                               |                                |                      |                       |                     |                     |                               |                   |                           |
| 31 December 2011 (cont'd.)                 |                                |                      |                       |                     |                     |                               |                   |                           |
| <b>Equity and liabilities</b>              |                                |                      |                       |                     |                     |                               |                   |                           |
| Deposits from customers                    | 1,924,607                      | 2,734,079            | 2,301,087             | –                   | –                   | –                             | 6,959,773         | 3.58                      |
| Bills and acceptances payable              | 99,835                         | –                    | –                     | –                   | –                   | –                             | 99,835            | –                         |
| Other liabilities                          | –                              | –                    | –                     | –                   | –                   | 117,408                       | 117,408           | –                         |
| Redeemable notes                           | –                              | –                    | –                     | 3,329,195           | 904,861             | –                             | 4,234,056         | 5.05                      |
| Term loans                                 | 182,723                        | 74,630               | 119,008               | 6,743,615           | 3,690,376           | –                             | 10,810,352        | 4.19                      |
| Infrastructure support fund                | –                              | –                    | –                     | –                   | –                   | 413,296                       | 413,296           | –                         |
| Deferred income                            | –                              | –                    | –                     | –                   | –                   | 233,005                       | 233,005           | –                         |
| Deferred tax liabilities                   | –                              | –                    | –                     | –                   | –                   | 8,685                         | 8,685             | –                         |
| <b>Total liabilities</b>                   | <b>2,207,165</b>               | <b>2,808,709</b>     | <b>2,420,095</b>      | <b>10,072,810</b>   | <b>4,595,237</b>    | <b>772,394</b>                | <b>22,876,410</b> |                           |
| Shareholders' equity                       | –                              | –                    | –                     | –                   | –                   | 7,032,532                     | 7,032,532         | –                         |
| Non-controlling interest                   | –                              | –                    | –                     | –                   | –                   | 197,697                       | 197,697           | –                         |
| <b>Total equity and liabilities</b>        | <b>2,207,165</b>               | <b>2,808,709</b>     | <b>2,420,095</b>      | <b>10,072,810</b>   | <b>4,595,237</b>    | <b>8,002,623</b>              | <b>30,106,639</b> |                           |
| On-balance sheet interest sensitivity gap  | 1,345,220                      | (1,348,191)          | (1,256,032)           | (646,368)           | 8,180,993           | (6,275,622)                   | –                 | –                         |
| Off-balance sheet interest sensitivity gap | –                              | –                    | –                     | –                   | –                   | –                             | –                 | –                         |
| <b>Total interest sensitivity gap</b>      | <b>1,345,220</b>               | <b>(1,348,191)</b>   | <b>(1,256,032)</b>    | <b>(646,368)</b>    | <b>8,180,993</b>    | <b>(6,275,622)</b>            | <b>–</b>          |                           |

\* This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (b) Market risk (cont'd.)

## (ii) Interest rate risk (cont'd.)

|   |  | <----- Non-trading book -----> |                            |                             |                           |                           |   |                   |                                    |
|---|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|-------------------|------------------------------------|
|   |  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Total<br>RM'000   | Effective<br>interest<br>rate<br>% |
| <b>Group</b>  |  |                                |                            |                             |                           |                           |   |                   |                                    |
| <b>1 January 2011</b>                               |  |                                |                            |                             |                           |                           |   |                   |                                    |
| <b>Assets</b>                                       |  |                                |                            |                             |                           |                           |   |                   |                                    |
| Cash and short term deposits                        |  | 3,764,254                      | –                          | –                           | –                         | –                         | 70,323                                  | 3,834,577         | 3.03                               |
| Deposits and placements with financial institutions |  | –                              | 189,078                    | –                           | 50,000                    | 18                        | –                                       | 239,096           | 3.07                               |
| Financial investments – available-for-sale ("AFS")  |  | 29,638                         | 25,604                     | 183,064                     | 805,001                   | 807,391                   | 16,833                                  | 1,867,531         | 6.06                               |
| Financial investments – held-to-maturity ("HTM")    |  | –                              | –                          | 92,353                      | 90,778                    | 5,037                     | 79,598                                  | 267,766           | 5.59                               |
| Loans, advances and financing                       |  | 1,083,338                      | 31,745                     | 1,198,536                   | 6,062,661                 | 12,714,906                | –                                       | 21,091,186        | 7.01                               |
| – non-impaired                                      |  | –                              | –                          | –                           | –                         | –                         | 60,172                                  | 60,172            | –                                  |
| – impaired *  |  | –                              | –                          | –                           | –                         | –                         | –                                       | –                 | –                                  |
| Interest in associates                              |  | –                              | –                          | –                           | –                         | –                         | –                                       | –                 | –                                  |
| Other assets  |  | –                              | –                          | –                           | 1,029,607                 | 3,561                     | 419,582                                 | 1,452,750         | –                                  |
| Interest in jointly controlled entities             |  | –                              | –                          | –                           | –                         | –                         | 211,303                                 | 211,303           | –                                  |
| Property, plant and equipment                       |  | –                              | –                          | –                           | –                         | –                         | 559,996                                 | 559,996           | –                                  |
| Prepaid land lease                                  |  | –                              | –                          | –                           | –                         | –                         | 3,801                                   | 3,801             | –                                  |
| Investment properties                               |  | –                              | –                          | –                           | –                         | –                         | 17,468                                  | 17,468            | –                                  |
| Intangible assets                                   |  | –                              | –                          | –                           | –                         | –                         | 2,313                                   | 2,313             | –                                  |
| Deferred tax assets                                 |  | –                              | –                          | –                           | –                         | –                         | 210,158                                 | 210,158           | –                                  |
| <b>Total assets</b>                                 |  | <b>4,877,230</b>               | <b>246,427</b>             | <b>1,473,953</b>            | <b>8,038,047</b>          | <b>13,530,913</b>         | <b>1,651,547</b>                        | <b>29,818,117</b> |                                    |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|  | Non-trading book     |                      |                       |                     |                     |                               | Effective interest rate % |
|--|----------------------|----------------------|-----------------------|---------------------|---------------------|-------------------------------|---------------------------|
|  | Up to 1 month RM'000 | >1 – 3 months RM'000 | >3 – 12 months RM'000 | >1 – 5 years RM'000 | Over 5 years RM'000 | Non-interest sensitive RM'000 |                           |
| Group                                      |                      |                      |                       |                     |                     |                               |                           |
| 1 January 2011 (cont'd.)                   |                      |                      |                       |                     |                     |                               |                           |
| Equity and liabilities                     |                      |                      |                       |                     |                     |                               |                           |
| Deposits from customers                    | 2,805,133            | 3,746,111            | 935,113               | –                   | –                   | –                             | 3.17                      |
| Bills and acceptances payable              | –                    | –                    | –                     | –                   | –                   | –                             | –                         |
| Other liabilities                          | –                    | –                    | –                     | –                   | –                   | 174,847                       | –                         |
| Redeemable notes                           | –                    | –                    | 231,320               | 2,997,319           | 1,307,308           | –                             | 5.09                      |
| Term loans                                 | 77,342               | 102,361              | 207,543               | 2,691,903           | 6,822,509           | –                             | 4.57                      |
| Infrastructure support fund                | –                    | –                    | –                     | –                   | –                   | 380,294                       | –                         |
| Deferred income                            | –                    | –                    | –                     | –                   | –                   | 292,208                       | –                         |
| Deferred tax liabilities                   | –                    | –                    | –                     | –                   | –                   | 10,892                        | –                         |
| <b>Total liabilities</b>                   | <b>2,882,475</b>     | <b>3,848,472</b>     | <b>1,373,976</b>      | <b>5,689,222</b>    | <b>8,129,817</b>    | <b>858,241</b>                | <b>22,782,203</b>         |
| Shareholders' equity                       | –                    | –                    | –                     | –                   | –                   | 6,828,283                     | –                         |
| Non-controlling interest                   | –                    | –                    | –                     | –                   | –                   | 207,631                       | –                         |
| <b>Total equity and liabilities</b>        | <b>2,882,475</b>     | <b>3,848,472</b>     | <b>1,373,976</b>      | <b>5,689,222</b>    | <b>8,129,817</b>    | <b>7,894,155</b>              | <b>29,818,117</b>         |
| On-balance sheet interest sensitivity gap  | 1,994,755            | (3,602,045)          | 99,977                | 2,348,825           | 5,401,096           | (6,242,608)                   | –                         |
| Off-balance sheet interest sensitivity gap | –                    | –                    | –                     | –                   | –                   | –                             | –                         |
| <b>Total interest sensitivity gap</b>      | <b>1,994,755</b>     | <b>(3,602,045)</b>   | <b>99,977</b>         | <b>2,348,825</b>    | <b>5,401,096</b>    | <b>(6,242,608)</b>            | <b>–</b>                  |

\* This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (b) Market risk (cont'd.)

## (ii) Interest rate risk (cont'd.)

|   | <----- Non-trading book -----> |                            |                             |                           |                           |   |                                    |
|---|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|------------------------------------|
|   | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Effective<br>interest<br>rate<br>% |
| <b>Bank</b>   |                                |                            |                             |                           |                           |   |                                    |
| <b>2012</b>   |                                |                            |                             |                           |                           |   |                                    |
| <b>Assets</b>                                       |                                |                            |                             |                           |                           |   |                                    |
| Cash and short term deposits                        | 1,071,185                      | –                          | –                           | –                         | –                         | 3,379                                   | 3.15                               |
| Deposits and placements with financial institutions | –                              | 66,722                     | –                           | –                         | –                         | –                                       | 3.15                               |
| Financial investments – available-for-sale ("AFS")  | 311,607                        | 255,269                    | 355,486                     | 727                       | 265,858                   | –                                       | 5.47                               |
| Financial investments – held-to-maturity ("HTM")    | –                              | 126,771                    | 51,237                      | –                         | 48,250                    | –                                       | 4.48                               |
| Loans, advances and financing                       |                                |                            |                             |                           |                           |   |                                    |
| – non-impaired                                      | 1,201,268                      | 283,503                    | 1,710,346                   | 7,791,854                 | 11,705,299                | –                                       | 7.29                               |
| – impaired *  | –                              | –                          | –                           | –                         | –                         | 344,844                                 | –                                  |
| Other assets  | –                              | –                          | –                           | –                         | –                         | 201,932                                 | –                                  |
| Investment in subsidiaries                          | –                              | –                          | –                           | –                         | –                         | 928,549                                 | –                                  |
| Property, plant and equipment                       | –                              | –                          | –                           | –                         | –                         | 117,628                                 | –                                  |
| Prepaid land lease                                  | –                              | –                          | –                           | –                         | –                         | 2,029                                   | –                                  |
| Investment properties                               | –                              | –                          | –                           | –                         | –                         | 3,461                                   | –                                  |
| Intangible assets                                   | –                              | –                          | –                           | –                         | –                         | 6,664                                   | –                                  |
| Deferred tax  | –                              | –                          | –                           | –                         | –                         | 87,957                                  | –                                  |
| Subsidiaries classified as held for sale            | –                              | –                          | –                           | –                         | –                         | 56,765                                  | –                                  |
| <b>Total assets</b>                                 | <b>2,584,060</b>               | <b>732,265</b>             | <b>2,117,069</b>            | <b>7,792,581</b>          | <b>12,019,407</b>         | <b>1,753,208</b>                        | <b>26,998,590</b>                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|   | <----- Non-trading book -----> |                      |                       |                     |                     |                               | Effective interest rate % |
|---|--------------------------------|----------------------|-----------------------|---------------------|---------------------|-------------------------------|---------------------------|
|   | Up to 1 month RM'000           | >1 – 3 months RM'000 | >3 – 12 months RM'000 | >1 – 5 years RM'000 | Over 5 years RM'000 | Non-interest sensitive RM'000 | Total RM'000              |
| <b>Bank</b>   |                                |                      |                       |                     |                     |                               |                           |
| <b>2012 (cont'd.)</b>                               |                                |                      |                       |                     |                     |                               |                           |
| <b>Equity and liabilities</b>                       |                                |                      |                       |                     |                     |                               |                           |
| Deposits from customers                             | 1,400,697                      | 1,661,819            | 2,351,626             | –                   | –                   | –                             | 5,414,142                 |
| Deposits and placements from financial institutions | 10,019                         | 62,826               | 80,711                | –                   | –                   | –                             | 153,556                   |
| Other liabilities                                   | –                              | –                    | –                     | –                   | –                   | 35,901                        | 35,901                    |
| Redeemable notes                                    | –                              | –                    | 1,008,055             | 2,220,565           | 905,371             | –                             | 4,133,991                 |
| Term loans  | 80,005                         | 74,630               | 74,630                | 6,548,597           | 2,754,126           | –                             | 9,531,988                 |
| Infrastructure support fund                         | –                              | –                    | –                     | –                   | –                   | 399,535                       | 399,535                   |
| Deferred income                                     | –                              | –                    | –                     | –                   | –                   | 251,430                       | 251,430                   |
| Deferred tax liabilities                            | –                              | –                    | –                     | –                   | –                   | –                             | –                         |
| <b>Total liabilities</b>                            | <b>1,490,721</b>               | <b>1,799,275</b>     | <b>3,515,022</b>      | <b>8,769,162</b>    | <b>3,659,497</b>    | <b>686,866</b>                | <b>19,920,543</b>         |
| <b>Shareholders' equity</b>                         | <b>–</b>                       | <b>–</b>             | <b>–</b>              | <b>–</b>            | <b>–</b>            | <b>7,078,047</b>              | <b>–</b>                  |
| <b>Total equity and liabilities</b>                 | <b>1,490,721</b>               | <b>1,799,275</b>     | <b>3,515,022</b>      | <b>8,769,162</b>    | <b>3,659,497</b>    | <b>7,764,913</b>              | <b>26,998,590</b>         |
| On-balance sheet interest sensitivity gap           | 1,093,339                      | (1,067,010)          | (1,397,953)           | (976,581)           | 8,359,910           | (6,011,705)                   | –                         |
| Off-balance sheet interest sensitivity gap          | –                              | –                    | –                     | –                   | –                   | –                             | –                         |
| <b>Total interest sensitivity gap</b>               | <b>1,093,339</b>               | <b>(1,067,010)</b>   | <b>(1,397,953)</b>    | <b>(976,581)</b>    | <b>8,359,910</b>    | <b>(6,011,705)</b>            | <b>–</b>                  |

\* This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (b) Market risk (cont'd.)

## (ii) Interest rate risk (cont'd.)

| <----- Non-trading book ----->                      |                            |                            |                             |                           |                           |   |                   |                                    |  |
|---|----------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|-------------------|------------------------------------|--|
|   | Up to 1<br>month<br>RM'000 | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Total<br>RM'000   | Effective<br>interest<br>rate<br>% |  |
| Bank  |                            |                            |                             |                           |                           |   |                   |                                    |  |
| 2011  |                            |                            |                             |                           |                           |   |                   |                                    |  |
| Assets  |                            |                            |                             |                           |                           |   |                   |                                    |  |
| Cash and short term deposits                        | 2,431,637                  | –                          | –                           | –                         | –                         | 4,296                                   | 2,435,933         | 3.16                               |  |
| Deposits and placements with financial institutions | –                          | 920,226                    | –                           | –                         | –                         | –                                       | 920,226           | 3.50                               |  |
| Financial investments – available-for-sale ("AFS")  | 55,602                     | 15,028                     | 133,884                     | 427,159                   | 385,739                   | –                                       | 1,017,412         | 6.33                               |  |
| Financial investments – held-to-maturity ("HTM")    | –                          | –                          | 10,576                      | 79,914                    | 58,745                    | –                                       | 149,235           | 4.68                               |  |
| Loans, advances and financing                       | 960,188                    | 72,979                     | 992,532                     | 7,724,400                 | 12,408,978                | –                                       | 22,159,077        | 7.31                               |  |
| – non-impaired                                      | –                          | –                          | –                           | –                         | –                         | 255,603                                 | 255,603           | –                                  |  |
| – impaired *  | –                          | –                          | –                           | 1,050,693                 | –                         | 238,129                                 | 1,288,822         | –                                  |  |
| Other assets  | –                          | –                          | –                           | –                         | –                         | 985,742                                 | 985,742           | –                                  |  |
| Investment in subsidiaries                          | –                          | –                          | –                           | –                         | –                         | 123,554                                 | 123,554           | –                                  |  |
| Property, plant and equipment                       | –                          | –                          | –                           | –                         | –                         | 3,050                                   | 3,050             | –                                  |  |
| Prepaid land lease                                  | –                          | –                          | –                           | –                         | –                         | 7,913                                   | 7,913             | –                                  |  |
| Investment properties                               | –                          | –                          | –                           | –                         | –                         | 3,538                                   | 3,538             | –                                  |  |
| Intangible assets                                   | –                          | –                          | –                           | –                         | –                         | 78,844                                  | 78,844            | –                                  |  |
| Deferred tax  | –                          | –                          | –                           | –                         | –                         | –                                       | –                 | –                                  |  |
| <b>Total assets</b>                                 | <b>3,447,427</b>           | <b>1,008,233</b>           | <b>1,136,992</b>            | <b>9,282,166</b>          | <b>12,853,462</b>         | <b>1,700,669</b>                        | <b>29,428,949</b> |                                    |  |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|  | Non-trading book     |                      |                       |                     |                     |                               |                   | Effective interest rate % |
|--|----------------------|----------------------|-----------------------|---------------------|---------------------|-------------------------------|-------------------|---------------------------|
|  | Up to 1 month RM'000 | >1 – 3 months RM'000 | >3 – 12 months RM'000 | >1 – 5 years RM'000 | Over 5 years RM'000 | Non-interest sensitive RM'000 | Total RM'000      |                           |
| <b>Bank</b>                                |                      |                      |                       |                     |                     |                               |                   |                           |
| <b>2011 (cont'd.)</b>                      |                      |                      |                       |                     |                     |                               |                   |                           |
| <b>Equity and liabilities</b>              |                      |                      |                       |                     |                     |                               |                   |                           |
| Deposits from customers                    | 1,924,607            | 2,734,079            | 2,301,088             | –                   | –                   | –                             | 6,959,774         | 3.58                      |
| Bills and acceptances payable              | 99,835               | –                    | –                     | –                   | –                   | –                             | 99,835            | –                         |
| Other liabilities                          | –                    | –                    | –                     | –                   | –                   | 31,994                        | 31,994            | –                         |
| Redeemable notes                           | –                    | –                    | –                     | 3,329,194           | 904,861             | –                             | 4,234,055         | 5.05                      |
| Term loans                                 | 182,723              | 74,630               | 119,008               | 6,537,695           | 3,690,376           | –                             | 10,604,432        | 4.25                      |
| Infrastructure support fund                | –                    | –                    | –                     | –                   | –                   | 413,296                       | 413,296           | –                         |
| Deferred income                            | –                    | –                    | –                     | –                   | –                   | 233,005                       | 233,005           | –                         |
| <b>Total liabilities</b>                   | <b>2,207,165</b>     | <b>2,808,709</b>     | <b>2,420,096</b>      | <b>9,866,889</b>    | <b>4,595,237</b>    | <b>678,295</b>                | <b>22,576,391</b> |                           |
| <b>Shareholders' equity</b>                | <b>–</b>             | <b>–</b>             | <b>–</b>              | <b>–</b>            | <b>–</b>            | <b>6,852,558</b>              | <b>6,852,558</b>  | <b>–</b>                  |
| <b>Total equity and liabilities</b>        | <b>2,207,165</b>     | <b>2,808,709</b>     | <b>2,420,096</b>      | <b>9,866,889</b>    | <b>4,595,237</b>    | <b>7,530,853</b>              | <b>29,428,949</b> |                           |
| On-balance sheet interest sensitivity gap  | 1,240,262            | (1,800,476)          | (1,283,104)           | (584,723)           | 8,258,225           | (5,830,184)                   | –                 | –                         |
| Off-balance sheet interest sensitivity gap | –                    | –                    | –                     | –                   | –                   | –                             | –                 | –                         |
| <b>Total interest sensitivity gap</b>      | <b>1,240,262</b>     | <b>(1,800,476)</b>   | <b>(1,283,104)</b>    | <b>(584,723)</b>    | <b>8,258,225</b>    | <b>(5,830,184)</b>            | <b>–</b>          |                           |

\* This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|  | <----- Non-trading book -----> |                            |                             |                           |                           |   |                                    |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|---|------------------------------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>interest<br>sensitive<br>RM'000 | Effective<br>interest<br>rate<br>% |
| <b>Bank</b>  |                                |                            |                             |                           |                           |   |                                    |
| <b>1 January 2011</b>                                  |                                |                            |                             |                           |                           |   |                                    |
| <b>Assets</b>  |                                |                            |                             |                           |                           |   |                                    |
| Cash and short term deposits                           | 3,060,509                      | –                          | –                           | –                         | –                         | 26,065                                  | 3.07                               |
| Deposits and placements<br>with financial institutions | –                              | 189,050                    | –                           | 50,000                    | –                         | –                                       | 3.07                               |
| Financial investments – available-for-sale ("AFS")     | 23,445                         | 25,604                     | 183,063                     | 815,130                   | 797,262                   | 16,835                                  | 6.08                               |
| Financial investments – held-to-maturity ("HTM")       | –                              | –                          | 92,353                      | 90,778                    | 5,037                     | 79,576                                  | 5.59                               |
| Loans, advances and financing                          |                                |                            |                             |                           |                           |   |                                    |
| – non-impaired   | 1,084,537                      | 41,790                     | 1,128,366                   | 5,904,384                 | 12,883,883                | –                                       | 7.00                               |
| – impaired *   | –                              | –                          | –                           | –                         | –                         | (4,979)                                 | –                                  |
| Other assets   | –                              | –                          | –                           | 1,029,607                 | –                         | 241,549                                 | 3.50                               |
| Investment in subsidiaries                             | –                              | –                          | –                           | –                         | –                         | 930,296                                 | –                                  |
| Property, plant and equipment                          | –                              | –                          | –                           | –                         | –                         | 122,216                                 | –                                  |
| Prepaid land lease                                     | –                              | –                          | –                           | –                         | –                         | 3,801                                   | –                                  |
| Investment properties                                  | –                              | –                          | –                           | –                         | –                         | 8,090                                   | –                                  |
| Intangible assets                                      | –                              | –                          | –                           | –                         | –                         | 1,281                                   | –                                  |
| Deferred tax   | –                              | –                          | –                           | –                         | –                         | 210,158                                 | –                                  |
| <b>Total Assets</b>                                    | <b>4,168,491</b>               | <b>256,444</b>             | <b>1,403,782</b>            | <b>7,889,899</b>          | <b>13,686,182</b>         | <b>1,634,888</b>                        | <b>29,039,686</b>                  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (b) Market risk (cont'd.)

#### (ii) Interest rate risk (cont'd.)

|  | Non-trading book        |                         |                          |                        |                        |                                  |                   |                              |
|--|-------------------------|-------------------------|--------------------------|------------------------|------------------------|----------------------------------|-------------------|------------------------------|
|  | Up to 1 month<br>RM'000 | >1 – 3 months<br>RM'000 | >3 – 12 months<br>RM'000 | >1 – 5 years<br>RM'000 | Over 5 years<br>RM'000 | Non-interest sensitive<br>RM'000 | Total<br>RM'000   | Effective interest rate<br>% |
| <b>Bank</b>                                |                         |                         |                          |                        |                        |                                  |                   |                              |
| 1 January 2011 (cont'd.)                   |                         |                         |                          |                        |                        |                                  |                   |                              |
| <b>Equity and liabilities</b>              |                         |                         |                          |                        |                        |                                  |                   |                              |
| Deposits from customers                    | 2,805,133               | 3,746,110               | 935,114                  | –                      | –                      | –                                | 7,486,357         | 3.17                         |
| Bills and acceptances payable              | –                       | –                       | –                        | –                      | –                      | –                                | –                 | –                            |
| Other liabilities                          | –                       | –                       | –                        | –                      | –                      | 74,246                           | 74,246            | –                            |
| Redeemable notes                           | –                       | –                       | 201,863                  | 3,025,038              | 1,309,046              | –                                | 4,535,947         | 5.09                         |
| Term loans                                 | 77,342                  | 102,361                 | 207,543                  | 2,597,043              | 6,630,603              | –                                | 9,614,892         | 4.67                         |
| Infrastructure support fund                | –                       | –                       | –                        | –                      | –                      | 380,294                          | 380,294           | –                            |
| Deferred income                            | –                       | –                       | –                        | –                      | –                      | 292,208                          | 292,208           | –                            |
| <b>Total liabilities</b>                   | <b>2,882,475</b>        | <b>3,848,471</b>        | <b>1,344,520</b>         | <b>5,622,081</b>       | <b>7,939,649</b>       | <b>746,748</b>                   | <b>22,383,944</b> |                              |
| <b>Shareholders' equity</b>                | <b>–</b>                | <b>–</b>                | <b>–</b>                 | <b>–</b>               | <b>–</b>               | <b>6,655,742</b>                 | <b>6,655,742</b>  | <b>–</b>                     |
| <b>Total equity and liabilities</b>        | <b>2,882,475</b>        | <b>3,848,471</b>        | <b>1,344,520</b>         | <b>5,622,081</b>       | <b>7,939,649</b>       | <b>7,402,490</b>                 | <b>29,039,686</b> |                              |
| On-balance sheet interest sensitivity gap  | 1,286,016               | (3,592,027)             | 59,262                   | 2,267,818              | 5,746,533              | (5,767,602)                      | –                 | –                            |
| Off-balance sheet interest sensitivity gap | –                       | –                       | –                        | –                      | –                      | –                                | –                 | –                            |
| <b>Total interest sensitivity gap</b>      | <b>1,286,016</b>        | <b>(3,592,027)</b>      | <b>59,262</b>            | <b>2,267,818</b>       | <b>5,746,533</b>       | <b>(5,767,602)</b>               | <b>–</b>          |                              |

\* This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

#### (c) Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet its current and future payment obligations associated with financial obligations when they fall due. The liquidity and cash flow risks are managed by maintaining a diversity of funding sources and spreading debt repayments over a range of maturities.

The Group manages its liquidity requirement on a day-to-day basis to ensure that funds are readily available for its operational needs, withdrawals of deposits and repayments to fund providers. The Group may raise funds locally and globally either through government-to-government arrangements or direct negotiations. Other sources of funding through the capital market are being explored on an on-going basis to ensure a diversity of funding source.

The following table shows the maturity analysis of the Group's assets and liabilities based on remaining contractual maturities. The contractual maturity profile often does not reflect the actual behavioural patterns. In particular, the Bank has a significant amount of "core deposits" of non-bank customers which are contractually at call (included in the "Up to 3 months" time band) but historically a stable source of long-term funding for the Bank.

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-----------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Group  |                                |                            |                             |                           |                           |  |                 |
| 31 December 2012                                       |                                |                            |                             |                           |                           |  |                 |
| Assets   |                                |                            |                             |                           |                           |  |                 |
| Cash and short term deposits                           | 1,464,531                      | –                          | –                           | –                         | –                         | 42,327                                 | 1,506,858       |
| Deposits and placements with<br>financial institutions | 1,033                          | 66,722                     | –                           | –                         | 28                        | –                                      | 67,783          |
| Financial investments –<br>available-for-sale ("AFS")  | 363,145                        | 251,100                    | 382,124                     | 727                       | 412,277                   | –                                      | 1,409,373       |
| Financial investments –<br>held-to-maturity ("HTM")    | 22                             | 132,997                    | 50,173                      | –                         | 48,250                    | –                                      | 231,442         |
| Loans, advances and financing                          | 1,080,240                      | 283,503                    | 1,710,346                   | 8,110,136                 | 11,705,300                | 344,844                                | 23,234,369      |
| Other assets   | –                              | –                          | –                           | –                         | –                         | 272,229                                | 272,229         |
| Total undiscounted financial assets                    | 2,908,971                      | 734,322                    | 2,142,643                   | 8,110,863                 | 12,165,855                | 659,400                                | 26,722,054      |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (c) Liquidity risk (cont'd.)

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-----------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Group  |                                |                            |                             |                           |                           |  |                 |
| 31 December 2012 (cont'd.)                             |                                |                            |                             |                           |                           |  |                 |
| Liabilities  |                                |                            |                             |                           |                           |  |                 |
| Deposits from customers                                | 1,400,697                      | 1,661,819                  | 2,351,626                   | –                         | –                         | –                                      | 5,414,142       |
| Deposits and placements from<br>financial institutions | 10,019                         | 62,826                     | 80,711                      | –                         | –                         | –                                      | 153,556         |
| Bills and acceptances payable                          | –                              | –                          | –                           | –                         | –                         | –                                      | –               |
| Other liabilities                                      | –                              | –                          | –                           | –                         | –                         | 185,234                                | 185,234         |
| Redeemable notes                                       | –                              | –                          | 1,008,055                   | 2,220,565                 | 905,371                   | –                                      | 4,133,991       |
| Term loans   | 80,005                         | 74,630                     | 74,630                      | 6,659,908                 | 2,754,126                 | –                                      | 9,643,299       |
| Total undiscounted financial liabilities               | 1,490,721                      | 1,799,275                  | 3,515,022                   | 8,880,473                 | 3,659,497                 | 185,234                                | 19,530,222      |
| Net maturity mismatches                                | 1,418,250                      | (1,064,953)                | (1,372,379)                 | (769,610)                 | 8,506,358                 | 474,166                                | 7,191,832       |

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-----------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Group  |                                |                            |                             |                           |                           |  |                 |
| 31 December 2011                                       |                                |                            |                             |                           |                           |  |                 |
| Assets   |                                |                            |                             |                           |                           |  |                 |
| Cash and short term deposits                           | 2,503,043                      | –                          | –                           | –                         | –                         | 83,399                                 | 2,586,442       |
| Deposits and placements with<br>financial institutions | 1,792                          | 1,372,511                  | –                           | –                         | 28                        | –                                      | 1,374,331       |
| Financial investments –<br>available-for-sale ("AFS")  | 87,298                         | 15,000                     | 133,393                     | 422,968                   | 420,405                   | –                                      | 1,079,064       |
| Financial investments –<br>held-to-maturity ("HTM")    | 22                             | –                          | 10,576                      | 78,643                    | 58,744                    | –                                      | 147,985         |
| Loans, advances and financing                          | 960,225                        | 72,979                     | 1,019,603                   | 7,868,677                 | 12,331,717                | 320,697                                | 22,573,898      |
| Other assets   | –                              | –                          | –                           | 1,050,693                 | –                         | 280,004                                | 1,330,697       |
| Total undiscounted financial assets                    | 3,552,380                      | 1,460,490                  | 1,163,572                   | 9,420,981                 | 12,810,894                | 684,100                                | 29,092,417      |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (c) Liquidity risk (cont'd.)

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                   |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-------------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000   |
| <b>Group</b>   |                                |                            |                             |                           |                           |  |                   |
| 31 December 2011 (cont'd.)                             |                                |                            |                             |                           |                           |  |                   |
| <b>Liabilities</b>                                     |                                |                            |                             |                           |                           |  |                   |
| Deposits from customers                                | 1,924,607                      | 2,734,079                  | 2,301,087                   | –                         | –                         | –                                      | 6,959,773         |
| Bills and acceptances payable                          | 99,835                         | –                          | –                           | –                         | –                         | –                                      | 99,835            |
| Other liabilities                                      | –                              | –                          | –                           | –                         | –                         | 117,408                                | 117,408           |
| Redeemable notes                                       | –                              | –                          | –                           | 3,329,195                 | 904,861                   | –                                      | 4,234,056         |
| Term loans   | 182,723                        | 74,630                     | 119,008                     | 6,743,615                 | 3,690,376                 | –                                      | 10,810,352        |
| <b>Total undiscounted financial liabilities</b>        | <b>2,207,165</b>               | <b>2,808,709</b>           | <b>2,420,095</b>            | <b>10,072,810</b>         | <b>4,595,237</b>          | <b>117,408</b>                         | <b>22,221,424</b> |
| <b>Net maturity mismatches</b>                         | <b>1,345,215</b>               | <b>(1,348,219)</b>         | <b>(1,256,523)</b>          | <b>(651,829)</b>          | <b>8,215,657</b>          | <b>566,692</b>                         | <b>6,870,993</b>  |
| <b>Group</b>   |                                |                            |                             |                           |                           |  |                   |
| 1 January 2011   |                                |                            |                             |                           |                           |  |                   |
| <b>Assets</b>  |                                |                            |                             |                           |                           |  |                   |
| Cash and short term deposits                           | 3,764,254                      | –                          | –                           | –                         | –                         | 70,323                                 | 3,834,577         |
| Deposits and placements with<br>financial institutions | –                              | 189,078                    | –                           | 50,000                    | 18                        | –                                      | 239,096           |
| Financial investments –<br>available-for-sale ("AFS")  | 35,005                         | 25,463                     | 182,771                     | 803,298                   | 826,055                   | –                                      | 1,872,592         |
| Financial investments –<br>held-to-maturity ("HTM")    | –                              | –                          | 91,996                      | 89,206                    | 84,613                    | –                                      | 265,815           |
| Loans, advances and financing                          | 1,083,338                      | 31,745                     | 1,198,536                   | 6,062,661                 | 12,714,906                | 60,172                                 | 21,151,358        |
| Other assets   | –                              | –                          | –                           | 1,029,607                 | –                         | 423,143                                | 1,452,750         |
| <b>Total undiscounted financial assets</b>             | <b>4,882,597</b>               | <b>246,286</b>             | <b>1,473,303</b>            | <b>8,034,772</b>          | <b>13,625,592</b>         | <b>553,638</b>                         | <b>28,816,188</b> |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (c) Liquidity risk (cont'd.)

|   | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|---|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-----------------|
|   | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Group   |                                |                            |                             |                           |                           |  |                 |
| 1 January 2011 (cont'd.)                            |                                |                            |                             |                           |                           |  |                 |
| Liabilities   |                                |                            |                             |                           |                           |  |                 |
| Deposits from customers                             | 2,796,343                      | 3,759,302                  | 930,712                     | –                         | –                         | –                                      | 7,486,357       |
| Other liabilities                                   | –                              | –                          | –                           | –                         | –                         | 174,847                                | 174,847         |
| Redeemable notes                                    | –                              | –                          | 200,000                     | 3,041,979                 | 1,293,968                 | –                                      | 4,535,947       |
| Term loans  | 77,342                         | 102,361                    | 207,543                     | 2,691,903                 | 6,822,509                 | –                                      | 9,901,658       |
| Total undiscounted financial liabilities            | 2,873,685                      | 3,861,663                  | 1,338,255                   | 5,733,882                 | 8,116,477                 | 174,847                                | 22,098,809      |
| Net maturity mismatches                             | 2,008,912                      | (3,615,377)                | 135,048                     | 2,300,890                 | 5,509,115                 | 378,791                                | 6,717,379       |
|   |                                |                            |                             |                           |                           |  |                 |
|   | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|   | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Bank  |                                |                            |                             |                           |                           |  |                 |
| 31 December 2012                                    |                                |                            |                             |                           |                           |  |                 |
| Assets  |                                |                            |                             |                           |                           |  |                 |
| Cash and short term deposits                        | 1,071,185                      | –                          | –                           | –                         | –                         | 3,379                                  | 1,074,564       |
| Deposits and placements with financial institutions | –                              | 66,722                     | –                           | –                         | –                         | –                                      | 66,722          |
| Financial investments – available-for-sale ("AFS")  | 309,875                        | 251,100                    | 382,124                     | 727                       | 412,277                   | –                                      | 1,356,103       |
| Financial investments – held-to-maturity ("HTM")    | –                              | 132,997                    | 50,173                      | –                         | 48,250                    | –                                      | 231,420         |
| Loans, advances and financing                       | 1,201,268                      | 283,503                    | 1,710,346                   | 7,791,853                 | 11,705,300                | 344,844                                | 23,037,114      |
| Other assets  | –                              | –                          | –                           | –                         | –                         | 201,932                                | 201,932         |
| Total undiscounted financial assets                 | 2,582,328                      | 734,322                    | 2,142,643                   | 7,792,580                 | 12,165,827                | 550,155                                | 25,967,855      |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (c) Liquidity risk (cont'd.)

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-----------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Bank   |                                |                            |                             |                           |                           |  |                 |
| 31 December 2012 (cont'd.)                             |                                |                            |                             |                           |                           |  |                 |
| Liabilities  |                                |                            |                             |                           |                           |  |                 |
| Deposits from customers                                | 1,400,697                      | 1,661,819                  | 2,351,626                   | –                         | –                         | –                                      | 5,414,142       |
| Deposits and placements from<br>financial institutions | 10,019                         | 62,826                     | 80,711                      | –                         | –                         | –                                      | 153,556         |
| Other liabilities                                      | –                              | –                          | –                           | –                         | –                         | 35,901                                 | 35,901          |
| Redeemable notes                                       | –                              | –                          | 1,008,055                   | 2,220,565                 | 905,371                   | –                                      | 4,133,991       |
| Term loans   | 80,005                         | 74,630                     | 74,630                      | 6,548,597                 | 2,754,126                 | –                                      | 9,531,988       |
| Total undiscounted financial liabilities               | 1,490,721                      | 1,799,275                  | 3,515,022                   | 8,769,162                 | 3,659,497                 | 35,901                                 | 19,269,578      |
| Net maturity mismatches                                | 1,091,607                      | (1,064,953)                | (1,372,379)                 | (976,582)                 | 8,506,330                 | 514,254                                | 6,698,277       |

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                 |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-----------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000 |
| Bank   |                                |                            |                             |                           |                           |  |                 |
| 31 December 2011                                       |                                |                            |                             |                           |                           |  |                 |
| Assets   |                                |                            |                             |                           |                           |  |                 |
| Cash and short term deposits                           | 2,431,637                      | –                          | –                           | –                         | –                         | 4,296                                  | 2,435,933       |
| Deposits and placements with<br>financial institutions | –                              | 920,227                    | –                           | –                         | –                         | –                                      | 920,227         |
| Financial investments –<br>available-for-sale ("AFS")  | 55,597                         | 15,000                     | 133,393                     | 422,968                   | 420,405                   | –                                      | 1,047,363       |
| Financial investments –<br>held-to-maturity ("HTM")    | –                              | –                          | 10,576                      | 78,643                    | 58,744                    | –                                      | 147,963         |
| Loans, advances and financing                          | 960,188                        | 72,979                     | 992,532                     | 7,724,400                 | 12,408,978                | 255,603                                | 22,414,680      |
| Other assets   | –                              | –                          | –                           | 1,050,693                 | –                         | 238,129                                | 1,288,822       |
| Total undiscounted financial assets                    | 3,447,422                      | 1,008,206                  | 1,136,501                   | 9,276,704                 | 12,888,127                | 498,028                                | 28,254,988      |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

### (c) Liquidity risk (cont'd.)

|   | <----- Non-trading book -----> |                            |                             |                           |                           |  |                   |
|---|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-------------------|
|   | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000   |
| <b>Bank</b>                                     |                                |                            |                             |                           |                           |  |                   |
| <b>31 December 2011 (cont'd.)</b>               |                                |                            |                             |                           |                           |  |                   |
| <b>Liabilities</b>                              |                                |                            |                             |                           |                           |  |                   |
| Deposits from customers                         | 1,924,607                      | 2,734,079                  | 2,301,087                   | –                         | –                         | –                                      | 6,959,773         |
| Bills and acceptances payable                   | 99,835                         | –                          | –                           | –                         | –                         | –                                      | 99,835            |
| Other liabilities                               | –                              | –                          | –                           | –                         | –                         | 31,994                                 | 31,994            |
| Redeemable notes                                | –                              | –                          | –                           | 3,329,195                 | 904,861                   | –                                      | 4,234,056         |
| Term loans                                      | 182,723                        | 74,630                     | 119,008                     | 6,537,695                 | 3,690,376                 | –                                      | 10,604,432        |
| <b>Total undiscounted financial liabilities</b> | <b>2,207,165</b>               | <b>2,808,709</b>           | <b>2,420,095</b>            | <b>9,866,890</b>          | <b>4,595,237</b>          | <b>31,994</b>                          | <b>21,930,090</b> |
| <b>Net maturity mismatches</b>                  | <b>1,240,257</b>               | <b>(1,800,503)</b>         | <b>(1,283,594)</b>          | <b>(590,186)</b>          | <b>8,292,890</b>          | <b>466,034</b>                         | <b>6,324,898</b>  |

The Bank is subject to liquidity requirements to support calls under outstanding contingent liabilities and undrawn credit facility commitments as disclosed in Notes 37(a). These have been incorporated in the net off-balance sheet position for year ended 31 December 2012. The total outstanding contractual amounts of these items do not represent future cash requirements since the Bank expects many of these contingent liabilities and commitments (such as direct credit substitutes and undrawn credit facilities) to expire without being called or drawn upon, and many of the contingent liabilities (such as letters of credit) are reimbursable by customers.

In the previous financial year, the Group and the Bank's disclosure on exposure to liquidity risk was based on discounted contractual terms whereas under the new FRS7 disclosure, the Group and the Bank's liquidity risk as at 31 December 2012 are based on contractual undiscounted repayment obligation.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 46. FINANCIAL INSTRUMENTS RISK (cont'd.)

## (c) Liquidity risk (cont'd.)

|  | <----- Non-trading book -----> |                            |                             |                           |                           |  |                   |
|--|--------------------------------|----------------------------|-----------------------------|---------------------------|---------------------------|--|-------------------|
|  | Up to 1<br>month<br>RM'000     | >1 – 3<br>months<br>RM'000 | >3 – 12<br>months<br>RM'000 | >1 – 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-<br>specific<br>maturity<br>RM'000 | Total<br>RM'000   |
| <b>Bank</b>  |                                |                            |                             |                           |                           |  |                   |
| <b>1 January 2011</b>                                  |                                |                            |                             |                           |                           |  |                   |
| <b>Assets</b>  |                                |                            |                             |                           |                           |  |                   |
| Cash and short term deposits                           | 3,060,509                      | –                          | –                           | –                         | –                         | 26,065                                 | 3,086,574         |
| Deposits and placements with<br>financial institutions | –                              | 189,050                    | –                           | 50,000                    | –                         | –                                      | 239,050           |
| Financial investments –<br>available-for-sale ("AFS")  | 28,812                         | 25,463                     | 182,771                     | 803,298                   | 826,055                   | –                                      | 1,866,399         |
| Financial investments –<br>held-to-maturity ("HTM")    | –                              | –                          | 91,996                      | 89,185                    | 84,613                    | –                                      | 265,794           |
| Loans, advances and financing                          | 1,084,537                      | 41,790                     | 1,128,366                   | 5,904,384                 | 12,883,883                | (4,979)                                | 21,037,981        |
| Other assets   | –                              | –                          | –                           | 1,029,607                 | –                         | 241,549                                | 1,271,156         |
| <b>Total undiscounted financial assets</b>             | <b>4,173,858</b>               | <b>256,303</b>             | <b>1,403,133</b>            | <b>7,876,474</b>          | <b>13,794,551</b>         | <b>262,635</b>                         | <b>27,766,954</b> |
| <b>Liabilities</b>                                     |                                |                            |                             |                           |                           |  |                   |
| Deposits from customers                                | 2,796,343                      | 3,759,302                  | 930,712                     | –                         | –                         | –                                      | 7,486,357         |
| Bills and acceptances payable                          | –                              | –                          | –                           | –                         | –                         | –                                      | –                 |
| Other liabilities                                      | –                              | –                          | –                           | –                         | –                         | 74,246                                 | 74,246            |
| Redeemable notes                                       | –                              | –                          | 200,000                     | 3,041,979                 | 1,293,968                 | –                                      | 4,535,947         |
| Term loans   | 77,342                         | 102,361                    | 207,543                     | 2,597,043                 | 6,630,603                 | –                                      | 9,614,892         |
| <b>Total undiscounted financial liabilities</b>        | <b>2,873,685</b>               | <b>3,861,663</b>           | <b>1,338,255</b>            | <b>5,639,022</b>          | <b>7,924,571</b>          | <b>74,246</b>                          | <b>21,711,442</b> |
| <b>Net maturity mismatches</b>                         | <b>1,300,173</b>               | <b>(3,605,360)</b>         | <b>64,878</b>               | <b>2,237,452</b>          | <b>5,869,980</b>          | <b>188,389</b>                         | <b>6,055,512</b>  |

The Bank is subject to liquidity requirements to support calls under outstanding contingent liabilities and undrawn credit facility commitments as disclosed in Notes 37(a). These have been incorporated in the net off-balance sheet position for year ended 31 December 2012. The total outstanding contractual amounts of these items do not represent future cash requirements since the Bank expects many of these contingent liabilities and commitments (such as direct credit substitutes and undrawn credit facilities) to expire without being called or drawn upon, and many of the contingent liabilities (such as letters of credit) are reimbursable by customers.

In the previous financial year, the Group and the Bank's disclosure on exposure to liquidity risk was based on discounted contractual terms whereas under the new FRS7 disclosure, the Group and the Bank's liquidity risk as at 31 December 2012 are based on contractual undiscounted repayment obligation.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 47. (i) Fair values

Financial instruments comprise financial assets, financial liabilities and also off-balance sheet derivatives. The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction, other than in a forced or liquidation sale. The information presented herein represents best estimates of fair values of financial instruments at the reporting date.

Loans, advances and financing to customers, where such market prices are not available, various methodologies have been used to estimate the approximate fair values of such instruments. These methodologies are significantly affected by the assumptions used and judgements made regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows, future expected loss experience and other factors. Changes in the assumptions could significantly affect these estimates and the resulting fair value estimates. Therefore, for a significant portion of the Group's and the Bank's financial instruments, including loans, advances and financing to customers, their respective fair value estimates do not purport to represent, nor should they be construed to represent, the amounts that the Group and the Bank could realise in a sale transaction at the reporting date. The fair value information presented herein should also in no way be construed as representative of the underlying value of the Group and the Bank as a going concern.

The on-balance sheet financial assets and financial liabilities of the Group and the Bank whose fair values are required to be disclosed in accordance with FRS132 comprise all its assets and liabilities with the exception of investments in subsidiaries, investments in associated companies, property, plant and equipment and provision for current and deferred taxation.

The estimated fair values of those on-balance sheet financial assets and financial liabilities as at the balance sheet date approximate their carrying amounts as shown in the balance sheets, except for the following financial assets and liabilities:

|                               | Group                       |                                  | Bank                        |                                  |
|-------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
|                               | Carrying<br>value<br>RM'000 | Carrying<br>fair value<br>RM'000 | Carrying<br>value<br>RM'000 | Carrying<br>fair value<br>RM'000 |
| <b>31 December 2012</b>       |                             |                                  |                             |                                  |
| <b>Financial assets</b>       |                             |                                  |                             |                                  |
| Loans, advances and financing | 23,120,278                  | 22,939,833                       | 22,923,022                  | 22,742,578                       |
| <b>Financial liabilities</b>  |                             |                                  |                             |                                  |
| Redeemable notes              | 4,133,991                   | 4,164,826                        | 4,133,991                   | 4,164,826                        |
| Term loans                    | 9,643,299                   | 9,030,975                        | 9,531,988                   | 8,919,664                        |
| <b>31 December 2011</b>       |                             |                                  |                             |                                  |
| <b>Financial assets</b>       |                             |                                  |                             |                                  |
| Loans, advances and financing | 22,845,145                  | 22,636,851                       | 22,679,650                  | 22,471,355                       |
| <b>Financial liabilities</b>  |                             |                                  |                             |                                  |
| Redeemable notes              | 4,234,056                   | 4,188,784                        | 4,234,056                   | 4,188,784                        |
| Term loans                    | 10,810,352                  | 10,200,190                       | 10,604,432                  | 9,994,270                        |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 47. (i) Fair values (cont'd.)

|                               | Group                       |                                  | Bank                        |                                  |
|-------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
|                               | Carrying<br>value<br>RM'000 | Carrying<br>fair value<br>RM'000 | Carrying<br>value<br>RM'000 | Carrying<br>fair value<br>RM'000 |
| <b>1 January 2011</b>         |                             |                                  |                             |                                  |
| <b>Financial assets</b>       |                             |                                  |                             |                                  |
| Loans, advances and financing | 21,435,096                  | 21,706,337                       | 21,321,719                  | 21,598,951                       |
| <b>Financial liabilities</b>  |                             |                                  |                             |                                  |
| Redeemable notes              | 4,491,287                   | 4,585,050                        | 4,491,287                   | 4,585,050                        |
| Term loans                    | 9,901,658                   | 9,164,347                        | 9,614,892                   | 8,877,581                        |

The methods and assumptions used in estimating the fair values of other financial instruments are as follows:

### (a) Cash and short-term funds

The carrying amount approximates fair value due to the relatively short maturity of the financial instruments.

### (b) Deposits and placements with financial institutions

The fair values of those financial instruments with remaining maturities of less than one year approximate their carrying values due to their relatively short maturities. For those financial instruments with maturities of more than one year, the fair values are estimated based on discounted cash flows using applicable prevailing market rates of similar remaining maturities at the reporting date.

### (c) Securities

Fair values of securities that are actively traded are determined by quoted bid prices. For non-actively traded securities, independent broker quotations are obtained. Fair values of equity securities are estimated using a number of methods, including net tangible assets.

### (d) Loans, advances and financing

The fair values of variable and fixed rate loans with remaining maturity of less than one year are estimated to approximate their carrying values. For fixed rate loans and Islamic financing with maturities of more than one year, the fair values are estimated based on expected future cash flows of contractual instalment payments and discounted at prevailing rates at reporting date offered for similar loans to new borrowers with similar credit profiles, where applicable. In respect of Government infrastructure loans, the fair values are estimated after taking into account the Government compensation received on these loans. For non-performing loans, the fair values are deemed to approximate the carrying values, net of allowances for bad and doubtful debts and financing.

### (e) Deposits from customers, deposits and placements of banks and other financial institutions

The fair values of deposits payable on demand and deposits and placements with maturities of less than one year approximate their carrying values due to the relatively short maturity of these instruments. The fair values of fixed deposits and placements with remaining maturities of more than one year are estimated based on discounted cash flows using applicable rates currently offered for deposits and placements with similar remaining maturities. The fair value of Islamic deposits are estimated to approximate their carrying values as the profit rates are determined at the end of their holding periods based on the actual profits generated from the assets invested.



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 47. (i) Fair values (cont'd.)

### (f) Redeemable notes

The fair values are estimated based on expected future cash flows of coupon and face value payments and discounted at their quoted bid prices at reporting date or prevailing rates at reporting date obtained for similar notes with similar maturities, where applicable.

### (g) Term loans

The fair values are estimated based on expected future cash flows of contractual instalment payments and discounted at prevailing rates at reporting date obtained for similar loans with similar maturities, where applicable.

## (ii) Fair value of financial assets and financial liabilities

### (a) Determination of fair value and fair value hierarchy

Presented below is the Group's and the Bank's classified financial instruments carried at fair value by level of the following fair value measurement hierarchy:

Level 1 – Unadjusted quoted prices in active market for identical financial instrument

Level 2 – Inputs other than quoted prices that are observable either directly or indirectly

Level 3 – Inputs that are not based on observable market data

| 2012   |                   |                   |                   |                 |
|--|-------------------|-------------------|-------------------|-----------------|
| Group  |                   |                   |                   |                 |
|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
| <b>Assets</b>                                      |                   |                   |                   |                 |
| Financial investments - available-for-sale ("AFS") | 250,938           | 991,279           | –                 | 1,242,217       |
| Total financial assets                             | 250,938           | 991,279           | –                 | 1,242,217       |
| Total financial assets carried at fair value       |                   |                   |                   | 1,242,217       |

| 2012   |                   |                   |                   |                 |
|--|-------------------|-------------------|-------------------|-----------------|
| Bank   |                   |                   |                   |                 |
|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
| <b>Assets</b>                                      |                   |                   |                   |                 |
| Financial investments - available-for-sale ("AFS") | 246,760           | 942,187           | –                 | 1,188,947       |
| Total financial assets                             | 246,760           | 942,187           | –                 | 1,188,947       |
| Total financial assets carried at fair value       |                   |                   |                   | 1,188,947       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 47. (ii) Fair value of financial assets and financial liabilities (cont'd.)

### (a) Determination of fair value and fair value hierarchy (cont'd.)

|  | 2011              |                   |                   |                 |
|--|-------------------|-------------------|-------------------|-----------------|
|  | Group             |                   |                   |                 |
|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
| <b>Assets</b>                                      |                   |                   |                   |                 |
| Financial investments - available-for-sale ("AFS") | 296,210           | 752,903           | –                 | 1,049,113       |
| Total financial assets                             | 296,210           | 752,903           | –                 | 1,049,113       |
| Total financial assets carried at fair value       |                   |                   |                   | 1,049,113       |

|  | 2011              |                   |                   |                 |
|--|-------------------|-------------------|-------------------|-----------------|
|  | Bank              |                   |                   |                 |
|  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
| <b>Assets</b>                                      |                   |                   |                   |                 |
| Financial investments - available-for-sale ("AFS") | 288,029           | 729,383           | –                 | 1,017,412       |
| Total financial assets                             | 288,029           | 729,383           | –                 | 1,017,412       |
| Total financial liabilities carried at fair value  |                   |                   |                   | 1,017,412       |

Where available, quoted and observable market prices are used as the measure of fair values, such as for government treasury bills and securities and quoted securities. Where quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions, the principal ones being as follows:

- (i) Fair values of securities that are actively traded is determined by quoted bid prices. For non-actively traded securities, independent broker quotations are obtained. Fair values of unquoted equity securities are estimated using a number of methods, including net tangible assets, earnings multiples and discounted cash flow analysis. Where discounted cash flow technique is used, the estimated future cash flows are discounted using applicable prevailing market or indicative rates of similar instruments at the reporting date.
- (ii) For financial derivatives, where quoted and observable market prices are not available, fair values are arrived at using internal pricing models. As assumptions were made regarding risk characteristics of the various financial instruments, discount rates, future expected loss and other factors, changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 47. (ii) Fair value of financial assets and financial liabilities (cont'd.)

### (b) Fair value of financial instruments that are not carried at fair value and whose fair value could not be reliably measured

Included in the financial investments - available-for-sale ("AFS") assets as at 31 December 2012 were investment equity securities of RM12,679,000 (2011: RM13,179,000) of the Group and the Bank that were carried at cost as their fair values could not be reliably measured. These securities were acquired for long term investment purpose.

The fair values of contingent liabilities and undrawn credit facilities are not readily ascertainable. These financial instruments are presently not sold or traded. The estimated fair value may be represented by the present value of the fees expected to be received, less associated costs. The Group and Bank assess that their respective fair values are unlikely to be significant given that the overall level of fees involved is not significant.

### (c) Fair value of financial instruments carried at cost or amortised cost

For cash and short term funds, securities purchased under resale agreements, deposits and placements with/of banks and other financial institutions, deposits from customers with short-term or no stated maturity, as well as interest and other short-term receivables and payables, fair values are expected to approximate the carrying amounts.

For loans, advances and financing and deposits from customers with longer-term maturity, fair values are estimated using discounted cash flow method.

For subordinated bonds issued, fair values are determined based on quoted market prices.

The estimated fair values of these financial instruments carried at cost or amortised cost approximate their carrying amounts as shown in the statements of financial position as at the reporting date.

## 48. ISLAMIC BANKING BUSINESS

The state of affairs as at 31 December 2012 and results for the financial year ended on this date under the Islamic Banking business of the Group included in the Group financial statements are summarised as follows:

### Statements of financial position

As at 31 December 2012

|   |      | Group                         |                               |                             |
|---|------|-------------------------------|-------------------------------|-----------------------------|
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Assets</b>                                       |      |                               |                               |                             |
| Cash and short-term funds                           | (a)  | 308,825                       | 570,279                       | 467,613                     |
| Deposits and placements with financial institutions | (b)  | 1,399                         | 150,376                       | 189,051                     |
| Financial investments – available-for-sale ("AFS")  | (c)  | 31,457                        | 52,594                        | 138,913                     |
| Advances and financing                              | (d)  | 3,972,934                     | 3,301,659                     | 2,391,484                   |
| Other assets  | (e)  | 974                           | 1,312                         | 1,253                       |
| Deferred tax assets                                 |      | –                             | 8                             | 1,298                       |
| <b>Total assets</b>                                 |      | <b>4,315,589</b>              | <b>4,076,228</b>              | <b>3,189,612</b>            |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

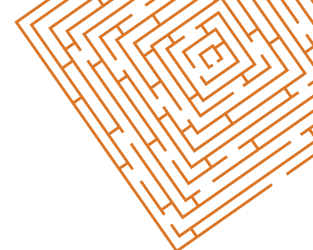
Statements of financial position (cont'd.)

As at 31 December 2012 (cont'd.)

| Group   |      |                               |                               |                             |
|---|------|-------------------------------|-------------------------------|-----------------------------|
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Liabilities</b>                                  |      |                               |                               |                             |
| Other liabilities                                   | (f)  | 1,832,046                     | 66,349                        | 170,515                     |
| Deposit from customers                              |      | 595,394                       | 1,648,790                     | 829,702                     |
| Deposits and placements from financial institutions |      | 30,070                        | –                             | –                           |
| Long term advances                                  |      | –                             | 502,515                       | 502,515                     |
| Redeemable notes                                    |      | 908,111                       | 958,028                       | 908,110                     |
| Deferred income                                     |      | 251,430                       | 233,005                       | 139,977                     |
| Islamic general fund                                |      | 698,539                       | 667,541                       | 638,793                     |
| Total liabilities and Islamic banking funds         |      | 4,315,589                     | 4,076,228                     | 3,189,612                   |
| Commitments and contingencies                       | (n)  | 1,922,176                     | 2,772,019                     | 4,395,405                   |
| <b>Bank</b>   |      |                               |                               |                             |
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Assets</b>                                       |      |                               |                               |                             |
| Cash and short-term funds                           | (a)  | 288,727                       | 554,271                       | 456,597                     |
| Deposits and placements with financial institutions | (b)  | 1,399                         | 150,376                       | 189,051                     |
| Financial investments - available-for-sale ("AFS")  | (c)  | 31,457                        | 52,594                        | 138,913                     |
| Advances and financing                              | (d)  | 3,972,933                     | 3,301,657                     | 2,391,483                   |
| Other assets  | (e)  | 974                           | 1,312                         | 1,253                       |
| Deferred tax assets                                 |      | –                             | 8                             | 1,298                       |
| Total assets  |      | 4,295,490                     | 4,060,218                     | 3,178,595                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 48. ISLAMIC BANKING BUSINESS (cont'd.)

Statements of financial position (cont'd.)

As at 31 December 2012 (cont'd.)

|   |      | Bank                          |                               |                             |
|---|------|-------------------------------|-------------------------------|-----------------------------|
|   | Note | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Liabilities   |      |                               |                               |                             |
| Other liabilities                                   | (f)  | 1,827,091                     | 57,155                        | 161,630                     |
| Deposit from customers                              |      | 595,394                       | 1,648,790                     | 829,702                     |
| Deposits and placements from financial institutions |      | 30,070                        | -                             |                             |
| Long term advances                                  |      | -                             | 502,515                       | 502,515                     |
| Redeemable notes                                    |      | 908,111                       | 958,028                       | 908,110                     |
| Deferred income                                     |      | 251,430                       | 233,005                       | 139,977                     |
| Islamic general fund                                |      | 683,395                       | 660,726                       | 636,662                     |
| Total liabilities and Islamic banking funds         |      | 4,295,490                     | 4,060,219                     | 3,178,596                   |
| Commitments and contingencies                       | (n)  | 1,922,176                     | 2,772,019                     | 4,395,405                   |

Income statements for the financial  
year ended 31 December 2012

|   | Note | Group          |                | Bank           |                |
|---|------|----------------|----------------|----------------|----------------|
|   |      | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Income derived from investment of depositors' funds   | (g)  | 54,460         | 75,035         | 54,460         | 75,035         |
| Income derived from investment of shareholder's funds | (h)  | 209,638        | 169,332        | 208,963        | 168,608        |
| Allowance for losses on financing and advances        | (i)  | (148,187)      | (126,237)      | (155,759)      | (130,377)      |
| Profit equalisation reserve                           |      | 158            | (2,188)        | 158            | (2,188)        |
| <b>Total distributable income</b>                     |      | <b>116,069</b> | <b>115,942</b> | <b>107,822</b> | <b>111,078</b> |
| Income attributable to the depositors                 | (j)  | (31,140)       | (37,800)       | (31,140)       | (37,800)       |
| <b>Total net income</b>                               |      | <b>84,929</b>  | <b>78,142</b>  | <b>76,682</b>  | <b>73,278</b>  |
| Overhead expenses                                     | (k)  | (9,995)        | (7,857)        | (10,076)       | (7,677)        |
| Finance cost  | (l)  | (41,082)       | (42,698)       | (41,082)       | (42,698)       |
| Profit before taxation and zakat                      |      | 33,852         | 27,587         | 25,524         | 22,903         |
| Taxation and zakat                                    | (m)  | (3,003)        | (2,710)        | (3,003)        | (2,710)        |
| <b>Profit after taxation and zakat</b>                |      | <b>30,849</b>  | <b>24,877</b>  | <b>22,521</b>  | <b>20,193</b>  |
| <b>Profit for the year</b>                            |      | <b>30,849</b>  | <b>24,877</b>  | <b>22,521</b>  | <b>20,193</b>  |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

Statements of comprehensive income

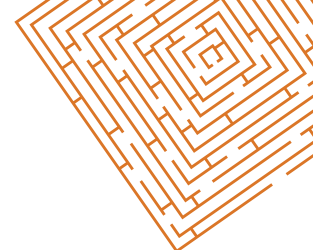
For the financial year ended 31 December 2012

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Profit for the year  | 30,849         | 24,877         | 22,521         | 20,193         |
| Other comprehensive income   |                |                |                |                |
| Net gain on revaluation of financial investments –<br>available-for-sale ("AFS")         | 148            | 3,537          | 148            | 3,871          |
| Other comprehensive income for the year, net of tax                                      | 148            | 3,537          | 148            | 3,871          |
| Total comprehensive income for the year, net of tax                                      | 30,997         | 28,414         | 22,669         | 24,064         |
| Total comprehensive income attributable to:  |                |                |                |                |
| Shareholders of the Bank   | 30,997         | 28,414         | 22,669         | 24,064         |
| Non-controlling interest   | –              | –              | –              | –              |
|  | 30,997         | 28,414         | 22,669         | 24,064         |
|  |                |                |                |                |
|  | Group          |                | Bank           |                |
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Net income from Islamic banking business:  |                |                |                |                |
| Income derived from investment of depositors' fund                                       | 54,460         | 75,035         | 54,460         | 75,035         |
| Income derived from investment of shareholder's fund                                     | 209,638        | 169,332        | 208,963        | 168,608        |
| Income attributable to depositors  | (31,140)       | (37,800)       | (31,140)       | (37,800)       |
| Finance cost   | (41,082)       | (42,698)       | (41,082)       | (42,698)       |
| Profit equalisation reserve  | 158            | (2,188)        | 158            | (2,188)        |
| Net income from Islamic Banking business reported in<br>the income statement of the Bank | 192,034        | 161,681        | 191,359        | 160,957        |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 48. ISLAMIC BANKING BUSINESS (cont'd.)

Consolidated statement of changes in equity

For the year ended 31 December 2012

|   | Capital<br>funds | Unrealised<br>holding<br>reserve<br>RM'000 | Profit<br>equalisation<br>reserve<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000 |
|---|------------------|--|---|-------------------------------|-----------------|
| <b>Group</b>  |                  |  |   |                               |                 |
| As at 1 January 2012  |                  |  |   |                               |                 |
| – as previously stated  | 587,626          | (24)                                       | –   | 183,120                       | 770,722         |
| – effects of MFRS adoption                                    | –                | –  | –   | (103,181)                     | (103,181)       |
| At 1 January 2012   | 587,626          | (24)                                       | –   | 79,939                        | 667,541         |
| Total comprehensive income for the period                     | –                | 148  | –   | 30,849                        | 30,997          |
| Transfer to profit equalisation<br>reserve of Islamic banking | –                | –  | 3,537                                       | (3,537)                       | –               |
| Provision for the period                                      | –                | –  | 1,433                                       | (1,433)                       | –               |
| As at 31 December 2012  | 587,626          | 124  | 4,970                                       | 105,818                       | 698,538         |
| As at 1 January 2011  |                  |  |   |                               |                 |
| – as previously stated  | 587,626          | (3,895)                                    | –   | 122,323                       | 706,054         |
| – effects of MFRS adoption                                    | –                | –  | –   | (67,261)                      | (67,261)        |
| At 1 January 2011   | 587,626          | (3,895)                                    | –   | 55,062                        | 638,793         |
| Total comprehensive income for the period                     | –                | 3,871                                      | –   | 24,877                        | 28,748          |
| As at 31 December 2011  | 587,626          | (24)                                       | –   | 79,939                        | 667,541         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

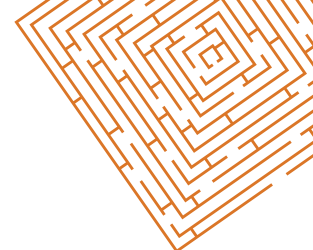
### Statement of changes in equity

For the year ended 31 December 2012

|   | Capital<br>funds | Unrealised<br>holding<br>reserve<br>RM'000 | Profit<br>equalisation<br>reserve<br>RM'000 | Retained<br>profits<br>RM'000 | Total<br>RM'000 |
|---|------------------|--|---|-------------------------------|-----------------|
| <b>Bank</b>   |                  |  |   |                               |                 |
| As at 1 January 2012  |                  |  |   |                               |                 |
| – as previously stated  | 597,400          | (24)                                       | –   | 166,530                       | 763,906         |
| – effects of MFRS adoption                                    | –                | –  | –   | (103,181)                     | (103,181)       |
| At 1 January 2012   | 597,400          | (24)                                       | –   | 63,349                        | 660,725         |
| Total comprehensive income for the period                     | –                | 148  | –   | 22,521                        | 22,669          |
| Transfer to profit equalisation reserve<br>of Islamic banking | –                | –  | 3,537                                       | (3,537)                       | –               |
| Provision for the period                                      | –                | –  | 1,433                                       | (1,433)                       | –               |
| As at 31 December 2012  | 597,400          | 124  | 4,970                                       | 80,900                        | 683,394         |
| <b>At 1 January 2011</b>                                      |                  |  |   |                               |                 |
| – as previously stated  | 597,400          | (3,895)                                    | –   | 110,417                       | 703,922         |
| – effects of MFRS adoption                                    | –                | –  | –   | (67,261)                      | (67,261)        |
| At 1 January 2011   | 597,400          | (3,895)                                    | –   | 43,156                        | 636,661         |
| Total comprehensive income for the period                     | –                | 3,871                                      | –   | 20,193                        | 24,064          |
| As at 31 December 2011  | 597,400          | (24)                                       | –   | 63,349                        | 660,725         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 48. ISLAMIC BANKING BUSINESS (cont'd.)

Cash flows statements for the financial year ended 31 December 2012

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Cash flows from operating activities</b>         |                |                |                |                |
| Profit before tax and zakat                         | 33,852         | 27,587         | 25,524         | 22,903         |
| Adjustments for:                                    |                |                |                |                |
| Individual impairment allowance                     | 276,130        | 102,578        | 275,985        | 102,523        |
| Transferred from collective assessment allowance    | 28,114         | 20,956         | 28,114         | 20,956         |
| Collective impairment allowance                     | 41,343         | 38,439         | 41,343         | 38,439         |
| Collective impairment allowance written back        | (2,240)        | (2,522)        | (2,240)        | (2,522)        |
| Individual impairment allowance written back        | (161,654)      | (8,102)        | (155,052)      | (5,544)        |
| Transferred from individual assessment allowance    | (28,114)       | (20,956)       | (28,114)       | (20,956)       |
| Bad debts and financing recovered                   | (5,471)        | (1,637)        | (4,277)        | –              |
| Bad debts written off                               | 79             | –              | –              | –              |
| Profit equalisation reserve                         | (158)          | 2,188          | (158)          | 2,188          |
| Provision for zakat                                 | (3,003)        | (2,710)        | (3,003)        | (2,710)        |
| Compensation from the Government                    | 6,586          | 11,430         | 6,586          | 11,430         |
| Operating profit before working capital changes     | 185,464        | 167,251        | 184,708        | 166,707        |
| Changes in working capital:                         |                |                |                |                |
| Other assets  | 21,483         | 76,120         | 21,483         | 76,120         |
| Other liabilities                                   | 1,717,803      | (55,756)       | 1,722,042      | (56,064)       |
| Deposits and placements with financial institutions | 148,977        | 38,675         | 148,977        | 38,675         |
| Deposits from customers                             | (1,053,396)    | 819,088        | (1,053,396)    | 819,088        |
| Deposits and placements from financial institutions | 30,070         | –              | 30,070         | –              |
| Advances and financing                              | (807,475)      | (939,512)      | (815,048)      | (943,652)      |
| Cash generated from operations                      | 242,926        | 105,866        | 238,836        | 100,874        |
| Zakat paid  | (1,977)        | (3,200)        | (1,977)        | (3,200)        |
| Net cash generated operating activities             | 240,949        | 102,666        | 236,859        | 97,674         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

Cash flows statements for the financial year ended 31 December 2012 (cont'd.)

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Cash flows from financing activities</b>          |                |                |                |                |
| Net proceeds from long-term financing                | (502,515)      | –              | (502,515)      | –              |
| Net cash (used in)/generated from financing activity | (502,515)      | –              | (502,515)      | –              |
| <b>Cash and cash equivalents (Note A)</b>            |                |                |                |                |
| Net increase in cash and cash equivalents            | (261,566)      | 102,666        | (265,656)      | 97,674         |
| Cash and cash equivalents at beginning of year       | 570,279        | 467,613        | 554,271        | 456,597        |
| Cash and cash equivalents at end of year             | 308,713        | 570,279        | 288,615        | 554,271        |

### (A) Cash and cash equivalents

Cash and cash equivalents included in the cash flows statements comprise the following statement of financial position amounts:

|                           | Group          |                | Bank           |                |
|---------------------------|----------------|----------------|----------------|----------------|
|                           | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Cash and short term funds | 308,825        | 570,279        | 288,727        | 554,271        |
| Bank overdraft            | (112)          | –              | (112)          | –              |
|                           | 308,713        | 570,279        | 288,615        | 554,271        |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (a) Cash and short-term funds

|  | Group                         |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Cash and bank balances with financial institutions             | 20,104                        | 16,833                        | 12,253                      |
| Money at call and deposit placements maturing within one month | 288,721                       | 553,446                       | 455,360                     |
|  | 308,825                       | 570,279                       | 467,613                     |

|  | Bank                          |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Cash and bank balances with financial institutions             | 6                             | 825                           | 1,237                       |
| Money at call and deposit placements maturing within one month | 288,721                       | 553,446                       | 455,360                     |
|  | 288,727                       | 554,271                       | 456,597                     |

### (b) Deposits and placements with financial institutions

|                | Group and Bank                |                               |                             |
|----------------|-------------------------------|-------------------------------|-----------------------------|
|                | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Licensed banks | 1,399                         | 150,376                       | 189,051                     |

### (c) Financial investments – available-for sale ("AFS")

|                         | Group and Bank                |                               |                             |
|-------------------------|-------------------------------|-------------------------------|-----------------------------|
|                         | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| At fair value           |                               |                               |                             |
| Unquoted securities:    |                               |                               |                             |
| (In Malaysia)           |                               |                               |                             |
| Private debt securities | 31,457                        | 52,594                        | 138,913                     |
|                         | 31,457                        | 52,594                        | 138,913                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

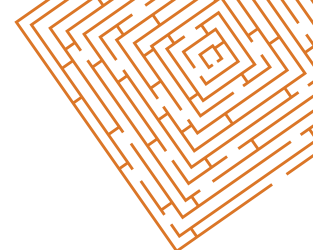
## (d) Advances and financing

|                                   | Group                         |                               |                             |
|-----------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Bai' Bithaman Ajil                | 569,225                       | 542,708                       | 285,626                     |
| Bai' 'Inah                        | 146,649                       | 149,108                       | 172,799                     |
| Ijarah                            | 26,594                        | 20,839                        | 23,910                      |
| Bai' Istisna'                     | 7,186,238                     | 5,795,144                     | 4,333,656                   |
| Ijarah Muntahia Bitamlik          | 381,447                       | 381,297                       | 394,375                     |
| Bai' Murabahah                    | 37,418                        | 7,811                         | 123,654                     |
| Murabahah Dayn                    | –                             | –                             | 6,005                       |
| Bai' Dayn                         | –                             | –                             | 1,894                       |
| Staff financing                   | 24,695                        | 26,397                        | 27,438                      |
| Ijarah Thummal Bai'               | 549                           | 561                           | 567                         |
| Unearned income                   | (3,817,316)                   | (3,038,566)                   | (2,409,228)                 |
| Gross advances and financing      | 4,555,499                     | 3,885,299                     | 2,960,696                   |
| Allowance for impaired financing: |                               |                               |                             |
| – individual assessment allowance | (456,150)                     | (468,214)                     | (466,228)                   |
| – collective assessment allowance | (126,415)                     | (115,426)                     | (102,984)                   |
|                                   | (582,565)                     | (583,640)                     | (569,212)                   |
| Net advances and financing        | 3,972,934                     | 3,301,659                     | 2,391,484                   |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 48. ISLAMIC BANKING BUSINESS (cont'd.)

## (d) Advances and financing (cont'd.)

|                                   | Bank                          |                               |                             |
|-----------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Bai' Bithaman Ajil                | 546,213                       | 513,066                       | 253,475                     |
| Bai' 'Inah                        | 146,649                       | 149,108                       | 172,799                     |
| Ijarah                            | 26,455                        | 20,700                        | 23,771                      |
| Bai' Murabahah Dayn               | –                             | –                             | 6,005                       |
| Bai' Dayn                         | –                             | –                             | 1,894                       |
| Bai' Istisna'                     | 7,186,239                     | 5,795,144                     | 4,333,656                   |
| Ijarah Muntahia Bitamlik          | 381,447                       | 381,297                       | 394,375                     |
| Bai' Murabahah                    | 37,418                        | 7,811                         | 123,654                     |
| Staff financing                   | 24,695                        | 26,397                        | 27,438                      |
| Unearned income                   | (3,816,241)                   | (3,037,306)                   | (2,407,955)                 |
| Gross advances and financing      | 4,532,875                     | 3,856,217                     | 2,929,112                   |
| Allowance for impaired financing: |                               |                               |                             |
| – individual assessment allowance | (433,527)                     | (439,134)                     | (434,645)                   |
| – collective assessment allowance | (126,415)                     | (115,426)                     | (102,984)                   |
|                                   | (559,942)                     | (554,560)                     | (537,629)                   |
| Net advances and financing        | 3,972,933                     | 3,301,657                     | 2,391,483                   |

(i) Advances and financing analysed by type of customers are as follows:

|                               | Group                         |                               |                             |
|-------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                               | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Domestic business enterprises | 4,522,031                     | 3,849,059                     | 2,307,982                   |
| Individual                    | 33,468                        | 36,240                        | 652,714                     |
| Gross advances and financing  | 4,555,499                     | 3,885,299                     | 2,960,696                   |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 48. ISLAMIC BANKING BUSINESS (cont'd.)

#### (d) Advances and financing (cont'd.)

(i) Advances and financing analysed by type of customers are as follows: (cont'd.)

|                               | Bank                          |                               |                             |
|-------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                               | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Domestic business enterprises | 4,521,419                     | 3,844,115                     | 2,285,302                   |
| Individual                    | 11,456                        | 12,102                        | 643,810                     |
| Gross advances and financing  | 4,532,875                     | 3,856,217                     | 2,929,112                   |

(ii) Advances and financing analysed by interest/profit rate sensitivity are as follows:

|                              | Group                         |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Fixed rate                   |                               |                               |                             |
| – Housing financing          | 33,468                        | 40,484                        | 12,557                      |
| – Other fixed rate financing | 2,426,174                     | 2,425,728                     | 1,989,526                   |
| Variable rate                |                               |                               |                             |
| – Cost plus                  | 687,646                       | 574,158                       | 497,800                     |
| – Other variable rates       | 1,408,211                     | 844,929                       | 460,813                     |
| Gross advances and financing | 4,555,499                     | 3,885,299                     | 2,960,696                   |

|                              | Bank                          |                               |                             |
|------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                              | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Fixed rate                   |                               |                               |                             |
| – Housing financing          | 11,456                        | 12,102                        | 12,557                      |
| – Other fixed rate financing | 2,425,562                     | 2,425,028                     | 1,957,942                   |
| Variable rate                |                               |                               |                             |
| – Cost plus                  | 687,646                       | 574,158                       | 497,800                     |
| – Other variable rates       | 1,408,211                     | 844,929                       | 460,813                     |
| Gross advances and financing | 4,532,875                     | 3,856,217                     | 2,929,112                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (d) Advances and financing (cont'd.)

(iii) Advances and financing analysed by industry are as follows:

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction  | 2,587,413                     | 1,871,130                     | 1,238,098                   |
| Education   | 160,675                       | 129,240                       | 5,567                       |
| Electricity, gas and water supply                       | 184,380                       | 197,265                       | 251,387                     |
| Finance, takaful and business                           | 267                           | 324                           | –                           |
| Hotel and restaurants                                   | 48,094                        | 42,983                        | 25,248                      |
| Housing   | 17,166                        | 19,223                        | 12,555                      |
| Manufacturing   | 94,943                        | 108,237                       | 102,024                     |
| Materials technology                                    | 107,417                       | –                             | –                           |
| Other community, social and personal service activities | 6,619                         | 9,436                         | –                           |
| Public administration and defence                       | 58,379                        | 53,100                        | 34,522                      |
| Real estate, renting and business activities            | 2,791                         | –                             | –                           |
| Shipping  | 1,135,020                     | 1,247,579                     | 958,113                     |
| Shipyard  | –                             | 54,053                        | 105,047                     |
| Transport, storage and communication                    | 152,335                       | 152,729                       | 228,135                     |
| Gross advances and financing                            | 4,555,499                     | 3,885,299                     | 2,960,696                   |

|                                      | Bank                          |                               |                             |
|--------------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                      | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction                         | 2,583,629                     | 1,866,526                     | 1,206,514                   |
| Education                            | 160,675                       | 129,240                       | 5,567                       |
| Electricity, gas and water supply    | 184,380                       | 197,265                       | 251,387                     |
| Hotel and restaurants                | 48,094                        | 42,983                        | 25,248                      |
| Housing                              | 11,456                        | 12,102                        | 12,555                      |
| Manufacturing                        | 92,935                        | 105,794                       | 102,024                     |
| Materials technology                 | 107,417                       | –                             | –                           |
| Public administration and defence    | 58,379                        | 49,700                        | 34,522                      |
| Shipping                             | 1,135,020                     | 1,247,579                     | 958,113                     |
| Shipyard                             | –                             | 54,053                        | 105,047                     |
| Transport, storage and communication | 150,890                       | 150,975                       | 228,135                     |
| Gross advances and financing         | 4,532,875                     | 3,856,217                     | 2,929,112                   |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (d) Advances and financing (cont'd.)

(iv) The maturity structure of the gross advances and financing are as follows:

|                             | Group                         |                               |                             |
|-----------------------------|-------------------------------|-------------------------------|-----------------------------|
|                             | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Receivable after 12 months  | 3,833,517                     | 3,214,311                     | 2,307,982                   |
| Receivable within 12 months | 721,982                       | 670,988                       | 652,714                     |
|                             | 4,555,499                     | 3,885,299                     | 2,960,696                   |

|                             | Bank                          |                               |                             |
|-----------------------------|-------------------------------|-------------------------------|-----------------------------|
|                             | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Receivable after 12 months  | 3,821,138                     | 3,193,428                     | 2,285,302                   |
| Receivable within 12 months | 711,737                       | 662,789                       | 643,810                     |
|                             | 4,532,875                     | 3,856,217                     | 2,929,112                   |

(v) Movements in impaired advances and financing are as follows:

|                                   | Group                         |                               |                             |
|-----------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| <b>Impaired financing</b>         |                               |                               |                             |
| At 1 January                      | 735,054                       | 741,692                       | 593,638                     |
| Impaired during the year          | 282,365                       | 212,610                       | 189,611                     |
| Reclassified as non-impaired      | (25,626)                      | –                             | –                           |
| Recovered during the year         | (129,540)                     | (105,700)                     | (18,115)                    |
| Amount written off                | (154,654)                     | (113,548)                     | (23,442)                    |
| Balance at end of year            | 707,599                       | 735,054                       | 741,692                     |
| Ratio of gross impaired financing | 15.53%                        | 18.92%                        | 25.05%                      |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (d) Advances and financing (cont'd.)

(v) Movements in impaired advances and financing are as follows: (cont'd.)

|                                   | Bank                          |                               |                             |
|-----------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| At 1 January                      | 633,226                       | 616,281                       | 432,540                     |
| Impaired during the year          | 282,365                       | 211,118                       | 189,611                     |
| Reclassified as non-impaired      | (3,319)                       | –                             | –                           |
| Recovered during the year         | (123,730)                     | (80,669)                      | (5,870)                     |
| Amount written off                | (154,654)                     | (113,504)                     | –                           |
| Balance at end of year            | 633,888                       | 633,226                       | 616,281                     |
| Ratio of gross impaired financing | 13.98%                        | 16.42%                        | 21.04%                      |

(vi) Impaired advances and financing analysed by industry are as follows:

|   | Group                         |                               |                             |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction  | 23,217                        | 13,231                        | 48,283                      |
| Education   | 56,477                        | –                             | –                           |
| Electricity, gas and water supply                       | 28,516                        | 66,019                        | 85,684                      |
| Finance, takaful and business                           | 51,366                        | 12,503                        | 6,652                       |
| Housing   | 9,314                         | 12,401                        | –                           |
| Manufacturing   | 53,653                        | 118,853                       | 111,707                     |
| Materials technology                                    | 107,418                       | –                             | –                           |
| Other community, social and personal service activities | 13,852                        | 12,214                        | –                           |
| Real estate, renting and business activities            | 10,905                        | 34,766                        | 46,726                      |
| Shipping  | 351,897                       | 461,413                       | 361,512                     |
| Transport, storage and communication                    | 1,164                         | 3,654                         | 81,128                      |
|   | 707,599                       | 735,054                       | 741,692                     |

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

### 48. ISLAMIC BANKING BUSINESS (cont'd.)

#### (d) Advances and financing (cont'd.)

(vi) Impaired advances and financing analysed by industry are as follows: (cont'd.)

|                                      | Bank                          |                               |                             |
|--------------------------------------|-------------------------------|-------------------------------|-----------------------------|
|                                      | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Construction                         | 1,689                         | –                             | –                           |
| Education                            | 56,477                        | –                             | –                           |
| Electricity, gas and water supply    | 28,516                        | 66,019                        | 75,209                      |
| Finance, takaful and business        | 47,219                        | –                             | –                           |
| Manufacturing                        | 40,672                        | 105,794                       | 102,024                     |
| Materials technology                 | 107,418                       | –                             | –                           |
| Shipping                             | 351,897                       | 461,413                       | 361,512                     |
| Transport, storage and communication | –                             | –                             | 77,536                      |
|                                      | 633,888                       | 633,226                       | 616,281                     |

(vii) Movements in allowance for impaired advances and financing are as follows:

|   | Group                         |                               |
|---|-------------------------------|-------------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| <b>Individual assessment allowance</b>                  |                               |                               |
| At 1 January  |                               |                               |
| – as previously stated                                  | 445,476                       | 464,446                       |
| – effects of MFRS adoption                              | 22,738                        | 1,782                         |
| At 1 January  | 468,214                       | 466,228                       |
| Allowance made during the year                          | 276,130                       | 102,578                       |
| Amount written back                                     | (161,654)                     | (8,102)                       |
| Amount transferred from collective assessment allowance | 28,114                        | 20,956                        |
| Amount written off                                      | (154,654)                     | (113,446)                     |
| Balance at end of year                                  | 456,150                       | 468,214                       |



# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

## (d) Advances and financing (cont'd.)

(vii) Movements in allowance for impaired advances and financing are as follows: (cont'd.)

|   | Bank                          |                               |
|---|-------------------------------|-------------------------------|
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| <b>Individual assessment allowance</b>                  |                               |                               |
| At 1 January  |                               |                               |
| – as previously stated                                  | 416,396                       | 432,863                       |
| – effects of MFRS adoption                              | 22,738                        | 1,782                         |
| At 1 January  | 439,134                       | 434,645                       |
| Allowance made during the year                          | 275,985                       | 102,523                       |
| Amount written back                                     | (155,052)                     | (5,544)                       |
| Amount transferred from collective assessment allowance | 28,114                        | 20,956                        |
| Amount written off                                      | (154,654)                     | (113,446)                     |
| Balance at end of year                                  | 433,527                       | 439,134                       |
|   |                               |                               |
|   | Group and Bank                |                               |
|   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 |
| <b>Collective assessment allowance</b>                  |                               |                               |
| At 1 January  |                               |                               |
| – as previously stated                                  | 34,983                        | 37,505                        |
| – effects of MFRS adoption                              | 80,443                        | 65,479                        |
| At 1 January  | 115,426                       | 102,984                       |
| Allowance made during the year                          | 41,343                        | 35,920                        |
| Amount written back                                     | (2,240)                       | (2,522)                       |
| Amount transferred to individual assessment allowance   | (28,114)                      | (20,956)                      |
| Balance at end of year                                  | 126,415                       | 115,426                       |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

## (e) Other assets

|                   | Group and Bank                |                               |                             |
|-------------------|-------------------------------|-------------------------------|-----------------------------|
|                   | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Other receivables | 974                           | 1,312                         | 1,253                       |

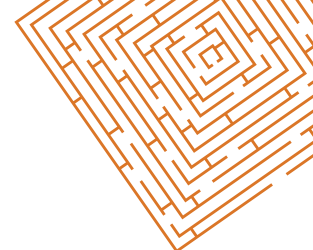
## (f) Other liabilities

|                             | Group                         |                               |                             |
|-----------------------------|-------------------------------|-------------------------------|-----------------------------|
|                             | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Bank overdraft              | 112                           | –                             | –                           |
| Other payables              | 5,500                         | 4,104                         | 169                         |
| Allowance for zakat         | 3,070                         | 2,064                         | 2,132                       |
| Profit equalisation reserve | 2,030                         | 2,188                         | –                           |
| Inter divisions             | 1,821,334                     | 57,993                        | 168,214                     |
|                             | 1,832,046                     | 66,349                        | 170,515                     |

|                             | Bank                          |                               |                             |
|-----------------------------|-------------------------------|-------------------------------|-----------------------------|
|                             | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Bank overdraft              | 112                           | –                             | –                           |
| Other payables              | 3,520                         | 1,162                         | –                           |
| Allowance for zakat         | 3,070                         | 2,064                         | 2,132                       |
| Profit equalisation reserve | 2,030                         | 2,188                         | –                           |
| Inter divisions             | 1,818,359                     | 51,741                        | 159,498                     |
|                             | 1,827,091                     | 57,155                        | 161,630                     |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (g) Income derived from investment of depositors' funds

|                        | Group          |                | Bank           |                |
|------------------------|----------------|----------------|----------------|----------------|
|                        | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Finance Income:</b> |                |                |                |                |
| Advances and financing | 53,213         | 73,252         | 53,213         | 73,252         |
| Other income:          |                |                |                |                |
| – Fee income           | 1,247          | 1,783          | 1,247          | 1,783          |
|                        | 54,460         | 75,035         | 54,460         | 75,035         |

### (h) Income derived from investment of shareholders funds

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| <b>Finance Income:</b>  |                |                |                |                |
| Advances and financing  | 191,021        | 128,941        | 190,358        | 128,237        |
| Compensation from the Government                                      | 6,586          | 11,430         | 6,586          | 11,430         |
| Deposit placement with financial institution                          | 5,662          | 12,959         | 5,662          | 12,959         |
| Financial investments – available-for-sale ("AFS")                    | 2,290          | 5,785          | 2,290          | 5,785          |
|   | 205,559        | 159,115        | 204,896        | 158,411        |
| Other income:   |                |                |                |                |
| Gain/(loss) on sale of:   |                |                |                |                |
| – financial investments – available-for-sale ("AFS")                  | –              | 5,955          | –              | 5,955          |
| Fee income  | 4,079          | 4,262          | 4,067          | 4,242          |
|   | 209,638        | 169,332        | 208,963        | 168,608        |
| Of which:   |                |                |                |                |
| Profit income earned on impaired financing,<br>advances and financing | 9,199          | 16,633         | 9,199          | 16,633         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (i) Advances and financing loss and allowance (cont'd.)

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Bad debts and financing written off                | 79             | –              | –              | –              |
| Bad debts recovered                                | (5,471)        | (1,637)        | (4,277)        | –              |
| Individual impairment allowance:                   |                |                |                |                |
| – made during the year                             | 276,130        | 102,578        | 275,985        | 102,523        |
| – written back                                     | (161,654)      | (8,102)        | (155,052)      | (5,544)        |
| – transferred from collective assessment allowance | 28,114         | 20,956         | 28,114         | 20,956         |
| Collective assessment allowance:                   |                |                |                |                |
| – made during the year                             | 41,343         | 35,920         | 41,343         | 35,920         |
| – written back                                     | (2,240)        | (2,522)        | (2,240)        | (2,522)        |
| – transferred to individual assessment allowance   | (28,114)       | (20,956)       | (28,114)       | (20,956)       |
|  | 148,187        | 126,237        | 155,759        | 130,377        |

### (j) Income attributable to depositors

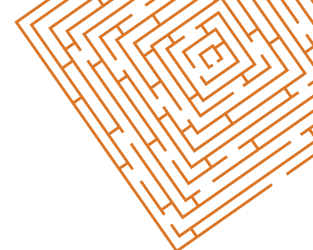
|                        | Group          |                | Bank           |                |
|------------------------|----------------|----------------|----------------|----------------|
|                        | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Deposit from customers |                |                |                |                |
| – Mudharabah Fund      | 31,140         | 37,800         | 31,140         | 37,800         |

### (k) Overhead expenses

|                                 |      | Group          |                | Bank           |                |
|---------------------------------|------|----------------|----------------|----------------|----------------|
|                                 | Note | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Personnel costs                 | (i)  | 6,540          | 4,603          | 6,540          | 4,603          |
| General administrative expenses | (ii) | 3,455          | 3,254          | 3,536          | 3,074          |
|                                 |      | 9,995          | 7,857          | 10,076         | 7,677          |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012



## 48. ISLAMIC BANKING BUSINESS (cont'd.)

## (k) Overhead expenses

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| (i) Personnel costs                       |                |                |                |                |
| Salaries, allowances and bonuses          | 4,314          | 3,500          | 4,314          | 3,500          |
| Social security cost                      | 30             | 26             | 30             | 26             |
| Pension costs – Defined contribution plan | 671            | 545            | 671            | 545            |
| Other staff related expenses              | 1,525          | 532            | 1,525          | 532            |
|   | 6,540          | 4,603          | 6,540          | 4,603          |
| (ii) General administrative expenses      |                |                |                |                |
| General administrative expenses           | 3,455          | 3,254          | 3,536          | 3,074          |
|   | 3,455          | 3,254          | 3,536          | 3,074          |

The above has been determined after charging amongst other items the following:

|                                  | Group          |                | Bank           |                |
|----------------------------------|----------------|----------------|----------------|----------------|
|                                  | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Shariah Committee's remuneration | 132            | 68             | 132            | 68             |

## (l) Finance cost

|                             | Group          |                | Bank           |                |
|-----------------------------|----------------|----------------|----------------|----------------|
|                             | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Bonds and notes             | 41,000         | 41,000         | 41,000         | 41,000         |
| Commercial papers programme | 82             | 1,698          | 82             | 1,698          |
|                             | 41,082         | 42,698         | 41,082         | 42,698         |

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D.)

– 31 DECEMBER 2012

## 48. ISLAMIC BANKING BUSINESS (cont'd.)

### (m) Taxation and zakat

|       | Group          |                | Bank           |                |
|-------|----------------|----------------|----------------|----------------|
|       | 2012<br>RM'000 | 2011<br>RM'000 | 2012<br>RM'000 | 2011<br>RM'000 |
| Zakat | 3,003          | 2,710          | 3,003          | 2,710          |

### (n) Commitments and contingencies

|  | Group and Bank                |                               |                             |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | 31 December<br>2012<br>RM'000 | 31 December<br>2011<br>RM'000 | 1 January<br>2011<br>RM'000 |
| Contingencies as at year-end constitute the following: |                               |                               |                             |
| Disbursement of advances and financing to industries   | 1,922,176                     | 2,772,019                     | 4,395,405                   |
|  | 1,922,176                     | 2,772,019                     | 4,395,405                   |

## 49. EVENTS OCCURRING AFTER THE REPORTING DATE

The financial statements for the year ended 31 December 2012 have not been adjusted for the financial effect of these events.

On 13 January 2013, the Group completed the disposal of its existing 60% equity interest in Orkim Discovery Sdn Bhd, Orkim Challenger Sdn Bhd and 40% of equity interest in Orkim Leader Sdn Bhd, Orkim Merit Sdn Bhd and Orkim Express Sdn Bhd for a total cash consideration of RM52,155,737 to Orkim Sdn Bhd.

On 31 January 2013, the Group has further acquired 65% equity interest of 2,952,000 units in Syarikat Borcos Shipping Sdn Bhd for a total cash consideration of RM190,450,000.